



R.P.P. INFRA PROJECTS LIMITED

17<sup>TH</sup> ANNUAL REPORT

2011-12

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## CORPORATE INFORMATION

### BOARD OF DIRECTORS

Mr. P Arulsundaram, Chairman & Managing Director  
Mrs. A Nithya, Whole-time Director  
Mr. A P C Krishnamoorthy, Director  
Mr. S Thirunavukarasu, Director  
Mr. P Muralitharan, Director  
Mr. S Swaminathan, Director  
Mr. K Natarajan, Additional Director  
Mr. A N Vasu Rao, Additional Director

### COMPANY SECRETARY

Mr. R Nithya Prabhu

### AUDITORS

M/s. Karthikeyan & Jayaram  
'Sri Towers' 30 Bharathidasan Street  
Teachers Colony, Erode – 638 011

### BANKERS

Indian Overseas Bank  
Axis Bank Limited  
ICICI Bank Limited

### REGISTERED OFFICE

SF No. 454, Raghupathyaicken Palayam,  
Railway Colony Post, Poondurai Road  
Erode – 638002  
Website: [www.rppiil.com](http://www.rppiil.com)

### CORPORATE OFFICE

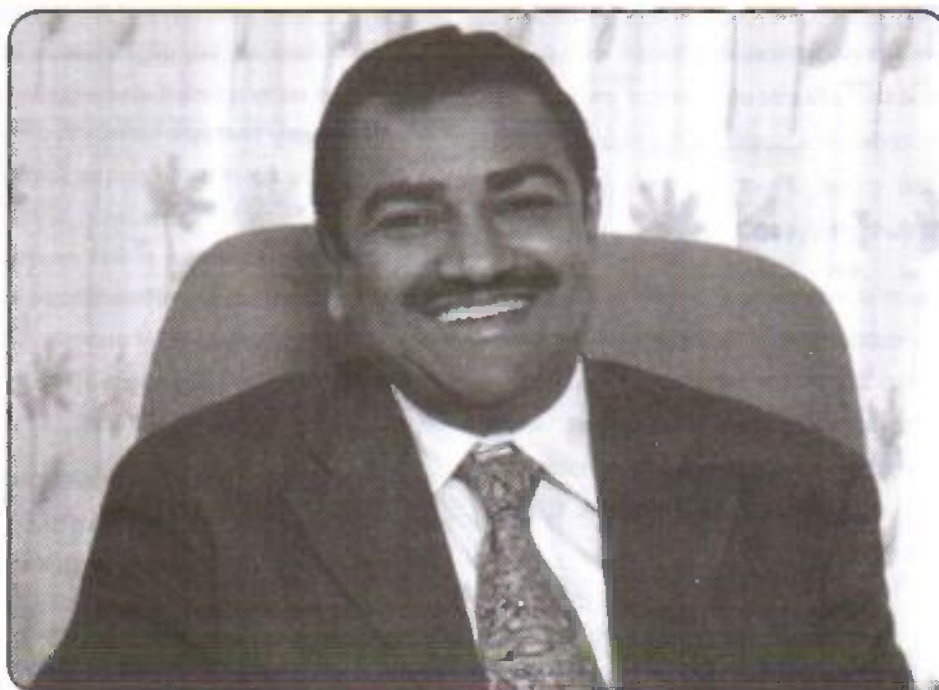
Plot A-21, III Phase,  
Thiru. Vi. Ka. Industrial Estate,  
Gulindy,  
Chennai - 600 032

### REGISTRARS & SHARE TRANSFER AGENTS

M/s. Cameo Corporate Services Limited  
Subramanian Building  
No.1, Clubhouse Road, Chennai - 600 002

### LISTED

National Stock Exchange of India Limited  
Symbol - RPPINFRA Series - EQ  
Bombay Stock Exchange Limited  
Scrip Code - 533284 Scrip ID - RPPINFRA

**Chairman's Message :**

**P Arulsundaram,**  
Chairman & Managing Director

**Ladies and Gentlemen,**

It gives me great pleasure to share with you the highlights of our Company's performance during the year 2011-12. I am delighted to inform you that we are a fast growing company in the infrastructure sector, striving to achieve position of strength across major infrastructure domains and are leading the way in creating superior returns for stakeholders.

