# 34th ANNUAL REPORT FOR THE YEAR ENDED 31st MARCH, 2018





#### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

MR. SAT PAUL BANSAL MR. RAJNEESH BANSAL MR. SANDEEP BANSAL MRS. SARITA RANI BANSAL MR. DHARAM PAL SHARMA

MR. VIGYAN ARORA

MR. DILBAG SINGH SIDHU MR. AJAY KUMAR ARORA

MR. ARJUN PANDURANG GHUGAL MR. KRISHAN LALL KHETARPAUL\* MR. UMA SHANKAR PALIWAL

#### **REGISTERED OFFICE**

DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New

Delhi -110015 TEL: 011-48702000

EMAIL: info@paulmerchants.net

#### **CORPORATE OFFICE**

SCO 829-830, SECTOR 22-A, CHANDIGARH - 160 022 TEL: 0172-5041786, 5025090

FAX: 0172-5041713

EMAIL- info@paulmerchants.net WEBSITE: <a href="mailto:www.paulmerchants.net">www.paulmerchants.net</a>

CIN: L74900DL1984PLC018679

\*(resigned w.e.f. 11.05.2018)

#### WHOLLY OWNED SUBSIDIARY

PML Realtors (P) Ltd

Stock Exchange – BSE Ltd

#### STATUTORY AUDITORS

M/S. JAIN & ASSOCIATES CHARTERED ACCOUNTANTS SCO 819-820, SECTOR 22-A, CHANDIGARH -160022

#### **INTERNAL AUDITOR**

CA Rajesh Garg

#### **SECRETARIAL AUDITOR**

ANIL NEGI

### **CHIEF FINANCIAL OFFICER**

MR. TILAK RAJ KHEPAR

#### **COMPANY SECRETARY**

MR. HARDAM SINGH

#### PRINCIPAL BANKERS

HDFC BANK
STATE BANK OF INDIA
ICICI
PUNJAB NATIONAL BANK
AXIS BANK
UNION BANK OF INDIA
INDUSIND BANK
YES BANK
ORIENTAL BANK OF COMMERCE

### **REGISTRAR & TRANSFER AGENT**

Alankit Assignments Limited, Corp. Office:- 1E/13, Jhandewalan Extn. New Delhi- 110055 (INDIA) Ph No.: 011-42541959

Regd. Office: 205-208 Anarkali Complex Jhandewalan Extension New Delhi- 110055

### **YEAR 2017-18 – AT A GLANCE**

## **MONEY EXCHANGE ACTIVITIES (FOREX)**

Gross Turnover - Rs. 4488.35 Crores

### **TOURS & TRAVELS ACTIVITIES**

Gross Turnover – Rs. 44.27 Crores

## **OVERALL PERFORMANCE**

Gross Revenues - 4539.15 Crores

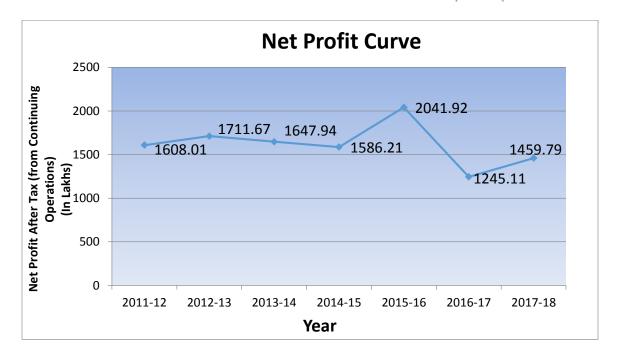
### **PROFITABILITY**

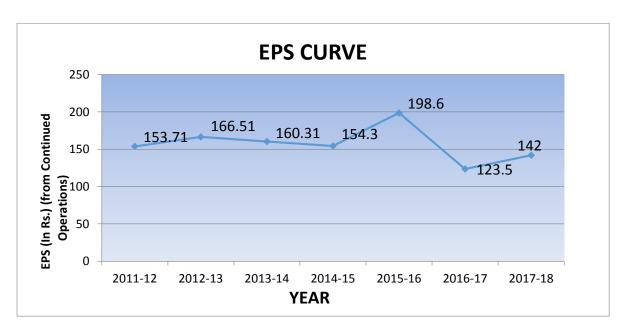
Net Profit Before Tax – Rs. 20.65 Crores (Continued Operations)

Net Profit After Tax – Rs. 14.60 Crores (Continued Operations)

Net Profit After Tax – Rs 213.08 Crores (Including Profit from discontinued operations)









