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# 24th ANNUAL REPORT 2006-07

# PRADEEP METALS LIMITED



# **BOARD OF DIRECTORS**

## **Pradeep Goyal**

Chairman & Managing Director

R. D. Shroff

O. P. Agarwal

R. K. Agarwal

Dinesh Parekh

Suresh G. Vaidya

# **COMPANY SECRETARY**

Abhinay Kapoor

# **BANKERS**

Union Bank of India

# **AUDITORS**

S. R. Rege & Co. Chartered Accountants

# **REGISTERED OFFICE & WORKS**

R-205, TTC Indl. Area, MIDC Rabale, Navi Mumbai 400 701 Maharashtra



### NOTICE

NOTICE IS HEREBY GIVEN THAT THE TWENTY FOURTH ANNUAL GENERAL MEETING OF PRADEEP METALS LIMITED will be held at the Registered Office at R-205, TTC Industrial Area, MIDC, Rabale, Navi Mumbai 400 701 on Tuesday, 11th September, 2007, at 4.00 p.m. to transact the following business:

### **Ordinary Business**

- 1. To receive and adopt the Directors' Report, Auditors' Report and Audited Profit and Loss Account for the year ended 31st March, 2007 and the Balance Sheet as at that date.
- 2. To appoint Shri Pradeep Goyal, Director who retires by rotation, but being eligible, offers himself for re-appointment.
- 3. To appoint Shri Omprakash Agarwal, Director who retires by rotation, but being eligible, offers himself for re-appointment.
- 4. To appoint Auditors and fix their remuneration.

By Order of the Board of Directors
For PRADEEP METALS LTD

Navi Mumbai June 7, 2007 ABHINAY KAPOOR COMPANY SECRETARY

### REGISTERED OFFICE:

Pradeep Metals Ltd. R-205, TTC Industrial Area

MIDC, Rabale, Navi Mumbai 400 701

### Notes:

- (a) A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF. THE PROXY NEED NOT BE A MEMBER. THE PROXY IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
- (b) Members are requested to intimate any change in their address to the Registrar and Transfer Agents of the Company, Intime Spectrum Registry Ltd., C-13, Pannalal Silk Mills Compound, LBS Marg, Bhandup West, Mumbai 400 078 immediately.
- (c) Members who hold shares in identical order of names in more than one Folio are requested to write to the Company to enable consolidation of their holdings in one Folio.
- (d) Members are requested to intimate to the Company, details, if any, required in relation to this Annual Report atleast 7 (seven) days before the meeting to enable the Management to keep the information ready at the meeting.
- (e) All documents referred to in the accompanying Notice and Explanatory Statement, are open for inspection at the Registered Office of the Company on all working days between 11.00 a.m to 1.00 p.m. upto the date of the Annual General Meeting except on Sundays and other holidays.
- (f) Members/Proxies are requested to bring their copies of the Annual Report to the meeting.
- (g) The Company's Equity Shares are the scripts which the Securities and Exchange Board of India (SEBI) has specified for settlement only in dematerialised form by all investors.
- (h) The Register of Members & Transfer Books of the Company in respect of Equity Shares will remain closed from 4th September, 2007 to 11th September, 2007 (both days inclusive).



### Item Nos. 2 & 3

Details of the Directors seeking reappointment in Annual General Meeting to be held on 11th September, 2007

Name of the Director	Shri Pradeep Goyal	Shri O P Agarwal	
Date of Birth	20-11-1955	25-03-1940	
Date of Appointment	12-08-1983	10 <sup>th</sup> May, 2001	
Expertise in Specific functional area	Technical & Management Expert	Engineer	
Qualification	B.Tech (Metallurgy), IIT, Kanpur S.M (Materials Science & Engineering), MIT, Cambridge, USA	B.E. (Mech), Birla College of Engineering, Pilani	
List of outside Directorships held	United Phosphorus Ltd. Nelito Systems Ltd. Indian Resources Information & Management Technology Ltd. Uniphos Enterprises Ltd. S.V. Shah Construction Pvt. Ltd. Flashnet Info Solutions (India) Ltd. Esvee Pharma Pvt. Ltd.	Economic Forge (P) Ltd. Supreme Heat Treaters (P) Ltd.	
Chairman/Member of the Committee of the Board of Directors of the Company	Nil	Member, Shareholders'/Investors' Grievance Committee	
Chairman/Member of the Committee of Directors of other companies:-  a) Audit Committee	2	Nil	
b) Shareholders / Investors' Grievance Committee	2	Ŋil	
c) Remuneration Committee	2	Nil	



### DIRECTORS' REPORT

To,

The Shareholders

Your Directors are pleased to present the Twenty Fourth Annual Report together with the audited accounts for the year ended 31st March, 2007.

