





# THE EVOLUTION

Over the years, Pricol has grown and evolved into a global player with a dominant market presence in the automotive component and product business. Constantly progressing, we deliver innovative technological solutions and precision engineered products which propel the automobile industry.

Signifying this evolution, we present to you our new logo and a brand new visual identity that reflects our core values as an organisation, our evolution into a global player and our vision of moving forward. The new identity represents progression, the coming together of four equally balanced stakeholders in the form of futuristic arrow heads. The unit created by this formation is dynamic and unrestricted for development. It is stable, consistent and reflects the amalgamation of our resources with the company's vision, mission and core values. The logo is composed of a colour palette which signifies the synergy between the Pricol Group and its stakeholders.

Underlining the new identity, a new mission has been unveiled that would propel Pricol Group into global avenues of progress. The new mission defines a list of aspirations which would translate into tangible results, driving the vision of the company forward.



Our logo represents the synergistic relationship between the four stakeholders working in a convergent manner in order to create value for each other.

### CORPORATE VISION

We will strive to attain *leadership* and *excellence* in all the *products* and *services* that we provide, through socially and environmentally acceptable means.

### **CORPORATE MISSION**

- Be *Dynamic*: Constantly innovate and find better ways to deliver value to our customers
- Constantly *Evolve*: Improve in every sphere of our activity
- Work *Passionately*: To enhance value to our customers, employees, suppliers and shareholders
- Be *Sustainable*: Care for the society and environment around us

## CORE VALUES

### **P**ASSION

Whatever we do, we do it from the bottom of our heart

### **R**ESPECT

We respect those who add value to our lives

**NTEGRITY** We never compromise on our values

### **C** OLLABORATION We believe in working towards a unified goal

**O** WNERSHIP We take responsibility for all our actions

**L** ISTEN We listen to both the spoken and unspoken before we act

## SERVING THE GLOBAL AUTOMOTIVE MARKET



2 Wheelers

3 Wheelers

Cars and Vans

Tractors



Commercial Vehicles

Off-Road Vehicles

Industrial

## With a Wide Range of Products

DRIVER INFORMATION SYSTEMS & SENSORS



Instrument Clusters (Mechanical, Digital & TFT) Fuel Level Sensors (Reed Type, TFR, Capacitance & Ultrasonic) Speed Sensor (Contact & Non-contact) | Temperature Sensor CAM Sensor | Crank Sensor | Pressure Sensors



ASSET MANAGEMENT SOLUTIONS

Asset Tracking and Monitoring System Cab Tilting System | Centralized Lubrication System Digital Fare Metre | Speed Governors

HANICAL

PUMP

#### TELEMATICS, BODY CONTROL & SECURITY SOLUTIONS



Telematics Control Unit | Body Control Modules Display & Infotainment | Park Assist System



Oil Pumps | Water Pumps | Chain Tensioner Auto Fuel Cock | Auto Decompression Unit | Fuel Feed Pumps Fuel Pump Modules | Pressure Relief Valves Idle Speed Control Valves | Vacuum Switching Valves

7 vehicle segments, 4 product categories and 45 countries PASSIONATE > SUSTAINABLE > DYNAMIC > EVOLVING >

# NEW INVESTMENTS THIS YEAR



NEW PLANT V - PUNE - UNDER CONSTRUCTION - TO BE INAUGURATED IN AUGUST 2016

Automated SMD Mounters, Printers & Robotic Machines which are being used to place surface-mount devices (SMD) onto Printed Circuit Board for Electronic Clusters. They are used for high speed, high precision placing of broad range of electronic components, like capacitors, resistors, integrated circuits onto the PCBs SMD MACHINES (SURFACE MOUNTING DEVICE) PLANT 1 - COIMBATORE



### SLD ASSEMBLY LINE PLANT 1 - COIMBATORE



Enhanced assembly lines for processing electronic control units of speed limiting device with separate assembly lines for motor assembly and sensor assemblies.

## NEW INVESTMENTS THIS YEAR

DURR WASHING MACHINE PLANT 3 - COIMBATORE



Evolving from manual to automatic washing process for Oil and Water pumps. Cleaning and drying process in a vacuum-proof work chamber. Increased efficiency, improved speeds and low human intervention.

#### MACHINING CENTERS PLANT 3 - COIMBATORE



Automated machines which are being used for machining and trimming of Oil and Water pumps delivering high productivity and quality output.

#### END OF LINE TESTERS PLANT 1 - COIMBATORE



36 Vision based testing machines which replaces manual inspection with automated inspection. Reducing human inaccuracy and thus increasing quality

# NEW INVESTMENTS THIS YEAR

## NEW NO FAULT FORWARDING PRODUCTION LINES PLANT 1, COIMBATORE



New automated assembly and transfer lines which facilitates highest quality, consistency and embraces 'No Fault Forward' principles at all stages of component and sub-assembly.



### Hil LAB MACHINE PLANT 1 - COIMBATORE

Hardware-in-the-Loop (HiL) testing systems is an essential contribution to quality assurance during the early phases of Electronic Control Unit ( ECU ) development. By simulating the model components they facilitate the testing of the functions or diagnostic behaviour of ECUs in the laboratory.

