

# 30<sup>th</sup>

## Annual Report

2016-17

### SME ACHIEVER IN 2017



# RAJ

## PACKAGING INDUSTRIES LTD





## CORPORATE INFORMATION

### BOARD OF DIRECTORS

Dr. R.R. Pujari	- Non Executive & Independent Director	(DIN: 00018994)
Mr. V. S.N Murthy	- Non Executive & Independent Director	(DIN: 00021952)
Mr. Suresh Chandra Bapna	- Non Executive & Independent Director	(DIN: 00154834)
Mr. Prem Chand Kankaria	- Managing Director	(DIN: 00062584)
Ms. Neepa Kankaria	- Whole Time Director	(DIN: 06637083)
Mr. Pushp Raj Singhvi	- Non Executive Director	(DIN: 00347511)

CFO - Mr. M. Narsimha  
 Company Secretary - Ms. Khushboo Joshi

### REGISTERED OFFICE

6-3-1090/C-4, Opp. Kapadia Lane  
 Raj Bhavan Road, Hyderabad-500 082  
 Telangana, India.  
 Ph. No: (040) -23392024  
 Fax No: (040) -23399033

Email: info@rajpack.com

Website: www.rajpack.com

### CORPORATE IDENTITY NUMBER

L25209TG1987PLC007550

### AUDITORS

NAC & Associates LLP  
 Chartered Accountants  
 Secunderabad,  
 Telangana, India.

### SECRETARIAL AUDITOR

M/s. S. S. Reddy & Associates  
 Practicing Company Secretaries  
 Plot No.6-3-354/13, A1,  
 Suryateja Apartments,  
 Hindi Nagar, Panjagutta,  
 Hyderabad-500034

### INTERNAL AUDITOR:

M/s. MGM & Co., Chartered Accountants

### BANKERS

State Bank of India  
 SME Branch, Saifabad, Hyderabad

### AUDIT COMMITTEE

Mr. V. Suryanarayana Murthy  
 Mr. Suresh Chandra Bapna  
 Dr. R. R. Pujari

### NOMINATION & REMUNERATION COMMITTEE

Mr. V. Suryanarayana Murthy  
 Mr. Suresh Chandra Bapna  
 Dr. R. R. Pujari

### STAKEHOLDERS RELATIONSHIP COMMITTEE

Mr. Suresh Chandra Bapna  
 Mr. V. Suryanarayana Murthy  
 Dr. R. R. Pujari

### INDEPENDENT DIRECTORS COMMITTEE:

Mr. Suresh Chandra Bapna  
 Mr. V. Suryanarayana Murthy  
 Dr. R. R. Pujari

### RISK MANAGEMENT COMMITTEE:

Mr. Suresh Chandra Bapna  
 Mr. V. Suryanarayana Murthy  
 Ms. Neepa Kankaria

### REGISTRAR & SHARE TRANSFER AGENTS

CIL Securities Ltd.  
 214, Raghavaratna Towers,  
 Chirag Ali Lane,  
 Hyderabad 500 001.  
 Ph.No. (040)23202465/66612093, Fax.(040) 23203028

LISTED AT : BSE Limited

ISIN : INE251H01024

WEBSITE : www.rajpack.com

INVESTOR E-MAIL ID : secretary@rajpack.com

### 30<sup>th</sup> ANNUAL GENERAL MEETING

Day	: Wednesday
Date	: 27 <sup>th</sup> September, 2017
Time	: 11.00 A.M.
Venue	: Hotel Inner Circle, Lane beside Saboo Motors, Raj Bhavan Road, Hyderabad. – 500 082

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**RAJ****packaging industries ltd.**

## **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the Thirtieth Annual General Meeting of the Shareholders of M/s. Raj Packaging Industries Limited will be held on Wednesday, 27th day of September, 2017 at 11:00 a.m. at Hotel Inner Circle, Lane Beside Saboo Motors, Raj Bhavan Road, Hyderabad, Telangana - 500082 to transact the following business:

