

**38<sup>th</sup>**  
**ANNUAL REPORT**  
**2019-20**



**Raasi Refractories Limited**  
(CIN:L26920TG1981PLC003339)

**BOARD OF DIRECTORS**

Sri. Konda Venkanna	: Director
Smt. Konda Soujanya	: Woman Director
Sri. Konda Ramakrishna	: Director
Sri. Satyanarayana Kapuganti	: Independent Director
Sri. Suresh Silumula	: Independent Director
Sri. Rajendra Prasad Kandikattu	: Nominee Director

**STATUTORY COMMITTEES**

**AUDIT COMMITTEE**

Sri Satyanarayana Kapuganti	: Chairman
Sri Suresh Silumula	: Member
Sri Venkanna Konda	: Member

**NOMINATION AND REMUNERATION COMMITTEE**

Sri Satyanarayana Kapuganti	: Chairman
Sri Suresh Silumula	: Member
Sri Venkanna Konda	: Member

**STAKEHOLDERS RELATIONSHIP COMMITTEE**

Sri Satyanarayana Kapuganti	: Chairman
Sri Suresh Silumula	: Member
Sri Venkanna Konda	: Member

**REGISTERED OFFICE**

15-145/9, Kodandaram Nagar,  
Saroornagar, Near Sarada Talkies,  
Hyderabad - 500060

**FACTORY**

Lakshmpuram, Narketpally,  
Nalgonda District,  
Telangana State - 508254

**STATUTORY AUDITORS**

M/s VMM & Co  
Plot No 30, Flat G2, Dharani Enclave,  
Chandanagar, RR District, Hyderabad,  
Telangana - 500050

**REGISTRAR & TRANSFER AGENT**

M/s Aarthi Consultants Pvt Ltd  
Regd. Office: 1-2-285,  
Domalguda, Hyderabad – 500 029  
Phone No's: 040-27638111, 27634445, 27642217, 66611921  
Fax: 040-27632184  
Email: info@arthiconsultants.com  
Website: www.arthiconsultants.com

**BANKER**

Allahabad Bank, Himayath Nagar Branch  
3-6-435, Himayath Nagar Main Road,  
Himayath Nagar,  
Hyderabad -500 029

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**NOTICE**

Notice is hereby given that the 38<sup>th</sup> Annual General Meeting of the members of **RAASI REFRACORIES LIMITED** will be held on Thursday, 31<sup>st</sup> Day of December, 2020 at 11:00 A.M. through Video Conferencing ("VC") / Other Audio Visual Means ("OAVM") to transact the following business:

**Ordinary business:**

1. To receive, consider and adopt the audited financial statements of the company for the financial year ended 31<sup>st</sup> March, 2020 together with the reports of the Board of Directors and the auditors thereon.
2. To appoint a director in place of Sri Ramakrishna Konda (DIN: 05119171) who retires by rotation and, being eligible, offers himself for reappointment.

By order of the Board

**SATYANARAYANA KAPUGANTI**

Place : Hyderabad

Date : 14<sup>th</sup> November, 2020

Director

(DIN: 07959357)

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**NOTES :**

1. In view of the continuing Covid-19 pandemic, the Ministry of Corporate Affairs ("MCA") has vide its circular dated May 5, 2020 read with circulars dated April 8, 2020 and April 13, 2020 (collectively referred to as "MCA Circulars") permitted the holding of the Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") and MCA Circulars, the AGM of the Company is being held through VC / OAVM. The deemed venue for the 38<sup>th</sup> Annual General Meeting of the company shall be the registered office of the company
2. The relevant details, pursuant to Regulations 26(4) and 36(3) of the SEBI Listing Regulations and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, in respect of Director seeking re-appointment at this AGM is annexed.
3. Pursuant to the provisions of the Act, a Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote on his/her behalf and the proxy need not be a Member of the Company. Since this AGM is being held pursuant to the MCA Circulars through VC / OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the AGM and hence the Proxy Form and Attendance Slip are not annexed to this Notice.
4. Institutional / Corporate Shareholders (i.e. other than individuals / HUF, NRI, etc.) are required to send a scanned copy (PDF/JPG Format) of its Board or governing body Resolution/Authorization etc., authorizing its representative to attend the AGM through VC / OAVM on its behalf and to vote through remote e-voting. The said Resolution/ Authorization shall be sent to the Scrutinizer by email through its registered email address to [marketing@raasi.in](mailto:marketing@raasi.in) with a copy marked to [evoting@cdslindia.com](mailto:evoting@cdslindia.com).
5. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from, April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio

management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members can contact the Company or Company's Registrars and Transfer Agents, Aarthi Consultants Private Limited ("ACPL") for assistance in this regard

