

Annual Report 2009-2010

Think Growth. Think Transformation. Think Reliance.















Growth creates aspirations.

Growth gives hope.

Growth brings happiness.

Growth that is transformational leads to the evolution of civilisations.

After all, Growth is Life.

The pursuit of this growth has led to the creation of India's largest private sector enterprise.

Our founder chairman, Shri Dhirubhai H. Ambani relentlessly pursued this mantra in giving shape to his grand vision for India.

A vision in which there were no limitations of scale or ability.

This legacy is being ably taken forward by our chairman, Shri Mukesh D. Ambani.

Under his leadership, we continue to demonstrate growth that has a transformational impact and touches the lives of millions of people.

We are now making a substantial contribution to the nation as an engine of economic growth.

We are transforming the energy space through transformational growth in natural gas, investment in exploration assets, significant expansion of the petrochemical business as well as by setting up complex refineries and creating Jamnagar as the largest energy hub globally.

We are also transforming consumption opportunities through our retail foray with significant investments in back-end logistics to give great value to millions of farmers and consumers alike.

At Reliance, growth that has the ability to transform lives, matters and at every stage of our growth, we add value for you, our stakeholders.

Think Growth. Think Transformation.
Think Reliance.



Letter to Shareholders

Dear Fellow Shareowners,

In 2009-10, Reliance Industries Limited (RIL) delivered yet another sterling performance across several financial and operating indicators. Strategic investments, robust business plans, sound management practices that adapted rapidly to the changing environment and the contribution of our employees have collectively resulted in the Company performing exceedingly well.

Our investments in the KG-D6 block and the new refinery at Jamnagar performed true to promise. The timely completion of the new SEZ refinery and KG-D6 block and their safe & stable ramp-up are historic accomplishments for the Company. These projects have made a significant contribution in shaping the earnings of RIL and will also play a vital role in changing the energy landscape in India.

Within a year of start-up, we ramped up production at KG-D6 and supplied over 512 billion cubic feet of natural gas to the Nation. This was achieved through uninterrupted operations spanning 365 days with a production level that now exceeds 60 MMSCMD of natural gas and over 35,000 barrels of crude oil per day. This achievement is without parallel in deepwater gas production systems globally.

Increased availability of natural gas has resulted in higher volume and cheaper cost of indigenously produced fertilisers, thereby saving the country of Rs. 4,000 crore p.a. in subsidies. It has also resulted in a significant improvement of 30% in gas-based power generation in the country and the replacement of more expensive liquid fuel for refining, steel and petrochemical industries.

The new SEZ refinery at Jamnagar created another global benchmark by achieving a peak operating rate of 120%. All key units at the refinery complex consistently operated well beyond their design capacity and high-quality products were placed in several discerning markets all over the world.

Our petrochemical business delivered record growth and margins reflecting the resilience of the Indian economy. The new Polypropylene facility of 0.9 million tonnes at Jamnagar also achieved full utilisation level within a short span of time and products were successfully placed in global markets.

All of this was achieved in a year when the world felt the acute effects of the global recession. Oil demand also experienced its steepest drop for the last two decades.

RIL achieved a record turnover exceeding Rs. 200,000 crore (\$ 44.6 billion) and net profit increased to Rs. 16,236 crore (\$ 3.6 billion). To us, what we have achieved in these troubled times epitomises the core of RIL's success as an industrial company globally. Doing things big. Doing things right. And doing things fast.

Closer home, we remain committed to our goal of enriching the Indian consumer's shopping experience, and providing quality merchandise at an attractive value proposition. Reliance Retail Limited operates over 1,000 stores spanning the 'value' and 'specialty' segments; in more than 85 cities in India, with a total area of more than 4.4 million square feet.

From supplying specialty polyesters that provide health care to individuals; to producing fabrics that protect our brave jawans against the vagrancies of weather; to supplying petroleum products that move Indians closer home; to producing clean, environmentally friendly natural gas that helps enrich farmers and bring light to more homes than ever before; to manufacturing polymers that help bring hygienic drinking water to being the preferred supplier of healthy, fresh food and vegetables; Reliance is in businesses that touch the lives of more fellow Indians in more ways than ever before. RIL is uniquely positioned to benefit from the India growth story even as more Indians prosper and India takes its rightful place as a leading global economy.

We continued to leverage our expertise in project execution, skills in exploration and production and financial management towards increasing our exposure to high potential prospects internationally. As a step in this direction, RIL entered into a joint venture with Atlas Energy, Inc. to acquire a 40% interest in Atlas's core Marcellus shale acreage position in the USA. RIL has become a partner in approximately 300,000 net acres of undeveloped leasehold in the core area of the Marcellus shale region.

Our goal is to make RIL one of the most innovative companies in the world and to achieve breakthrough growth in revenues and profits by creating and implementing sustainable solutions. We are developing an innovative ecosystem that builds on organisational systems and processes, talent management and world-class R&D facilities.