### **ORDINARY BUSINESS:**

1. To receive, consider and adopt the Audited Balance Sheet as at March 31, 2017, the Statement of Profit & Loss and Cash Flow Statement for the year ended on that date together with the Notes attached thereto, along with the Reports of Auditors and Directors thereon.
2. To declare dividend on equity shares for the financial year ended 31st March 2017.  
"Resolved that dividend @ 5% i.e., Re. 50 paise per equity share be and is hereby approved for the financial year 2016-17."
3. To appoint a director in place of Mr. Pushp Raj Singhvi (DIN: 00062584) who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint M/s. SVP & Associates, Chartered accountants, Mumbai (FRN: 003838N) as the Statutory Auditors in place of retiring auditors and to fix their remuneration and for the purpose to consider and if, thought fit, to pass with or without modification(s), the following Ordinary Resolution thereof:

"RESOLVED THAT pursuant to the provisions of Section 139 and 142 and other applicable provisions of the Companies Act, 2013, if any, read with the Companies (Audit & Auditors) Rules, 2014, including any statutory enactment or modification thereof, and pursuant to recommendation of Audit Committee, M/s SVP & Associates, Chartered accountants, Mumbai., (FRN: 003838N) be and are hereby appointed as the Statutory Auditors of the Company and to hold the office for term of five(5) consecutive years, from the conclusion of this 30th Annual General Meeting till the conclusion of 35th Annual General Meeting of the Company, subject to ratification as to the said appointment at every Annual General Meeting, and that the Board of Directors be and is hereby authorized to fix the remuneration plus applicable taxes and reimbursement of out-of-pocket expenses incurred by them during the course of audit, as Board of Directors/Audit Committee may fix in this behalf."

**For RAJ PACKAGING INDUSTRIES LTD.**

**Sd/-**

**KHUSHBOO JOSHI  
COMPANY SECRETARY**

**Place : Hyderabad  
Date : 28.08.2017**

**NOTES:**
**1.1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.**

The instrument of Proxy in order to be effective shall be deposited at the Registered Office of the Company by not less than 48 hours before the commencement of the Meeting.

1. Pursuant to the provisions of Section 105 of the Companies Act, 2013, a person can act as a proxy on behalf of not more than fifty (50) members and holding in aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy, who shall not act as a proxy for any other person or shareholder. The appointment of proxy shall be in the Form No. MGT.11 annexed herewith.
2. Explanatory Statement in respect of the Business No.4 to be transacted at the Annual General Meeting as set out in the Notice is annexed hereto.
3. The Register of Members and Share Transfer Books of the Company will remain closed from 23.09.2017 to 27.09.2017 (Both days Inclusive).
4. Members holding shares in the electronic form are requested to inform any changes in address/ bank mandate directly to their respective Depository Participants.
5. Members are requested to hand over the enclosed Attendance Slip, duly signed in accordance with their specimen signature(s) registered with the Company for admission to the meeting hall. Members who hold shares in dematerialised form are requested to bring their Client ID and DP ID Numbers for identification.
6. Corporate Members are requested to send to the Company's Registrar & Transfer Agent, a duly certified copy of the Board Resolution authorizing their representative to attend and vote at the Annual General Meeting.
7. In case of joint holders attending the Meeting, only such joint holders who are higher in the order of names will be entitled to vote.
8. The dividend as recommended by the Board of Directors, if declared at the Annual General Meeting will be paid within a period of 30 days to those members whose name appear as:
  - a) Beneficial Owners as on 22.09.2017 on the lists of Beneficial Owners to be furnished by National Securities Depository Limited and Central Depository Services (India) Limited; and
  - b) Members in the Register of Members of the Company after giving effect to valid share transfer in the physical form lodged with the Company on or before 22.09.2017.

The dividend on Equity Shares, if declared at the Annual General Meeting, shall be paid on or after 01.10.2017.
9. Members holding shares in electronic form may note that bank particulars registered against their respective registered accounts will be used by the Company for the payment of dividend. The Company or its Registrar and Share Transfer Agent cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant of the members.
10. The Securities and Exchange Board of India has mandated submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in demat form are, therefore, requested to submit PAN details to the Depository Participants with whom they have demat accounts. Members holding shares in physical form can submit their PAN details to the Company/ Registrar and Share Transfer Agents (M/s. CIL Securities Limited.)
11. As a measure of austerity, copies of the annual report will not be distributed at the Annual

General Meeting. Members are therefore, requested to bring their copies of the Annual Report to the Meeting.