6. To support the 'Green Initiative', Members who have not yet registered their email addresses are requested to register the same with their DPs in case the shares are held by them in electronic form and with ACPL in case the shares are held by them in physical form
7. Members are requested to intimate changes, if any, pertaining to their name, postal address, email address, telephone/ mobile numbers, Permanent Account Number (PAN), mandates, nominations, power of attorney, bank details such as, name of the bank and branch details, bank account number, MICR code, IFSC code, etc., to their DPs in case the shares are held by them in electronic form and to ACPL in case the shares are held by them in physical form
8. As per the provisions of Section 72 of the Act, the facility for making nomination is available for the Members in respect of the shares held by them. Members who have not yet registered their nomination are requested to register the same by submitting Form No. SH-13. Members are requested to submit the said details to their DP in case the shares are held by them in electronic form and to ACPL in case the shares are held in physical form.
9. Members holding shares in physical form, in identical order of names, in more than one folio are requested to send to the Company or ACPL, the details of such folios together with the share certificates for consolidating their holdings in one folio. A consolidated share certificate will be issued to such Members after making requisite changes
10. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM.
11. Members seeking any information with regard to the accounts or any matter to be placed at the AGM are requested to write to the Company atleast seven days before the date of AGM through email on marketing@raasi.in. The same will be replied by the Company suitably.
12. In compliance with the aforesaid MCA Circulars and SEBI Circular dated May 12, 2020, Notice of the AGM along with the Annual Report 2019-20 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/Depositories.
13. Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act
14. At the Thirty-Seventh AGM held on September 30, 2019 the Members approved appointment of M/s VMM & Co., Chartered Accountants (Firm Registration No. 014297S) as Statutory Auditors of the Company to hold office for a period of five years from the conclusion of that AGM till the conclusion of the Annual General Meeting to be held in the financial year 2024, subject to ratification of their appointment by Members at every AGM, if so required under the Act. The requirement to place the matter relating to appointment of auditors for ratification by Members at every AGM has been done away by the Companies (Amendment) Act, 2017 with effect from May 7, 2018. Accordingly, no resolution is being proposed for ratification of appointment of statutory auditors at the thirty eighth AGM.
15. Since the AGM will be held through VC / OAVM, the Route Map is not annexed in this Notice

16. Instructions for e-voting and joining the AGM are as follows:

**A. VOTING THROUGH ELECTRONIC MEANS**

- i. In compliance with the provisions of Section 108 of the Act, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, and Regulation 44 of the SEBI Listing Regulations, the Members are provided with the facility to cast their vote electronically, through the e-voting services provided by CDSL, on all the resolutions set forth in this Notice. The instructions for e-voting are given herein below.
- ii. The remote e-voting period commences on Monday, 28<sup>th</sup> December, 2020 at 10:00 A.M IST and ends on Wednesday, 30<sup>th</sup> December, 2020 at 5:00 P.M IST. During this period, Members holding shares either in physical form or in dematerialized form, as on Thursday, 24<sup>th</sup> December, 2020 i.e. cut-off date, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Those Members, who will be present in the AGM through VC / OAVM facility and have not cast their vote on the Resolutions through remote e-voting and are otherwise not barred from doing so, shall be eligible to vote through e-voting system during the AGM.
- iii. The Board of Directors has appointed Pavan Kumar Bhattiprolu (Membership No. FCS 5399) as the Scrutinizer to scrutinize the voting during the AGM and remote e-voting process in a fair and transparent manner
- iv. The Members who have cast their vote by remote e-voting prior to the AGM may also attend/participate in the AGM through VC / OAVM but shall not be entitled to cast their vote again.
- v. The voting rights of Members shall be in proportion to their shares in the paid-up equity share capital of the Company as on the cut-off date
- vi. Any person, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date, may obtain the login ID and password by sending a request at [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) However, if he/she is already registered with CDSL for remote e-voting then he/she can use his/her existing User ID and password for casting the vote.
- vii. Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
  - a) The shareholders should log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com).
  - b) Click on "Shareholders" module.
  - c) Now enter your User ID
    - v For CDSL: 16 digits beneficiary ID,
    - v For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - v Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.

