

वार्षिक रिपोर्ट Annual Report 2022-23



ੴ ਸ੍ਰੀ ਵਾਹਿਗੁਰੂ ਜੀ ਕੀ ਫਤਹਿ

ਪੰਜਾਬ ਐਂਡ ਸਿੰਧ ਬੈਂਕ
(ਭਾਰਤ ਸਰਕਾਰ ਦਾ ਉਪਕਰਮ)



Punjab & Sind Bank
(A Govt. of India Undertaking)

Where service is a way of life

निदेशक मंडल / Board of Directors



डॉ. चरन सिंह / Dr. Charan Singh
अध्यक्ष / Chairman



श्री स्वरूप कुमार साहा / Sh. Swarup Kumar Saha
एमडी एवं सीईओ / MD & CEO



श्री कोल्लेगल वी राघवेन्द्र
Sh. Kollegal V Raghavendra
कार्यकारी निदेशक
Executive Director



डॉ. रामजस यादव
Dr. Ram Jass Yadav
कार्यकारी निदेशक
Executive Director



सुश्री एम जी जयश्री
Ms M G Jayasree
भारत सरकार नामित निदेशक
GOI Nominee Director



श्री के पी पटनायक
Sh. K P Patnaik
आरबीआई नामित निदेशक
RBI Nominee Director



श्री टी आर मेंदीरत्ता
Sh. T R Mendiratta
शेयरधारक निदेशक
Shareholder Director



श्री शंकर लाल अग्रवाल
Sh. Shankar Lal Agarwal
अंशकालिक गैर सरकारी निदेशक
Part-Time Non-Official Director



सुश्री रश्मि खेतपाल
Ms. Rshmi Khetrapal
अंशकालिक गैर सरकारी निदेशक
Part-Time Non-Official Director



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Basel III disclosures and Business Responsibility and Sustainability Report can be viewed on the Bank's Website <https://punjabandsindbank.co.in/>. Shareholders(s) interested in obtaining a physical copy of the Business Responsibility and Sustainability Report may write to the Company Secretary of the Bank.

उल्लेखनीय तथ्य / Highlights

राशि लाख में / Rupees in Lakh

1	शाखाओं की संख्या / Number of Branches	1531	1530	1537
2	एटीएम की संख्या / Number of ATMs	1097	676	835
3	चुकता पूंजी / Paid-up Capital	405267	677779	677779
4	आरक्षित निधियां / Reserves	431035	723280	833072
5	जमाएं / Deposits	9610818	10213701	10966549
6	सकल अग्रिम / Gross Advances	6781117	7038709	8098173
7	सकल निवेश / Gross Investments	3251841	4276625	4546833
8	कुल आय / Total Income	787752	805519	893269
9	कुल व्यय / Total Expenditure	710549	672510	748275
10	परिचालन लाभ / Operating Profit	77203	133009	144994
11	निवल लाभ / (निवल हानि) / Net Profit / (Net Loss)	(273290)	103905	131303
12	प्रति इक्विटी शेयर लाभांश / Dividend per Equity Share	-	0.31	0.48
13	आस्तियों पर प्रतिफल (%) / Return on Assets (%)	(2.55)%	0.85%	0.98%
14	सकल एनपीए अनुपात (%) / Gross NPA Ratio (%)	13.76%	12.17%	6.97%
15	निवल एनपीए अनुपात (%) / Net NPA Ratio (%)	4.04%	2.74%	1.84%
16	पूंजी पर्याप्तता अनुपात / Capital Adequacy Ratio	17.06%	18.54%	17.10%
17	सामान्य इक्विटी टीयर 1 पूंजी / CET 1 Capital	12.05%	12.77%	14.32%
18	प्रावधान कवरेज अनुपात / PCR	82.89%	87.89%	89.06%
19	निवल ब्याज मार्जिन (निम) / Net Interest Margin	2.62%	2.80%	2.91%
20	ऋण जमा अनुपात / Credit Deposit Ratio	70.56%	68.91%	73.84%
21	निवल मालियत / Net Worth	512625	505190	678594



