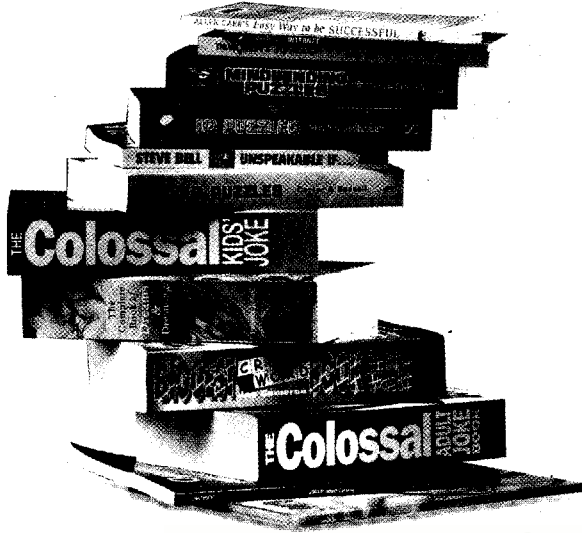


annual report  
2003-2004



**2003-2004: A year of investment**

PRODUCTS  
FORMATS  
MINDSETS  
PRINT  
TECHNOLOGIES  
INNOVATIONS  
INFRASTRUCTURE  
PEOPLE  
GEOGRAPHIES  
SKILLSETS  
EXPORTS  
PROMOTIONS  
CONTENT  
LOGISTICS  
UK, USA, AFRICA  
PRODUCTS  
FORMATS  
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LOGISTICS  
UK, USA, AFRICA  
PRODUCTS  
FORMATS  
MINDSETS  
PRINT  
www.reportjunction.com



## A year of investment...

...during which we explored geographies,  
opened up markets and enhanced skill sets.

It was also a year during which we capitalised  
on India's BPO strengths and created a global  
client base to whom we provide **Print Process  
Outsourcing (PPO)** solutions.

MINDSETS

INNOVATIONS

PEOPLE

EXPORTS

CONTENT

UK, USA, AFRICA

FORMATS

GEOGRAPHIES

PROMOTIONS

PRODUCTS

INFRASTRUCTURE

SKILLSETS

LOGISTICS

PRINTfunction.com

TECHNOLOGIES

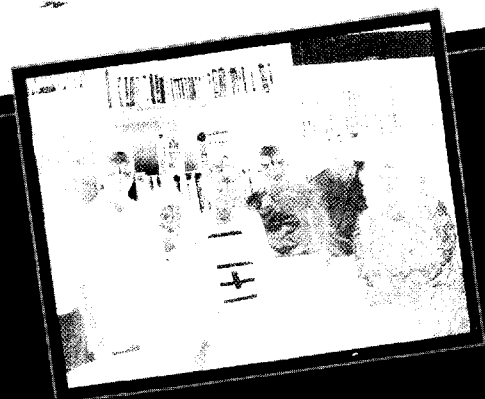
2003-2004:  
A year of investment

# Exploring new opportunities and opening up new markets...

REPORT

We participated in books  
fairs in London, Frankfurt,  
Chicago, Bologna,  
New York, Nigeria. This is  
helping us understand  
the dynamics of  
international markets.

We are in the process of  
establishing a global  
customer base which  
currently includes leading  
international publishers.







