

# R.P.P. INFRA PROJECTS LIMITED

17<sup>™</sup> ANNUAL REPORT 2011-12

# CONTENTS

Particulars	
Chairman's Message	1
Financial Highlights	3
Notice	7
Director's Report with Annexure	11
Management's Discussion and Analysis report	17
Report on Corporate Governance	25
Standalone Financials:	
Auditor's Report on standalone Financial Statements	35
Balance Sheet	38
Statement of Profit and Loss	39
Cash Flow Statement	40
Notes on Accounts	41
Statement of Interest in Subsidiary Companies	49
Consolidated Financials:	
Auditor's Report on Financial Statement	67
Balance Sheet	68
Statement of Profit and Loss	69
Cash Flow Statement	70
Notes on Accounts	71
Attendance Slip & Proxy Form	97

# CORPORATE INFORMATION

#### BOARD OF DIRECTORS

Mr. P Arulsundaram, Chairman & Managing Director

Mrs. A Nithya, Whole-time Director

Mr. A P C Krishnamoorthy, Director

Mr S Thirunavukarasur Director

Mr. P. Muralithasan, Director

Mr. S Swammathan, Director

Mr. K Natarajan, Additional Director

Mr. A N Vasu Rec, Additional Director

# COMPANY SECRETARY

Mr. R Nithya Prabhu

#### **AUDITORS**

#### M/s Karthikeyan & Jayaram

'Sri Towers' 30 Bharathidasan Street

Teachers Colony, Erode - 638 011

# REGISTERED OFFICE

SF No. 454, Raghupathynaiken Palayam.

Railway Colony Post, Poondural Road

Erode - 638002

Website: www.rppipl.com

#### **BANKERS**

Indian Overseas Bank

Axis Bank Limited

ICICI Bank Limited

#### CORPORATE OFFICE

Plot A-21, III Phase,

Thiru, Vi. Ka. Industrial Estate.

Guindy.

Chennai - 600 032

#### REGISTRARS & SHARE TRANSFER AGENTS

M/s, Campo Corporate Services Limited

Subramanian Building

No.1, Clubhouse Road, Chennal - 600 002

#### LISTED

National Stock Exchange of India Limited

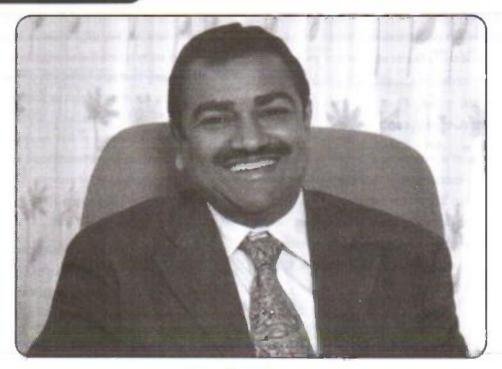
Symbol - RPPINFRA Series - EQ

Bombay Stock Exchange Limited

Scrip Code - 633284 Scrip ID - RPPINFRA



# Chairman's Message:



P Arulsundaram, Chairman & Managing Director

# Ladies and Gentlemen,

It gives me great pleasure to share with you the highlights of our Company's performance during the year 2011-12. I am delighted to inform you that we are a fast growing company in the infrastructure sector, striving to achieve position of strength across major infrastructure domains and are leading the way in creating superior returns for stakeholders.

Over the past few years, the infrastructure sector in India has undergone a paradigm shift. The Government which has for long been the lead direct investor in infrastructure creation, has now begun increasingly to play the role of a facilitator, focusing its attention instead on formulating the appropriate policy framework for attracting private investments into the sector through the public-private-partnership model.

The private sector has responded to this shift in economic perspective with a great deal of excitement

and alacrity as is evident from its growing participation in the entire spectrum of infrastructure projects, be it roads, ports, airports, urban utilities and transport systems or power.

The IMF's latest World economic outlook predicts 3.5% global growth in 2012. This will translate into an improved business environment and a positive investment horizon from the second half of 2012-13. Buffeted by global slowdown, India's growth estimates have moderated. But the long-term prospects look bright.

