



**PILANI INVESTMENT AND  
INDUSTRIES  
CORPORATION LIMITED**

**ANNUAL REPORT  
AND ACCOUNTS  
2012 - 2013**



***DIRECTORS***

SHRI B. K. BIRLA  
SHRI KUMAR MANGALAM BIRLA  
SHRI P. K. KHAITAN  
SHRI D. K. MANTRI  
SHRI A. V. JALAN  
SHRI K. K. DAGA  
SHRI R. A. MAKHARIA  
– *Executive Director*

***COMPANY SECRETARY***

SHRI R. S. KASHYAP

***AUDITORS***

M/S. S. R. BATLIBOI & CO. LLP  
CHARTERED ACCOUNTANTS  
22, CAMAC STREET, BLOCK “C”  
3RD FLOOR, KOLKATA - 700 016

***REGISTRAR & SHARE TRANSFER AGENTS***

M/S NICHE TECHNOLOGIES PVT. LTD.  
D-511, BAGREE MARKET  
71, B. R. B. BASU ROAD  
KOLKATA - 700 001  
Phone : 033-22357270 / 22357271  
E-mail : nichetechpl@nichetechpl.com

***REGISTERED OFFICE***

BIRLA BUILDING  
9/1, R. N. MUKHERJEE ROAD  
KOLKATA - 700 001  
Phone : 033-30573700 / 30410900



## DIRECTORS' REPORT

### TO THE SHAREHOLDERS

Dear Shareholders,

We have pleasure in presenting the Annual Report of the Company along with the Audited Statements of Accounts for the year ended 31<sup>st</sup> March, 2013. The Financial Results for the year are shown below :-

### FINANCIAL RESULTS

	<i>(Amount in ₹ '000)</i>	
	<b>2012-2013</b>	2011-2012
Profit from operations, Dividend, Interest and Rent Income	<b>19,40,907</b>	4,36,958
Less: Depreciation	<b>248</b>	151
Profit before tax	<b>19,40,659</b>	4,36,807
Less: Provision for taxation	<b>3,51,300</b>	9,233
Profit after taxation	<b>15,89,359</b>	4,27,574
Add: Balance brought down	<b>8,09,800</b>	7,57,535
Profit available for appropriation	<b>23,99,159</b>	11,85,109
Appropriations :		
Special Reserve	<b>3,17,872</b>	85,515
Proposed Dividend	<b>1,97,719</b>	1,97,719
Corporate Dividend Tax	<b>33,602</b>	32,075
General Reserve	<b>1,60,000</b>	60,000
Balance carried forward	<b>16,89,966</b>	8,09,800
	<b>23,99,159</b>	11,85,109

The profitability of the Company for the year under review has increased substantially mainly due to profit on sale of shares of a company and more dividend income from Mutual Funds. News from Overseas Markets mostly fuelled by debt crisis in Europe and disappointments on macro front locally were the major factors for the capital markets affected. In order to control high inflation, RBI has continued tighter monetary policies resulting in higher interest rates on the borrowings by various companies affecting their margins. The economy has grown by 5.5% in 2012-2013 and RBI has pegged GDP growth rate for the current fiscal year at 6.5%.



## **DIRECTORS' REPORT — (Contd.)**

### **DIVIDEND**

The Board of Directors has recommended a dividend of 25/- (Rupees Twenty Five only) per equity share of 10/- each equivalent to 250% (two hundred fifty percent) on the paid up equity share capital of the Company for the year ended 31<sup>st</sup> March, 2013 as against 25/- (Rupees Twenty Five only) equivalent to 250% (two hundred fifty percent) paid in the previous year on the equity shares of 10/- each. The dividend will be paid when declared by the shareholders in accordance with law. The dividend will be free of tax in the hands of the shareholders. The Company will have to pay dividend distribution tax at the rate of 15% plus applicable surcharge and education cess, aggregating about 16.995% on the dividend amount so distributed.

### **DIRECTORS**

Shri Basant Kumar Birla and Shri Pradip Kumar Khaitan, Directors of the Company retire from the office by rotation at the forthcoming Annual General Meeting but being eligible offer themselves for re-election.

