

**RAMSONS PROJECTS LIMITED** 

CIN: L74899DL1994PLC063708

Reg. Off. 815, 8<sup>th</sup> Floor, Hemkunt Chamber,

Nehru Place New Delhi South Delhi 110019; Ph: 0124-4679000

Website: http://www.ramsonsprojects.com; Email: corprelations@ramsonsprojects.com

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# **Annual General Meeting**

Day & Date	:	Monday, September 27, 2021
Time	:	12:00 pm
		Through Video Conferencing o Audio Visual Means

# RAMSONS PROJECTS LIMITED DIRECTORS' REPORT

Your Directors take pleasure in presenting the 27<sup>th</sup> Annual Report together with Audited Annual Financial statements of the Company for the financial year ended March 31, 2021.

#### FINANCIAL RESULTS

The financial results of the Company for the year under review are compared below with the previous year's results for your information and consideration:

(Rs. in Lacs)

	For the Year ended 31-03-2021	For the Year ended 31-03-2020
Income from operations & Other income	62.48	29.10
Expenses except Depreciation	26.66	20.41
Depreciation	0.04	0.04
Profit/(Loss) before tax	35.78	8.65
Provision/Payment for Income Tax	(0.83)	0.02
Profit/(Loss) After Tax	36.61	8.63
Surplus brought forward from Previous Year	266.49	259.59
Surplus carried to Balance Sheet	295.78	266.49

#### **OVERALL PERFORMANCE**

During the year under review, your Company has earned Profit of Rs. 36.61 Lakhs after tax. Your management is working towards growth and development of the Company and we are striving to achieve the milestones and planned target in the next couple of years.

# FINANCE AND CAPITAL STRUCTURE

During the year under review, there is no change in the capital structure of the Company. The present authorized capital of the Company is Rs. 4,00,00,000/- and the paid-up share capital is Rs. 3,00,65,000/-.

# AMOUNT, IF ANY, WHICH THE BOARD PROPOSES TO CARRY TO ANY RESERVES

During the year under review, your Company has transferred Rs. 7.32 Lakhs to statutory reserves u/s 45IC pursuant to requirement of RBI guidelines.

#### **ABOUT COMPANY OPERATIONS IN PANDEMIC COVID-19**

There has been no significant impact worth reporting in company financials pertaining to the Pandemic COVID-19 in the business operations of the Company.

# DIVIDEND

Your Directors have not recommended any dividend for the year under review due to paucity of divisible profits.

# **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

The Management Discussion and Analysis Report for the year under review, as stipulated under SEBI (LODR) Regulations, 2015, is presented in a separate section forming part of the Annual Report and marked as *Annexure "I*".

#### **CORPORATE GOVERNANCE**

Your company has complied with the mandatory provisions of SEBI (LODR) Regulations, 2015, relating to Corporate Governance with the Stock Exchanges. A comprehensive report on Corporate Governance forming part of the Directors' Report and the Certificate from the Practicing Company Secretary confirming the compliance of conditions on corporate governance is included in the Annual Report and marked as *Annexure "II*".

# **BUSINESS & OPERATIONS**

#### **Non-Banking Financial Companies**

Non-banking financial companies (NBFCs) are fast emerging as an important segment of Indian financial system. It is performing as financial intermediation in a variety of ways, like making loans and advances, leasing, hire purchase, etc. They advance loans to the various wholesale and retail traders, small-scale industries and self-employed persons. Thus, they have broadened and diversified the range of products and services offered by a financial sector. Gradually, they are being recognized as complementary to the banking sector due to their customer-oriented services; flexibility and timeliness in meeting the credit needs of specified sectors; etc.

# **AUDITORS & AUDIT REPORT**

M/s. NVM & COMPANY, Chartered Accountants having FRN: 012974N, were appointed as a Statutory Auditors of the company for the period of Five (5) years in the Annual General Meeting of the Company held on  $25^{\text{th}}$  September 2017.

The requirement relating to ratification of Auditors by the members of the Company at every AGM has been dispensed with by the Companies Amendment Act, 2017 vide Notification No. S.O. 1833(E) dated May 07<sup>th</sup>, 2018. Pursuant to the said amendment, during the five-year term of appointment / re-appointment of Statutory Auditors, ratification of the appointment / re-appointment by the members at the Annual General Meeting is not required.

Accordingly business item of ratification of appointment of Statutory Auditors is not included in the Notice calling 27<sup>th</sup> Annual General Meeting of the Company.

The Auditor's Report does not contain any qualification and the same are self-explanatory and therefore do not call for any further comment thereon.