#### Performance review

The Company has registered an impressive performance on all important parameters during FY12. Revenues registered a 16% growth for the year which was commendable considering the challenging



execution environment that the Infrastructure sector witnessed during the fiscal. EBITDA margins increased by 30% despite higher input prices which were mitigated through timely and cost efficient execution of orders on hand. The closing order book position at the end of FY12 and the end of FY12 marginally by 3% during the year.

The performance of the subsidiary companies during the year was also encouraging. The group total income for the year was Rs. 269 crores, while the group profit after tax recorded an impressive Rs.23 crores, an increase of 21% year on year. I am happy to announce that the Board has recommended a dividend of Re. 0.50 per equity share for the year.

#### Outlook

It is imperative that in order to sustain higher GDP growth, massive investments are required within the infrastructure space to bridge the infrastructure deficit in the country. Higher capital spending by the Central and State.

Governments would boost economic activity and also partially insulate the domestic economy from any externally driven economic slowdown in the coming year. Over the medium term, infrastructure creation would ease structural bottlenecks and enhance the potential rate of growth of the Indian economy.

Apart from policy measures designed to jump start investments, facilitating fund flow for infrastructure projects has also assumed critical importance. Government of India has taken several steps in this regard.

We are in the process of strengthening our foothold across South India and are preparing to gradually spread our reach for a pan India presence in a phased manner. Going forward, we are confident of scaling new

heights by consistently delivering quality, leveraging on the experience and expertise of the management team, which we believe are key differentiators in our industry, which is marked by a surfeit of unorganized players. We have assiduously built up a team with nch experience in the various verticals of our business scaling new heights by consistently delivering quality, leveraging on the experience and expertise of the management team, which we believe are key differentiators in our industry, which is marked by a surfeit of unorganized players. We have assiduously built up a team with rich experience in the various verticals of our business.

While taking note of the opportunities, we have also not lost sight of the business challenges that lie ahead of us in terms of intense competition, scalability of operations and strong management bandwidth and are suitably addressing them.

Before concluding, I would like to appreciate the efforts of all the employees of the organization for taking the company to greater heights once again- this achievement would not have been possible without their whole-hearted and unstinting efforts

I would also like to thank all my colleagues on the Board and all other stakeholders like shareholders, Banks, members of our supply chain and regulators for providing their support to our efforts. The Company is committed to the pursuit of value creation through profitable growth of its businesses.

We are at the verge of an exciting journey that will take us to even greater heights. I seek your continued support in this mission.

Thank you

P Arulsundaram
Chairman & Managing Director



# Financial Highlights

(₹ Crore

						(₹ Crore)
Description	4	2011-12	2010-11	2009.10	2008/99	2007-08
Revenue from Operations		240.97	207.71	144.54	100.10	70.76
Total Income	ģ	243,18	209.80	146.79	101.23	72.14
Earnings before Depreciate Finance Costs and Tax Ex		35.54	27.50	17.15	11.41	7.20
Depreciation & amortization	n	6.89	3.84	2.41	2.23	2.08
Interest & Finance Costs		9.51	5.13	3.16	3.16	1.85
PBT		19.14	18.53	11.58	6.02	3.27
PAT		13,85	13.49	8,31	4.12	2.05
Equity dividend % (Refer N&b)	lote a	5% a	10%	15% b	10%	5%
Dividend Payout		1.13	2.26	0.90	0.10	0.05
Equity share capital		22.60	22.60	16.50	1.01	1.01
Reserves & Surplus		70,81	58.67	8.21 °	14.85	10.67
Net Worth		90.30	77.31	24.55	15.86	11.68
Gross Fixed Assets		69.91	43.09	34.64	22.70	21.57
Net Fixed Assets		49.50	28.72	23.82	13.98	14,33
Total Assets		260.86	186.52	81.99	51.73	47.09
Key Indicators						Valva de
Earnings per share	Rs.	6.13	7.31	5.27	406.39	202.55
Book Value per share	Rs.	40	34	15 d	1,564	1,152
Debt: Equity Ratio		0.30	0.25	0.23	0.24	0.49
EBDIT/ Total Revenue %		14.62%	13.11%	11.68%	11.27%	9.98%
Net Profit Margin %		5.70%	6.43%	5.66%	4.07%	2.85%
RONW %		15.34%	17.45%	33.86%	25.98%	17.59%
ROCE%		31.73%	30.60%	60.04%	57.86%	43.83%