Over the past few years, the infrastructure sector in India has undergone a paradigm shift. The Government which has for long been the lead direct investor in infrastructure creation, has now begun increasingly to play the role of a facilitator, focusing its attention instead on formulating the appropriate policy framework for attracting private investments into the sector through the public-private-partnership model.

The private sector has responded to this shift in economic perspective with a great deal of excitement

and alacrity as is evident from its growing participation in the entire spectrum of infrastructure projects, be it roads, ports, airports, urban utilities and transport systems or power.

The IMF's latest World economic outlook predicts 3.5% global growth in 2012. This will translate into an improved business environment and a positive investment horizon from the second half of 2012-13. Buffeted by global slowdown, India's growth estimates have moderated. But the long-term prospects look bright.

**Performance review**

The Company has registered an impressive performance on all important parameters during FY12. Revenues registered a 16% growth for the year which was commendable considering the challenging

execution environment that the Infrastructure sector witnessed during the fiscal. EBITDA margins increased by 30% despite higher input prices which were mitigated through timely and cost efficient execution of orders on hand. The closing order book position at the end of FY12 stood at Re. 580 crores. Profit after Tax went up marginally by 3% during the year.

The performance of the subsidiary companies during the year was also encouraging. The group total income for the year was Rs. 269 crores, while the group profit after tax recorded an impressive Rs.23 crores, an increase of 21% year on year. I am happy to announce that the Board has recommended a dividend of Re. 0.50 per equity share for the year.

## Outlook

It is imperative that in order to sustain higher GDP growth, massive investments are required within the infrastructure space to bridge the infrastructure deficit in the country. Higher capital spending by the Central and State.

Governments would boost economic activity and also partially insulate the domestic economy from any externally driven economic slowdown in the coming year. Over the medium term, infrastructure creation would ease structural bottlenecks and enhance the potential rate of growth of the Indian economy.

Apart from policy measures designed to jump start investments, facilitating fund flow for infrastructure projects has also assumed critical importance. Government of India has taken several steps in this regard.

We are in the process of strengthening our foothold across South India and are preparing to gradually spread our reach for a pan India presence in a phased manner. Going forward, we are confident of scaling new

heights by consistently delivering quality, leveraging on the experience and expertise of the management team, which we believe are key differentiators in our industry, which is marked by a surfeit of unorganized players. We have assiduously built up a team with rich experience in the various verticals of our business, scaling new heights by consistently delivering quality, leveraging on the experience and expertise of the management team, which we believe are key differentiators in our industry, which is marked by a surfeit of unorganized players. We have assiduously built up a team with rich experience in the various verticals of our business.

While taking note of the opportunities, we have also not lost sight of the business challenges that lie ahead of us in terms of intense competition, scalability of operations and strong management bandwidth and are suitably addressing them.

Before concluding, I would like to appreciate the efforts of all the employees of the organization for taking the company to greater heights once again- this achievement would not have been possible without their whole-hearted and unstinting efforts.

I would also like to thank all my colleagues on the Board and all other stakeholders like shareholders, Banks, members of our supply chain and regulators for providing their support to our efforts. The Company is committed to the pursuit of value creation through profitable growth of its businesses.

We are at the verge of an exciting journey that will take us to even greater heights. I seek your continued support in this mission.

Thank you

**P Arulsundaram**  
Chairman & Managing Director

## Financial Highlights

(₹ Crore)

Description	2011-12	2010-11	2009-10	2008-09	2007-08
Revenue from Operations	240.97	207.71	144.54	100.10	70.76
Total Income	243.18	209.80	146.79	101.23	72.14
Earnings before Depreciation, Finance Costs and Tax Expense	35.54	27.50	17.15	11.41	7.20
Depreciation & amortization	6.89	3.84	2.41	2.23	2.08
Interest & Finance Costs	9.51	5.13	3.16	3.16	1.85
PBT	19.14	18.53	11.58	6.02	3.27
PAT	13.85	13.49	8.31	4.12	2.05
Equity dividend % (Refer Note a &b)	5% <sup>a</sup>	10%	15% <sup>b</sup>	10%	5%
Dividend Payout	1.13	2.26	0.90	0.10	0.05
Equity share capital	22.60	22.60	16.50	1.01	1.01
Reserves & Surplus	70.81	58.67	8.21 <sup>c</sup>	14.85	10.67
Net Worth	90.30	77.31	24.55	15.86	11.68
Gross Fixed Assets	69.91	43.09	34.64	22.70	21.57
Net Fixed Assets	49.50	28.72	23.82	13.98	14.33
Total Assets	260.86	186.52	81.99	51.73	47.09
<b>Key Indicators</b>					
Earnings per share Rs.	6.13	7.31	5.27	406.39	202.55
Book Value per share Rs.	40	34	15 <sup>d</sup>	1,564	1,152
Debt: Equity Ratio	0.30	0.25	0.23	0.24	0.49
EBDIT/ Total Revenue %	14.62%	13.11%	11.68%	11.27%	9.98%
Net Profit Margin %	5.70%	6.43%	5.66%	4.07%	2.85%
RONW %	15.34%	17.45%	33.86%	25.98%	17.59%
ROCE%	31.73%	30.60%	60.04%	57.86%	43.83%