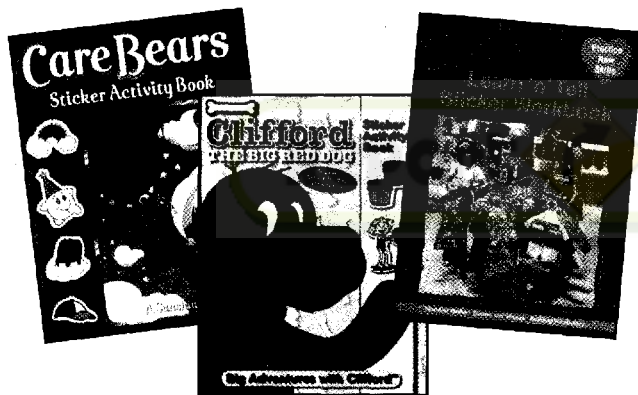
2003-2004: A year of investment

# Researching & developing new formats

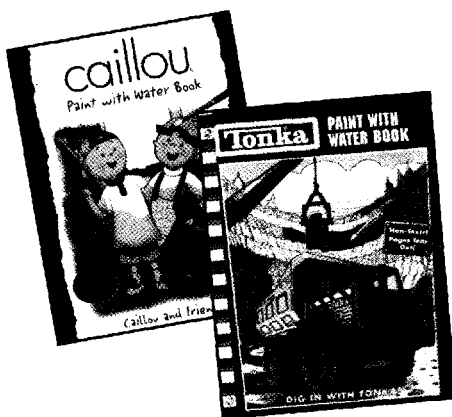
Our global client base includes Alligator, Arcturus, Ben and Co. Ltd.,



PAPERBACKS



STICKER BOOKS



PAINT WITH WATER



8 X 8 FORMAT BOOKS



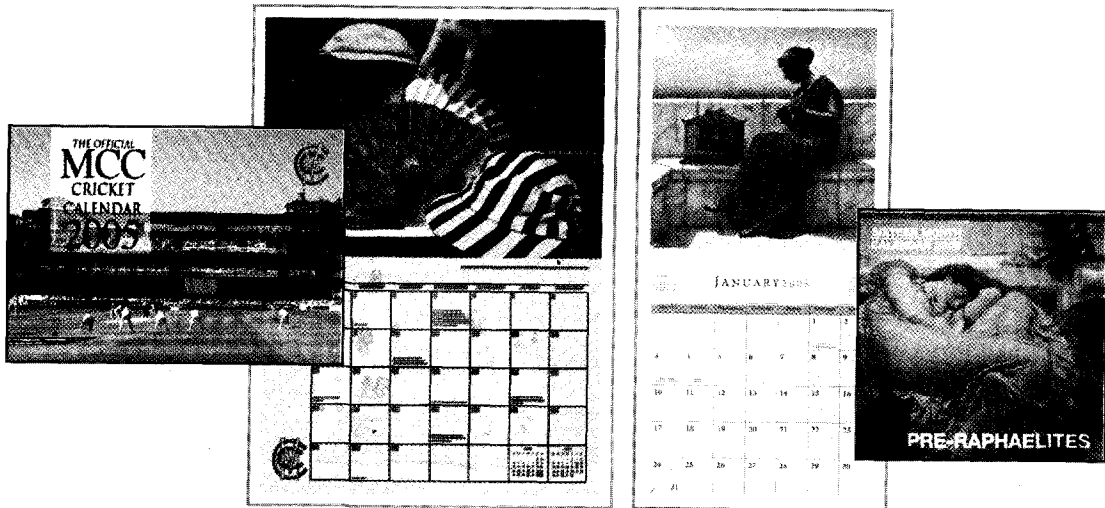
COLOURING & ACTIVITY BOOKS

## ... and offering end-to-end publishing

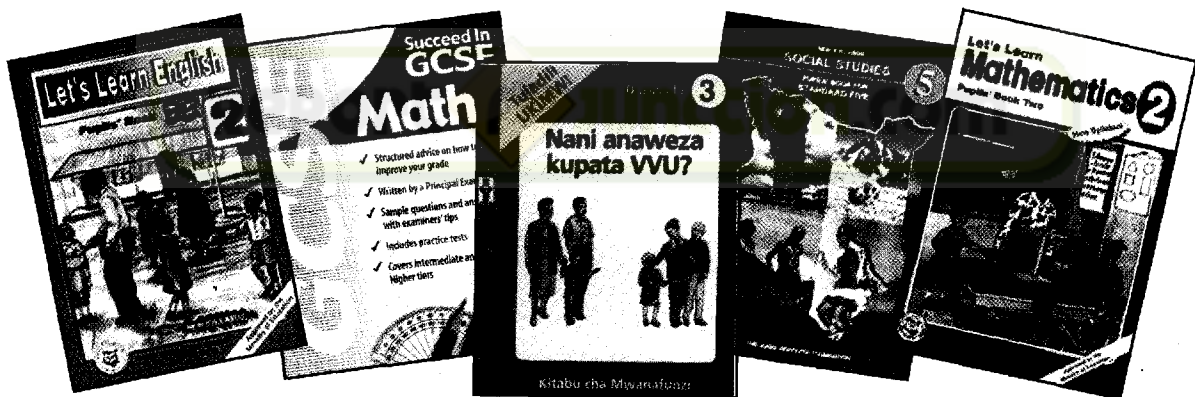


# to meet the needs of our export clients...

Business Forms, Holland, Modern, Top Flight, Top That, etc.



