

TOWARDS SMARTER, SUSTAINABLE & INTEGRATED GROWTH

ANNUAL REPORT **2020-21**



Where Passion Meets Performance
PRECISION CAMSHAFTS LIMITED

MFT
performance erfahren

MEMCO
ENGINEERING PVT. LTD

EMOSS FUTURE
INSIDE

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previous years
report

Please find our online version at

<https://pclindia.in/index.php/annual-report/>

Investor information

CIN:	L24231PN1992PLC067126
ISIN:	INE484I01029
BSE Code:	539636
NSE Code:	PRECAM
Dividend recommended:	₹ 1 per Equity Share
AGM Date:	27 th July 2021
AGM Mode:	Via Video Conferencing

Disclaimer: This document contains statements about expected future events and financials of Precision Camshafts Limited, which are forward looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the Management Discussion and Analysis of this Annual Report.



KEEPING TECHNOLOGY AT THE CORE AND PEOPLE AT THE FORE, THE COMPANY, IN EVERY STEP FORWARD, ENVISAGES A SUSTAINABLE FUTURE THAT WILL ENHANCE STAKEHOLDER VALUE.

As Precision Camshafts Limited climbs onto the next rung of growth, it is consciously making efforts to adapt and emerge with a smarter and sustainable, dynamic yet integrated business model. The aim is to focus on the future without compromising the present. The Company is consistently engaged in building the next generation of leaders, improving operational effectiveness and integrating its subsidiaries into the Group.

Through tactical partnerships that offer uniqueness in each offering, the Company has reinvented and integrated its strategies across the Group with eyes set on a smarter future. It continues its unflinching efforts towards calibrating new products and driving synergies for a better tomorrow.



Meet Us

With more than two-and-a-half decades of experience, Precision Camshafts Limited ('PCL' or 'The Company' or 'we') is at the forefront of manufacturing wide variants of camshafts globally. Our state-of-the-art manufacturing facilities, coupled with engineering expertise, give us a competitive edge in the industry. We are one of the few leading global camshafts manufacturers equipped with technological capabilities in manufacturing all four types of camshafts – cast iron, ductile iron, hybrid and assembled. PCL is the only supplier in the world to offer all camshafts technologies under one roof.

We have not only expanded geographical customer footprint to over 17 countries but also diversified our product range, customer list and manufacturing locations. We now have 2 plants situated in Solapur, India, 2 plants situated in Nashik, India, 1 plant in Cunewalde, Germany and 1 situated in Oosterhout, the Netherlands. In addition to being a global leader in camshafts, we are now a key supplier of critical injector components, balancer shafts and other niche prismatic parts, along with complete electric drive lines, to all leading Original Equipment Manufacturers (OEMs) and end customers worldwide.

WHAT SETS US APART

- State-of-the-art manufacturing facilities
- Engineering expertise

8 Facilities

Four foundries and four machine shops located at Solapur and Maharashtra

	UNITS	CAPACITY (PA)	ANNUAL PRODUCTION	UTILISATION (%)
Camshafts castings	Four foundries	11 million	6.57 million	59.74
Machined camshafts	Four machine shops	4.00 million	2.38 million	59.74

Details of Capacity and its notes are provided in MDA

Global Outreach of the Group



300+ Engineers

Extensive production experience

25+ Years

Of experience in automotive industry
Diversified customer base
Long-term relationship with global OEMs

15%

Maximum revenue contribution by any single client

~ 10+ Years

Of relationship with OEMs with strong market penetration and highly developed product variants

~ 20+ Years

Company has always paid its Loans and Interest on Loan on time, not a single default in payments

6 Years

Consistent dividend payout

3 Subsidiary Companies (Memco, MFT and Emoss)

Memo: PCL acquired shares through its own Funds

MFT: PCL acquired shares partly through its own Funds and partly through Loan

Emoss: PCL acquired shares partly through its own Funds and partly through Loan

~ 150+ Variants

Of camshafts, majorly catering to passenger vehicles

~ 70%

Market share in India's camshaft industry

45+

Happy clients across the globe

₹ 240 crores

IPO Proceed Utilised for Machine Shop in its Chincoli, Solapur plant

24%

Acquisition of balance shares (24%) in MFT for EUR 0.55 million, thereby making it a 100% step down subsidiary

~ 40+

Acres PCL Campus

~ 9%

Market share in global camshaft industry

49%

Acquisition of balance shares (49%) in EMOSS for EUR 0.6 million, thereby making it a 100% step down subsidiary

₹ 1 Crores

Donation to PM care's Fund and Chief Minister's Relief Fund, Maharashtra 50 lakhs each



Our Marquee Clientele





E-Mobility Customers

HITACHI
Inspire the Next

RAVO BENELUX
TRUCK GROUP



MAMMOET



WM
WASTE MANAGEMENT

E/NRIDE

Geesinknorba
Group

Johnston
BUCHER company



Heineken



Our Milestones



1992

Incorporation of PCL

1997

PE Investment – CDC

1999JV in India - with G
Clancey Ltd, UK**2006**Acquisition – 51%
stake of G Clancey
Ltd. in the JV**2008**PE Investment –
Tata Capital**2011**Incorporation of
PCL (Shanghai)
Company Ltd**2012 &
2013**JV in China –
SLPCL & PCLSL**2016**IPO and listing on
BSE and NSE**2017**Acquisition of 95%
Equity – MEMCO**2020**Acquisition of
balance 49%
Stake – EMOSSAcquisition of
balance 24%
Stake – MFT**2019**Acquisition of
balance 5%
Equity - MEMCODisinvestment
from JVs in China
– SLPCL & PCLSL**2018**Acquisition of
76% Stake – MFTAcquisition of
51% Stake -
EMOSS

Value creation

INPUT



MANUFACTURING CAPITAL

Total 6 plants in India,
Germany and Netherlands

INSTALLED CAPACITY

India:

Camshaft castings: 11 million PA
Machined camshafts: 4 million PA



FINANCIAL CAPITAL

on consolidated basis

Equity: ₹ 643 Crores

Debt: ₹ 174 Crores



HUMAN CAPITAL

2,000+ employees

Enhancement of employee skillsets

Health and safety training

Covid safety measure taken at plants
and corporate offices for employees



INTELLECTUAL CAPITAL

Technology enables us to deliver critical
products across the globe

Management possesses rich experience
and expertise

Strategic alliance with technical partners



NATURAL CAPITAL

Zero emission solutions at EMOSS

Installation of LEDs, solar panel, and
natural air ventilation system



SOCIAL AND RELATIONSHIP CAPITAL

Total CSR spend of ₹ 1.26 Crores

Contribution towards upliftment of the society

Interaction with investors on a regular basis

VALUE ENABLERS



OUR VALUES

We operate on the principle of 'C.R.E.A.T.E'
– Customer Focus, Respect, Excellence,
Agility, Teamwork, Entrepreneurship – an
acronym for an exemplary set of principles,
perceptible in every interaction and
interface with PCL employees



OUR VISION

To become a solution provider of
automotive components, systems, and
services to OEMs across the globe with
strategic focus on electric mobility



OUR DNA

The PCL DNA is a work culture rooted in sharp
customer focus, transparency in operations, a
sense of ownership, keen attention to details,
conservative financial approach and high level
of discipline and upkeep



OUR MISSION

To gain larger market share, ensure profitable
growth, embrace change, and drive continuous
improvement in operations, product quality,
technology, sustainability, employee
development and community enhancement