#### SECRETARIAL AUDIT

Pursuant to the provisions of Section 204 of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed M/s. K. K. Singh & Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company for the Financial Year 2020-2021. The Secretarial Audit Report is given as *Annexure 'III'* forming part of this Annual Report.

Explanation and comments of Board on observation is Secretarial Audit Report are as under:-

a) E-Forms MGT-14 and MR-1 w.r.t. appointment of Mr. Sunil Sachdeva as Managing Director of the Company transacted at the Annual General Meeting held on 18th September, 2020 are yet to be filed.

The same shall be taken up and be filed immediately.

b) The 100% shareholding of Promoter's Group was not in demat form as required under Regulation 31(2) of SEBI (LODR) Regulations, 2015.

Company has intimated the Promoters from Promoter Group whose shares are in physical form to change their holding in Demat form.

c) The outcome of the Board Meetings to the stock exchange w.r.t. approval of unaudited quarterly financial results approved at the Board meetings were not made separately as required under Regulation 30, however the Financial Results has been reported under Regulation 33 of the SEBI (LODR), Regulation, 2015.

The Outcome of the Board Meetings of the Company only covers the approval of audited/ unaudited quarterly / half yearly / yearly financial results which primarily govern under Regulation 33 of SEBI (LODR) Regulations, 2015. The same has been duly intimated to Stock Exchange(s) within due time. To avoid duplicacies, since no new business has been transacted or approved in the meeting(s) held in the FY 2020-2021, no reporting under Regulation 30 of SEBI (LODR) Regulations, 2015 has been made.

d) Initial disclosure pursuant to circular SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018 for the year ending on 31st March, 2020 has not been given however for the year ending on 31st March, 2021, the same has been made.

Due to the ongoing pandemic and mental and health restrain being suffered, inadvertently, this disclosure has been missed. The Company has made such compliance in year 2019 and 2021.

e) The intimation regarding closure of Trading Window for the quarter ended on 30th June, 2020 under SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended, read with the BSE Circular LIST/COMP/01/2019-20, dated 2nd April, 2019 has been made on 13th July, 2020 against its prescribed timeline.

Due to the ongoing pandemic, the offices were shut or were operative with limited capacity. Also, there were travel restrictions. Because of all such reasons, the filing / intimation have been slightly delayed.

# DIRECTORS AND KEY MANAGERIAL PERSONNEL

During the year under review, Mr. Sunil Sachdeva, who was liable to be retire by rotation at Annual General Meeting, held on 18/09/2020 and being eligible, he has been reappointed as Director of the Company in the AGM held for the Financial Year 2019-20.

Further, Mr. Sunil Sachdeva whose term as Managing Director was expiring on 31.07.2021 has been reappointed as Managing Director w.e.f. 01.08.2021 for a further period of five years..

Mr. Sundeep Kalsi (DIN: 01493597) whose term expired on 27<sup>th</sup> September, 2020 had been re-appointed, in the AGM held for the Financial Year 2019-20, as Non Executive Independent Director to hold office for a further period of 5 (Five) consecutive years with effect from 28<sup>th</sup> September, 2020 to 27<sup>th</sup> September, 2025.

Further, Mr. Yogesh Sachdeva, holding DIN: 00171917, being the retiring Director at the upcoming Annual General Meeting of the Company to be held on 27.09.2021, and being eligible, offered himself for re-appointment as Director at the ensuing Annual General Meeting of the Company

Brief resume, pursuant to Regulation 36 of SEBI (LODR) Regulations 2015 of the Directors proposed to be appointed/ reappointed at the ensuing Annual General Meeting, nature of his expertise in specific functional areas and name of the Listed Companies in which he/she holds directorship is included in the notes to the Notice convening the Annual General Meeting.

# NUMBER OF MEETINGS OF THE BOARD

During the Year of report, 04 Board Meeting were held and details of same are given in Corporate Governance Report which forms the part of this report.

# **BOARD EVALUATION**

The Board of Directors has carried out an annual evaluation of its own performance, Board committees and individual directors pursuant to the provisions of the Act and the corporate governance requirements as prescribed by Securities and Exchange Board of India ("SEBI") under SEBI (LODR) Regulations, 2015. The Board and the Nomination and Remuneration Committee ("NRC") reviewed the performance of the individual directors on the basis of the criteria such as the contribution of the individual director to the Board and committee meetings like preparedness on the issues to be discussed, meaningful and constructive contribution and inputs in meetings, etc. In addition, the Chairman was also evaluated on the key aspects of his role.

Independent Directors of the Company has also reviewed the performance of the Executive Directors.

