

42nd

Annual Report
& Accounts
2017-18

**PUNJAB CHEMICALS AND
CROP PROTECTION LIMITED**



उद्यमेन हि सिध्यन्ति
कार्याणि न मनोरथैः



20.07.1932 - 18.12.1997

S D SHROFF

(Known to all as 'Sasubhai')

*He dared.
He cared.
He shared.*

His vision to grow the company remains

Chairman's Message



Dear Shareholders,

Greetings!!

It gives me great pleasure to communicate with you through this column and share the working, status on various matters and vision of the Company.

The country has witnessed various changes in the industrial and social sector in the recent past. These changes have an impact not only on Industry but also on a general public. The implementation of Goods and Services Tax (GST) w.e.f. 1st July, 2017 in the year 2017-18 is one of the biggest reform, which has rationalized the indirect taxation in India. The implementation of GST had many challenges in terms of technology, lack of clarity and required up-gradation of the infrastructure of the government and the users.

Your Company also faced lot of difficulty in the initial period for filing returns and to avail refund of GST on exports. The system is now almost updated and is catering to most of the requirements. This tax structure has a wide impact on the business and way of doing business.

The figures of tax collection from direct and indirect taxes clearly depict the improvement in the

economy and participation of more entities.

Next major steps taken by the Government is on ease of the doing business without much bureaucratic hindrances and to promote "Make in India" concept. The huge investment and rationalization in the infrastructure sector with good roads and e-way bill system for transportation of goods are going to help lot to the industry by way of reduced time for movement of material. Simultaneously, the digital India project / schemes are going to ease the working of the industry and ultimately improving the economy of the country. No doubt, several reforms adopted for improved agriculture produce and the development of related industry namely food processing, chemicals and fertilizers should also improve the economy and the standard of living of the people. These steps and reforms have benefitted the country and as per the World Bank's latest Doing Business Report, 2018, India has leapt 30 ranks over its previous rank of 130.

On Company's front, it is a matter of great satisfaction for the management that the steps and decision taken in the last two years to make the Company profitable have yielded results. The

Company divested its non-performing assets and non-profitable businesses. The Company has entered into One Time Settlement (OTS) with Central Bank of India for the outstanding dues. The necessary adjustments in the books of account have been carried out after the payment of entire OTS amount in the accounts of the financial year under review. Union Bank of India, EXIM Bank and Allahabad Bank have accepted the proposal for prepayment of debts of the Company. The Company is in the process of completing the required formalities in this regard. The management is thankful to the shareholders of the Company for the approval given by way of special resolution on February 2, 2018 through Postal Ballot to raise long term funds. The Company is weighing various options in this regard and will proceed with the advice of experts and professionals.

As you are aware that your Company is mainly in the business of manufacturing Agro, Specialty and Other Chemicals and 59% of the turnover consists of exports. Therefore, your Company is directly impacted with any development in industrial policy relating to Chemicals, infrastructure and steps taken to boost exports.

The Company has transitioned to Indian Accounting Standards (Ind-AS) from 01 April, 2017 with the transition date of 01 April 2016. Accordingly, the financial statements for the year under review have been prepared in accordance with the recognition and measurement principles laid down in Ind-AS in place of erstwhile Indian Generally Accepted Accounting Principles (IGAAP). Accordingly, figures for the previous year ended 31 March, 2017 have been restated to make them comparable.

As may be seen from the results, Company's Indian Operations have improved in both domestic as well as export front. The Agro Chemicals Division remained the major contributor in generating revenue and profit in the Company. The working of

other Divisions of the Company have also improved during the year under review. The Company has decided to be more focused on manufacturing Agro Chemicals, Specialty and other related chemicals, which are the strength of the Company. The contract manufacturing business of few products from Multinational Companies are continuing. You will appreciate that the total income of the Company on Standalone basis has increased by 11% to Rs. 502 crore from Rs. 452 crore with a profit before tax of Rs. 17.48 crore against loss of Rs. 1.37 crore of last year as restated as per Ind AS.

