

# Annual Report 2012

## Ramky Infrastructure Limited

What the world needs,  
we engineer...



Towards sustainable growth

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# Corporate Information

## BOARD OF DIRECTORS

Mr. A. Ayodhya Rami Reddy, *Executive Chairman*

Mr. Y. R. Nagaraja, *Managing Director*

Mr. Rajiv Maliwal, *Non-Executive Director*

Dr. Archana Niranjana Hingorani, *Non-Executive Director*

Mr. Kamlesh Shivji Vikamsey, *Non-Executive Independent Director*

Mr. V. Harish Kumar, *Non-Executive Independent Director*

Mr. V. Murahari Reddy, *Non-Executive Independent Director*

Dr A. G. Ravindranath Reddy, *Non-Executive Independent Director*

## JOINT STATUTORY AUDITORS

M/s. Visweswara  
Rao & Associates  
Chartered Accountants  
“SRI” Plot No.512A1,  
Road No.31 Jubilee Hills,  
Hyderabad – 500 033

## JOINT STATUTORY AUDITORS

M/s. B S R & Co.  
Chartered Accountants  
Reliance Humsafar, IV Floor,  
Banjara Hills,  
Road no.11, Hyderabad – 500 034

## INTERNAL AUDITORS

M/s. K.P. Rao & Associates  
Chartered Accountants  
7-1-59/4&8, Ameerpet,  
Hyderabad – 500 016

## REGISTERED OFFICE

6-3-1089/G/10&11,  
1<sup>st</sup> Floor, Gulmohar Avenue  
Rajbhavan Road, Somajiguda  
Hyderabad – 500 082,  
Andhra Pradesh.  
Phone: 040-23310091  
Fax : 040-23302353

## REGISTRAR & SHARE TRANSFER AGENT

Karvy Computershare Private  
Limited  
Plot no. 17-24, Vithalrao Nagar,  
Madhapur, Hyderabad 500 081,  
Andhra Pradesh, India.  
Telephone: 040 44655000

## CHIEF FINANCIAL OFFICER

Mr. R.S.Garg

## COMPANY SECRETARY & COMPLIANCE OFFICER

Mr. V.Phani Bhushan

## BANKERS

State Bank of India  
ICICI Bank Limited  
Axis Bank Limited  
Punjab National Bank

IDBI Bank Limited  
State Bank of Hyderabad  
ING Vysya Bank Limited.  
Yes Bank Limited

Standard Chartered Bank  
IndusInd Bank Limited



## Glimpses of few Projects



Ramky Towers, Hyderabad, A.P.



Regulator Cum Bridge, Chamravattam, Kerala



85 MLD STP, Kamothe, Maharashtra



220/33KV Vajrakarur Substation, Anantapur, A.P.



Water Supply Project, Darjeeling, West Bengal



Bela-Govindgarh-Churhat (SH-52), Madhya Pradesh





Ramky Pharma City, Hyderabad, A.P.



Aranya Bhavan, Hyderabad, A.P.



Srinagar - Banihal Road (NH-1A), Jammu & Kashmir



Outer Ring Road, Hyderabad, A.P.



C S R Activities - Ramky Foundation

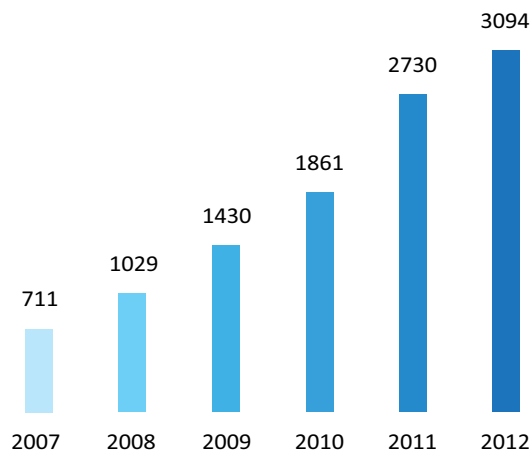


Water Distribution Project, Bhanasimal, Gujarat

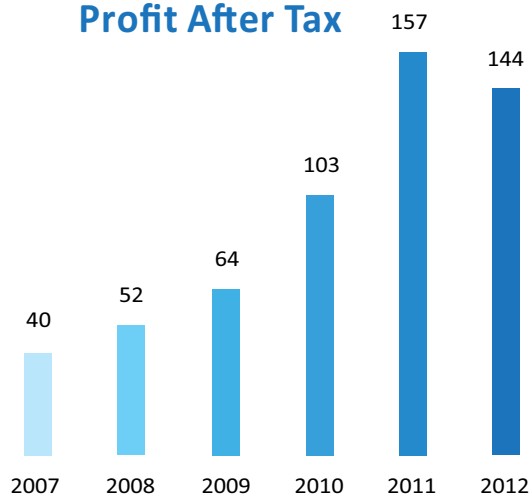
# Financial Highlights on Standalone Basis