## **LIST OF BRANCH OFFICES OF THE COMPANY**

SR NO.	REGION	STATE	ADDRESS
1	NORTH	CHANDIGARH	SCO NO. 829-830, SECTOR 22-A, CHANDIGARH
2	NORTH	HIMACHAL PRADESH	BIR TIBETAN COLONY, TEH. BAIJNATH, DISTT. KANGRA (HP)
3	NORTH	HIMACHAL PRADESH	VPO BHAGSUNAG, TEHSIL DHARAMSHALA, DISTRICT KANGRA
4	NORTH	HIMACHAL PRADESH	SHOP NO.2, NEAR LOVELY SWEET SHOP, NANGAL ROAD, UNA (HP) - 174303
5	NORTH	HIMACHAL PRADESH	SHOP NO.1A, GROUND FLOOR, ASIAN PLAZA,OPPOSITE MAIN BUS STAND CHOWK, MCLEODGANJ, DHARAMSHALA
6	NORTH	HIMACHAL PRADESH	SHOP NO.5, RAMBAGH, MANALI (H.P.)
7	NORTH	HIMACHAL PRADESH	SHOP. NO.1, 1ST FLOOR, HOTEL SURYA ROAD, DOLMA CHOWK, DHARAMSHALA
8	NORTH	HIMACHAL PRADESH	SHOP AT BHOJPUR, ABUTTING TO NH-21, MANDI ROAD, SUNDERNAGAR (HP)
9	NORTH	HIMACHAL PRADESH	VILLAGE AND POST KASOL, TEHSIL-BHUNTAR, DISTT KULLU (HP)
10	NORTH	HIMACHAL PRADESH	SHOP NO.2, LIBRARY NEAR TIBETAN COLONY, MEDICAL CENTRE, DHARAMSHALA, DISTRICT KANGRA - 176215
11	NORTH	HARYANA	OPPSOITE BUS STAND, NEAR CHHABRA SWEETS, AMBALA RAOD, PEHOWA (HR - 136128
12	NORTH	HARYANA	6351/14, 1 <sup>ST</sup> FLOOR, NICHOLSON ROAD, PUNJABI MOHALLA, AMBALA CANTT. 133 001
13	NORTH	HARYANA	SHOP NO.B-119, SUPER MART-I, DLF CITY, PHASE IV, GURGAON-122001
14	NORTH	HARYANA	DSS NO.207, SECTOR 12, PART 1, OPP MUTHOOOT FINANCE, KARNAL
15	NORTH	HARYANA	SCO NO.39, SECTOR 17, MAIN MARKET, KURUKSHETRA
16	NORTH	JAMMU & KASHMIR	81A GOLE MARKET, GANDHI NAGAR, JAMMU
17	NORTH	JAMMU & KASHMIR	OPP. SBI, LEH (LADAKH)
18	NORTH	NEW DELHI	DSM 335-336-337, DLF TOWER, 15, SHIVAJI MARG, MOTI NAGAR, NEW DELHI.
19	NORTH	NEW DELHI	LGF 136 & LGF 125, WORLD TRADE CENTRE, BABAR ROAD, CONNAUGHT PLACE, NEW DELHI- 110001