The Consolidated Income of the Company was Rs. 507 crore against Rs. 548 crore of the previous year. The consolidated results of the year under review, are without the results of Sintesis Quimica, S.A.I.C., Argentina which has been sold on 28th September, 2017.

Hence, keeping in view the recent development, action taken and a long term vision of the Government, we foresee a positive outlook with better working results, for the Company barring unforeseen circumstances.

I, on behalf of the Board of Directors and Executive Management, like to thank the customers, suppliers, employees and other associates like banks for their consistent and resolute support.

I thank all my colleagues on the Board for their unanimous support and immense encouragement.

I have special words to acknowledge the collective efforts of the entire 'PCCPL Team' working tirelessly to bring turnaround in the Company.

Last, but not the least, once again thank you all for keeping faith in the Board and the Management of your Company.

With best Wishes,

Mukesh D Patel
Chairman



COMPANY INFORMATION

CHAIRMAN EMERITUS	GHATTU RAMANNA NARAYAN
CHAIRMAN	MUKESH DAHYABHAI PATEL
BOARD OF DIRECTORS	SHALIL SHASHIKUMAR SHROFF, Managing Director CAPT. SURJIT SINGH CHOPRA(Retd.) VIJAY DILBAGH RAI SINDHU SETH (SMT.) (Upto May 29 th , 2018) SHEO PRASAD SINGH ARUNA R. BHINGE, (SMT.) ADDITIONAL DIRECTOR (w.e.f. May 29 th , 2018) SHIV SHANKAR SHRIPAL TIWARI AVTAR SINGH, Director (Operations & Business Development)
SR. V.P. (FINANCE) & COMPANY SECRETARY	PUNIT KUMAR ABROL
CHIEF FINANCIAL OFFICER	VIPUL JOSHI
BANKERS	BANK OF BARODA EXPORT-IMPORT BANK OF INDIA ALLAHABAD BANK UNION BANK OF INDIA
AUDITORS	B S R & Co.LLP Chartered Accountants
REGISTERED OFFICE	MILESTONE 18, AMBALA KALKA ROAD, VILLAGE & P.O.: BHANKHARPUR, DERABASSI, DISTT. S.A.S. NAGAR (MOHALI), PUNJAB-140201. Tel: 01762-280086/ 280094 Fax: 01762-280070 Email: info@punjabchemicals.com; Website: www.punjabchemicals.com.
CORPORATE OFFICE	PLOT NO. 645-646, 5TH FLOOR, OBEROI CHAMBERS II NEW LINK ROAD, ANDHERI (WEST), MUMBAI - 400 053 Tel: 022-26747900 Fax: 022-26736193 Email: enquiry@punjabchemicals.com
MANUFACTURING UNITS	AGRO CHEMICALS DIVISION, DERABASSI SPECIALTY AND OTHER CHEMICALS DIVISION, LALRU INDUSTRIAL CHEMICALS DIVISION,PUNE
REGISTRAR & SHARE TRANSFER AGENT	ALANKIT ASSIGNMENTS LTD., RTA DIVISION, ALANKIT HEIGHTS 1E/13, JHANDEWALAN EXTENSION, NEW DELHI - 110 055 Tel: 011-42541234/23541234, Fax: 011-41543474 Email: rta@alankit.com Website: www.alankit.com



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42ND ANNUAL GENERAL MEETING

Thursday, 20th September, 2018 at 10.00 A.M. at
Hotel Paras, Chandigarh-Ambala Highway, Derabassi, Distt. S.A.S. Nagar (Mohali), Punjab - 140201
Book Closure Dates: 13th September, 2018 to 20th September, 2018

A REQUEST

We are sure you will read with interest the Annual Report for the financial year 2017-18. You may desire to have some clarification or additional information at the ensuing Annual General Meeting. We shall very much appreciate, if you will kindly write to us atleast ten days in advance in order to enable us to keep the information ready for you at the Meeting. We solicit your kind co-operation.