### **DIRECTORS' RESPONSIBILITY STATEMENT**

In compliance with Section 217(2AA) of the Companies Act, 1956, the Directors to the best of their knowledge and belief confirm that –

- (i) in the preparation of the Annual Accounts, the applicable accounting standards have been followed alongwith proper explanation relating to material departures;
- (ii) the Directors have selected such accounting policies as mentioned in Note 2.1 of the annual accounts and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year as on 31<sup>st</sup> March, 2013 and the Profit or Loss of the Company for the financial year ended on that date;
- (iii) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the aforesaid Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) the annual accounts have been prepared on a going concern basis.

### **CORPORATE GOVERNANCE**

The Company has in place a system of Corporate Governance. A separate Report on Corporate Governance is enclosed as a part of this Annual Report of the Company. A certificate from Auditors of the Company regarding compliance of Corporate Governance as stipulated under Clause 49 of the Listing Agreement is annexed to the Report on Corporate Governance.

### **SUBSIDIARY COMPANY**

The Audited Accounts and Directors' Report of the subsidiary are annexed hereto.



During the year the Company has made an application to Reserve Bank of India for converting itself into a Core Investment Company (CIC) and for this, one more wholly owned subsidiary was incorporated namely PIC Realcon Limited and transferred certain investments in the non group companies to PIC Realcon Limited to qualify itself as CIC.

#### **AUDITORS**

S.R. Batliboi & Co. LLP, the Statutory Auditors of the Company, retire, and being eligible, offer themselves for reappointment.

#### **AUDITORS REPORT**

The observations made in the Auditors Report are self explanatory and, therefore, do not call for any further explanation under Section 217(3) of the Companies Act, 1956.

#### **EMPLOYEES**

Information as per Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, are not applicable as no employee was in receipt of such remuneration as provided under the said Section.

#### **DEPOSITS**

The Company has not accepted any public deposit during the year. Hence, no information is required to be appended to this report in terms of Non-Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Directions, 1998.

#### **CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUTGO**

The Company has no manufacturing activity and therefore, the disclosure of particulars as required to be appended under Section 217(1)(a) of the Companies Act, 1956, in so far as it relates to the Conservation of the Energy and Technology Absorption is not applicable. Particulars with regard to Foreign Exchange Earnings and Outgo appear in Note 27 to the accounts and forming part of this Report.

#### **CONSOLIDATED FINANCIAL STATEMENT**

The Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard-21 issued by the Institute of Chartered Accountants of India and as stipulated by Clause 32 of the Listing Agreement with the Stock Exchanges with which the Shares of the Company are listed. The audited Consolidated Financial Statements form part of the Annual Report.

#### **APPRECIATION**

Your Directors place on record their deep appreciation for the committed services rendered by the employees of your Company.

For and on behalf of the Board of Directors

Kolkata  
May 28, 2013

**R. A. MAKHARIA**  
*Executive Director*

**P. K. KHAITAN**  
*Director*



**STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956**

**A. Atlas Iron & Alloys Limited**

- i) Atlas Iron & Alloys Limited, subsidiary of the company went into Creditors Voluntary winding up vide its resolution dated 16<sup>th</sup> June, 1975 and the winding up proceedings are in progress. The information required to be given pursuant to Section 212 of the Companies Act, 1956, in respect of the Subsidiary as is applicable in view of the aforesaid is given below.
- ii) Pilani Investment and Industries Corporation Limited held 72,000 Equity Shares of 10/- each amounting to 96.83% of the total paid up Capital of 74,358 Equity Shares of 10/- each of Atlas Iron & Alloys Ltd. and continues to hold the same. In view of the Subsidiary being in liquidation and losses sustained by it, the investment of 7.20 lacs in the shares of the subsidiary as aforesaid is taken at nil value.

**B. PIC Properties Limited**

Pilani Investment and Industries Corporation Limited held 50,002 Equity Shares of 10/- each being the whole of the subscribed capital of PIC Properties Ltd. as on 31<sup>st</sup> March, 2013. The Financial year of the Company as well as the subsidiary ended on 31<sup>st</sup> March, 2013.

- a) The net aggregate amount, so far as it concerns members of holding company and is not dealt with in the Company accounts, of the Subsidiary's profits after deducting its losses or vice versa.  
For the Financial year of the Subsidiary 408350 [Previous year 272278]
- b) The net aggregate amount of the profits of the Subsidiary after deducting its losses or vice versa, so far such profits/losses are dealt with in the company's profits for the financial year of the Subsidiary is nil.