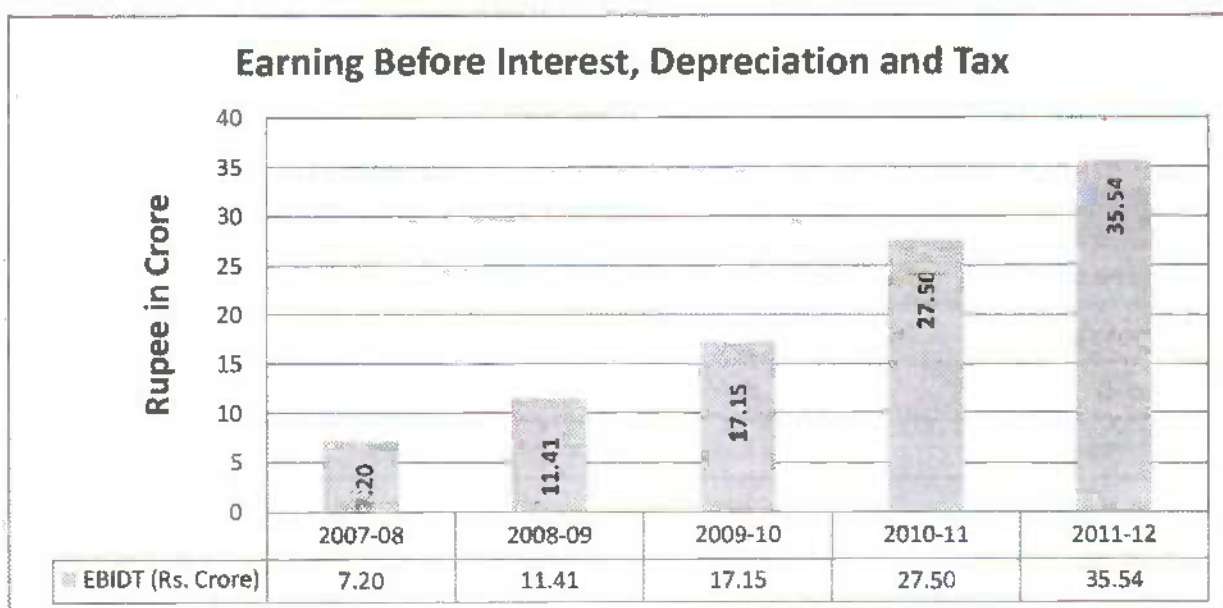
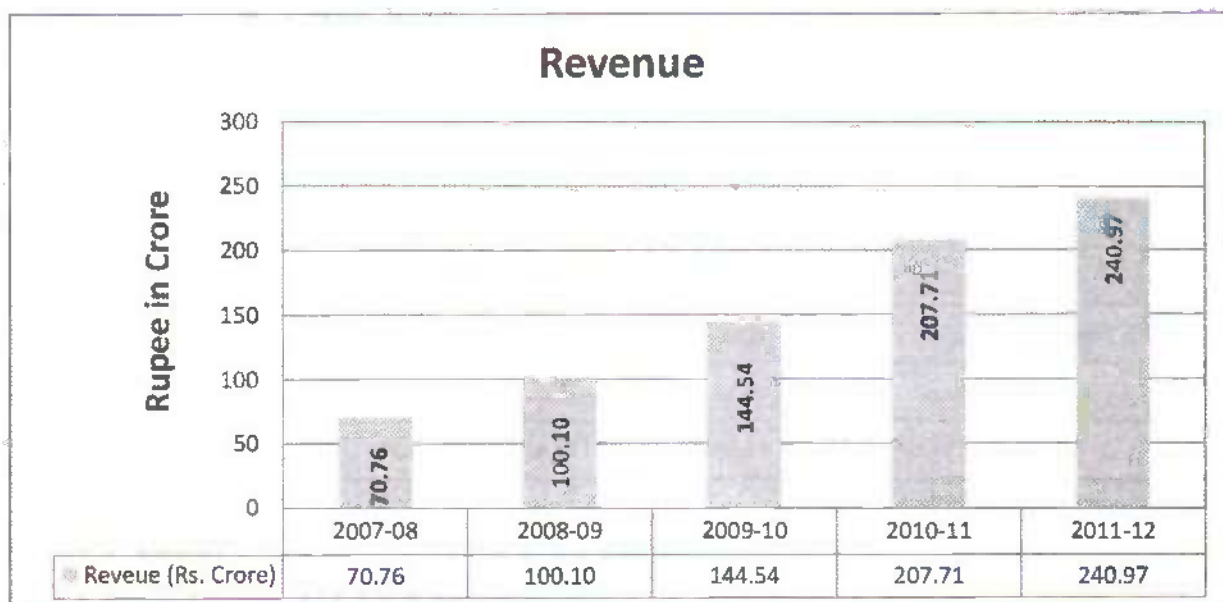
(a) = Proposed Dividend