IMPORTANT

SEBI has decided that securities of listed companies can be transferred only in dematerialised form w.e.f. 5th December, 2018. In view of the above members are advised to dematerialise shares held by them in physical form.



PUNJAB CHEMICALS AND CROP PROTECTION LIMITED

CIN No. : L24231PB1975PLC047063

Registered Office: Milestone 18, Ambala Kalka Road, Village & P.O Bhankharpur, Derabassi, Dist. SAS Nagar, Mohali (Punjab)- 140201, Telephone Nos.: 01762- 280086, 280094 Fax Nos.: 01762-280070
E-mail:info@punjabchemicals.com; website: www.punjabchemicals.com

NOTICE

NOTICE is hereby given that the 42nd (Forty Two) Annual General Meeting of the members of Punjab Chemicals and Crop Protection Limited will be held on **Thursday, the 20th September, 2018 at Hotel Paras, Chandigarh-Ambala Highway, Derabassi, Distt. S.A.S. Nagar (Mohali), Punjab – 140201 at 10 a.m.** to transact the following businesses:

Ordinary Business:

1. To receive, consider and adopt the Audited Financial Statements of the Company (Standalone and Consolidated) for the year ended on 31st March, 2018 and the Reports of the Board of Directors and Auditors thereon.
2. To appoint a Director in place of **Shri Shivshankar Shripal Tiwari** (DIN No. 00019058), who retires by rotation and being eligible, offers himself for re-appointment.

Special Business:

3. **To appoint Smt. Aruna R. Bhinge (DIN:07474950) as a Director, liable to retire by rotation.**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Sections 149 and 152 of the Companies Act, 2013 (the Act) and the Rules framed there under (including any statutory modification (s) or re-enactment thereof for the time being in force) and the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), and other applicable provisions, if any, Smt. Aruna R. Bhinge (DIN: 07474950), who was appointed as an Additional Director by the Board of Directors of the Company pursuant to the provisions of Section 161(1) of the Act and the Articles of Association of the Company and who holds office upto the conclusion of this Annual General Meeting and being eligible for appointment be and is hereby appointed as a Woman Director of the Company, liable to retire by rotation."

4. **To ratify the remuneration of the Cost Auditors for the financial year ending March 31, 2019.**

To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to provisions of Section 148 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), the remuneration of Rs. 1,10,000/- plus applicable taxes and reimbursement of out of pocket expenses as fixed by the Board of Directors of the Company to M/s Khushwinder Kumar & Co., Cost Accountant, Jalandhar, (Firm Registration No.100123) for audit of the cost records of the Company for the financial year 2018-19 be and is hereby approved and ratified.

RESOLVED FURTHER THAT the Board of Directors of the Company and / or the Audit Committee be and is hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

Notes:

1. The relative Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 ('the Act'), in respect of the business as set out in Item Nos. 3 and 4 above and the relevant details of the Directors seeking re-appointment/ appointment under Item Nos. 2 & 3 above as required by Regulation 26 (4) and 36 (3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') and as required under Secretarial Standards – 2 on General Meetings issued by The Institute of Company Secretaries of India are annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING ('AGM') IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON POLL INSTEAD OF HIMSELF/ HERSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY.
3. The instrument appointing the proxy, in order to be effective, must be deposited at the Company's Registered Office, duly completed and signed, not less than FORTY-EIGHT (48) HOURS before the commencement of the Annual General Meeting. A Proxy form is sent herewith.
4. Proxies submitted on behalf of limited Companies, LLP, etc., must be supported by appropriate resolution/ authority, as applicable. A person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than ten percent (10%) of the total