**B. PIC Realcon Limited**

Pilani Investment and Industries Corporation Limited held 50,000 Equity Shares of 10/- each being the whole of the subscribed capital of PIC Realcon Ltd. as on 31<sup>st</sup> March, 2013. The Financial year of the Company as well as the subsidiary ended on 31<sup>st</sup> March, 2013.

- a) The net aggregate amount, so far as it concerns members of holding company and is not dealt with in the Company accounts, of the Subsidiary's profits after deducting its losses or vice versa.  
For the Financial year of the Subsidiary 10,03,323 [Previous year Nil]
- b) The net aggregate amount of the profits of the Subsidiary after deducting its losses or vice versa, so far such profits/losses are dealt with in the company's profits for the financial year of the Subsidiary is nil.

For and on behalf of the Board of Directors

Kolkata  
May 28, 2013

**R. A. MAKHARIA**  
*Executive Director*

**P. K. KHAITAN**  
*Director*



**REPORT ON CORPORATE GOVERNANCE**

Your company has been practicing the principles of good corporate governance, which comprise all activities that result in the control of the company in a regulated manner, aiming to achieve transparent, accountable and fair management.

The details of Corporate Governance compliance by the company as per clause 49 of the Listing Agreement with the Stock Exchanges are as under :

**A. Company's philosophy on Corporate Governance**

Corporate Governance pertains to systems, by which companies are directed and controlled, keeping in mind long-term interest of Stakeholders. In sum, Corporate Governance is to achieve business excellence and dedicate itself to transparency in all its dealings and places and business efforts. The Company firmly believes in the spirit of Corporate Governance and the same has influenced its decisions and policies long before the guidelines became mandatory.

**B. Board of Directors****(i) Composition of the Board :**

The Board of directors comprises of seven members consisting of six Non-Executive Directors who account for eighty six percent of the Board strength as against minimum requirement of fifty percent as per the listing agreement. The Non-Executive Directors are eminent professionals drawn from amongst persons with experience in business and industry, finance and law. The composition is as under :-

Directors	Executive / Non-Executive / Independent	No. of Outside Directorship held Domestic Companies		No. of Outside Committees # (excluding **)	
		Public	Private	Member	Chairman
Shri B. K. Birla	Non-Executive	4	—	—	—
Shri Kumar Mangalam Birla	Non-Executive	9	17	—	—
Shri P. K. Khaitan	Non-Executive*	14	—	3	—
Shri D. K. Mantri	Non-Executive*	3	21	—	—
Shri A. V. Jalan	Non-Executive	2	10	—	—
Shri K. K. Daga	Non-Executive*	1	2	—	—
Shri R. A. Makharia	Executive***	1	—	—	—

\* Also independent

\*\* Private companies and companies under Section 25 of the Companies Act, 1956.

\*\*\* Shri R. A. Makharia is the Managing Director, designated as Executive Director of the Company.

# Only the two committees viz. the Audit Committee and the Shareholders Grievance Committee are considered for this purpose.

— None of the Directors of the Company hold any Equity Shares in the Company.

— The Non-Executive Directors have no material pecuniary relationship or transactions with the Company in their personal capacity.



**(ii) Details of sittings fees, remuneration etc. paid to Directors**

Name of the Directors	Remuneration paid during 2012-2013 Sittings fees for attending Meetings of the Board and/or committee thereof (All figures in )
Shri B. K. Birla	1,00,000
Shri Kumar Mangalam Birla	20,000
Shri P. K. Khaitan	1,60,000
Shri D. K. Mantri	2,00,000
Shri A. V. Jalan	1,60,000
Shri K. K. Daga	2,00,000
Shri R. A. Makharia	1,00,000

Executive Director	Remuneration	Benefits and perquisites including 5,61,776/- being rent
Shri R. A. Makharia	35,20,096/-	21,31,419/-

Note : 1. No commission is paid to any Directors.

2. Shri P. K. Khaitan is a partner in Khaitan & Co., LLP and renders professional services to the Company and a sum of 7,53,611/- has been paid towards Professional services to Khaitan & Co. LLP during the year 2012-2013.