### FINANCIAL RESULTS:

		Rs. In Lacs
	2006-07	2005-06
Profit before Interest, Depreciation, and Tax	697.04	495.01
Less: Interest	317.76	226.67
Profit before Depreciation and Tax	379.28	268.34
Less: Depreciation	126.09	116.24
Preliminary expenses written off	. 0.21	0.21
Profit before Tax	252.98	151.89
Less: Provision for Tax	0.65	
Profit for the year	252.33	151.89

### **DIVIDEND:**

In view of the past losses and need to conserve resources for future growth, your Directors do not recommend payment of any dividend.

### PERFORMANCE:

The Company has significantly improved its' turnover to Rs. 5503.87 lacs during the year as compared to Rs. 4643.30 lacs in the previous year registering an increase of 19%. The profit before interest, depreciation and tax has gone up by 41%. However, the cash accruals have only increased to Rs. 379.28 lacs as compared to cash accruals of Rs. 268.34 lacs during the previous year due to higher interest cost in view of rising interest rates.

### **EXPORTS:**

During the year, exports of the Company were valued at Rs.2739.74 lacs as compared to Rs. 2292.34 lacs in the previous year showing an increase of 20%. This has been achieved mainly due to higher value added products and greater consumer satisfaction. Your company hopes to sustain and increase its exports performance in the coming years.

### **QUALITY:**

Your company's focus on maintaining high level of quality consciousness is evident from its continued certification as an ISO 9001-2000 and Pressure Equipment Directive 97/23/EC (PED) approved manufacturing unit. Your company makes concerted efforts for constant improvement in quality of its products.

Your Company has added several machines for precision machining of forged products and also enhanced its die making capability by installing modern CNC / VMC machines. These measures will further improve the quality of finished components.

### **DEPOSITS:**

The Company has not accepted any loans or deposits from the public in terms of Section 58A of the Companies Act, 1956 and rules framed under the Companies (Acceptance of Deposits) Rules, 1975.

### PARTICULARS OF EMPLOYEES:

There was no employee of the Company who received remuneration in excess of the limits prescribed under



Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

### **HUMAN RESOURCE DEVELOPMENT:**

The company continuously carries out Training and Development programs for the benefit of the employees. The process for updating technical skills of employees and developing good work culture on the shop floor is ongoing regularly.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, RESEARCH & DEVELOPMENT AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

The particulars prescribed under Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in Report of Board of Directors) Rules, 1988, are set out in the Annexure A and form part of this Report.

### **CORPORATE GOVERNANCE:**

In compliance with the recommendations of Securities Exchange Board of India on Corporate Governance Report and the listing agreement of the Stock Exchange, a separate report on Corporate Governance and Management Discussion and Analysis giving details of the Company's business and operating results is annexed as **Annexure B**.

### DIRECTORS:

In accordance with the provisions of the Companies Act, 1956 and the Articles of Association of the Company, Shri Pradeep Goyal and Shri Omprakash Agarwal, Directors of the Company, retire by rotation and being eligible; have offered themselves for re-appointment.

Dr. V. Gopinathan, Director has resigned from the Board of Directors w.e.f. 27th January, 2007.

### DIRECTORS' RESPONSIBILITY STATEMENT:

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, the Board of Directors confirm:

- a. that in the preparation of the Annual Accounts for the financial year ended 31st March, 2007, the applicable accounting standards have been followed alongwith proper explanation relating to material departures;
- b. that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31<sup>st</sup> March, 2007 and of the profit or loss of the Company for the year ended on that date:
- c. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d. that the Directors have prepared the Annual Accounts on a going concern basis.

### **AUDITORS:**

The observations made in the Auditors' Report are to be read with the Notes to Accounts, which are self-explanatory and no further comments are necessary under Section 217(3) of the Companies, Act, 1956.

M/s. S. R. Rege & Co., Chartered Accountants, retires at the conclusion of the 24th Annual General Meeting and, being eligible, offer themselves for re-appointment.

### **ACKNOWLEDGEMENT:**

Your Directors wish to express their gratitude for the assistance and co-operation received from Industrial Development Bank of India, Union Bank of India, Maharashtra State Electricity Board, Maharashtra Industrial



Development Corporation, Navi Mumbai Municipal Corporation and other government and semi-government authorities, corporations and institutions.