निदेशक मंडल / Board of Directors

डॉ. चरन सिंह / Dr. Charan Singh
अध्यक्ष / Chairman

श्री स्वरूप कुमार साहा / Sh. Swarup Kumar Saha
एमडी एवं सीईओ / MD & CEO

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डॉ. रामजस यादव / Dr. Ram Jass Yadav
कार्यकारी निदेशक / Executive Director

निदेशक / Directors

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श्री टी आर मेंदीरत्ता / Sh. T R Mendiratta
शेयरधारक निदेशक / Shareholder Director

श्री शंकर लाल अग्रवाल / Sh. Shankar Lal Agarwal
अंशकालिक गैर सरकारी निदेशक / Part-Time Non-Official Director

सुश्री रश्मि खेतपाल / Ms. Rshmi Khetrapal
अंशकालिक गैर सरकारी निदेशक / Part-Time Non-Official Director

मुख्य सतर्कता अधिकारी / Chief Vigilance Officer

श्री अरुण कुमार अग्रवाल
Sh. Arun Kumar Agarwal

महाप्रबंधक / General Managers

श्री एस वी एम कृष्णा राव
Sh. S V M Krishna Rao
श्री रवि मेहरा
Sh. Ravi Mehra
श्री दिनेश कुमार गोयल
Sh. Dinesh Kumar Goyal
श्री चमन लाल शींहमार
Sh. Chaman Lal Shienhmar

श्री पंकज द्विवेदी
Sh. Pankaj Dwivedi
श्री प्रवीण कुमार
Sh. Praveen Kumar
श्री राजेश सी पाण्डेय
Sh. Rajesh C Pandey
श्रीमती रश्मिता क्वात्रा
Smt. Rashmita Kwatra

श्री गोपाल कृष्ण
Sh. Gopal Krishan
श्री राजेंद्र कुमार रैगर
Sh. Rajendra Kumar Raigar
श्री गजराज देवी सिंह ठाकुर
Sh. Gajraj Devi Singh Thakur
श्री मनोज कुमार
Sh. Manoj Kumar

लेखापरीक्षक / Auditors

मेसर्स घिया एण्ड कंपनी/ M/s Ghiya & Co

मेसर्स चतुर्वेदी एण्ड कंपनी/ M/S Chaturvedi & Co

मेसर्स शिव एण्ड एसोसिएट्स/ M/s Shiv & Associates

मेसर्स मनोहर चौधरी एण्ड एसोसिएट्स / M/s Manohar Chowdhry & Associates



MD & CEO's Statement

Dear Stakeholders,

It is my privilege to share with you the highlights of the Bank's performance during the Financial Year 2022-23, details of which have been given in the Annual report.

During Financial Year 2023, Punjab & Sind Bank stayed committed to its articulated strategy of focusing on retail business and targeting qualitative business. The Bank's total business crossed the Rs.1.90 lakh crore with a quantum shift in terms of performance in almost every area – Business Growth, Profitability as well as Asset Quality. In FY 2022-23, your bank has registered highest ever Net Profit. Moreover, this is the second consecutive year of consistent performance across all major parameters notwithstanding the challenges on the geo-political and domestic fronts. The healthy growth in core operating profit and profit after tax reflect the strong underlying performance of the business.

The Global economic activity remains resilient and economy growth has moderated amidst the prolonged Russia-Ukraine war, persistence of inflation at elevated levels, debacle of banks in some advanced economies, tight financial conditions. The synchronous tightening of monetary policy by most central banks have started bearing fruits, with inflation moving back toward its targeted levels. According to IMF, the global economy growth will bottom out at 2.8% in 2023 before rising modestly to 3.0% in 2024.