Sustainability of RIL's growth is intricately tied to India's social and economic development. We have a long and strong tradition of supporting the larger communities that we connect

with — from education, health, drinking water, large-scale development of employable skills, to assistance during natural calamities. We strongly believe that we can, and should do more. We also believe that this effort has to bring into play RIL's strengths of strategic planning, meticulous detailing and flawless execution on a large format. With these perspectives, we have established 'The Reliance Foundation'.

We will continue to follow our successful strategy and actively shape our future. We will focus on improving our portfolio, increasing efficiency, product innovation and expanding our businesses in order to get closer to key markets. With this strategy, we can offer our customers best products and solutions and secure our position as a leading integrated energy and chemicals company. With economic recovery, global demand for energy will resume its growth, in step with rising population and growing economies of the developing countries.

I am grateful to the Board of Directors for their unwavering support and guidance. I also take this opportunity to express my gratitude to all our stakeholders, who have reposed trust in us and extended their constant support. Our goal is to make RIL one of the most innovative companies in the world and to achieve breakthrough growth in revenues and profits by creating and implementing sustainable solutions.





THE BOARD OF DIRECTORS OF RELIANCE INDUSTRIES LIMITED

Standing from left to right: Shri P.M.S. Prasad, Prof. Dipak C. Jain, Shri Nikhil R. Meswani, Dr. Dharam Vir Kapur, Shri Ramniklal H. Ambani, Shri Mansingh L. Bhakta, Shri Mukesh D. Ambani, Shri Yogendra P. Trivedi, Shri Mahesh P. Modi, Shri Hital R. Meswani, Prof. Ashok Misra, Dr. Raghunath Anant Mashelkar and Shri Pawan Kumar Kapil.

HIGHLIGHTS

Net Profit



 Turnover
 : Rs. 2,00,400 crore (\$ 44,632 million)

 PBDIT
 : Rs. 33,041 crore (\$ 7,359 million)

 Cash Profit
 : Rs. 27,933 crore (\$ 6,221 million)

: Rs. 16,236 crore (\$ 3,616 million)

Net Profit 10 years CAGR : 21%

Total Assets : Rs. 2,51,006 crore (\$ 55,903 million)



Significant contribution to India's economic growth

- 14.5% of India's total exports
- 5.6% of the Government of India's indirect tax revenues
- 5.7% of the total market capitalisation in India
- Weightage of 12.8% in the BSE Sensex
- Weightage of 10.6% in the S&P CNX Nifty Index



Growing importance across the globe

- Largest refining capacity at any single location
- Largest producer of Polyester Fibre and Yarn
- 4th largest producer of Paraxylene (PX)
- 5th largest producer of Polypropylene (PP)
- 7th largest producer of Purified Terephthalic Acid (PTA) and Mono Ethylene Glycol (MEG)

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Major Products and Brands

Business/ Brand	Product	Brand	End Uses
Exploration & Production	Crude Oil and Natural Gas		Refining, power, fertilisers, petrochemicals and other industries
Refining	Liquefied Petroleum Gas (LPG)	Reliance	Domestic and industrial fuel
	Propylene		Feedstock for polypropylene
	Naphtha		Feedstock for petrochemicals such as ethylene, propylene & fertilisers, etc. and as fuel in power plants
	Gasoline		Transport fuel
	Jet / Aviation Turbine Fuel	₩	Aviation fuel
	Superior Kerosene Oil	Reliance Aviation	Domestic fuel
	High Speed Diesel		Transport fuel
	Sulphur		Feedstock for fertilisers and pharmaceuticals
	Petroleum Coke		Fuel for power plants and cement plants
Petrochemical	ls - Polymers	_	
Repol	Polypropylene (PP)	REPOLT N	Woven sacks for cement, food-grain, sugar, fertiliser; leno bags for fruits & vegetables, TQ & BOPP films and containers for packaging textiles, processed food, FMCG, office stationery; components for automobile and consumer durables, moulded furniture, luggage, houseware, geo-textiles & fibres for non-woven textiles.
Relene	Polyethylene (HDPE, LLDPE & LDPE)	RELENE	Woven sacks, raschel bags for fruits & vegetables, containers for packaging edible oil, processed food, FMCG, lubricants, detergents, chemicals, pesticides, industrial crates & containers, carrier bags, houseware, ropes & twines, pipes for water supply, irrigation, proces industry & telecom; films for packaging milk, edible oil, salt, processed food, roto-moulded containers for storage of water, chemics storage and general purpose tanks, protective films and pipes for agriculture, cable sheathing, lids & caps, master batches.
	Ethylene Vinyl Acetate Copolymer (EVA)	RELENE	Footwear & hotmelt adhesives
Reon	Polyvinyl Chloride (PVC)	REON	Pipes & fittings; door & window profiles, insulation & sheathing for wire & cables, rigid bottles & containers for packaging applications, footwear, flooring, partitions, roofing, I.V. fluid & blood bags.
Relpipe	Poly-Olefin (HDPE & PP) Pipes	RELPIP	Irrigation, water supply, drainage, industrial effluents, telecom cable ducts & gas distribution.
Cisamer	Poly Butadiene Rubber (PBR)	Cisamer	Tyres, tread rubber, conveyor belts, footwear, sports goods, automotive components, rollers, mechanical goods & dock fenders
Chemicals			