20	NORTH	PUNJAB	#37, LOWER GROUND FLOOR, HONDA'S CITY CENTRE,
			OPP. BUS STAND, PHAGWARA-144401, DISTT.
0.4	NODTU	DUNIAD	KAPURTHALA
21	NORTH	PUNJAB	GROUND FLOOR, SHOP NO. 3039-A, SHARMA
			COMPLEX, POWER HOUSE ROAD, OPPOSITE TRAFFIC POLICE, BATHINDA, (PUNJAB)
22	NORTH	PUNJAB	SCO NO. 14, 1 <sup>ST</sup> FLOOR, GREEN PARK AVENUE, CANAL
22	NORTH	PUNJAD	COLONY, PAKHOWAL ROAD, LUDHIANA
23	NORTH	PUNJAB	SHOP NO. 2, YORK BUILDING. BMC CHOWK, NEAR
23	NORTH	PUNJAB	
24	NORTH	PUNJAB	HOTEL RADISSON, JALLANDHAR (PB)- 144001 BOOTH NO. 17, PHASE VII, MOHALI (PB)
24	NORTH	FUNJAD	BOOTITING. 17, FITASE VII, MOTIALI (FB)
25	NORTH	PUNJAB	DEEP COMPLEX, OPPOSITE MC OFFICE, TANDA
25	NORTH	TONOAB	(PUNJAB)
26	NORTH	PUNJAB	G.T. ROAD, NEAR PNB BANK, DASUYA
20	NORTH	1 0110/12	S.T. NONE, NETWONE BY WIN, BY CO TY
27	NORTH	PUNJAB	GROUND FLOOR, AMBEDKAR CHOWK, OPP. RAI
		. 5.16/.2	MARKET, NAWANSHAHAR
28	NORTH	PUNJAB	GROUND FLOOR, OPP. CIVIL HOSPITAL, MAIN ROAD,
			BANGA –
			144505 (PUNJAB)
29	NORTH	PUNJAB	GURU RAM DASS MARG, CHAAR KHAMBA CHOWK,
			OPP. PUNJAB & SIND BANK, TARANTARAN (PB).
30	NORTH	PUNJAB	KULDIP DI HATTI, MULANPUR ROAD, OPP. NOVA
			COLLECTIONS, SUDHAR, DISTT. LUDHIANA
31	NORTH	PUNJAB	MAIN CHOWK, AMRITSAR ROAD, AJNALA, DISTT.
			AMRITSAR
32	NORTH	PUNJAB	SHOP NO. 41, G/F, BUS STAND MARKET, KOTKAPURA
			ROAD, BAGAPURANA, DISTRICT MOGA
33	NORTH	PUNJAB	NEAR COOPERATIVE BANK, RAILWAY ROAD,
			HOSHIARPUR
34	NORTH	PUNJAB	OLD NAWANSHAHAR ROAD, PHILLAUR, PUNJAB
35	NORTH	PUNJAB	OPP. GURDWARA SHAHID GANJ, VILLAGE URAPARH,
			DISTT. NAWANSHAHAR (PUNJAB)
36	NORTH	PUNJAB	OPP. GURUDWARA DUKHNIWARAN SAHIB, PASSEY
			ROAD,
			PATIALA
37	NORTH	PUNJAB	OPP. SBOP, NEAR RAILWAY STATION, HOSHIARPUR
		5,0,,,,	ROAD, GARHSHANKAR (PB.)
38	NORTH	PUNJAB	PHAGWARA ROAD, MAHILPUR, DISTT. HOSHIARPUR
			(PUNJAB)
39	NORTH	PUNJAB	PURI COMPLEX, G.T. ROAD, MOGA
40	NODTU	DIMIAD	NEAD WATER CURRLY OFFICE BORAR BOAR
40	NORTH	PUNJAB	NEAR WATER SUPPLY OFFICE, ROPAR ROAD,
			NURPURBEDI,
11	NORTH	PUNJAB	DISTRICT ROPAR ROSHAN ROAD, NEAR BENGALI SWEET SHOP,
41	NORTH	PUNJAB	PHAGWARA
			CHOWK, HOSHIARPUR
42	NORTH	PUNJAB	SCO B-XI/207, K.C.ROAD, BARNALA (PUNJAB)
44	NONTH	LONING	OOO D-M/201, N.O.NOAD, DANNALA (FUNDAD)
43	NORTH	PUNJAB	SHOP NO.1, SHIVAM MARKET, OPP. LIC OFFICE, G.T.
75	1401(111	IONOAD	ROAD, GURDASPUR (PUNJAB)
44	NORTH	PUNJAB	SCO 30, FUWARA CHOWK, JALANDHAR ROAD, BATALA
'		1 0110/10	233 30, 1 317, 110 to
			1