Coming to the Indian economy, it has weathered global challenges and continues to be the fastest growing economy in the world. Also, the Indian financial sector has remained resilient with the improving balance sheets, by strong demand of Indian services. India's GDP growth for the FY 2023 has been registered at 7.2%, which can be considered as a good number as compared with the growth of the other economies in the world.

Key Performance of the Bank

Business Mix:

Business Mix of the Bank has shown a double digit growth of 10.50% with Deposit and Advances growth of 7.37% and 15.05% respectively. In loan book, your bank has continued diversification and percentage of RAM (Retail, Agriculture and MSME) advances increased from 50.71% to 53.20% on YoY basis, primarily driven by a RAM growth of 20.70%. The corporate lending has also started and corporate loan book has shown a growth of 9.24%. In liability side, CASA deposit has increased by 6.68%.

Asset Quality:

The year 2023 also saw a significant improvement in the Bank's asset quality, driven by higher recoveries and upgradations. The Gross NPA ratio declined by 520 bps to 6.97% and Net NPA ratio improved by 90 bps from 2.74% as on March 2022 to 1.84% as on March 2023. The overall slippages for the FY were also grossly reduced leading to a reduction in the slippage ratio with improved credit cost. The provision coverage ratio (PCR) improved to 89.06% from 87.89%. Recovery in Technical Written-Off (TWO) accounts has moved also positively from Rs.338 Cr to Rs.536 Cr.



Profitability:

During FY 2022-23, your bank has maintained the overall profitability of FY 2021-22 and recorded highest ever Net Profit of Rs.1313 Cr (FY) against a Net Profit of Rs.1039 Cr, growth of 26.37%. The Net Interest Income of the Bank stood at Rs.2973 Cr registering a healthy growth of 12.10% over previous year. The growth is owing to focussed efforts in retail credit and quality corporate credit as well as control in slippages. The operating profit of the Bank stood at Rs.1450 Cr in FY 2023 as compared to Rs.1330 Cr in previous year. The core fee income has increased by 8.89% on YoY basis.

Return on Assets (RoA) for Q4 FY 2022-23 stood at 1.33% (0.98% for full FY 2023 against 0.85% for FY 2022), signalling that your bank has steadily addressed structural issue and also parallelly growing qualitatively. Return on Equity (RoE) showed marked improvement of 176 basis points, rising to 22.18% for the FY 2023 against 20.42% during FY 2022.

Capital Adequacy:

Capital Adequacy ratio (CRAR) as at the end of March 2023 stood at 17.10% so your bank is well capitalized. During FY 2022-23, CET-1 ratio of the bank has improved by 155 bps, from 12.77% as on March 2022 to 14.32% as on March 2023, on the back of better capital planning, internal resource generation and efficient risk management of the banking book.

Dividend:

I am happy to announce that the Board of your bank has declared a dividend of Rs.0.48/- per equity share for the financial year ended March 31, 2023 against Rs.0.31/- for the financial year ended March 31, 2022.

Priority Sector and Financial Inclusion:

As on 31st March 2023, your bank has achieved all the regulatory norms under various segments of Priority Sector Advances.

- Bank surpassed the targets in Priority Sector Advance which stands at 54.99% and Agriculture Advance at 20.67% of ANBC, as on March 2023, against the regulatory target of 40% and 18% respectively.
- Credit to Small and Marginal farmers stands at 11.06% of ANBC, against the regulatory target of 9.50%.
- Credit to Weaker Sections stands at 12.68% of ANBC, against the regulatory target of 11.50%.
- Credit to Micro Enterprises stands at 14.31% of ANBC, against the regulatory target of 7.50%.

Your Bank is taking every step to provide the banking facilities to all households at a reasonable cost and opened 19.30 lakh PMJDY accounts under Financial Inclusion Mission of Gol as at the end of March 2023.