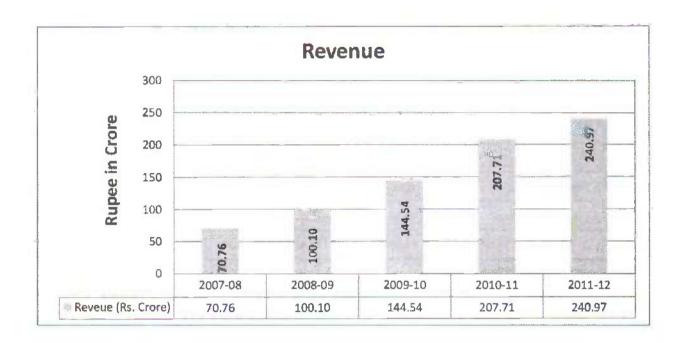
<sup>(</sup>a) = Proposed Dividend

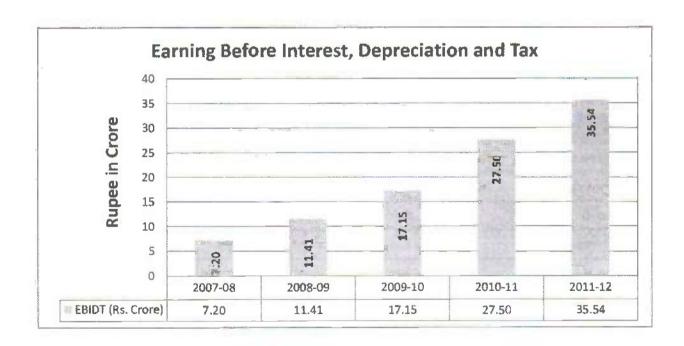
<sup>(</sup>b) = Pro-rata Basis

<sup>(</sup>c) - Reduction due to Bonus

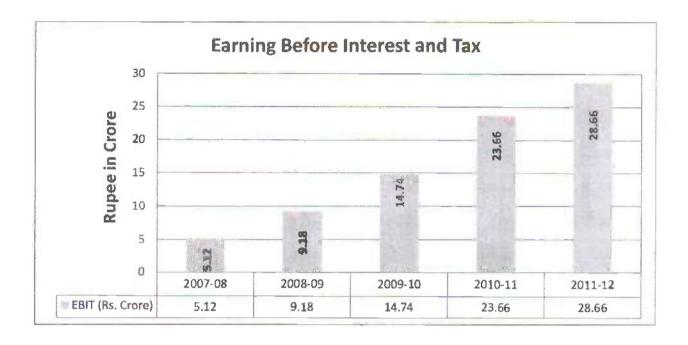
<sup>(</sup>d) = wef 25/09/2009 the face value of Share reduced from Rs.100/- to Rs.10/-

