

Ponni Sugars (Erode) Limited

20th Annual Report 2015-16



Year Scorecard

- Water stress weltering cultivation and withering cane crop
- Whopping losses till Q3
- Resurgence in sugar prices in Q4 on macro correction in fundamentals
- Tariff revision by Regulator bestowing a booster dose to bottom line
- Dividend resumed
- Near-term outlook optimistic

20th Annual Report 2015-16

Directors

N Gopala Ratnam (Chairman) Dr L M Ramakrishnan (Vice Chairman) N Ramanathan (Managing Director) Arun G Bijur Bimal Poddar V Sridar N R Krishnan Dr Nanditha Krishna K Bharathan Bharti Chhotubhai Pithawalla

Audit Committee

V Sridar *(Chairman)* Bimal Poddar Dr L M Ramakrishnan N R Krishnan

Nomination Cum Remuneration Committee

V Sridar *(Chairman)* N Gopala Ratnam Dr L M Ramakrishnan N R Krishnan

Stakeholders Relationship Committee

N Gopala Ratnam *(Chairman)* Arun G Bijur N Ramanathan

CSR Committee

N Gopala Ratnam *(Chairman)* N R Krishnan N Ramanathan

Chief Financial Officer

K Yokanathan

Auditors

R Subramanian And Company Chartered Accountants No.6 (Old No. 36) Krishnaswamy Avenue Luz, Mylapore Chennai - 600 004

Maharaj N R Suresh And Co. Chartered Accountants No.9 (Old No.5) II Lane, II Main Road Trustpuram, Kodambakkam Chennai - 600 024

Banks

Bank of India IDBI Bank Limited Canara Bank

Registered Office

"ESVIN HOUSE" 13 Rajiv Gandhi Salai (OMR) Perungudi, Chennai 600 096 Ph: (044) 39279300 Email: admin@ponnisugars.com Web: www.ponnisugars.com

Works

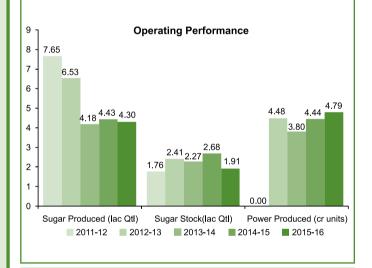
Odappalli, Cauvery R S (Post) Erode 638 007, Tamil Nadu Phone: (04288) 247351 to 358 Email: gen@ponnisugars.com

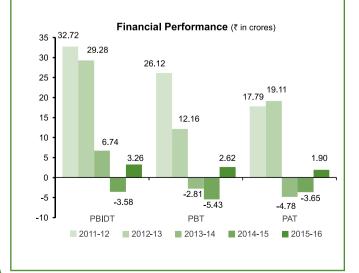
Registrar & Transfer Agent

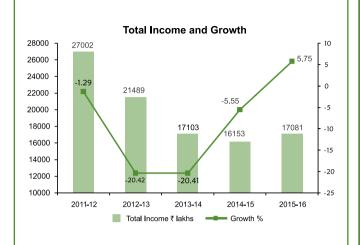
Cameo Corporate Services Ltd "Subramanian Buildings", 5th Floor No.1, Club House Road, Chennai 600 002 Phone: (044) 28460390 Email: investor@cameoindia.com

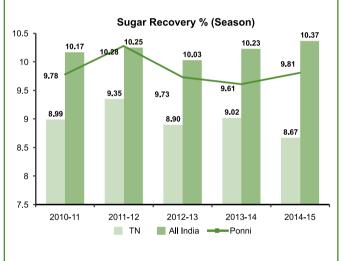
| Main contents | Page |
|-------------------------------|------|
| Notice | 6 |
| Board's Report | 13 |
| MDA Report | 17 |
| Corporate Governance Report | 24 |
| Secretarial Audit Report | 58 |
| Auditors' Report | 60 |
| Balance Sheet | 65 |
| Statement of Profit and Loss | 66 |
| Cash Flow Statement | 67 |
| Notes on Financial Statements | 68 |
| Attendance / Proxy Form | 83 |