Strategic Initiatives:

During FY 2022-23, your bank undertook strategic initiatives to achieve the long term objectives set by your bank. Some of the important initiatives are as under:

- Expansion of Branch Network – so far added 28 branches since 01st April, 2022.
- Introduction of Digital pre-approved personal Loan product.
- Co-lending tie-up with NBFCs for promoting Retail and MSME business.



- Increased channel partners for augmenting Bancassurance Business and accelerate fee income of the Bank.
- Addition of value added services in the Bank's mobile app – PSB UnIC.
- Introduced Co-branded Credit Card for expanding Bank's bouquet of products.
- Revamped Organization Structure of the Bank - Expanded the structure of CenMARG (Centralized Processing Centres for RAM Advances) at all zonal levels to improve Asset Quality.

Awards & Achievements:

Bank has been awarded with:

- 1st Runner-up in Top Improver Bank in EASE Reforms Index 4.0.
- MSME Banking Excellence Awards 2022 – “Best Emerging Bank” by Chamber of Indian Micro, Small and Medium Enterprises (CIMSME).
- 1st Position under “Exemplary Gold Award” in Leadership Capital 4.0 by PFRDA.
- Runner-up in the category of Best Digital Financial Inclusion Initiatives amongst small Banks “Banking Technology Award 2021” presented by IBA.
- 1st Position in “Door-step Banking Udaan Campaign” by PSB Alliance Private Limited.
- Rajbhasha Shield competition from Delhi Bank TOLIC for best implementation of Official Language Policy.
- Third prize in the category of Hindi e-magazine by Delhi Bank Town Official Language Implementation Committee for quarterly e-magazine 'Rajdeep'.
- Award of Excellence under “APY Annual Awards FY 2022-23” presented by PFRDA.

Way Forward:

FY 2023 was an exceptional year in the Bank's recorded history. Despite skewed customer base and limited geographical operation, your bank's rating has improved to 4.2 in both Apple play store and the Google play store. Digital transactions have grown by 78%, UPI has grown by 124%, PSB UnIC users have increased by 182.51%.

Looking ahead, your bank is working on the digital front like Whatsapp Banking, Wearable Banking, Tab Banking, online current account opening, Branch Expansion, implementing the corporate BC model, mutually beneficial partnerships with fin-techs and NBFCs, capacity building to address evolving customer expectations. Bank will focus on remaining strong and resilient while seeking to maintain sustainable, risk-calibrated and profitable growth in business.

Your Bank is committed to deliver excellence in financial services by bringing innovation & technology in our offerings and will continue to be responsive to the needs of our customers through the channel of their choices.

Overall, I firmly believe that the Bank will continue to perform well to achieve its business goals and social commitments for a more prosperous, inclusive, resilient and sustainable future and will add more happiness to its stakeholders in FY 2024.



Punjab & Sind Bank
(A Government of India Undertaking)
Head Office: 21-Rajendra Place, New Delhi-110 008
<https://punjabandsindbank.co.in/>

NOTICE

Notice is hereby given that the 13th Annual General Meeting of Shareholders of Punjab & Sind Bank will be held through Video Conferencing (VC) / or Other Audio-Visual Means (OAVM) on **Tuesday, the 11th July, 2023 at 11.00 a.m.** (the Head Office of the Bank will be the deemed venue of the Meeting) to transact the following business(es):

Ordinary Business:

Item No 1: To discuss, approve and adopt the Audited Balance Sheet of the Bank as at 31st March 2023, Profit and Loss Account of the Bank for the year ended 31st March 2023, the Report of the Board of Directors on the working and activities of the Bank for the period covered by the Accounts and the Auditor's Report on the Balance Sheet and Accounts.

Item No 2: To declare dividend for the Financial Year 2022-23.