- share capital of the Company. In case, proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or Member.
5. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
 6. Members, Proxies and Authorized Representatives are requested to bring to the meeting, the Attendance Slip enclosed herewith, duly completed and signed, mentioning therein details of their DP ID and Client ID/ Folio No supported by appropriate resolution wherever applicable.
 7. Corporate members intending to send their authorised representative(s) to attend the Meeting are requested to send to the Company a certified true copy of the relevant Board Resolution together with the specimen signature(s) of the representative(s) authorised under the said Board Resolution to attend and vote on their behalf at the Meeting.
 8. In terms of the provisions of Section 152 of the Act, Shri Shivshankar Shripal Tiwari, Director shall retire by rotation at the Meeting. The Board of Directors of the Company commend his re-appointment.
 9. The requirement to place the matter relating to appointment of Auditors for ratification by members at every Annual General Meeting is done away with vide notification dated May 7, 2018 issued by the Ministry of Corporate Affairs, New Delhi. Accordingly, no resolution is proposed for ratification of appointment of Auditors, who were appointed in the Annual General Meeting held on September 14, 2017.
 10. The Register of Members and Share Transfer Books of the Company will be closed from Thursday, 13th September, 2018 to Thursday, 20th September, 2018 (both days inclusive).
 11. Members seeking any information with regard to the Accounts are requested to write to the Company at least ten (10) days in advance, so as to enable the Management to keep the information ready at the meeting.
 12. The Register of Directors and Key Managerial Personnel and their shareholding, maintained under Section 170 of the Companies Act, 2013, will be available for inspection by the Members at the AGM.
 13. The Register of Contracts or Arrangements in which the Directors are interested, maintained under Section 189 of the Companies Act, 2013, will be available for inspection by the Members at the AGM.
 14. Relevant documents referred to in the accompanying Notice and the Statement are open for inspection by the members at the Registered Office of the Company situated at Milestone 18, Ambala Kalka Road, Village & P.O Bhankharpur, Derabassi, Dist. SAS Nagar, Mohali (Punjab)-140201 on all working days, except Saturday and Sunday, during business hours upto the date of the Meeting.
 15. Members are requested that the Registrar and Share Transfer Agent of the Company -M/s Alankit Assignments Ltd. be immediately intimated of any change in their addresses, e-mail Ids, contact numbers, bank details, ECS mandate, Nomination, etc. in respect of the equity shares held in physical mode and to their Depository Participants (DPs) in respect of equity shares held in dematerialized form. This will help the Company and the Registrar to provide better and efficient services.
 16. The Securities Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore requested to submit their PAN to their DPs with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/Alankit Assignments Ltd., Registrar and Share Transfer Agent.
 17. Pursuant to SEBI mandate vide circular dated April 20, 2018, Members holding shares in physical mode whose ledger folios have not been updated with Permanent Account Number (PAN) and Bank account details are required to submit the same to Alankit, for updation.
 18. As per the provisions of Section 72 of the Act, the facility for making nomination is available for the Members in respect of the shares held by them. Members who have not yet registered their nomination are requested to register the same by submitting Form No. SH-13. The said form can be downloaded from the Company's website at www.punjabchemicals.com. Members holding shares in physical form may submit the same to M/s Alankit Assignments Ltd., Registrar and Share Transfer Agent. Members holding shares in electronic form may submit the same to their respective depository participant.
 19. Members who hold shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send the share certificates to M/s Alankit Assignments Ltd., Registrar and Share Transfer Agent, for consolidation into a single folio. They are also requested to consider converting their holdings to dematerialized form to eliminate all risks associated with physical shares and for ease of portfolio management. The members can contact the Company or the Registrar and Share Transfer Agent for such service.



20. Electronic copy of the Notice of the AGM alongwith the Annual Report for the Financial Year (FY) 2017-18 is being sent to all the Members whose email-IDs are registered with the Company/ Depository Participant (s) for communication purposes unless any member has requested for a physical copy of the same. For members who have not registered their email address, physical copies of the Annual Report for FY 2017-18 are being sent through the permitted mode. Members may also note that the Annual Report for the FY 2017-18 will also be available on the Company's website www.punjabchemicals.com for their download.

21. With a view to support the 'Green Initiative', members are requested to register / update their e-mail addresses, with their Depository Participants (DP) and ensure that the same is also updated with their respective DP. This will enable the Company to send communications electronically.

