

# **BOARD OF DIRECTORS**

Shri U.C.Bhandari : Director Shri Ramesh Chandra Singhi : Director Shri Rajendra Kankaria : Director Shri Suresh Chandra Bapna : Director Shri V.S.N.Murthy : Director

Shri Prem Kankaria : Managing Director

### 24th ANNUAL GENERAL MEETING

Day : Monday

Date : 26th September, 2011

Time : 11.30 A.M.

Venue : Hotel Inner Circle.

Lane beside Saboo

Motors, Raj Bhavan Road,

Hyderabad. - 500 082

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# **REGISTERED OFFICE**

6-3-1090/C-4,

Opp. Kapadia Lane Raj Bhavan Road, Hyderabad-500 082 Andhra Pradesh, India. Ph,No. (040) - 23392024 Fax No.(040)- 23399033

Email: hyd2\_rajpack@bsnl.in Email:info@rajpack.com Website:rajpack.com

#### **WORKS**

Survey No. 715, Kondamadugu, Bibinagar, Nalgonda Dist. Andhra Pradesh, India.

#### **BANKERS**

#### State Bank of India

Saifabad Branch, Hyderabad Andhra Pradesh, India.

# AUDITORS

# C.P.RANKA & CO.

Chartered Accountants Secunderabad, Andhra Pradesh, India.

# REGISTRAR & SHARE TRANSFER AGENT CIL Securities Ltd.

214, Raghavaratna Towers,

Chirag Ali Lane,

Hyderabad 500 001.

Ph.No. 23202465/66612093, Fax. 23203028



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#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty Fourth Annual General Meeting of the Members of RAJ PACKAGING INDUSTRIES LIMITED will be held at Hotel Inner Circle, Lane Beside Saboo Motors, Raj Bhavan Road, Hyderabad on Monday, the 26th September, 2011 at 11.30 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Balance Sheet as at 31st March 2011, Profit & Loss Account for the year ended on that date and the Reports of the Auditors' and Directors' thereon.
- To appoint a Director in place of Shri. Suresh Chandra Bapna, who retires by rotation in terms of Article 143 of the Articles of Association and is being eligible, offers himself for re-appointment.
- To appoint a Director in place of Shri. Ramesh Chandra Singhi, who retires by rotation in terms of Article 143 of the Articles of Association and is being eligible, offers himself for re-appointment.
- 4. To reappoint M/s. C.P.Ranka & Co., Chartered Accountants, bearing ICAI Registration No. 119375W as auditors of the company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorize the Board of Directors to fix their remuneration.

By the Order of the Board of Directors For RAJ PACKAGING INDUSTRIES LTD.

Place : HYDERABAD PREM KANKARIA

Date : 30<sup>th</sup> May, 2011 MANAGING DIRECTOR

# **NOTES**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.

THE INSTRUMENT APPOINTING PROXY SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTYEIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.



- 2. Members are requested to bring their copy of the Annual Report to the Meeting along with the attendance slip duly filled in for attending the meeting and sign at Registration counter at the venue of the meeting.
- Members who hold shares in dematerialized form are requested to write their client ID
  and DP ID numbers and those who hold shares in physical form are requested to write
  their Folio number in the attendance Slip for attending the meeting.
- 4. Members are requested to intimate to the Company at its registered office any change of Address quoting their Share Ledger Folio Number(s).
- 5. The Share Transfer Books and Register of Members will remain closed from 21st September 2011 to 26th September 2011 (both days inclusive).
- 6. No person other than Member/Duly registered proxy with the company with duly filled in attendance slip will be allowed to enter the venue of the meeting.
- 7. Pursuant to the provisions of Sections 205A and 205C of the Companies Act, 1956, the amount of dividends remaining unclaimed for a period of seven year are to be transferred to investor Education and Protection Fund (IEPF).
- 8. Members holding shares in physical form and desirous of making a nomination in respect of their shareholding in the Company, as permitted under Section 109A of the Companies Act, 1956, are requested to submit to the Company in Form 2B.
- 9. Improtant Communiction to Members regarding registering e-mail address please refer page no 45 of this Annual Report.