OR

Alternatively, if you are registered for CDSL's EASI/EASIEST e-services, you can log-in at <https://www.cdslindia.com> from Login - Myeasi using your login credentials. Once you successfully log-in to CDSL's EASI/EASIEST e-services, click on e-Voting option and proceed directly to cast your vote electronically

- d) Next enter the Image Verification as displayed and Click on Login.
- e) If you are holding shares in Demat form and had logged on to www.evotingindia.com and voted on an earlier e-voting of any company, then your existing password is to be used.
- f) If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form

PAN	<p>Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</p> <ul style="list-style-type: none"> <li>• <b>Shareholders who have not updated their PAN with the Company/ Depository Participant are requested to use the first two letters of their names and the 8 digits of the sequence number in the PAN field</b></li> <li>• In case the sequence number is less than 8 digits enter the applicable number of “0” before the number after the first two characters of the name in the CAPITAL letters. Eg. If your name is Vasudevan with Folio No. 1 then enter VA00000001 in the PAN Field</li> </ul>
Dividend Bank Details OR Date of Birth	<p>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</p> <ul style="list-style-type: none"> <li>• If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).</li> </ul>

- a) After entering these details appropriately, click on “SUBMIT” tab.
- b) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach ‘Password Creation’ menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- c) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- d) Click on the EVSN for “RAASI REFRACTORIES LIMITED” on which you choose to vote.
- e) On the voting page, you will see “RESOLUTION DESCRIPTION” and against the same the option “YES/NO” for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- f) Click on the “RESOLUTIONS FILE LINK” if you wish to view the entire Resolution details.
- g) After selecting the resolution you have decided to vote on, click on “SUBMIT”. A confirmation box will be displayed. If you wish to confirm your vote, click on “OK”, else to change your vote, click on “CANCEL” and accordingly modify your vote.
- h) Once you “CONFIRM” your vote on the resolution, you will not be allowed to modify your vote.

- i) You can also take a print of the votes cast by clicking on “Click here to print” option on the Voting page.
- j) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- k) Shareholders can also cast their vote using CDSL’s mobile app “**m-Voting**”. The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.
- l) Process For Those Shareholders Whose Email Addresses Are Not Registered With The Depositories For Obtaining Login Credentials for e-voting:
  - i. For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to Company/RTA email id.
  - ii. For Demat shareholders -, please provide Demat account details (CDSL16 digit beneficiary ID or NSDL-16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to Company/RTA email id.

**A. INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:**

- i. Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at <https://www.evotingindia.com> under shareholders/members login by using the remote e-voting credentials. The link for VC/OAVM will be available in shareholder/members login where the EVSN of Company will be displayed.
- ii. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- iii. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- iv. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- v. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 10 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). These queries will be replied to by the company suitably by email.
- vi. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

**B. INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE AGM ARE AS UNDER**

- i. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.

- ii. Only those shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- iii. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- iv. Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the EGM/AGM.

### **C. INSTRUCTIONS FOR NON – INDIVIDUAL SHAREHOLDERS AND CUSTODIANS**

- i. Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to [www.evotingindia.com](http://www.evotingindia.com) and register themselves in the “Corporates” module.
  - ii. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
  - iii. After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
  - iv. The list of accounts linked in the login should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
  - v. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
  - vi. Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; [madhu\\_green@madhusudan-india.com](mailto:madhu_green@madhusudan-india.com), if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same
  - vii. Members who need assistance before or during the AGM, or have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions (“FAQs”) and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com), under help section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) or contact Mr. Nitin Kunder (022- 23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).
  - viii. All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) or call 022-23058542/43.
1. The scrutinizer shall, immediately after the conclusion of voting at the Annual General Meeting, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the company and make, not later than 48 hours from the conclusion of the meeting, a consolidated scrutinizer’s report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing who shall countersign the same.



2. The Results will be declared on receipt of Scrutinizer’s Report at the registered office of the Company at 15-145/9, Kodandaram Nagar Saroor Nagar, Near Sarada Talkies Hyderabad, Telangana - 500060. The Results declared along with the Scrutinizer’s Report shall be placed on the Company’s website and on the website of CDSL immediately and communicated to the BSE.