## SOME OF OUR NEW BUSINESSES

## <u>JCB - LIVE LINK</u>

Live Link is an innovative advanced telematics solution developed by Pricol which has enabled JCB, to offer better after sales support and vehicle management solutions, to all business stake holders. The device is compatible with 32 JCB vehicle variants. Compatible with both 12V and 24V vehicles. First telematics product with CAN (J1939) interface. First time 6 layer PCB board developed in Pricol, using 32 bit microcontroller. First product with IP69K enclosure. First Telematics product that crossed the 10000 mark.



## JOHN DEERE - TELEMATICS DEVICE

Globally Certified replicable GPRS/3 G Modem. GPS/GLONASS Receiver. CAN/Controlled High side output. Internal Battery/8 Hours Back up/<3mA Sleep Current. Internal GPRS antenna/Internal and External GPS antenna. Temper detection:External GPS antenna & SIM card alter IP 67 Enclosure. Live Mode/Back log Mode/Beacon Mode.

Integrated accelerometer/Temperature sensor.

### RENAULT NISSAN KWID - PUMPS & SENSOR



## SOME OF OUR NEW BUSINESSES

## BAJAJ - AVENGER

Customer: Model: Market: Product Details: Bajaj Avenger India/International Stepper Motor Driven Speedometer.





### <u>FORCE - TRAX</u>

Customer: Model: Market: Product Details: Force Motor Limited Trax – Commercial Vehicle India Stepper Motor Driven Speedometer, Tachometer.

### ROYAL ENFIELD - HIMALAYAN

Customer:	Royal Enfield
Model:	Himalayan
Market:	India/International
Product Details:	Stepper Motor Driven Speedometer,
	Tachometer And Fuel Gauge.





## <u>SML ISUZU</u>

Customer: Model: Market: Product Details: SML Isuzu WC29 – Commercial Vehicle India Stepper Motor Driven Speedometer, Tachometer And Fuel Gauge.

## CSR INITIATIVES



Corporate Social Responsibility is a way of life at Pricol, than just a statutory obligation. With Pricol's long standing commitment to service to the society, we are determined to develop a better environment and society around us.



#### Water Purifiers & AMC

Water purifiers with UV and Ozone technology were distributed to 10 rural government schools and 2 primary health centers under this project. These machines were provided with four years of free AMC.

#### Construction of Ladies Toilet at Government Schools

Creating sanitation facility for girls in three identified rural government schools in Periyanaikenpalayam, Veerapandi and Rakipalayam villages in and around Coimbatore, India.

#### Tree Park Construction

Converted three empty reserve sights at Veerapandi village in Coimbatore, India, as tree parks and maintaining the same.

Contribution to Wild Life SOS

Financial support to Wildlife SOS.

#### Flood Relief - Cuddalore

Three Truckloads of relief materials were distributed in Cuddalore to over 4000 families in five badly inundated villages. The relief hamper consisted of two sets of new clothes and undergarments for each family member, one bed sheet, one Jammakalam and sanitary pads. Besides these, medicines and water were also distributed.



BOARD OF DIRECTORS



CHIEF	FINANCIAL	OFFICER	

COMPANY SECRETARY

**AUDITORS** 

BANKERS

#### **REGISTERED OFFICE**

### CONTENTS

Directors' Report &		
Management Analysis		
Report on Corporate Governance		
Independent Auditors' Report		
Balance Sheet		
Statement of Profit & Loss		
Cash Flow Statement		
Notes to Financial Statements		
Consolidated Financial Statements		

<ul> <li>Mr. Vijay Mohan, Chairman</li> <li>Mrs. Vanitha Mohan, Vice Chairman</li> <li>Mr. Vikram Mohan, Managing Director</li> <li>Mr. D. Sarath Chandran (Upto 27th May, 2016)</li> <li>Mr. C.R. Swaminathan</li> <li>Mr. K. Murali Mohan</li> <li>Mr. Suresh Jagannathan</li> <li>Mr. R. Vidhya Shankar</li> <li>Mr. G. Soundararajan</li> <li>Mrs. Sriya Chari (From 27th May, 2016)</li> </ul>		
Mr. S. Shrinivasan		
Mr. T.G. Thamizhanban		
M/s. Haribhakti & Co. LLP Chartered Accountants, Coimbatore		
State Bank of India HDFC Bank Limited Bank of Bahrain and Kuwait B.S.C.	Axis Bank Limited ICICI Bank Limited	
CPM Towers, 109, Race Course, Coimbatore - 641 018, India. Ph : +91 422 4336000 Fax : +91 42	22 4336299	

E-mail: cs@pricol.co.in Website:www.pricol.com

: L33129TZ1972PLC000641

#### FACTORIES

CIN

PAGE

2

25

37

42 43

44

45

63

PLANT I 132, Mettupalayam Road, Perianaickenpalayam, Coimbatore - 641 020, India.

#### PLANT III 4/558, Mettupalayam Road, Chinnamathampalayam, Billichi Village, Press Colony Post, Coimbatore - 641 019, India.

#### PLANT VI

Plot No.11, Sector 10, Integrated Industrial Estate, Pantnagar, SIDCUL, Rudrapur - 263 153, India. PLANT II Plot No.34 & 35, Sector 4, IMT Manesar, Gurgaon - 122 050, India.

#### PLANT V Survey No.1065 & 1066, Urawade Road, Pirangut, Taluk Mulshi, Pune - 412 108, India.

### PLANT VII

Plot No.45, Sector 11, Integrated Industrial Estate, Pantnagar, SIDCUL, Rudrapur - 263 153, India.