12. Members holding shares in the same name under different ledger folios are requested to apply for Consolidation of such folios and send the relevant share certificates to M/s. CIL Securities Limited., Share Transfer Agents of the Company for their doing the needful.
13. Members are requested to send their queries at least 10 days before the date of meeting so that information can be made available at the meeting.
14. In respect of shares held in physical mode, all shareholders are requested to intimate changes, if any, in their registered address immediately to the registrar and share transfer agent of the company and correspond with them directly regarding share transfer/transmission / transposition, Demat / Remat, change of address, issue of duplicate shares certificates, ECS and nomination facility.
15. In terms of Section 72 of the Companies Act, 2013, a member of the company may nominate a person on whom the shares held by him/her shall vest in the event of his/her death. Members desirous of availing this facility may submit nomination in prescribed Form-SH-13 to the company/ RTA in case shares are held in physical form, and to their respective depository participant, if held in electronic form.
16. Electronic copy of the Annual Report for 2016-2017 is being sent to all the members whose email IDs are registered with the Company/Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report for 2016-2017 is being sent in the permitted mode.
17. Members may also note that the Notice of the Annual General Meeting and the Annual Report for 2016-2017 will also be available on the Company's website [www.rajpack.com](http://www.rajpack.com) for their download. The physical copies of the aforesaid documents will also be available at the Company's Registered Office for inspection during normal business hours on working days. Even after registering for e-communication, members are entitled to receive such communication in physical form, upon making a request for the same, by post free of cost. For any communication, the shareholders may also send requests to the Company's investor email id: [secretay@rajpack.com](mailto:secretay@rajpack.com).
18. Voting through electronic means:

Pursuant to Section 108 of the Companies Act, 2013, read with the relevant Rules of the Act, the Company is pleased to provide the facility to Members to exercise their right to vote by electronic means the business may be transacted through e-Voting Services provided by Central Depository Services (India) Limited (CDSL). The Members, whose names appear in the Register of Members / list of Beneficial Owners as on 22.09.2017 are entitled to vote on the Resolutions set forth in this Notice. The e-voting period will commence at 09.00 a.m. on 24.09.2017 and will end at 05.00 p.m. on 26.09.2017. The Company has appointed Mr. S. Sarveswar Reddy, Practising Company Secretary, to act as the Scrutinizer, to scrutinize the e-voting process in a fair and transparent manner. The Members desiring to vote through remote e-voting refer to the detailed procedure given hereinafter.

The instructions for e-voting are as under:

(A) In case of members receiving e-mail:

- (i) Log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com)
- (ii) Click on "Shareholders" tab to cast your votes.
- (iii) Now, select the Electronic Voting Sequence Number - "EVSN" along with "COMPANY NAME" from the drop down menu and click on "SUBMIT"
- (iv) Enter your User ID- For CDSL: 16 digits beneficiary ID followed by 8 Digits Client ID, Members

holding shares in Physical form should enter Folio Number registered with the Company and then enter the Captcha Code as displayed and click on login.

- (v) If you are holding shares in Demat form and have already voted earlier on [www.evotingindia.com](http://www.evotingindia.com) for a voting of any Company, then your existing login id and password are to be used. If you are a first time user follow the steps given below.
- (vi) Now, fill up the following details in the appropriate boxes:

	<b>For Members holding shares in Demat Form</b>	<b>For Members holding shares in Physical Form</b>
User ID	For CDSL: 16 digits beneficiary ID For NSDL: 8 Character DP ID followed by 8 Digits Client ID	Folio Number registered  with the Company
PAN*	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department when prompted by the system while e-voting (applicable for both demat shareholders as well as physical shareholders)	
DOB#	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.	
Dividend Bank Details#	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio.	

\* Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the sequence number (available in the Address Label pasted in the cover and/or in the e-mail sent to Members) in the PAN field. In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name. Eg. If your name is Mohan with sequence number 1 then enter MO00000001 in the PAN Field.

# please enter any one of the details in order to login. In case both the details are not recorded with the depository or Company, please enter the Member id/folio number in the Dividend Bank details field.

- (vii) After entering these details appropriately, click on "SUBMIT" tab.
- (viii) Members holding shares in physical form will then reach directly the EVSN selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. The new password has to be minimum eight characters consisting of at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character(@ # \$ % & \*). Kindly note that this password is also to be used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Kindly note that this changed password is to be also used by the Demat holders for voting for resolutions for the Company or any other Company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform.
- (ix) (ix) Click on the relevant EVSN on which you choose to vote.
- (x) On the voting page, you will see Resolution Description and against the same the option "YES/ NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xi) Click on the "Resolutions File Link" if you wish to view the entire Resolutions.
- (xii) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.

- (xiii) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xiv) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xv) If Demat account holder has forgotten the same password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (b) In case of Shareholders receiving physical copy of the Notice of AGM and Attendance Slip
  - a) Please follow all steps from sl. no. (ii) to sl. no. (xii) above, to cast vote.
  - b) Institutional shareholders (i.e., other than individuals, HUF, NRI etc.) are required to log on to <https://www.evotingindia.com> and register themselves, link their account which they wish to vote on and then cast their vote. They should upload a scanned copy of the Board Resolution and POA in favour of the Custodian who they have authorized to vote on their behalf, in PDF format in the system for the scrutinizer to verify the vote.
  - c) The voting period begins on 24.09.2017 at 9.00 A.M. and ends on 26.09.2017 at 5.00.P.M. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on 22.09.2017 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
  - d) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com) under help section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
- VI. The results shall be declared on or after the AGM. The results along with the Scrutinizer's Report shall also be placed on the website of the Company.
- 19. Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. iPhone and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- 20. The Register of Directors' and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013, the Register of Contracts or arrangements in which the directors are interested under Section 189 of the Companies Act, 2013, will be available for inspection at the AGM.
- 21. Relevant documents referred to in the accompanying Notice, are open for inspection at the Registered Office of the Company, during the office hours, on all working days between 10.00 A.M. to 5.00 P.M. up to the date of Annual General Meeting.
- 22. The Ministry of Corporate Affairs (vide circular nos. 17/2011 18/2011 dated April 21 and April 29, 2011 respectively), has undertaken a 'Green Initiative in Corporate Governance' and allowed companies to share documents with its shareholders through an electronic mode. Members are requested to support this green initiative by registering/uploading their email addresses, in respect of shares held in dematerialized form with their respective Depository Participant and in respect of shares held in physical form with the Company's Registrar and Share Transfer Agents.

