

# to live is to grow!

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annual report 2006-07

### Growth

is a fact of life in any organization.

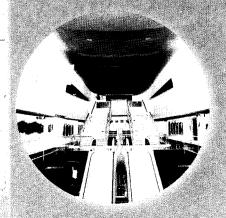
When you look around and find that a whole industry has stood up and grown in the shadows of your vision, and you're still far ahead of the competition, when industry-leading growth in spite of a huge business base is something that seems to happen with clockwork regularity; that's when you realize that growing bigger, deeper and wider is just the beginning...

that's when a whole new vision of enterprise reveals itself and a wondrous new universe of possibilities seems just a hand's reach away. And as this new voyage of discovery beckons, you ask yourself as an organization, whether you should stay within the safe bounds of existing businesses, or rediscover what it means to be an entrepreneur...

YOU KNOW it'll be a whole new ball-game, it'll mean that you'll be reaching into reserves to build a bigger better future; as an organization it won't be easy going, plus you'll have to carry all your stakeholders along on the shoulders of your track record and vision, and you feel it'll all still be worth it... that's when you

really realize that

to live is to grow...

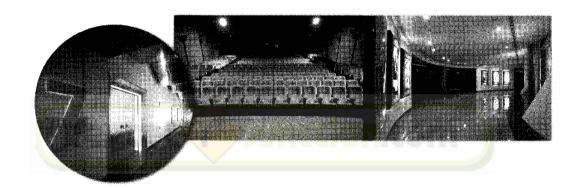


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### Board of Directors

Mr. Ajay Bijli Chairman

cum Managing Director

Mr. Sanjeev Kumar Joint Managing Director

Mr. Sumit Chandwani Director
Mr. Vikram Bakshi Director
Mr. Amit Burman Director
Mr. Renaud Jean Pallier Director

#### COMPBNY Secretary

Mr. N.C. Gupta

### Auditors

SR Batliboi & Co., New Delhi, Chartered Accountants

#### 82nkers

Standard Chartered Bar k
HDFC Bank Limited
Kotak Mahindra Bank Li nited

#### Subsidiaries

**PVR Pictures Limited** 

C R Retail Malls (India) Private Limited

### Registrars & share transfer Agents

Karvy Computershare Private Limited, Karvy House, 46, Avenue 4, Street No. 1,

Banjara Hills, Hyderabad - 500 034.

Tel: +91-40-233 12454 Fax: +91-40-2343 1551 www.kcpt.karvy.com

#### PVR Limited

REGISTERED OFFICE 61. Basant Lok, Vasant Vihar.

New Delhi - 110057.

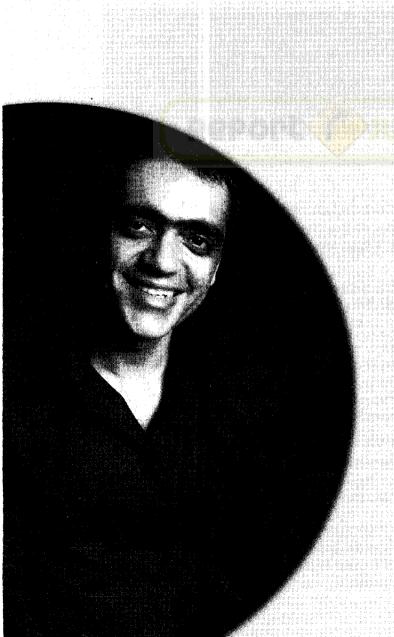
#### CORPORATE OFFICE

Block 2A, 2nd Floor, DLF Corporate Park, DLF Qutab Enclave-III, Gurgaon-122002,

Haryana

CHAIRMAN CUM MANAGING DIRECTOR'S STATEMENT

organizational vision is Just a question of seeing a continuous chain of opportunities that you're best equipped and prepared to service...



### Dear Shareholders,

We take pride in presenting to you, your twelfth Annual Report. This has been a landmark year in which we have consolidated, grown and laid the strategic foundation, for what we hope will be exponential growth in the future.

The year has been a good one for India. The growth of incomes has widened and deepened, leading to a greater width of disposable income. The indicators continue to be very positive and the opportunities inherent in this rise have driven us to evolve from a film exhibition company to a complete entertainment organization. This is our vision for the years to come.