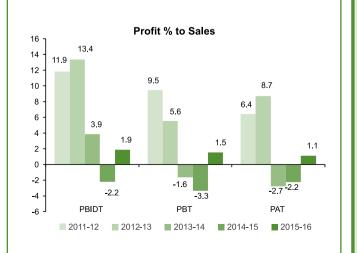
Ten Year Performance 10 10.8 9.22 10.55 9 10.6 8.34 8.09 8 7.46 10.4 6.8 7 6.53 6.29 10.2 6 10.2 10.1 10 9.96 10.01 5 4.55 4.41 9.98 4.36 9.8 4 9.76 9.75 9.6 3 9.65 9.64 9.4 2 9.2 1 0 q 09**-**10 10-11 2006-07 07-08 08**-**09 11**-**12 12**-**13 13**-**14 14**-**15 15**-**16 Cane Crushed lakh t Recovery (%)





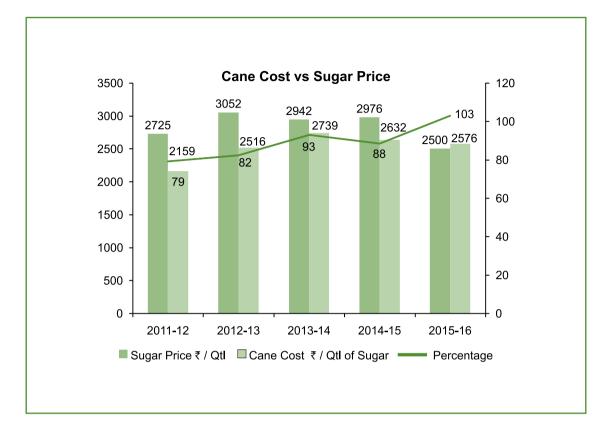






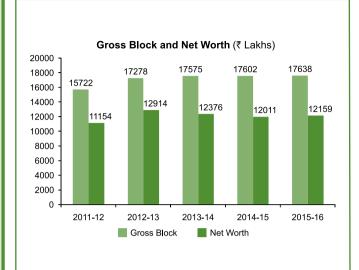
Performance Chart

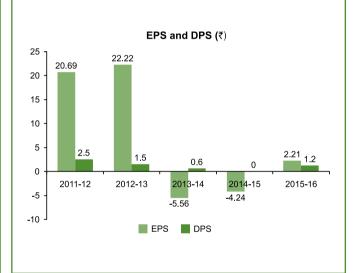
20th Annual Report 2015-16

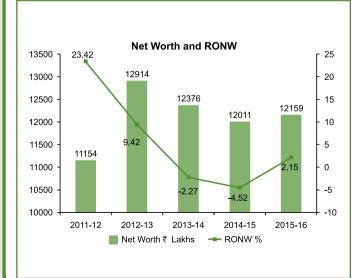


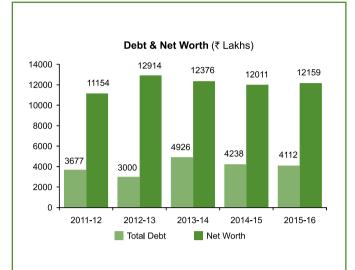


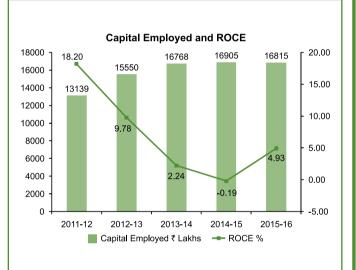
Ponni Sugars (Erode) Limited

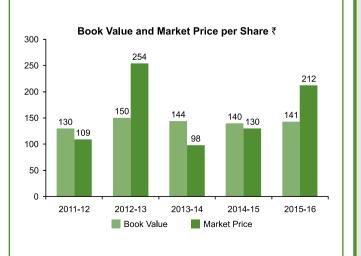












Financial Highlights – Ten Years at a Glance

| | | | | - | | | | | Ę | ₹ in Lakhs | |
|------------------------------------|---------|-------|-------|--------|--------|--------|--------|--------|--------|------------|--|
| For the year | 2006-07 | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | |
| Total Income | 14263 | 13961 | 15122 | 28591 | 27356 | 27002 | 21489 | 17103 | 16153 | 17081 | |
| Total Expenditure | 13021 | 13984 | 12763 | 21154 | 25546 | 23730 | 18561 | 16429 | 16511 | 16755 | |
| PBIDT | 1242 | -23 | 2359 | 7437 | 1810 | 3272 | 2928 | 674 | -358 | 326 | |
| Interest | 139 | 112 | 189 | 179 | 148 | 119 | 358 | 671 | 512 | 590 | |
| Depreciation | 245 | 282 | 297 | 306 | 309 | 329 | 1161 | 825 | 566 | 564 | |
| Profit before exceptional items | 858 | -417 | 1873 | 6952 | 1353 | 2824 | 1409 | -822 | -1436 | -828 | |
| Exceptional Items | 0 | -108 | 0 | 1411 | -1411 | 212 | 193 | -541 | -893 | -1090 | |
| PBT | 858 | -309 | 1873 | 5541 | 2764 | 2612 | 1216 | -281 | -543 | 262 | |
| Тах | 368 | -121 | 647 | 1856 | 903 | 833 | -695 | 197 | -178 | 72 | |
| PAT | 490 | -188 | 1226 | 3685 | 1861 | 1779 | 1911 | -478 | -365 | 190 | |
| EPS (₹) | 5.97 | -2.29 | 14.46 | 42.86 | 21.64 | 20.69 | 22.22 | -5.56 | -4.24 | 2.21 | |
| Cash EPS (₹) | 8.70 | -1.72 | 21.02 | 56.40 | 14.54 | 24.18 | 27.64 | 0.03 | 1.81 | 9.61 | |
| Dividend % | 9 | 6 | 25 | 40 | 20 | 25 | 15 | 6 | | 12 | |
| As at year end | | | | | | | | | | | |