22. Further, pursuant to the provisions of Section 124 of the Act read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, as amended ('IEPF Rules'), all the shares on which dividends remain unpaid /unclaimed for a period of 7 (seven) consecutive years or more shall be transferred to the demat account of the IEPF Authority as notified by the Ministry of Corporate Affairs. Accordingly, the Company has transferred 1,09,179 Ordinary Shares of the face value of Rs. 10 per share to the demat account of the IEPF Authority during the financial year 2017-18.

The Company had sent individual notice to all the shareholders whose shares were due to be transferred to the IEPF Authority and has also published newspaper advertisement in this regard. The details of such shares transferred to IEPF has been uploaded on the website of the Company at www.punjabchemicals.com.

The Members/claimants whose shares and unclaimed dividend have been transferred to the IEPF Authority can claim the same by making an application to the IEPF Authority in Form IEPF- 5 along with requisite documents (available on www.iepf.gov.in) and sending duly signed physical copy of the same to the Company along with requisite documents prescribed in Form IEPF-5. Member/ claimant can file only one consolidated claim in a financial year as per the IEPF Rules. No claims shall lie against the Company in respect of the dividend/shares so transferred.

23. SEBI has decided that securities of listed companies can be transferred only in dematerialised form w.e.f. 5th December, 2018. In view of the above members are advised to dematerialise shares held by them in physical form.

24. **Voting through electronic means:**

In terms of Sections 107 and 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014, as amended and Regulation 44 of the SEBI Listing Regulations, the Company has provided a facility to the Members to exercise their votes electronically through the electronic voting service facility arranged by Central Depository Services (India) Limited (CDSL). The facility for voting through poll/ ballot paper will also be made available at the AGM and the Members attending the AGM who have not already cast their votes by remote e-voting shall be able to exercise their right at the AGM through poll/ ballot paper. **Members who cast their votes by remote e-voting prior to the AGM may attend the AGM but shall not be entitled to cast their votes again.**

The instructions for shareholders voting electronically are as under:

- i) The voting period begins on **Monday, 17th September, 2018 at 9:00 a.m. (IST)** and ends on **Wednesday, 19th September, 2018 at 5:00 p.m. (IST)**. During this period, Shareholders of the Company holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. **Thursday, 13th September, 2018** may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- iii) The shareholders should log on to e-voting website 'www.evotingindia.com' during the voting period.
- iv) Click on "**Shareholders**" tab.
- v) Now, enter your User ID:
 - a) For NSDL:- 8 Characters DP ID Followed By 8 Digits Client ID
 - b) For CDSL:- 16 Digits Beneficiary ID
 - c) Members holding shares in Physical Form should enter Folio Number registered with the Company
- vi) Next enter the Image Verification as displayed and Click on 'LOGIN'.
- vii) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any Company, then your existing password is to be used.
- viii) If you are a first time user follow the steps given below:



PAN	<ul style="list-style-type: none"> Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN Field. In case the sequence number is less than 8 digits, enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.
Date of Birth (DOB) or Dividend Bank Details	<p>Please enter the DOB (in dd/mm/yyyy format) or Dividend Bank Details as recorded in your demat account or in the Company records in order to login.</p> <p>If both the details are not recorded with the Depository or Company, please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v)</p>

- ix) After entering these details appropriately, click on "SUBMIT" tab.
- x) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other Company on which they are eligible to vote, provided that the Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Kindly ensure that you note down your password for future reference.
- xi) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- xii) **Select the EVSN of Punjab Chemicals and Crop Protection Limited.**
- xiii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same, the option "YES/ NO" for voting. **Select the option "YES" or "NO" as desired.** The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.

- xiv) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- xv) After selecting the resolution you have decided to vote on, **click on "SUBMIT"**. A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xvi) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- xvii) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- xviii) If a Demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password and enter the details as prompted by the system.
- xix) **Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.**
- xx) Note for Non-Individual Shareholders and Custodians:
 - a) Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves as Corporates.
 - b) A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
 - c) After receiving the login details, a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
 - d) The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
 - e) A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- xxi) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under "HELP" section or write an email to helpdesk.evoting@cdslindia.com