Special Business:

Item No 3: Issue of Equity Shares by way of Qualified Institutional Placement

To seek approval of shareholders to create, offer, issue and allot Fresh Equity Shares of Face Value of Rs.10/- (Rupees Ten only) each up to an amount of Rs.250 crore (including premium) by way of Qualified Institutional Placement, ranking pari passu with the existing equity shares of the Bank for all purpose and in all respects, including payment of dividend, in one or more tranches, at such price or prices, and on such terms and conditions as may be decided by the Board/Committee in its absolute discretion and to consider and if thought fit, pass with or without modification (s) the following as Special Resolution (s):

“RESOLVED THAT pursuant to Banking Companies (Acquisition and Transfer of Undertakings) Act, 1980 (herein referred to as **“the Act”**), Banking Regulation Act, 1949 (herein referred to as **“Banking Act”**), Punjab & Sind Bank (Shares and Meetings) Regulations, 2008 (herein referred to as the **“Regulations”**), the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (herein referred to as **“SEBI (ICDR) Regulations”**) and in accordance with the applicable rules, regulations, guidelines, circulars and clarifications issued by Government of India (**“GOI”**), Reserve Bank of India (**“RBI”**), Securities and Exchange Board of India (**“SEBI”**) and / or any other competent authorities and subject to any other applicable laws, rules and regulations (including any amendment thereto or re-enactment thereof for the time being in force), the Listing agreements entered into by the bank with stock exchanges where equity shares of the bank



are listed, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (herein referred to as “**SEBI (LODR)**”), any approval, consent, permissions or sanctions of other concerned authorities and such terms, conditions and modifications as may be prescribed by any of them while granting such approvals, consent, permissions or sanctions and which may be agreed to by the Board of Directors of the Bank (herein referred to as “**the Board**” which term shall include any committee constituted by the Board), consent be and is hereby granted to the Board to create, offer, issue and allot by way of Qualified Institutional Placement under Chapter VI of ICDR Regulations, whether they be holders of the shares of the Bank or not as may be approved by GOI / RBI and as may be decided by the Board in their discretion and permitted under the applicable laws and regulations for an aggregate amount not exceeding Rs.250 crore (Rupees Two Hundred and Fifty Crore only) at such time or times, at such price including premium in such manner and on such terms and conditions as may deemed appropriate by the Board at its absolute discretion including the discretion to determine the categories of investors to whom the offer, issue and allotment considering the prevailing market conditions and other relevant factors and wherever necessary in consultation with lead managers(s) and / or underwriter(s) and / or other advisor(s) as the Board may in its absolute discretion deem fit or appropriate.”

“RESOLVED FURTHER THAT the Equity shares issued shall rank *pari-passu* with the existing shares of the Bank including dividend.”

“RESOLVED FURTHER THAT in case of Qualified Institutional Placement pursuant to Chapter VI of ICDR Regulations:

- a. the allotment of Securities shall only be to Qualified Institutional Buyers within the meaning of Chapter VI of the ICDR Regulations, such securities shall be fully paid-up and the allotment of such securities shall be completed within 12 months from the date of this resolution.
- b. The Bank is, pursuant to Regulation 176(1) of ICDR Regulations, authorized to offer shares at a discount of not more than five percent on the floor price as determined in accordance with the Regulations
- c. The relevant date for the determination of the floor price of the securities shall be in accordance with the ICDR Regulations”

“RESOLVED FURTHER THAT for the purpose of giving effect to the above Resolutions, the Board be and is hereby authorized to do all such acts, deeds, matters and things including but not limited to finalization and approval of the draft as well as final offer document(s) determining the form and manner of the issue, including the class of investors to whom the Equity Shares are to be issued and allotted, number of Equity Shares to be allotted, issue price, premium amount on issue as it may in its absolute discretion deem fit and to settle all questions, difficulties or doubts that may arise in regard to the issue, offer or allotment of shares and utilization of the issue proceeds as it may in its absolute discretion deem fit without being required to seek any further consent or approval of members or otherwise to the end and intent that the members shall be deemed to have given their approval thereto expressly by the authority of this Resolution.”

“RESOLVED FURTHER THAT the Board be and is hereby authorized to engage / appoint Lead Managers, Legal