45	NORTH	PUNJAB	SHOP NO 309, SHOPPING MALL, LOVELY PROFESSIONAL UNIVERSITY CAMPUS JALANDHAR – DELHI G.T. ROAD, NH 1, PHAGWARA DISTT- KAPURTHALA
46	NORTH	PUNJAB	GROUND FLOOR, HARDIAL COMPLEX, NEAR JAIN SWEETS, OPPOSITE BUS STAND, KHANNA
47	NORTH	PUNJAB	SCO NO. 5, 1 <sup>ST</sup> FLOOR, DR. SMP SHOPPING COMPLEX. ABOVE GANGE MANGE DI HATTI, OPP. CITY CENTRE MALL, DALHOUSIE ROAD, PATHANKOT
48	NORTH	PUNJAB	SHOP NO.8, NEAR COLLEGE CANTEEN, VPO GARDIWALA, DISTT. HOSHIARPUR (PUNJAB)
49	NORTH	PUNJAB	THE MALL ROAD, SHAHEED UDHAM SINGH CHOWK MARKET, OPP. AXIS BANK, FEROZEPUR CITY
50	NORTH	PUNJAB	SHOP NO.111, K.S. GREWAL DOWN TOWN, TEHSIL ROAD, OPP SSP OFFICE, JAGRAON, DISTT. LUDHIANA - 142026
51	NORTH	PUNJAB	THE MALL, HANUMAN CHOWK, BHATINDA
52	NORTH	PUNJAB	VILL. & PO ADAMPUR, TEHSIL & DISTT. JALANDHAR, (PUNJAB)
53	NORTH	PUNJAB	VPO BEGOWAL, OPP. MICKY RESTAURANT, MIKHOWAL ROAD, BEGOWAL, DISTT. KAPURTHALA (PB.)
54	NORTH	PUNJAB	BATALA ROAD, MAIN BUS STAND, VERKA, AMRITSAR
55	NORTH	PUNJAB	BANWARI TOWER, G.F. OPP. BUS STAND, NEAR ORIENTAL INSURANCE, NAKODAR, DISTT. JALANDHAR.
56	NORTH	PUNJAB	JUBILEE CINEMA CHOWK, COLLEGE ROAD, OPPOSITE CANARA BANK, FARIDKOT (PUNJAB)
57	NORTH	PUNJAB	SCO NO. 3-4, GROUND FLOOR, SHREE BALAJI COMPLEX, PATIALA ROAD, ZIRAKPUR – 140 606
58	NORTH	PUNJAB	GROUND FLOOR, SHOP NO. 5, DEEP COMPLEX, COURT ROAD, OPPOSITE DOABA AUTOMOBILE, AMRITSAR- 143 001
59	NORTH	PUNJAB	Opp Shiv Mandir Railway Road Hoshiarpur
60	NORTH WEST	RAJASTHAN	8, KATEWA BHAWAN, OPP. GANPATI PLAZA, MI ROAD, JAIPUR
61	NORTH WEST	RAJASTHAN	SHOP NO. 11-C BLOCK, GAUSHALA ROAD, BIRBAL CHOWK, OPP. TATA TANISHQ JEWELLERY SHOWROOM, SRIGANGANAGAR (RAJASTHAN)
62	NORTH CENTRAL	UTTAR PRADESH	SHOP NO.3, 37, CANTT ROAD, LUCKNOW (U.P)
63	NORTH CENTRAL	UTTAR PRADESH	SHOP NO.9, MINT HOUSE, NADESAR, VARANASI (UP)
64	NORTH CENTRAL	UTTAR PRADESH	UNIT NO. F3/22, 3 <sup>RD</sup> FLOOR, PLOT NO. D-6, WAVE SILVER TOWER, SECTOR-18, NOIDA, UTTAR PRADESH- 201301