The film exhibition business continues to grow at a rate of growth that sets standards for the industry. This is achieved through the twin strategies of growing the screen count in high quality retail and entertainment destinations; and driving occupancy rates upwards. On both fronts, PVR's figures are second to none and your company continues to be India's largest and most preferred cinema exhibitor.

we continue to

progressivel, unlock

the market potential

of smaller towns and lower income
catchment areas as our plans have taken
wing and our successful operation models
which offer consumers a superior movie
experience are replicated to great
applause across the country.

We devote immense energy towards growing these expansion stories across India. At all price points, we continue to achieve customer delight through the highest exhibition standards that encompass our product offerings and benchmark service standards. Maximization of revenue from current footfalls continues to be a function of leveraging our unique economies of scale.

PVR Pictures Limited, your subsidiary has charted huge progress during the year both in terms of film distribution and production. Your company is the preferred distributor for both international and Indian films across many territories and has entered into a coproduction arrangement for two films with Aamir Khan Productions Private Limited. The films are slated for release in late 2007 and early 2008.

Your company made a foray into exhibition -related retail-tainment with the launch of its first food court and is expected to grow this across the country.



We leave no stone unturned to remain in a growing position of leadership across the Indian entertainment canvas, which gets wider and wider every year. In this endeavour, we place on record our gratitude for your valuable contributions as stakeholders thus far; and enlist your continued, valuable support? In the future.

Regards,
AJay Bisli

### Financial Highlights

Figures in Rs Lacs unless stated otherwise

			rigures in r	Rs Lacs unless sta	itea otnerwise
	INCOME STA	ATEMENT: FY 2	003 - FY 2007		
	31 Mar-07	31 Mar-06	31 Mar-05	31 Mar-04	31 Mar-03
Operating income	16409	10302	6864	4817	3833
other Income	787	300	203	157	103
EBITDA	3317	1930	1317	838	765
PBDT	2767	1608	1079	647	577
PBT	1525	900	527	263	274
Tax	(469)	(353)	(162)	(107)	(91
Profit after tax(PAT)	1056	547	365	156	183
No. of Equity Shares (In Lacs)	230	229	171	133	102
EPS – Basic (Rs)	4.12	2.62	2.64	1.24	1.80
EPS – Diluted (Rs)	4.12	2.62	2.64	1.24	1.80
BRIEF ON SOU	RCES AND A	PPLICATION C	F FUNDS: FY 2	2003 - FY 2007	
For Year Ending	31 Mar-07	31 Mar-06	31 Mar-05	31 Mar-04	31 Mar-03
Assets					
Gross Block	16978	10095	8290	4806	3167
Net Block	13491	7822	6695	3689	2426
Capital WIP	1443	4393	1376	846	109
Pre-operative expenses	380	1418	377	322	319
Intangible Assets (including					
capital WIP and advances)	61	36	29	28	Į.
Investments	6290	3093	121	50	(
Inventory	176	92	68	31	. 36
Receivables	566	311	246	259	48
Cash and Bank Balances	701	6285	949	262	965
Other Current Assets	36	104	13	7	(
Miscellaneous Expenditure	0	0	54	107	53
Loans and advances	6750	5283	2031	1770	969
Balance Sheet Total	29894	28837	11959	7372	5917
Liabilities					
Equity Share Capital	4301	4288	1710	1331	1015
Employees Stock Options Outs		29	0	0	(
Advance against share capital	0	0	0	0	500
Reserves & Surplus	15736	14967	3608	1771	572
Total Debt	6007	6137	4651	3024	2445
Deferred Tax Liability	646	467	429	349	265
Current Liabilities and Provision		2950	1561	897	1120
Balance Sheet Total	29894	28837	11959	7372	5917