Business/ Brand	Product E	Brand	End Uses
Petrochemic	als - Polyester & Fibre Intern	nediates	
	Paraxylene (PX)		Raw material for PTA
	Purified Terephthalic Acid (PTA)		Raw material for polyester
	Mono Ethylene Glycol (MEG)		Raw material for polyester
Recron	Staple Fibre Filament Yarn Texturised Yarn Twisted / Dyed Yarn	Recron	Apparel, home textile, industrial sewing thread, automotive upholstery, carpets, canvas, luggage, spunlace & non-woven fabrics
Recron Stretch	Stretch yarns for comfortable fit and freedom of movement	Recron [*] Stretch	Blouse material, denim, shirting, suiting, dress material, T-shirt, sportswear, swimwear, medical bandages & diapers
Recron Cotluk	Cotton Look, Cotton Feel Yarns	Recron Cotluk	Dress material, shirting, suiting, furnishing fabric, curtain & bed sheet
Recron Dyefast	Can dye at boiling water temperature with high colour fastness	Recron ^a Dyefast	Ladies outerwear, feather yarn for knitted cardigan, decorative fabric & home furnishing
Recron Superblack	Dope dyed black with high consistency in shade	Recron Superblack	Apparel, automotive, non-woven & interlining
Recron Superdye	Bright, brilliant colours and soft feel, low pill	Recron Superdye	Woven & knitted apparel, furnishing & home textile
Recron Kooltex	Moisture management yarns	Recron Kooltex	Active sports and high performance wear
Recron Fibrefill	Hollow fibres with high bounce and resilience	Recron [®] Fibrefill	Pillows, cushions, quilts, mattresses, furniture, toys & non-wovens
Recron 3S	Secondary Reinforcement Produts	Recron 3s	Construction industry (concrete/mortar), cement (sheet & pipe), paper industry (conventional & speciality), battery industry, wetlaid industry (wall papers, filtration, wipes & hygiene products)
Recron Certified	Quality Certified Sleep Products	Recron	Pillows, cushions, blankets & quilts
Recron Low Pill	Polyester Tow & Staple Fibre with unique low pill properties	Recronilp	High-end worsted suitings, upholstery fabrics & socks
Recron FeelFresh	Anti microbial fibres & yarns	Recron FeelFresh	Active sportswear, Intimate apparel, socks, home furnishings & garments used in healthcare industry
Recron Micrelle	Bi-component filament yarns	Recron Micrelle	Super soft and ultra comfortable fabrics
Recron Recrobulk	Hi-bulk fibres for soft-feel & warmth	Recron® Recrobulk	Sweaters, pullovers, cardigans, shawls & jackets
Recron Green	Eco-friendly fibres made from 100% post-consumer polyester waste	Recron Green	Apparel & home textiles
Recron Spunlace	Speciality polyester fibres	Recron Spunlace	High quality non-woven products for the healthcare & hygiene industry

Business/ Brand	Product	Brand	End Uses
Petrochemical	s - Polyester & Fibre Inte	ermediates	
Recron Swarang	Pre-coloured yarns based on chromopohores- molecular technology	Recron Swarang	Apparel, home textiles & institutional products requiring high washing, sublimation & rubbing colour fastness.
Recron FR	Flame retardant Fibres & Yarns	RecronFR	Institutional textiles for hospitality, entertainment, transport, safety etc. Also used in home textiles, fill & comfort products.
Recron Duratarp	Polyester Fibres with increased abrasion resistance for better water proof, tear proof and fade- proof qualities	Recron	Tarpaulin, Tents & Awnings
Recron Safeband	Structurally modified polyester fibre with antimicrobial and antifungal properties surgical dressings	Recron Safeband	Crepe and Rolled Bandages
Relpet	Polyethylene Terephthalate (PET)	relpet	Packaged-water, beverages, confectionary, pharmaceutical, agro-chemical and food products
Textiles			
Vimal	Suitings, Shirtings, Readymade Garments	PREHIUM SUITING, SHIETING & APPAREL	Fabrics, suits, jackets, shirts & trousers
Vimal Gifting	Ready-to-stitch, take away fabric in gift packs	VIMAL Gifting	Fabrics
V2	Ready-to-stitch, Take away fabric	VIMAL	Fabrics

Retail	Reliance Retail	Reliance	Organised retail
	Food & Grocery Specialty Store	Reliancefr e /h	Fresh vegetables, grocery, general and convenience merchandise
	Mini Hypermarket	RelianceSuper	Grocery, clothing, leisure, beauty and style, electronics and home merchandise
	Hypermarket	RelianceMART	Grocery, clothing, leisure, beauty and style, electronics, home merchandise, furniture and jewellery
	Electronics Specialty Store	Reliancedigital	Computers, mobiles, entertainment, gaming merchandise
	Exclusive Apple Store	iStore Reffancedigital	Range of Apple products like IPod and IMac
	Apparel Specialty	Reliance trends	Men, ladies, children clothing and accessories