The Directors also thank all the shareholders and investors for reposing continued confidence in the Company. Your Directors also wish to place on record their deep sense of appreciation for the devoted services of all the employees of the Company and their unstinted efforts for the progress of the Company.

By Order of the Board of Directors

PRADEEP GOYAL CHAIRMAN & MANAGING DIRECTOR

June 7, 2007

### REGISTERED OFFICE:

Pradeep Metals Ltd.
R – 205, T.T.C. Industrial Area
M.I.D.C., Rabale, Navi Mumbai – 400 701.





ANNEXURE A

### Information pursuant to Section 217 (1) (e) of the Companies Act, 1956

### 1. CONSERVATION OF ENERGY:

The Company continuously introduces new methods to conserve energy. The unit consumption of fuel has improved during the year. An energy efficient conservair system has been installed which has reduced the air losses in the system and brought down the power cost from 849 units/Mt to 834 units/Mt. The power factor is at 0.99 which is considered excellent and the Company is getting rebate in power bills for the same.

### 2. TOTAL ENERGY CONSUMPTION & ENERGY CONSUMPTION PER UNIT OF PRODUCTION:

### A Power & Fuel Consumption:

, .	Tomer a raci consumption.	04/00/0007	04/00/0000
		31/03/2007	31/03/2006
	1. Electricity		
	a. Purchased (Unit Nos.)	2,985,515	2,969,986
	. ,	, ,	, ,
	Total amount (Rs.)	17,971,640	13,078,975
	Average rate (Rs./unit)	6.02	4.40
	b. Own generation	N.A.	· N.A
	a. om gonoranon		,
	2. Furnace Oil	•	
			001.000
	Quantity (Ltrs.)	761,440	691,080
	Total amount (Rs.)	15,520,018	12,811,734
	Average rate (Rs./Ltr.)	20.38	18.54
	Trorago rato (Tonzat.)		
	3. Light Diesel Oil (LDO)		•
			, 010 500
	Quantity (Ltrs.)	119,760	210,560
	Total amount (Rs.)	3,569,438	5,833,728
	Average rate (Rs./Ltr.)	29.80	27.71
	rivorago rato (rios Ett.)	20.00	=7
-	C		
B.	Consumption per unit of Production:		
	Quantity (Mt)	3953	3563
	Electricity Unit/Mt	755	834
	Furnace Oil Ltrs./Mt	193	194
		•	
	LDO Ltrs./Mt	30	59

### C. TECHNOLOGY ABSORPTION :

### 1. Research & Development:

The Company is constantly improving the design of dies and trim tools to reduce raw material consumption and achieve better quality and yield.

### 2. Benefits derived:

Improvement in productivity and quality and yield.

### 3. Future Plans:

CNC lathes have been installed and commenced production to enable the company to supply high value added products.

### 4. Expenditure on Research & Development:

Since Research & Development is carried out in-house, as a part of ongoing manufacturing operations, the expenditure is not separately accounted for and the same is debited to the respective accounts.

### 5. Technology Absorption, Adoption and Innovation:

Continuous improvements in the manufacturing process, wherever feasible, and focus on development of intricate precision forgings for export, form part of the ongoing operations of the Company. The Company has adopted learn manufacturing methods to further improve manufacturing practices and to reduce WIP.

### D. FOREIGN EXCHANGE EARNINGS AND OUTGO:

Total foreign exchange used and earned:

**Used**: Rs. 3,535,027 /- **Earned**: Rs. 273,973,556 /-



### **ANNEXURE B**

### CORPORATE GOVERNANCE

The Directors present the Company's Report on Corporate Governance for the year ended 31st March, 2007 as required under Clause 49 of the Listing Agreement with the Bombay Stock Exchange Ltd:

### 1. Company's philosophy on corporate governance.

Pradeep Metals Limited (PML) is committed to the highest standards of corporate governance in all its endeavors. PML believes in corporate governance as a necessary culture for achieving superior performance and its core being transparency, accountability, equity and openness in the working of the management and the board. Sound corporate governance in line with clause 49 of the Listing-Agreement and SEBI guidelines has been put in place.

### 2. Board of Directors

In terms of the Company's corporate governance policy, all statutory and other significant and material information are placed before the Board to enable it to discharge its responsibilities of supervision, control and direction of the Company.

### (A) Composition of Board

The Board of Directors consists of Executive and Non-Executive Directors. The total number of Directors of the Company is SIX, including the Managing Director.