# ANNEXURE TO THE NOTICE

# Item No. 2 & 3 INFORMATION REQUIRED TO BE FURNISHED UNDER THE LISTING AGREEMENT:

As required under the listing agreement, the particulars of Directors who are proposed to be appointed / re-appointed are given below:

| Name of the Director   | Suresh Chandra Bapna   | Ramesh Chandra Singhi                    |
|--|--|--|
| Date of Birth  | 28-09-1941   | 11-12-1954                               |
| Nationality  | Indian   | Indian                                   |
| Date of appointment on the Board   | 27-07-2004   | 18.06.1987                               |
| Qualifications   | M. Pharma  | B.Sc.                                    |
| Expertise in functional Area   | Vast experience in<br>Manufacturing and Industrial<br>activity | Engaged Marketing in<br>Electrical Goods |
| Number of shares held in the Company   | -  | 1,42,600                                 |
| List of directorships held in other companies  | None   | Singhi Finvest Pvt. Ltd.                 |
| Chairman/Member of the<br>Committees of the Boards of<br>other companies in which he is<br>Director as on 31.03.11 | None   | None                                     |

By the Order of the Board of Directors For **RAJ PACKAGING INDUSTRIES LTD.** 

Place: HYDERABAD PREM KANKARIA

Date: 30<sup>th</sup> May, 2011 MANAGING DIRECTOR



# **DIRECTORS' REPORT**

Dear Members.

Your Directors have pleasure in presenting the 24th Annual Report and Audited Accounts of the Company for the year ended 31st March 2011

#### FINANCIAL RESULTS

Your Company's performance during the year as compared to previous year is summarized below:

(Rs.in lakhs)

| Particulars                                   | 2010-11 | 2009-10 |
|---|---------|---------|
| Sales & Other Income                          | 2638.86 | 1986.71 |
| Operating Profit (PBIDT)                      | 197.99  | 205.08  |
| Interest & Finance Charges                    | 119.78  | 53.89   |
| Profit before Depreciation and Taxes ( PBDT ) | 78.21   | 151.19  |
| Depreciation                                  | 65.90   | 41.59   |
| Profit Before Tax                             | 12.31   | 109.60  |
| Provision for Tax -                           |         |         |
| Current Tax (Mat)                             | 2.26    | 18.60   |
| Deferred Tax                                  | 8.16    | 7.31    |
| MAT Credit Entitlement                        | (2.26)  | (7.55)  |
| Profit After Tax                              | 4.15    | 91.24   |
| Profit after Prior Period Adjustments         | 4.15    | 91.24   |
| Balance Brought forward                       | 196.63  | 151.83  |
| Amount Available for appropriations           | 200.78  | 243.07  |

#### **APPROPRIATIONS**

| Your Directors recommended appropriations as under: |        |        |
|---|--------|--------|
| Proposed Dividend Nil (Re.1/- per share)            | -      | 39.70  |
| Corporate Dividend Tax                              | (0.15) | 6.75   |
| Balance Carried forward                             | 200.93 | 196.62 |
| Total:  | 200.78 | 243.07 |

#### PERFORMANCE

During the year under review, your company has achieved a Turnover of Rs.2627.70 Lacs as compared to Rs.1971.69 Lacs in previous year in value and 2668 M.T as compared to 2051 M.T in volume. The PBIT for the year stood at Rs.197.99 Lacs as compared to Rs. 205.08 Lacs in previous year. The PBT of the company stood at Rs.12.31 Lacs as compared to Rs. 109.60 Lacs in previous year. There has been significant decline in the net profit due to enhanced interest and depreciation after expansion.

Your management will continue their effort in improving the performance of the company to bring back on track by expanding market, developing various new structures of films, changing product mix and concentrating more in value added structure to maintain lead position in the market and to increase not only volume but also profit margins.



#### **DIVIDENDS**

The Board of Directors have not recommended any dividend for the financial year ended 31st March, 2011 (Re.1/- previous year)

#### **FIXED DEPOSITS**

During the year your company has not accepted any Deposits from Public / Members.

#### TRANSFER TO INVESTOR EDUCATION & PROTECTION FUND

Some of the amount sent by DD as Dividend has been returned back to the company due to change of address of share holders or non availability. Despite the reminder, the amount remain un claimed and lying in separate account in the bank. The amount of Rs. 48,111/- has been transferred to Investor Education and Protection Fund during the year.

#### **ENERGY. TECHNOLOGY & FOREIGN EXCHANGE**

Information in accordance with the provisions of section 217(1) (e) of the Companies Act, 1956 read with Companies (Disclosures of particulars in the report of Board of Directors) Rules, 1988 regarding conservation of Energy, Technology absorption and Foreign Exchange earnings and outgo is given as Annexure-'A' forming part of this report.

#### **AUDITORS REPORT**

With reference to the observations made by the Auditors in their report, the notes forming part of Accounts are self explanatory and hence do not require any further clarification.

#### PARTCULARS OF EMPLOYEES

None of the employees is drawing remuneration in excess of the limits specified in section 217(2A) of the Companies Act, 1956.

# **DIRECTORS**

In accordance with the Companies Act, 1956 and Clause 102 of the Articles of association of the company, Shri Suresh Chandra Bapna, and Shri Ramesh Chandra Singhi retire by rotation and being eligible, offers him-self for reappointment.