₹ in Crores

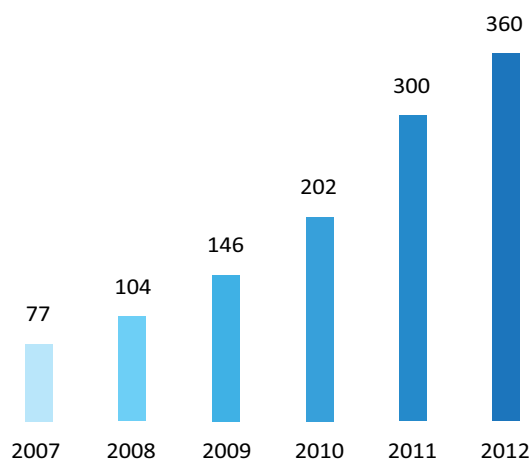
## Revenue



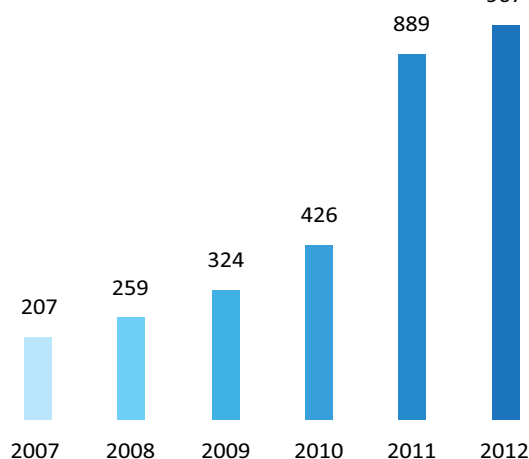
## Profit After Tax



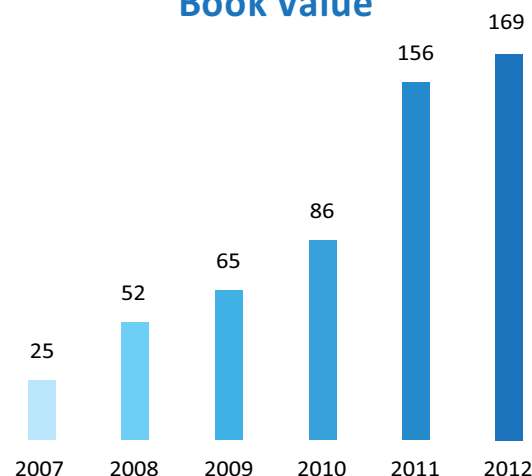
## EBITDA



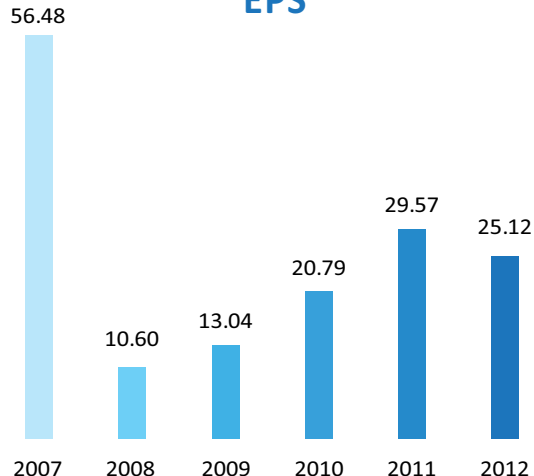
## Networth



## Book Value



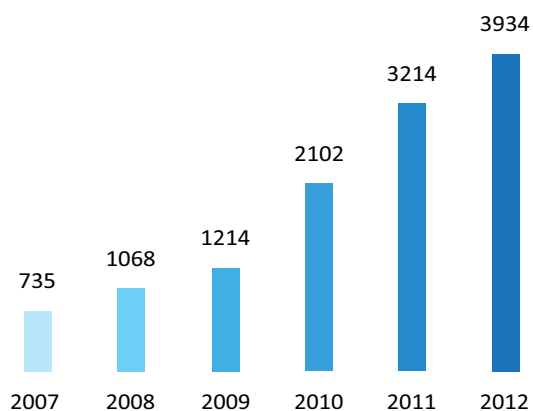
## EPS



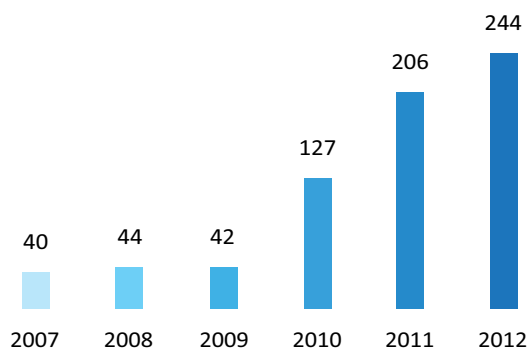
# Financial Highlights on Consolidated Basis

₹ in Crores

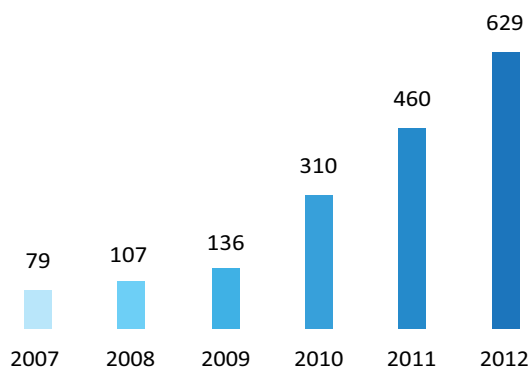
## Revenue



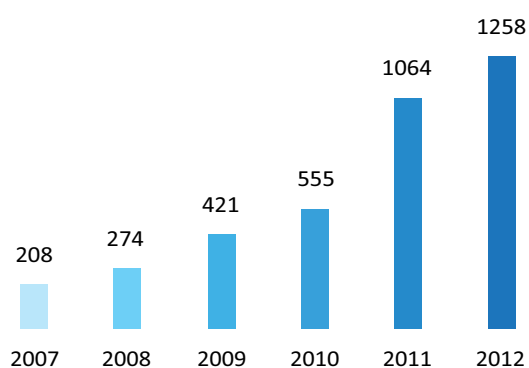