#### AUDIT COMMITTEE

The Board has constituted the Audit Committee. The composition, powers, role and terms of reference of the Committee are in accordance with the requirements mandated under Section 177 of the Companies Act, 2013 and Regulation 19 of SEBI (LODR) Regulations, 2015. The details of the Audit Committee along with Meetings held during the year are covered in the Corporate Governance Report which forms part of this Report.

# WHISTLE BLOWER POLICY/ VIGIL MECHANISM

The details of the Whistle Blower Policy, is covered in the Corporate Governance Report which form part of this Report.

# INTERNAL FINANCIAL CONTROL SYSTEM AND THEIR ADEQUACY

The details of Internal Financial Control Systems and their adequacy are included in Management Discussion and Analysis which form part of this report.

# POLICY ON DIRECTOR'S APPOINTMENT, REMUNERATION AND OTHER DETAILS.

Policy on Director's Appointment, Remuneration and other details as provided under Section 178(3) of the Company has been disclosed in Corporate Governance Report.

### **DECLARATION BY INDEPENDENT DIRECTORS**

All the Independent Directors have given a declaration under sub-section (7) of Section 149 of the Companies Act, 2013 that they meet the criteria of independence as laid down under Section 149 (6) of the Companies Act, 2013.

# DETAILS OF SUBSIDIARY/ JOINT VENTURES/ASSOCIATE COMPANIES

During the year under review, there is no Subsidiary/ Joint Venture/ Associate Companies of the Company.

# PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

The particulars of loans, guarantees and investments have been disclosed in the financial statements and which forms an Integral Part of the Annual Report.

# ANNUAL RETURN

The requirement of annexing MGT-9 with the Board's Report has been done away vide with the Companies (Amendment) Act, 2017 effective from 20.08.2020. The requirement of placing a copy of the annual return on the website of the company, if any, and the web-link of such annual return shall be disclosed in the Board's report is required to be given under Section 92(3) of the Companies Act, 2013. Accordingly, the Annual Return for the year ended on 31.03.2021 can be viewed through the below given website link https://ramsonsprojects.com/.

Please note that since the Annual return to be prepared and required to be filed within 60 days from the date of Annual General Meeting of the Company, the copy of Annual return shall be uploaded on the website on the very same date filed with the Registrar of Companies and can be viewed through the above said link.

# CONTRACTS/ ARRANGEMENT/ TRANSACTIONS WITH RELATED PARTIES

None of the transactions falls under the scope of Section 188(1) of the Act.

### **RISK MANAGEMENT POLICY**

During the period under review, the Board is of the opinion that there are no threatening circumstances which may threaten the existence of the Company.

# DIRECTORS RESPONSIBILITY STATEMENT

The Board of Directors of the Company is required to furnish the information in terms of section 134 (5) of the Companies Act, 2013 and to best of their knowledge and ability, confirms that:

- a) In the preparation of the annual accounts, the applicable accounting standards have been followed;
- b) The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
- c) The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) The directors had prepared the annual accounts on a going concern basis;
- e) They have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively;
- f) They have devised proper systems to ensure compliance with the provisions of all applicable laws including secretarial standards and these systems are adequate and operating effectively.

Based on the framework of internal financial controls and compliance systems established and maintained by the Company, work performed by the internal, statutory, and secretarial auditors and the reviews performed by Management and the relevant Board Committees, including the Audit Committee, the Board is of the opinion that the Company's internal financial controls were adequate and operationally effective during the Financial Year 2020-2021.

# PARTICULARS OF REMUNERATION OF DIRECTORS, KMP's AND EMPLOYEES

A statement containing the details of the Remuneration of Directors, KMP's and Employees as required under Section 197(12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 cannot be calculated because no salary has been given to any director during the year.

However salary paid to KMP i.e. Company Secretary and Chief Financial Officer, has been given during the year 2020-21 amounting to Rs. 7,20,000 (Rupees Seven Lakh Twenty Thousand Only)

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUTGO

Information with respect to Conservation of Energy, Technology Absorption & Foreign Exchange Earning and Outgo, pursuant to section 134 (3) (m) of the Companies Act, 2013 is as follows:-

- a. <u>Conservation of Energy</u>: The operations of the Company are not power intensive. Nevertheless, the Company continues its efforts to conserve energy whenever practicable by economizing the use of power.
- b. <u>Technical Absorption</u>: Nil
- c. Foreign Exchange earnings and out go: Nil

### DEPOSITS

The Company has not accepted any deposits from public till date within the meaning of Chapter V of the Companies Act, 2013 and rules made there under.

### CORPORATE SOCIAL RESPONSIBILITY

The Provisions of Corporate Social Responsibilities as per provisions of the Companies Act, 2013 and rules made there under are not applicable on the Company.