#### **AUDITORS**

The auditors of the company M/s. C.P. Ranka & Co., Chartered Accountants, Secunderabad retires at conclusion of this Annual General Meeting and being eligible, offer them-selves for re-appointment. The company has received a letter from the auditors to this effect u/s 224 (1-B) of the Companies Act, 1956.

#### CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Listing Agreements with Stock Exchanges, a Management Discussion and Analysis Report and a Report on Corporate Governance are given as Annexure 'B' and 'C' respectively, to this report.



#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

As required under Section 217 (2AA) of the companies Act,1956 the Directors to the best of knowledge and believe hereby confirm that:

- i) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- ii) The directors have selected such accounting polices and applied them consistently and made judgment and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of financial year and of the profit of the company for that period;
- iii) The Directors have taken proper and sufficient care to the best of their knowledge and ability for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- iv) The Directors have prepared the annual accounts on a going concern basis.

#### **ACKNOWLEDGEMENT**

Your Directors wish to place on record their gratitude to all staff members for their contribution towards growth of the company and Banker viz. State Bank Of India for their support and also place on record their appreciation for the continuing support extended by the Shareholders.

For and on behalf of the Board

Place: HYDERABAD

Date : 30<sup>th</sup> May, 2011 PREM KANKARIA

MANAGING DIRECTOR



# **ANNEXURE - 'A'**

Particulars required under the companies (disclosures of particulars in the report of Board of Directors) Rules, 1988.

# A. Conservation of Energy

- a. Energy Conservation measures taken
  - i) Company has put capacitors at various points to regulate / maintain power factor.

# FORM - A (Form for disclosure of particulars with respect to conservation of Energy)

#### A. Power & Fuel Consumption (Amount in Rupees) 2010-11 2009-10 1. **Electricity** a. Purchased Units - KWH 1450916 1016352 Total Cost - Rs. 6432290 3577434 Average Rate/ Unit - Rs. 4.43 3.52 b. Own Generation Through Diesel Generator 106343 Units - KWH 203077 Total Cost 2687297 - Rs. 1549605 2.90 2.84 Units per Unit of Fuel Cost / Unit 14.57 13.23 - Rs.

# B. Consumption of electricity Per Unit of Production i.e. for finished product

| Electricity (KWH) per K.G of Finished Product. | 0.58 | 0.60 |  |
|--|------|------|--|
|  |      |      |  |

# C. Research & Development.

- i). The Company has constantly changing input mix to produce superior product.
- ii) Changed equipments to optimize use of costly inputs whereby reducing cost of production and increasing profitability.

## FORM-B

# (Form of Disclosure of particulars with respect to Technology Absorption & Foreign Exchange

| Earnings & Outgo)                              | 2010-11 | 2009-10 |
|--|---------|---------|
| Research & Development (R & D)                 | Nil     | Nil     |
| Technology absorption, adoption and innovation | Nil     | Nil     |
| Foreign Exchange Earnings                      | Nil     | Nil     |
| Foreign Exchange outgo (Rs. in Lakhs)          | 1490.71 | 1273.35 |



# **ANNEXURE - 'B'**

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

Pursuant to Clause 49 of the Listing Agreement, a Management Discussion and Analysis report covering the performance and outlook of the company is given here below;

# a) FORWARD LOOKING STATEMENT

This report contains Management's perception of business activities of the company and also analysis of financial condition, performance and operation of the company describing its objectives, expectations and predictions which may be forward looking within the meaning of applicable laws and regulations. Forward-looking statements are based on certain assumptions and expectations of future events.

Important factors that could influence the company's operations include various internal as well as external factors such as government's policy changes which may not be in the hands of the management and company. All statements that address expectations or projections about the future, including but not limited to statements about the company's strategy for growth, product development, market position and financial results, are forward-looking statements. The company cannot guarantee that these assumptions and expectations are accurate or will be realized. The company's actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. The company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.

# b) INDUSTRY STRUCTURE AND DEVELOPMENTS

RPIL is engaged in manufacture of multilayer co-extruded plastic film and flexible packaging material. It is a part of the plastic packaging material industry. In India, packaging industry has operated mainly as small and medium scale industry. The packaging material is important to several products. So this industry is growing very rapidly not only at its own but also because of growth of several industries which are using packing material.

The plastic packaging industry is known as the sunrise industry as it is growing very rapidly. The industry has seen changes in several areas. There are structural changes in the industry - units growing and migrating from small to medium. More and more numbers are being added to the organized sector.

There has been technological up gradation both in the machines and processes, there has been advent of new generation of raw materials, there have been changes in the consumers asking for better quality and sophisticated products. This has resulted into several new players coming into industry, existing players expanding and creating new capacities thus opening new horizons but increasing competition. This industry has subjected to cut throat competition among players and the fittest will survive.