## Profit After Tax



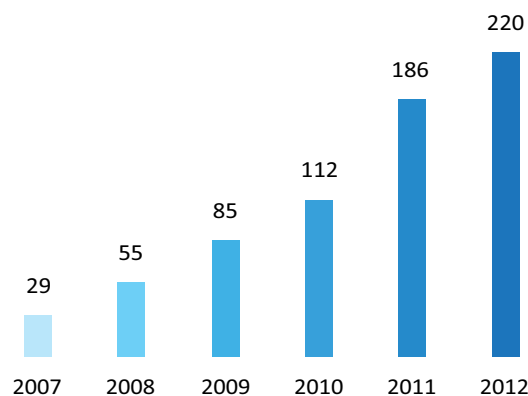
## EBITDA



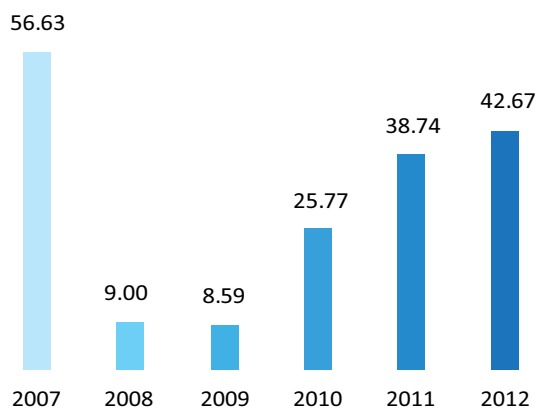
## Networth



## Book Value



## EPS



# Our Journey towards

## Philosophy

### Vision

Ramky Infra shall be a Leading global enterprise in World-Class infrastructure development and environment management through sustainable growth.

### Mission

We shall ensure quality, reliability and continuous technology upgradation thereby enhancing the value of all our stakeholders.