### DISCLOSURE ON SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

The Company has set up an Internal Complaints Committee for providing a redressal mechanism pertaining to sexual harassment of women employees at workplace.

There was no case of sexual harassment reported during the year under review.

# DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS

There has been no order passed by any Regulator, Court or Tribunal against the Company which can impact its going concern status and company's operation in future.

#### ACKNOWLEDGEMENT

Your Directors wish to place on record their appreciation for the continued support and cooperation of the shareholders, bankers, various regulatory and government authorities and employees of the Company. Your support as shareholders is greatly valued. Your directors thank you and look forward to your continuance support.

By order of the Board For Ramsons Projects Limited

Date: 03/09/2021 Place: Gurugram

> Sunil Sachdeva Managing Director DIN-00012115 Add: A-10/6, Vasant Vihar, New Delhi 110057

Sundeep Kalsi Director DIN-01493597 Add: H-3, Aaron Ville, Sohna Road, Sec-48, South City-II, Gurugram 122018

Sd/-

# RAMSONS PROJECTS LIMITED MANAGEMENT DISCUSSION AND ANALYSIS REPORT NBFC – INDUSTRY STRUCTURE AND BUSINESS DEVELOPMENT

#### **Industry Structure and developments**

The business of the Company is that of a Non Banking Finance Company (NBFC).

Non Banking Financial Companies (NBFCs) have become an integral part of India's financial system. In recent times, NBFC's have emerged as lenders to both companies and individuals. When it comes to lending, NBFCs are generally regarded to be complementary to banks and are often able to offer better services and products to their customers. In spite of strong competition faced by the NBFCs, the inner strength of NBFCs viz local knowledge, credit appraisal skill, well trained collection machinery, close monitoring of borrowers and personalized attention to each client, are catering to the needs of small and medium enterprises in the rural and semi urban areas. NBFC's are playing significant role in financing the road transport and infrastructure and have reached the gross root level through Micro finance.

#### Outlook on opportunities, threats, risks & concerns

The company is consolidating its position and looking better prospect in the days to come. The Company is making its best efforts to realize the maximum from the customers by taking recourse of legal remedies where warranted.

#### Internal Control Systems and their adequacy

The Company has adequate internal control procedures commensurate with the size and nature of the business. The internal control system is supplemented by regular reviews by the management and well-documented policies and guidelines to ensure reliability of financial and all other records and to prepare financial statements and other data. Moreover, your Company continuously upgrades these systems in line with the best accounting practices. The Company has independent audit systems to monitor the entire operations and the Audit Committee of the Board reviews the findings and recommends for better audit procedures and systems as may be required. It is ensured that all assets are safeguarded and protected against any loss from unauthorized use or disposition and that transaction are authorized, recorded and reported correctly to keep constant check on the cost structures and to prevent revenue leakages.

#### **Financial Performance**

The Financial performance of the Company is given as under:-

(Rs. in Lacs)

	For the Year ended 31-03-2021	For the Year ended 31-03-2020
Income from operations & Other income	62.48	29.10
Expenses except Depreciation	26.66	20.41

Depreciation	0.04	0.04
Profit/(Loss) before tax	35.78	8.65
Provision/Payment for Income Tax	(0.83)	0.02
Profit/(Loss) After Tax	36.61	8.63
Surplus brought forward from Previous Year	266.49	259.59
Surplus carried to Balance Sheet	295.78	266.49

# **Opportunities**

Non-Banking Financial Companies (NBFCs) are fast emerging as an important segment of Indian financial system. It is performing as financial intermediation in a variety of ways, like making loans and advances, leasing, hire purchase, consumer retail finance etc. They advance loans to the various wholesale and retail traders, small-scale industries and self-employed persons. Thus, they have broadened and diversified the range of products and services offered by a financial sector. Gradually, they are being recognized as complementary to the banking sector due to their customer-oriented services; flexibility and timeliness in meeting the credit needs of specified sectors; etc.

#### **Segment Information**

The primary business segment of the Company is NBFC activities which include disbursement of to Retail Customers and Small Companies and Firms and Investment activities.

#### Threats

- High cost of funds
- Slow industrial growth
- Stiff competition with NBFCs as well as with banking sector
- Non-performing assets
- Changes in Technology
- Entry of New players
- Government Policies

### **Risk and Concerns**

Growth of the Business of the Company is linked to the overall economic growth. Macro risk to the business can be adverse changes to the economy and policies of Reserve Bank of India and policies of Government of India. Volatility in Non-performing assets can be other significant risk.