| Gross Block | 5752 | 6673 | 6962 | 7095 | 7564 | 15722 | 17278 | 17575 | 17602 | 17638 | |
| Net Block | 4093 | 4737 | 4771 | 4703 | 4917 | 12834 | 13309 | 13339 | 12773 | 12261 | |
| Loan Funds | 2456 | 4328 | 3358 | 3430 | 1645 | 5005 | 8208 | 8283 | 7791 | 7663 | |
| Net Worth | 3951 | 3705 | 4679 | 7964 | 9625 | 11154 | 12914 | 12376 | 12011 | 12159 | |
| Book value per share (₹) | 45.75 | 42.75 | 54.42 | 92.62 | 111.94 | 129.72 | 150.19 | 143.93 | 139.69 | 141.41 | |
| Share Price at NSE (in Rupees) | | | | | | | | | | | |
| High | 93.75 | 61.95 | 47.50 | 188.00 | 142.80 | 126.50 | 415.00 | 359.45 | 251.00 | 248.00 | |
| Low | 30.20 | 28.10 | 20.00 | 25.05 | 82.00 | 71.15 | 108.00 | 87.10 | 100.50 | 110.90 | |



PONNI SUGARS (ERODE) LIMITED

CIN : L15422TN1996PLC037200 ESVIN House, 13 Rajiv Gandhi Salai (OMR), Perungudi, Chennai 600 096 Phone : 044 3927 9300 Fax : 044 2496 0156 E Mail: admin@ponnisugars.com

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 20th Annual General Meeting of the Company will be held at New Woodlands Hotel Pvt Ltd, 72-75 Dr Radhakrishnan Road, Mylapore, Chennai 600 004 on Tuesday, the 26th July 2016 at 10.00 AM to transact the following business.

ORDINARY BUSINESS

1. Adoption of Financial Statements

To consider and adopt the Financial Statements of the company for the year ended 31st March 2016 and the Reports of the Board of Directors and Auditors thereon.

2. Dividend declaration

To declare dividend on Equity Shares.

3. Reappointment of retiring Director

To appoint director in the place of Mr N Gopala Ratnam who retires by rotation and being eligible, offers himself for reappointment.

4. Ratification of Auditors' appointment

To consider and, if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution:

"RESOLVED that pursuant to Section 139 and other applicable provisions of the Companies Act, 2013 and the Rules made thereunder, the company do hereby ratify the appointment of auditors made by the shareholders at the 19th AGM as under:

 M/s Maharaj N.R.Suresh And Co., Chennai (Firm Registration No.001931S) shall cease to hold office on the conclusion of 20th Annual General Meeting.