### Values

Ramky Infra in achieving its vision shall promote high standards of :

- Integrity
- Customer Satisfaction
- Work Culture
- Employee Sense of Belonging
- Innovation
- Safety, Health and Environment
- Social Commitment

## Operation Future Bright

To facilitate the growth plans and to make Ramky Infra as a destination for employment as well as career growth, we have embarked on a journey aptly titled "Operation Future Bright". In this endeavour, your company is implementing SAP and HRMIS to achieve competitive edge by enabling Information Technology and reaffirming Good Practices.

## Core Competencies

### Visionary Leadership

The Company has a Strong Management team with rich engineering experience. It is headed by Mr. A. Ayodhya Rami Reddy, Executive Chairman, Mr. Y.R. Nagaraja, Managing Director and other Key managerial personnel who have well established professional and Leadership Capabilities.

### Techno Driven

The Company has strong inclination towards adoption of advanced technology where ever it is possible/ necessitated.

### Execution Efficiency

Well managed 5Ms i.e Manpower, Material, Machine, Method and Money whereby poised to achieve economies of scale and process for timely execution.

### Sectorally Diversified

The company has spread across " Water and Waste Water, Roads & Bridges, Buildings, Irrigation , Industrial Construction and Power Transmission and Distribution making its sectorally diversified.

### Multinational Presence

The Company has strong pan India presence paving for high potential and providing Location advantage to execute project effectively.

It has also, international presence in UAE, West Africa and Peru which makes your company a Global Player.



# sustainable growth ...

## Quality Policy

Your company is committed to comply with the requirements of Quality Management System and continually improve its effectiveness by setting objectives & targets periodically.

In this endeavour, Ramky infra shall strive for "Providing the best quality in delivering Infrastructure & Construction products and services in time, preserving environment, fulfilling all contractual requirements to the best satisfaction of its privileged customers by using optimal resources under safe working conditions and to enhance the value for all its stakeholders".

## Management Systems

Your company has adopted the Integrated Management Systems (IMS) approach into its business practices to inculcate a culture of continual improvement that shall enhance quality of the projects, maintain better standards for environment protection and safety of the project team & work force to maximize customer satisfaction.

Creating, developing & establishing better-in class processes and systems across the sites have fundamentally ensured the company's competitive strength. Quality circles are formed in key projects for the value engineering, innovation etc. Your company has extensively proved the performance in the projects keeping the safety on priority every time. To create awareness among the people, Ramky pompously celebrates National Safety Day (4th of March) and Safety Week Campaign (2nd week of April) every year in conjunction with "Ramky Infra" incorporation day.

The company's management systems are accredited to ISO 9001-2008 for Quality, ISO 14001-2004 for Environment and OHSAS 18001:2007 for Occupational Health and Safety.

## HSE Policy

Your company is committed to comply with the requirements of Health, Safety & Environment (HSE) Management System and continually improve its effectiveness by providing the appropriate processes, resources, principles, training and work culture.

In this endeavor, Ramky Infra shall strive to be "Conscious of its responsibility towards creating, conserving and ascertaining a clean environment for sustainable development and protect the health & safety of all its associated workforce, ensuring thereby a safe healthy and accident free work place".

## Few Valued Clientele

- National Highways Authority of India
- Bihar State Road Development Corporation Ltd.
- Government of Andhra Pradesh, Public Health & Municipal Engineering Department.
- Madhya Pradesh Road Development Corporation Limited
- Power Grid Corporation of India Ltd.
- Delhi State Industrial and Infrastructure Development Corporation Ltd.
- Haryana State Industrial & Infrastructure Development Corporation
- NTPC Limited
- Hindalco Industries Limited
- Karnataka Urban Water Supply & Drainage Board
- Government of Andhra Pradesh, Irrigation & CAD Department
- M.P. Poorva Kshetra Vidyut Vitaran Co. Ltd.
- Maharashtra State Electricity Dist.Co. Ltd.
- National Projects Construction Corporation Limited
- Karnataka Power Transmission Corporation Limited
- Uttar Pradesh Jal Nigam
- Navi Mumbai Municipal Corporation
- Hyderabad Metropolitan Water Supply and Sewerage Board

# Awards



CNBC Infrastructure Excellence Award, 2012



**Category of Award**  
Infrastructure Company of the Year

## Category of Award

- "Public Private Partnership (Ramky Pharma City, Vizag)
- Urban Infrastructure Development (80 MLD STP Airoli, Mumbai)



D&B Axis Bank Infra Awards 2011



9<sup>th</sup> Construction World Annual Award 2011



**Category of Award**  
Third fastest growing Construction Company (Large Category)