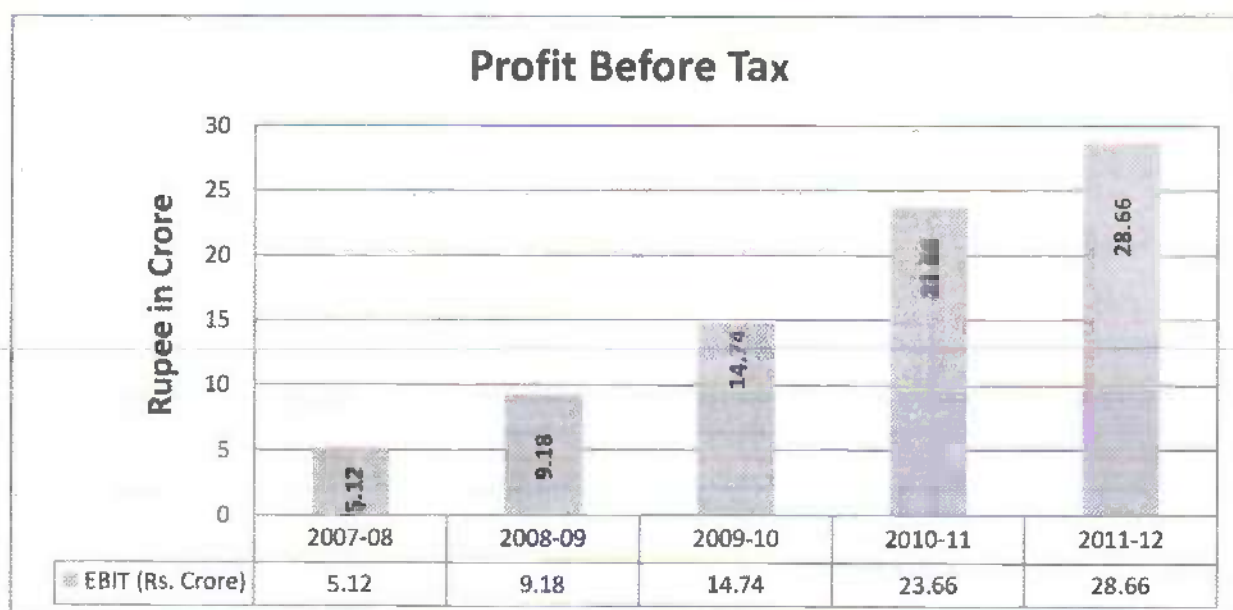
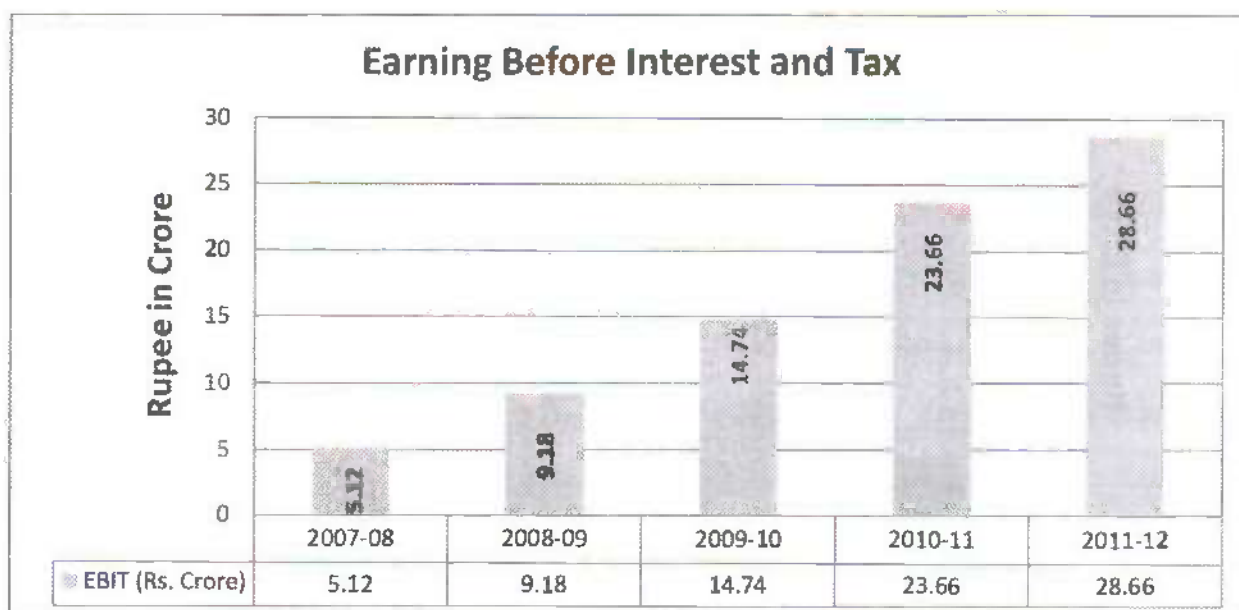
(b) = Pro-rata Basis