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65	CENTRAL WEST	MADHYA PRADESH	SHOP NO. 7-8, NARMADA PLAZA, BLOOM CHOUK, SHASTRI BRIDGE, JABALPUR
66	CENTRAL	MADHYA PRADESH	SHOP NO. G-15, DINDAYAL PARISHER, E-2, AREA
	WEST		COLONY,
			BHOPAL
67	CENTRAL	MADHYA PRADESH	UG-1, ROYAL RATTAN TOWER, 7 M.G.ROAD INDORE
	WEST		(M.P.)
68	WEST	GUJARAT	GF/1, MANSURI HOUSE, OPPOSITE BEHRA MUNGA
			SCHOOL, ASHRAM ROAD, AHMEDABAD – 380 009
69	WEST	GUJARAT	7, KRISHAN TOWERS, OPP. SACHIN TOWERS, ANAND
			NAGAR,
			100 FT. RING ROAD, AHMEDABAD(GUJRAT)
70	WEST	GUJARAT	G-20/P, THE EMPEROR, FATEHGUNJ MAIN ROAD,
			VADODARA-390002
71	WEST	GUJARAT	SHOP NO.5, PRAMUKH PALACE, JAI HIND CHAR
			RASTA, MANINAGAR, AHMEDABAD-380008
72	WEST	GUJARAT	SHOP NO.U-32, NEPTUNE TOWER, OPP. JALARAM
			PETROL
			PUMP, KALAWAD ROAD, RAJKOT-360005
73	WEST	GUJARAT	SHOP NO. 10, MUNICIPAL SHOPPING CENTRE,
			OPPOSITE PARAS CINEMA, NADIAD
74	WEST	GUJARAT	WARD NO. 3, NONDH NO. 4222, BARANPURI BHAGAL,
			BUNDELAWAD, SURAT (GUJRAT)
75	WEST	MAHARASHTRA	SHOP NO.8, CHINTAMANI PLAZA, ANDHERI KURLA
			ROAD,
			ANDHERI (E), MUMBAI
76	SOUTH	ANDHRA PRADESH	5 & 6, UPPER GROUND FLOOR, LIBERTY PLAZA,
			HIMMAYAT NAGAR, HYDERABAD (AP)
77	SOUTH	KARNATAKA	NO.70, FIRST & SECOND FLOOR, 27TH CROSS, 9TH
			MAIN, 4 <sup>TH</sup>
			BLOCK, JAYANAGAR, BANGALORE-560011
			,
78	SOUTH	KERALA	NO.1 & 2, IST FLOOR, CORP.NO. 35/1460C, PENTA
			ESTATE,
			JANATHA JUNCTION, PALARIVATOM, KOCHI-6820259
79	SOUTH	PONDICHERRY	191, MISSION STREET, PONDICHERRY-605001
80	SOUTH	TAMIL NADU	17 B KALPALAM ROAD, GORIPALAYAM, MADURAI-
			625002
81	SOUTH	TAMIL NADU	DHEEN TOWERS, T.S. NO.845, EAST RAJA STREET,
		.,	BRINDHAVANAM, PUDUKKOTTAI - 622 001 (T.N.)
82	SOUTH	TAMIL NADU	DOOR NO.1, FIRST FLOOR, ARCOT ROAD,
52			ALWWARTHIRUNAGAR, CHENNAI - 6000 87
83	SOUTH	TAMIL NADU	NO.170, S.R.P. COLONY, PAPER MILLS ROAD,
	000111	TANNE IVIDO	PERAVALLUR, CHENNAI-600082
84	SOUTH	TAMIL NADU	NO.205, VELACHERRY ROAD, SELAIYUR, CHENNAI-
0-	330711	TANVILLE IVADO	600073
85	SOUTH	TAMIL NADU	NO.2, SOUTH MAIN STREET, THIRUVARUR-610001,
00	000111	TAMIL NADO	DISTT. THIRUVARUR
86	SOUTH	TAMIL NADU	NO.21G/4, SANKARAN STREET, NEAR SIVAN TEMPLE,
00	555111	I AIVIIL IVADO	CUDDALORE-OT-607003,DISTT.CUDDALORE
87	SOUTH	TAMIL NADU	NO. 1346, THADAGAM ROAD, NEAR VELMURUGAN
37	300111	I AWIL NADO	PETROL BUNK, LAWLEY ROAD, COIMBATORE-641002
			I LINOL BUNK, LAWLET KOAD, CUIMBATORE-041002



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88	SOUTH	TAMIL NADU	NO.7, IST FLOOR, BISHOP HEBER HIGHER SECONDARY SCHOOL SHOPPING COMPLEX, PUTHUR HIGH ROAD,
			TRICHY – 620017 (TN)
89	SOUTH	TAMIL NADU	OLD NO. 209, NEW NO. 68, KAMRAJ SALAI, KUMBAKONNAM - 612 001 (T.N.)
90	SOUTH	TAMIL NADU	SRIDHARAN COMPLEX, NO.16-A, CUTCHERY ROAD, MAYILADUTHURAI-609001, DISTT. NAGAPATTINAM
91	SOUTH	TAMIL NADU	W/115/A III AVENUE, ANNA NAGAR, EAST CHENNAI
92	SOUTH	TAMIL NADU	NO.17, FIRST FLOOR, COURT ROAD, THIRU.V.KA STREET, VILLUPURAM - 605602
93	SOUTH	TAMIL NADU	NO. 96, MAIN ROAD, 1 <sup>ST</sup> FLOOR, OPP BUS STAND, ULUNTHURPET, DISTRICT VILLUPURAM - 606107
94	SOUTH	TAMIL NADU	NO. 14C, VELLALAR STREET, NSK TOWERS, ARIYLAUR - 621704
95	SOUTH	TAMIL NADU	VIJAY LODGE, 1 <sup>ST</sup> FLOOR, NO.90/195, JUNCTION ROAD, OPP BUS STAND, VIRUDACHALAM, DISTRICT CUDDALORE - 606601
96	SOUTH	TAMIL NADU	AKPS BUILDING, 1 <sup>ST</sup> FLOOR, CUTCHERY ROAD, OPP BUS STAND, KALLAKURUCHI - 606202
97	SOUTH	TAMIL NADU	48/206, BABA COMPLEX LONDONPET, NEAR BSNL OFFICE, KRISHNAGIRI, DISTRICT KRISHNAGIRI - 635001
98	SOUTH	TAMIL NADU	NO.1308, GADERAO WOER, SOUTH MAIN STREET, THANJAVUR - 613001