Name of Director	Category Promoters, Exécutive, Non-Executive, Independent	No. of Board Meetings attended	Ļast AGM attended	No. of Di held in Ot Companie		Committee Membersh of Other Co	
				Public	Private	Member	Chairman
Pradeep Goyal	Promoter, Chairman & Managing Director	. 5	Yes	5	2	3	3
Omprakash Agarwal	Non-Executive, Independent	5	Yes	Nii	2	NII .	. Nil
R. D. Shroff	Non-Executive, Independent	Nil	No	11	. 4	Nil	Nil
R. K. Agarwal	Non-Executive, Independent	4	No ·	3	5 .	Nil .	Nil
Dinesh T Parekh	Non-Executive, Independent	2	Yes	Nii	Nit	Nil ,	Nil
Suresh Vaidya	Non-Executive, Independent	4 .	Yes	2	Nil ·	Nil	Nil
V. Gopinathan*	Non-Executive, Independent	3	Yes	,Nil	Nil	Nil	~ Nii

Resigned w.e.f. 27th January, 2007

### B) Meetings

During the financial year 2006 – 2007, five meetings of the Board were held on 13th May, 2006, 24th June, 2006, 28th July, 2006, 28th October, 2006 and 27th January, 2007.

### (C) Code of Conduct

The Board has laid down a code of conduct which binds all the Board members and senior management of the Company.

### 3. Committees of the Board

The Board has constituted three committees viz, Audit Committee, Shareholders'/Investors' Grievances Committee and Remuneration Committee

### i) Audit Committee

The Company has set up an Audit Committee in accordance with the requirements of Section 292A of the Companies Act, 1956 and the terms of reference are in conformity with the revised Clause 49 of the Listing Agreement entered into with the Stock Exchange.

The broad terms of reference of the Audit Committee include reviewing of financial statements before submission to the Board, reviewing the report of internal audit; reviewing accounting and financial policies and procedures, financial reporting systems, internal control procedures and risk management policies. In addition, the powers and



role of the Audit Committee are as laid down under clause 49 II C & D of the Listing Agreement and section 292 A of the Companies Act, 1956.

The Committee met four times during the financial year on 24th June, 2006, 28th July, 2006, 28th October, 2006 and 27th January, 2007.

The Audit Committee consists of the following Directors as on 31st March' 07:

Sr.No.	Name of Director	Executive, Non-Executive, Independent	No. of Meetings attended
1	Dinesh T Parekh	Chairman, Non-Executive, Independent	2
2	R. D. Shroff	Member, Non Executive, Independent	Nil
3 '	R.K. Agarwal	Member, Non Executive, Independent	3
4	Suresh Vaidya	Member, Non Executive, Independent	3

All the members of the audit committee are independent and non-executive Directors. They possess adequate knowledge of Accounts, Audit, and Finance etc.

There is no subsidiary company.

### ii) Shareholders'/Investors' Grievances Committee

Pursuant to Clause 49 of the Listing Agreement, the Company has formed a Shareholders'/Investors' Grievances Committee of the Board of Directors.

The Committee oversees redressal of shareholder and investor grievances like transfer of shares, non-receipt of Balance Sheet or dividends and approves the sub-division, transmission or issue of duplicate shares, etc. The Committee overviews the steps to be taken for further value addition in the quality of service to the investors.

The Committee consists of the following Directors:

I	Sr.No.	Name of Director	Position	No. of Meetings attended
٠	1 .	R. K. Agarwal	Chairman	3
1	2	D <mark>i</mark> nesh T. Parekh /	Member	2
١	3	O. P. Agarwal	Member	4
	٠4	Dr. V. Gopinathan*	Member	3

<sup>\*</sup> Resigned w.e.f. 27th January, 2007

During the year, the Company received 21 complaints, which were resolved within 30 days to the satisfaction of the Shareholders/Investors. As on 31st March, 2007, no complaints were pending.

### iii) Remuneration Committee

The Remuneration Committee has been constituted to review and recommend the remuneration package to be paid to the Directors.

During the year, no meeting of Remuneration Committee was held.

During the financial year 2006-07, the Company paid remuneration to its Directors as per the details given below:

Name of Director	Remuneration (in Rs.)	Remarks
Pradeep Goyal	1,379,921.00	Salary & perquisites
Chairman & Managing Director		
Dr. V. Gopinathan *	336,210.00	Professional fees towards technical services
Director		

<sup>\*</sup> Resigned w.e.f. 27th January, 2007

The following Directors have been paid sitting fees:

Name of Director	Sitting fees (in Rs.)
O. P. Agarwal	12000
R. K. Agarwal	12000
Dinesh T. Parekh	12000
Suresh Vaidya	9000
Dr. V. Gopinathan	9000