(c) = Reduction due to Bonus

(d) = wef 25/09/2009 the face value of Share reduced from Rs.100/- to Rs.10/-

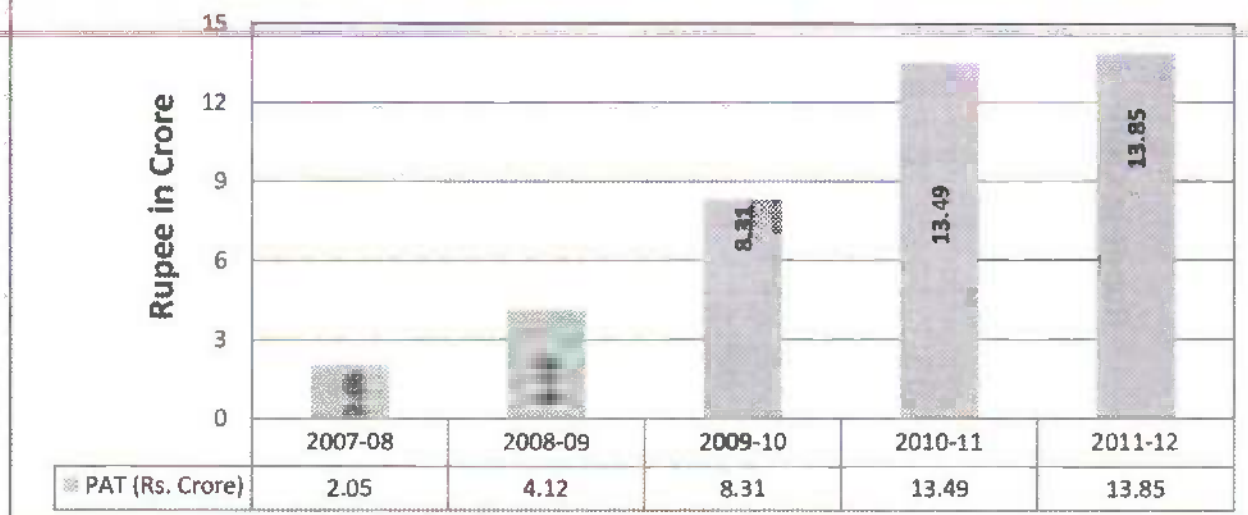




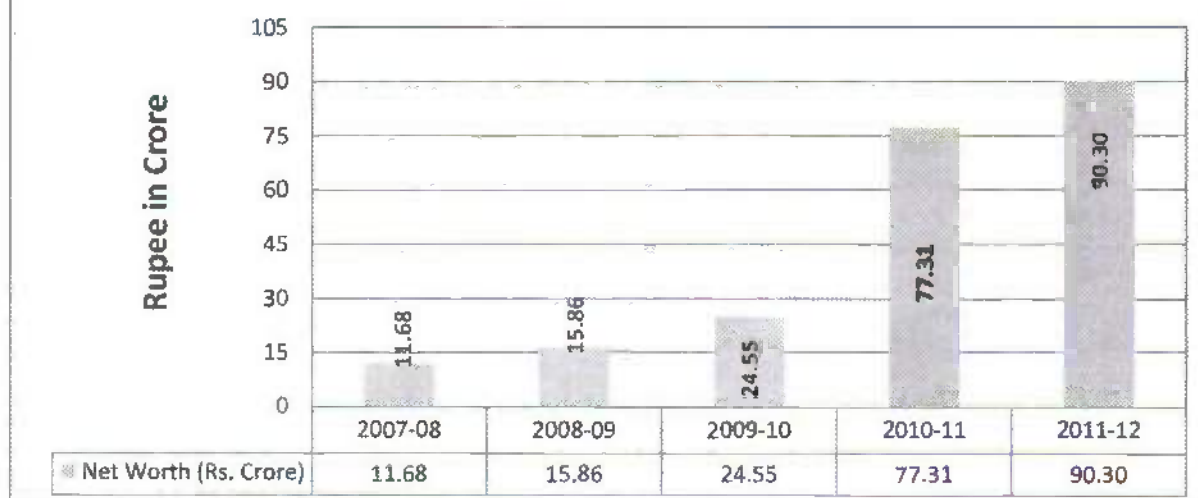




### Profit After Tax



### Net Worth



### Notice

Notice is hereby given that the 17<sup>th</sup> Annual General Meeting (AGM) of the members of R.P.P Infra Projects Limited will be held on Saturday the 29th September 2012 at 10.00 AM at Builders' Welfare Trust Hall, Builders Association of India, No.35 Perundurai Road, Erode 638 011, to transact the following business:

### Ordinary Business:

1. To consider and adopt the audited Balance sheet as at 31<sup>st</sup> March, 2012, statement of Profit & Loss Account for the year ended on that date and the reports of the Board of Directors and the Auditors thereon.
2. To declare dividend on equity shares.
3. To appoint a Director in the place of Mr. A P C Krishnamoorthy, who retires by rotation and is eligible for re-appointment.
4. To appoint a Director in the place of Mr. S Swaminathan, who retires by rotation and is eligible for re-appointment.
5. To appoint Auditors and fix their remuneration and in this regard, to consider and if thought fit, to pass with or without modification (s), the following resolution as an ordinary resolution:  
"RESOLVED THAT M/s. Karthikeyan & Jayaram, Chartered Accountants (Firm Registration No 07570S), be and are hereby appointed as the Statutory Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company, on such remuneration as shall be fixed by the Board of Directors."

### Special Business:

6. To consider and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:  
Resolved that Mr. K Natarajan, who was appointed as an Additional Director of the Company, at the meeting of the Board of Directors of the Company held on 22<sup>nd</sup> August 2011 and whose term of office as an Additional Director expires at this Annual General Meeting and in respect of whom the company has received a notice under Section 257 (1) of the Companies Act 1956 in writing proposing

his candidature for the office of a Director, be and is hereby appointed as Director of the Company subject to retirement by rotation under the provisions of the Articles of Association.

7. To consider and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution.

Resolved that Mr. A N Vasu Rao, who was appointed as an Additional Director of the Company, at the meeting of the Board of Directors of the Company held on 3<sup>rd</sup> May 2012 and whose term of office as an Additional Director expires at this Annual General Meeting and in respect of whom the company has received a notice under Section 257 (1) of the Companies Act 1956 in writing proposing his candidature for the office of a Director, be and is hereby appointed as Director of the Company subject to retirement by rotation under the provisions of the Articles of Association.

**By the Order of the Board of Directors**

**R. Nithya Prabhu**  
Company Secretary

Place : Chennai

Date : August 27, 2012