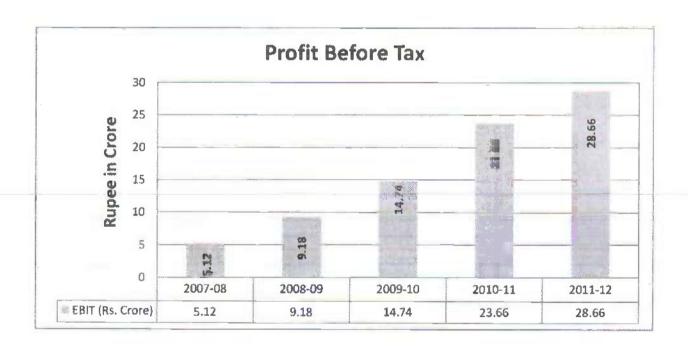




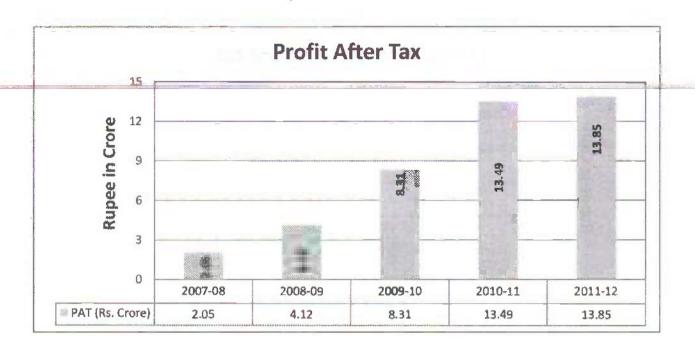


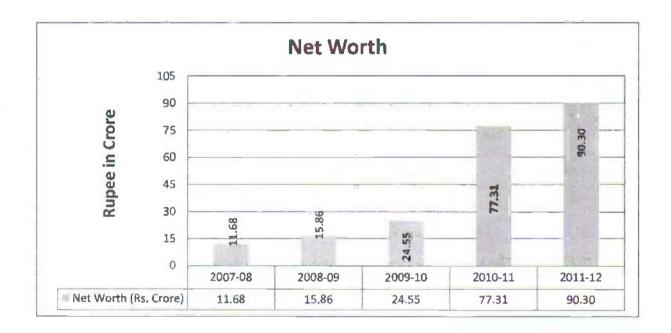














#### Notice

Notice is hereby given that the 17th Annual General Meeting (AGM) of the members of R P.P Infra Projects Limited will be held on Saturday the 29th September 2012 at 10.00 AM at Builders' Welfare Trust Hall, Builders Association of India, No.35 Perundural Road, Erode 638 011, to transact the following business:

#### **Ordinary Business:**

- To consider and adopt the audited Balance sheet as at 31<sup>st</sup> March, 2012, statement of Profit & Loss Account for the year ended on that date and the reports of the Board of Directors and the Auditors' thereon.
- 2. To declare dividend on equity shares.
- To appoint a Director in the place of Mr. A P C Krisshnamoorthy, who retires by rotation and is eligible for re-appointment
- To appoint a Director—in the place of Mr. S-Swaminathan, who retires by rotation and is eligible for re-appointment.
- 5 To appoint Auditors and fix their remuneration and in this regard, to consider and if thought fit, to pass with or without modification (s), the following resolution as an ordinary resolution:

"RESOLVED THAT M/s Karthikeyan & Jayaram, Chartered Accountants (Firm Registration No 07570S), be and are hereby appointed as the Statutory Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company, on such remuneration as shall be fixed by the Board of Directors."

#### Special Business:

To consider and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:

Resolved that Mr. K Natarajan, who was appointed as an Additional Director of the Company, at the meeting of the Board of Directors of the Company held on 22<sup>nd</sup> August 2011 and whose term of office as an Additional Director expires at this Annual General Meeting and in respect of whom the company has received a notice under Section 257 (1) of the Companies Act 1956 in writing proposing

- his candidature for the office of a Director, be and is hereby appointed as Director of the Company subject to retirement by rotation under the provisions of the Articles of Association.
- To consider and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution.

Resolved that Mr. A N Vasu Rao, who was appointed as an Additional Director of the Company, at the meeting of the Board of Directors of the Company held on 3rd May 2012 and whose term of office as an Additional Director expires at this Annual General Meeting and in respect of whom the company has received anotice under Section 257 (1) of the Companies Act 1956 in writing proposing his candidature for the office of a Director, be and is hereby appointed as Director of the Company subject to retirement by rotation under the provisions of the Articles of Association.

By the Order of the Board of Directors

R. Nithya Prabhu Company Secretary

Place Chennai

Date : August 27, 2012