**For RAJ PACKAGING INDUSTRIES LTD.**

Sd/-

**KHUSHBOO JOSHI**  
**COMPANY SECRETARY**

**Place : Hyderabad**  
**Date : 28.08.2017**



**EXPLANATORY STATEMENT**

Setting out material facts under Section 102 of the Companies Act, 2013

**ITEM NO.4 :**

The Explanatory Statement for this Item No. 3 is being provided voluntarily, though strictly not required as per Section 102 of the Companies Act, 2013 ('the Act'). In terms of Section 139(1) of the Companies Act, 2013, no listed company can appoint or re-appoint an audit firm (including its affiliate firm) as auditor for more than two (2) terms of five (5) consecutive years. The Act also provided for additional transition period of three (3) years from the commencement of the Act, i.e. from April 1, 2014. The Members are informed that M/s. NAC & Associates, LLP, Chartered Accountants, having Registration No : 003838N, are Statutory Auditors of the Company. Accordingly, M/s. NAC & Associates, LLP have completed period of ten (10) years and will also be completing the additional transition period of three (3) years at the conclusion of ensuing 30th Annual General Meeting, and the Company therefore needs to appoint a new auditor in their place. The Audit Committee and the Board of Directors have placed on record their appreciation for the professional services rendered by M/s NAC & Associates LLP, during their long association with the Company. Pursuant to and in light of the above, the Board of Directors on the recommendation of Audit Committee has appointed M/s. SVP & Associates, Chartered accountants, Mumbai (ICAI Firm Registration 003838N) the as Statutory Auditors of the Company, for a period of five (5) consecutive years from the conclusion of this Annual General Meeting till the conclusion of the 35th Annual General Meeting of the Company, subject to the ratification at the Annual General Meeting in each of the subsequent years during the aforementioned term of their appointment. The proposed auditor, M/s SVP & Associates, Chartered accountants, Mumbai have confirmed that their appointment, if made, shall be in accordance with the limits specified under Section 141(3)(g) of the Act and that they are not disqualified to be appointed as statutory auditors in terms of the provisions of the proviso to Section 139(1), Section 141(2) and Section 141(3) of the Act and the provisions of the Companies (Audit and Auditors) Rules, 2014 (as amended). Accordingly, consent of the Members is sought to the Resolution as set out at Item No. 3 of the Notice for approval.

None of the Directors and/or Key Managerial Personnel of the Company and/or their relatives is concerned or interested, financial or otherwise, in the resolution set out at Item No. 4.

**For RAJ PACKAGING INDUSTRIES LTD.**

**Place : Hyderabad**  
**Date : 28.08.2017**

**Sd/-**  
**KHUSHBOO JOSHI**  
**COMPANY SECRETARY**

## CHAIRMANS' SPEECH

Ladies and Gentlemen,

It is my pleasure to Welcome you all at the 30th Annual General Meeting of your Company - Raj Packaging Industries Limited. At the Outset, I would like to thank you for your continuous trust, support and patronage extended to the Company.

**"I AM DELIGHTED TO ANNOUNCE THAT THE COMPANY HAS RECIEVED SME ACHIEVER AWARD IN THE YEAR 2017 FOR ITS OUTSTANDING PERFORMANCE AMONGST THE MSME INDUSTRY"**

The Directors' Report, Auditor's Report and the Audited Accounts with the Notes thereon for the year 2016-17 has been in your hands for some time now. With your consent, I shall take them as read.

Against the backdrop of a muted global economy, India's economy is an outperformer. For 2016-17, GDP growth is projected at 7.5%. This would make it one of the fastest growing among the large economies. Government is also proactive in bringing policy changes and fulfilling commitment towards economic growth. As indicated by Central Government it is committed to meeting the current year's fiscal target of 3.5% of GDP. Overall, the economic fundamentals are sound.

During the year the Company has earned a total income of Rs. 3874.30 Lakhs against previous year Rs. 3757.43 Lakhs and the profit after tax is 100.60 Lakhs against 98.91 Lakhs in the Previous year. I am glad to inform the Members that the Management has decided to declare dividend at the rate of 5%

The Annual Report sent to you gives a detailed overview of your Company's performance across various quantitative and qualitative parameters during the Year 2016-17

Your Company is also ready to take off and take advantage of new industrial policy by expanding the capacity and going for vertical integration by setting up facilities for printing and lamination. The Company is planning to expand the capacity which will enhance CO-EX film capacity by 1900 MT P. A and laminates capacity by 720 MT P.A. The expansion envisages CAPEX of Rs. 720 Lakhs. The Company is in discussion with Bankers to make arrangement for funds required.

In the view of the above expansion the Company seeks continuous support of all stakeholders as it has always been.

I would like to thank my fellow Directors on the Board and the members of various Committee for their support. I and my colleagues thank the Stock Exchange, NSDL, CDSL, Legal Advisors, Auditors, State Bank of India, Government of Telangana and other State and Central Institutions, for their valuable support and guidance.

Before I conclude, I wish to place on record my sincere thanks to the Shareholders for sustained confidence reposed in the Board and to our Customers for their Continued confidence in the Company. I also thank employees for their dedicated and sincere and the contribution made by them for the Organization's growth and success.

Thank You,  
Chairman