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VR: ANOVERVIEW

## 2006-07 the year of growth

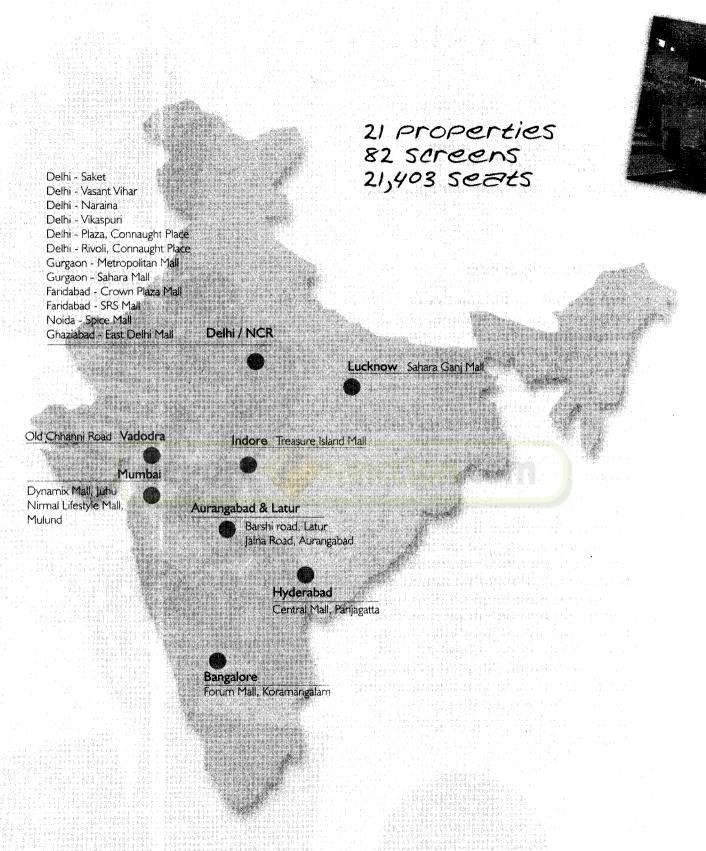
### PVR at a glance

We are a premium Multiplex Cinema Exhibition company. We established the first multiplex cinema in India, PVR Anupam in Saket, New Delhi in 1997 and the largest multiplex cinema in India, PVR Bangalore in 2004. As of June, 2007, our geographically diverse cinema circuit in India consisted of 21 cinemas with a total of 82 screens spread over Delhi, Faridabad, Gurgaon, Ghazianad, Noida, Mumbai, Bangalore, Lucknow, Hyderabad, Indore, Aurangabad, Latur and Vadodra.

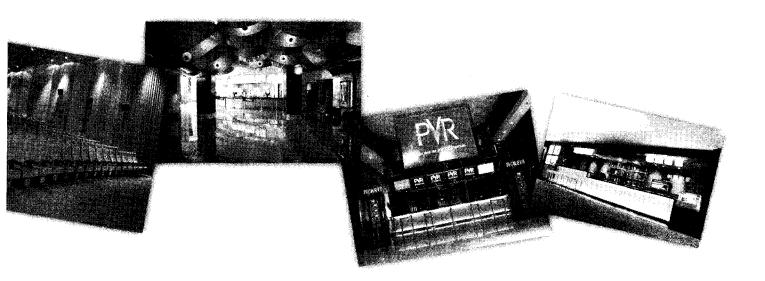
Our brand, PVP, is one of India's most recognized film exhibition brands. Our cinemas have been designed with an emphasis on ambience and customer delight, with quality fit outs, comfortable seating and state of the art audio and project on equipment. This coupled with emphasis on marketing and promotions, implementation of uniform operational systems, processes and customer oriented staff training procedures helped us build a strong brand equity with our customers. Across our various cinemas, we had 14.74 million customers visiting our cinemas in the twelve months ended March 31, 2007.







widespread presence and excellent service standards make PVR india's finest cinema exhibitor and brand



### PVR's cinema network

PVR operates the following multiplex properties as on date.

City	Location	Screens	Sea
Delhi	Saket	4	1,00
Delhi	Vasant Vihar	1	94
Delhi	Naraina	4	83
Delhi	Vikaspuri	3	92
Gu <mark>r</mark> gaon	Metrop <mark>olitan Mal</mark> l	7	1,31
Faridabad	Crown Plaza Mall	2	50
Delhi	Plaza, Connaught Place		30
Delhi	Rivoli, Connaught Place	•	32
Bangalore	Forum Mal	11	2,01
Ghaziabad	East Delhi Mal	3	72
Hyderbad	Central Mall	3	92
Indore	Treasure Island Mall	5	1,14
Lucknow	Sahara Ganj Mal	4	87
Mumbai	Dynamix Mall, Juhu	5	1,26
Mumbai	Nirmal Lifestyle Mall, Mulund	6	1,81
Gurgaon	Sahara Mall	2	52
Aurangabad	Aurangabad	3	1,15
Latur	Latur	3	1,13
Noida	Spice Mal	8	1,82
Faridabad	SRS Mall	3	77
Vadodra	Vadodra	3	1,09
TOTAL			21,40