**BRIEF PROFILES OF DIRECTOR SEEKING APPOINTMENT/RE-APPOINTMENT**

<b>Name of the Director</b>	<b>Ramakrishna Konda</b>
Date of Birth	25/03/1988
Date of Appointment/Reappointment	23/06/2018
Qualification	Master of Science (MS)
Expertise in specific functional area List of public ltd. Companies in which outside directorships held	-
Memberships/Chairmanships of committees of their public companies (includes only audit committee and stakeholders relationship committee)	None
Number of shares held in the company	Nil

For other details such as number of meetings of the board attended during the year, remuneration drawn and relationship with other directors and key managerial personnel in respect of above directors, please refer to the corporate governance report which is a part of this Annual Report

**DIRECTORS' REPORT**

To  
Dear Members,

The Directors take pleasure in presenting the 38<sup>th</sup> Annual Report of Raasi Refractories Limited along with the audited financial statements for the financial year ended 31<sup>st</sup> March 2020

**FINANCIAL SUMMARY/HIGHLIGHTS :**
**Amount in lacs**

Particulars	Year ended	
	2019-20	2018-19
Revenue from Operations	48,21,64,034	41,26,51,402
Other Income	4,73,001	7,46,207
<b>Total Income</b>	<b>48,26,37,035</b>	<b>41,33,97,609</b>
Less: Expenses	44,04,50,768	35,98,35,678
<b>Profit/Loss before Interest, Depreciation, Extraordinary Items &amp; Tax</b>	<b>4,21,86,267</b>	<b>5,35,61,931</b>
Less: Interest	2,30,14,013	3,51,01,584
<b>Profit/Loss before Depreciation, Extraordinary Items &amp; Tax</b>	<b>1,91,72,254</b>	<b>1,84,60,347</b>
Less: Depreciation	29,69,900	28,75,251
<b>Profit/Loss before Extraordinary Items &amp; Tax</b>	<b>1,62,02,354</b>	<b>1,55,85,096</b>
Extraordinary Items	-	2,48,77,749
<b>Profit before tax</b>	<b>1,62,02,354</b>	<b>4,04,62,845</b>
Less: Current Income Tax	14,79,047	-
Less: Previous year Tax ,	25,81,434	-
Less: Deferred Tax	-	-
<b>Net Profit/Loss after Tax</b>	<b>1,21,41,873</b>	<b>4,04,62,845</b>
<b>Other Comprehensive Income</b>	<b>-</b>	<b>(4,51,498)</b>
<b>Total Comprehensive Income</b>	<b>1,21,41,873</b>	<b>4,00,11,347</b>

**Earnings per share**

i) Basic	2.58	8.49
ii) Diluted	2.58	8.49

**OPERATIONAL PERFORMANCE**

During the year under review, Your company has earned a profit after tax of Rs. **1,21,41,873/-** when compared to the profit after tax of Rs **4,04,62,845/-** in the previous year.

**DIVIDEND**

Your Board while taking note of the challenges faced on account of the Covid-19 pandemic and the needs to conserve the resources do not recommend any dividend for the financial year 2019-20

**TRANSFER TO RESERVES**

The Company proposes to transfer profit of Rs 1,21,41,873/- to reserves for the Financial

Year 2019-20.

**DEPOSITS**

The company has not accepted any deposits during the financial year under review.

**SHARE CAPITAL**

During the financial year under review, there has been no change in the authorized capital of the company. The Company has not issued any debentures, bonds or any non-convertible securities during the financial year under review.

**MATERIAL CHANGES AND COMMITMENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY**

There are no Material Changes and Commitments affecting the financial position of the Company which occurred between the end of the financial year to which the financial statements relate and the date of this Report

**MANAGEMENT DISCUSSION AND ANALYSIS**

Business Overview and Outlook and the state of the affairs of the Company and the Industry in which it operates, is discussed in detail in the section relating to Management Discussion & Analysis which forms part of this Report.

**CHANGE IN NATURE OF BUSINESS**

There has been no change in the nature of business carried on by the Company during the year under review.

**PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES**

There were no materially significant related party transactions entered by the Company during the year with the Promoters, Directors, Key Managerial Personnel or other persons which may have a potential conflict with the interest of the Company.

However, a list of transaction with the related parties carried out on an arm's length basis in the ordinary course of business. Members may refer to the Financial Statement which sets out related party disclosures pursuant to Ind AS.