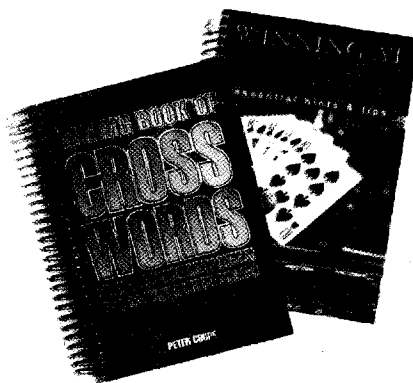
CALENDARS



EDUCATIONAL BOOKS



CATALOGUES



SPIRAL BOUND BOOKS



STATIONERY

## solutions as a PPO partner.

2003-2004: A year of investment

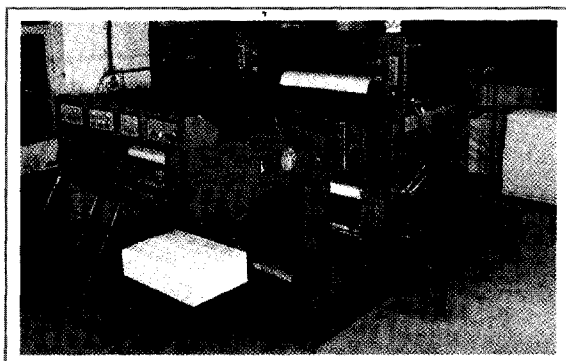
# Enhancing infrastructure...

## ... and creating solutions for clients all across the world.

4 Colour Mitsubishi Diamond 3000 LS



UV coating line



Mitsubishi & Beiren Perfectors



Lamination Machine

We enhanced our existing infrastructure by adding on pre-press, press and post-press technology to deliver higher value. We also enhanced our Content infrastructure and skills such as authoring, illustrations, DTP and design in response to the global demand.



Content Infrastructure

# It was also a year of consolidation...

Report Junction.com

- IT FULFILLMENT

- PACKAGED SOFTWARE
- IT EDUCATION

- CORPORATE

- SHAREHOLDER RELATIONSHIP MANAGEMENT
- CUSTOMER PROMOTIONS

- PUBLISHING

- EDUCATION
- MAGAZINES



Course

# Consolidating our leadership in the **IT Fulfillment** segment.

COM+ and MSMQ



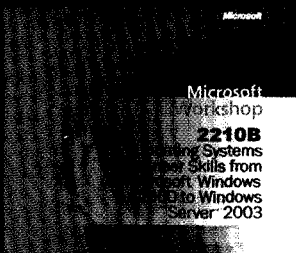
Sun  
educational  
services



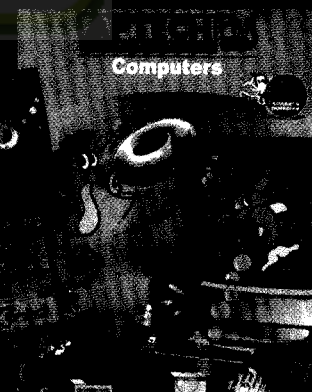
My Fun  
Workbook

MITHU

- Our key focus in this segment has been the fulfillment of IT products that include :
  - Packaged Software
  - Educational Manuals
  - Technical Manuals
  - Telecom Kits
- Our business with Microsoft has grown over the years. Today we handle various programmes for Microsoft including MSAR (Microsoft Authorised Replicator); MOC (Microsoft Official Curriculum); and other subscription based programmes.
- Our position of leadership in the area of IT fulfilment continued with our client base of IT leaders such as Aptech, Hewlett Packard, IBM, Jetking, NIIT, Sun Microsystems etc.



## Workshop



- We moved up the value chain with several of our clients by creating IT content to enhance our clients' service offerings to their customers. This encompasses creating curriculum and non-curriculum based text books, teacher guides, lab guides, CD Roms and websites for our IT clients such as Aptech Plus, NIIT, etc.