- M/s R.Subramanian And Company, Chennai (Firm Registration No.004137S) to hold office till the conclusion of 21st Annual General Meeting.
- iii) The Board of Directors be and are hereby authorized to fix their remuneration on the recommendation of Audit committee."

SPECIAL BUSINESS

5. Remuneration to Cost Auditor

To consider and, if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution:

"RESOLVED that the Company do hereby confirm and ratify in terms of Section 148 and other applicable provisions of the Companies Act, 2013 and the Rules made thereunder the remuneration approved by the Board of Directors on the recommendations of the Audit Committee for M/s S Mahadevan & Co., Cost Accountants (Firm Regn.No. 000007), for conducting the audit of cost records of the Company, including its Sugar and Cogen segments for the financial year 2016-17 at Rs 10000/- (Rupees One Lakh only) plus reimbursement of travel and out of pocket expenses incurred for purpose of such audit."

> (By Order of the Board) For **PONNI SUGARS (ERODE) LIMITED**

Chennai 27th May 2016 N Ramanathan Managing Director

NOTES:

1. Proxy

A Member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote on a poll instead of himself and such proxy need not be a Member of the company.

Deposit of proxy

Proxies in order to be effective, must be received at the registered office of the Company not later than 24 hours before the meeting.

2. Particulars of Director

Particulars of Director seeking re-appointment pursuant to Regulation 36(3) of the Listing Regulations is given in Appendix-A that forms part of this Notice.

3. Book Closure

The Register of Members and the Share Transfer Register will remain closed from Tuesday, the 19th July 2016 to Tuesday, the 26th July 2016 (both days inclusive).

4. Dividend

Dividend on Declaration will be paid by 1st August 2016.

Members are advised to refer to 'Shareholder information' section of the Corporate Governance Report (Page 39 of the Annual Report) for details on dividend entitlement and payment options.

5. Unpaid Dividend

Unpaid dividend for over 7 years will be transferred to the Investor Education and Protection Fund. Members may refer to Page 39 of the Annual Report and lodge their claim, if any, immediately.

6. E-Communication

Members are requested to opt for electronic mode of communication and support the Green initiatives of the Government.

7. Member identification

Members are requested to bring the attendance slips duly filled and copy of the Annual Report to the meeting.

8. Gifts

No gifts, gift coupons, or cash in lieu of gifts shall be distributed to Members at or in connection with the Annual General Meeting in terms of Clause 14 of Secretarial Standard (SS-2) pertaining to distribution of Gifts at Annual General Meeting.

9. Voting facilities

a) Remote e-Voting

Pursuant to Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management & Administration) Rules 2014 as amended on 19th March 2015, the company provides facility for its members to exercise their voting right by electronic means and the business set out in the Notice may be transacted through such voting.

b) Voting at AGM

The company also offers the facility for voting through polling paper at the meeting.

c) Voting option

Please note that a member can vote under only any one of the two options mentioned above.

d) Voting instructions

Process and manner of voting containing detailed instructions is given in Appendix-B that forms part of this Notice.

STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013

Item No.5

Remuneration to Cost Auditor

The Company is engaged in two business segments namely Sugar and Cogen. It has been maintaining cost accounting records and getting them audited under the provisions of the Companies Act, 2013.

While the remuneration for the audit of cost records is determined by the Board of Directors on the recommendations of Audit Committee, it will have to be ratified by the shareholders at the following General Meeting.

The Board of Directors have appointed M/s S Mahadevan & Co., Cost Accountants (Firm Registration No.000007) for the audit of Cost Records of the company for the financial year 2016-17 pertaining to both Sugar and Cogen segments and determined the remuneration at Rs 100000/-based on the recommendations of the Audit Committee.

It is now placed for the approval of shareholders in accordance with Section 148 (3) of the Companies Act, 2013 read with Rule 14 of the Companies (Audit and Auditors) Rules 2014.

Copies of relevant resolutions of the Audit Committee and Board are available for inspection of the members at the registered office on any working day of the Company during business hours.

No Director or Key Managerial Personnel of the company or their relatives are concerned or interested financially or otherwise, in this business.

> (By Order of the Board) For **PONNI SUGARS (ERODE) LIMITED**

Chennai 27th May 2016 N Ramanathan Managing Director