**(iii) Number of Board Meetings held and attended by the Directors :**

- a. 5 meetings of the Board of Directors were held during the year ended 31st March, 2013. These were held on :

- |                |                |                |
|----------------|----------------|----------------|
| (1) 30-05-2012 | (2) 10-08-2012 | (3) 09-11-2012 |
| (4) 12-02-2013 | (5) 04-03-2013 |                |



- b. The attendance record of each of the Directors at the Board Meetings during the year ended on 31<sup>st</sup> March, 2013 and of the last Annual General Meeting is as under :-

Directors	No. of Board Meetings Attended	Attendance at the last AGM
Shri B. K. Birla	5	No
Shri Kumar Mangalam Birla	1	No
Shri P. K. Khaitan	4	Yes
Shri D. K. Mantri	5	No
Shri A. V. Jalan	4	No
Shri K. K. Daga	5	No
Shri R. A. Makharia	5	Yes

- c. Agenda and notes on Agenda are circulated to the Directors, in advance. All material information is incorporated in the Agenda for facilitating meaningful and focused discussions at the meeting. Where it is not practicable to attach any document to the Agenda, the same is tabled before the meeting.

### C. Code of Conduct

The Company has laid down a Code of Conduct for all the Board of Directors and Senior Management Personnel for avoidance of conflict of interest. It has received from all of them the necessary declaration affirming compliance with Code of Conduct for the year 2012-2013. There were no material financial and commercial transactions in which the Senior Management Personnel had personal interest, which would lead to potential conflict of interest of the Company during the year. The Code of Conduct is available on Company's website.

### D. Audit Committee

- (i) The Audit Committee is comprised of four Non-Executive Directors viz.  
(1) Shri P.K. Khaitan (2) Shri D.K. Mantri (3) Shri A.V. Jalan (4) Shri K.K. Daga  
Shri P.K. Khaitan, Shri D.K. Mantri and Shri K.K. Daga being Independent Non-Executive Directors.
- (ii) Audit Committee meetings were held on 30-05-2012, 10-08-2012, 09-11-2012, 12-02-2013 and 04-03-2013. The attendance of the Audit Committee Members is as under :-

<u>Name of the Audit Committee Members</u>	<u>No. of Meetings Attended</u>
Shri P. K. Khaitan	4
Shri D. K. Mantri	5
Shri A. V. Jalan	4
Shri K. K. Daga	5



- (iii) At the invitation of the company, Internal Auditors, Statutory Auditors and Company Secretary who is acting as Secretary of the Audit Committee and other officers of the Company also attended the Audit Committee meetings to answer and clarify queries raised at the said meetings.
- (iv) The role and terms of reference of the Audit Committee covers the matters specified for Audit Committees under Clause 49 of listing agreement of the Stock Exchanges as prescribed by SEBI as well as Section 292A of the Companies Act, 1956.

#### **E. Remuneration Committee**

The Company has only one Executive Director on the Board and whose appointment and remuneration has been fixed by the Board in terms of resolution passed by the members. In view of this, no remuneration committee is required to be constituted.

#### **F. Shareholders Grievance Committee**

The Company has constituted a Share Transfer and Shareholders/Investors Grievance Committee headed by Shri P.K. Khaitan, a Non-Executive and Independent Director. The Company Secretary has been designated as the Compliance Officer. During the year ended 31<sup>st</sup> March, 2013, 5 investors complaints/queries were received and as on 31<sup>st</sup> March, 2013 there were no complaints/queries pending reply. There were no share transfer pending for registration for more than 30 days as on the said date.

#### **G. General Body Meetings**

Details of Annual General Meetings/Extra Ordinary General Meeting during the preceding three years are as under :

<u>Year</u>	<u>D a t e</u>	<u>Type</u>	<u>Location</u>	<u>Time</u>
2009-2010	27.08.2010	AGM	9/1 R.N. Mukherjee Road, Kolkata – 700001	3.00 P.M.
2010-2011	26.08.2011	AGM	9/1 R.N. Mukherjee Road, Kolkata – 700001	3.00 P.M.
2011-2012	31.08.2012	AGM	9/1 R.N. Mukherjee Road, Kolkata – 700001	3.00 P.M.

Whether special resolutions were put through postal ballot last year ? No

Are votes proposed to be conducted through postal ballot this year ? No

#### **H. Disclosures**

- (i) There are no materially significant transactions with related parties viz. Promoters, Directors or the Management, their subsidiaries or relative conflicting with Company's interest.
- (ii) No penalties or strictures have been imposed on the Company by Stock Exchange or SEBI or any statutory authority on any matter related to Capital Markets during the last three years.
- (iii) The Company has adopted and complied with mandatory requirements as per the revised Clause 49 of the Listing Agreement. Some of the non mandatory requirements have also been complied with.