



Creating world-class assets for India



23rd Annual Report 1996-97



“ Reliance Industries Limited, India's largest private sector enterprise, is a major player in the Indian petrochemicals sector. Reliance's operations capture value addition at every stage from producing crude oil and gas to polyester and polymer products and are vertically integrated to the production of textiles. Reliance has one of the largest marketing networks in the Indian industry. All its brands are market leaders. ”

Sales - Rs. 8,730 crores (US\$ 2,431 million)



Operating Profit (EBDIT) - Rs. 1,948 crores (US\$ 542 million)



Cash Profit (EBDT) - Rs. 1,778 crores (US\$ 495 million)



Net Profit - Rs. 1,323 crores (US\$ 368 million)



Total Assets - Rs. 19,536 crores (US\$ 5,440 million)



4 million investors



Compounded Annual Net Profit growth over 5 years - 52%



Compounded Annual Earnings per share growth over 5 years - 22%



India's largest shareholder family



India's largest private sector enterprise



Hazira Cracker - Row of Furnaces

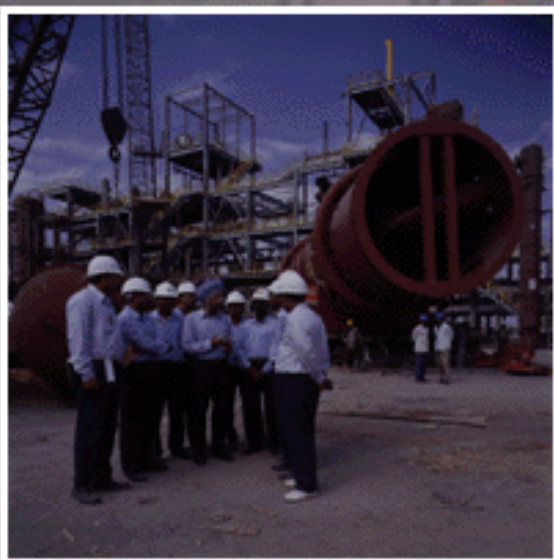
**Contents****Page No.**

Hazira - Vision to Reality	4
Letter to Shareholders	14
Investor Care	17
Reliance at a glance	18
Financial Highlights and Key Indicators	20
Product Flow Chart	22
Marketing Network	23
Reliance's Brands	24
Management Discussion and Analysis	
Overall Review	26
Fibres	32
Fibres Intermediates	34
Polymers	36
Polymer Intermediates	39
Chemicals	41
Textiles	42
Oil and Gas	43
Captive Infrastructure	44
New Initiatives	
Reliance Petroleum	45
Power	46
Telecom	47
Quality	48
Research and Development	49
Health, Safety and Environment	50
Human Resource Development	52
Energy Conservation	54
Social Responsibility and Community Development	55
Forex Savings and Taxes Paid	56
Directors' Report	57
Annexure to Directors' Report	59
Auditors' Report	64
International Accountants' Report	65
Balance Sheet	66
Profit & Loss Account	67
Schedules forming part of Balance Sheet and Profit & Loss Account	68
Notes on Accounts	80
Cash Flow Statement	85
Documents of Subsidiary Companies	86
Listing and Investor Relations Information	107
Company Information	108

Hazira

Vision to Reality

Hazira Phase II expansion has been substantially completed in 1996-97. This ambitious Rs. 9,000 crore (\$ 2,500 million) expansion has enhanced Reliance's production capacity four folds to more than 6 million tonnes per annum.







New 350,000 tonnes per annum PP plant



New 350,000 tonnes per annum PTA plant



New 120,000 tonnes per annum MEG plant