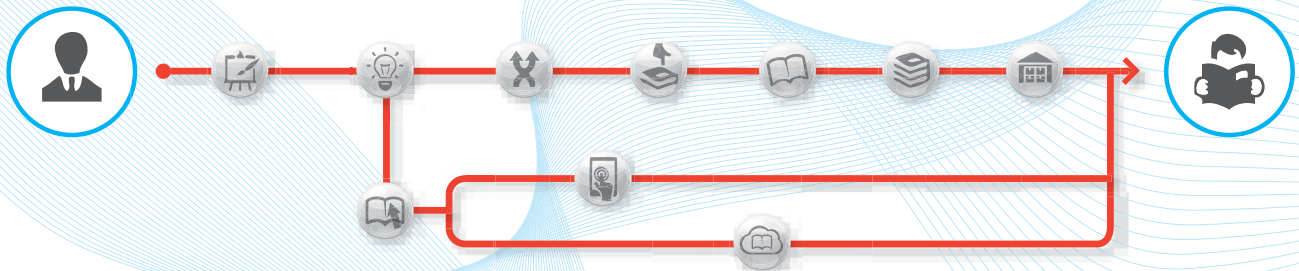


Enabling education through technology



Repro's Education Value Chain



Content Creation
Services

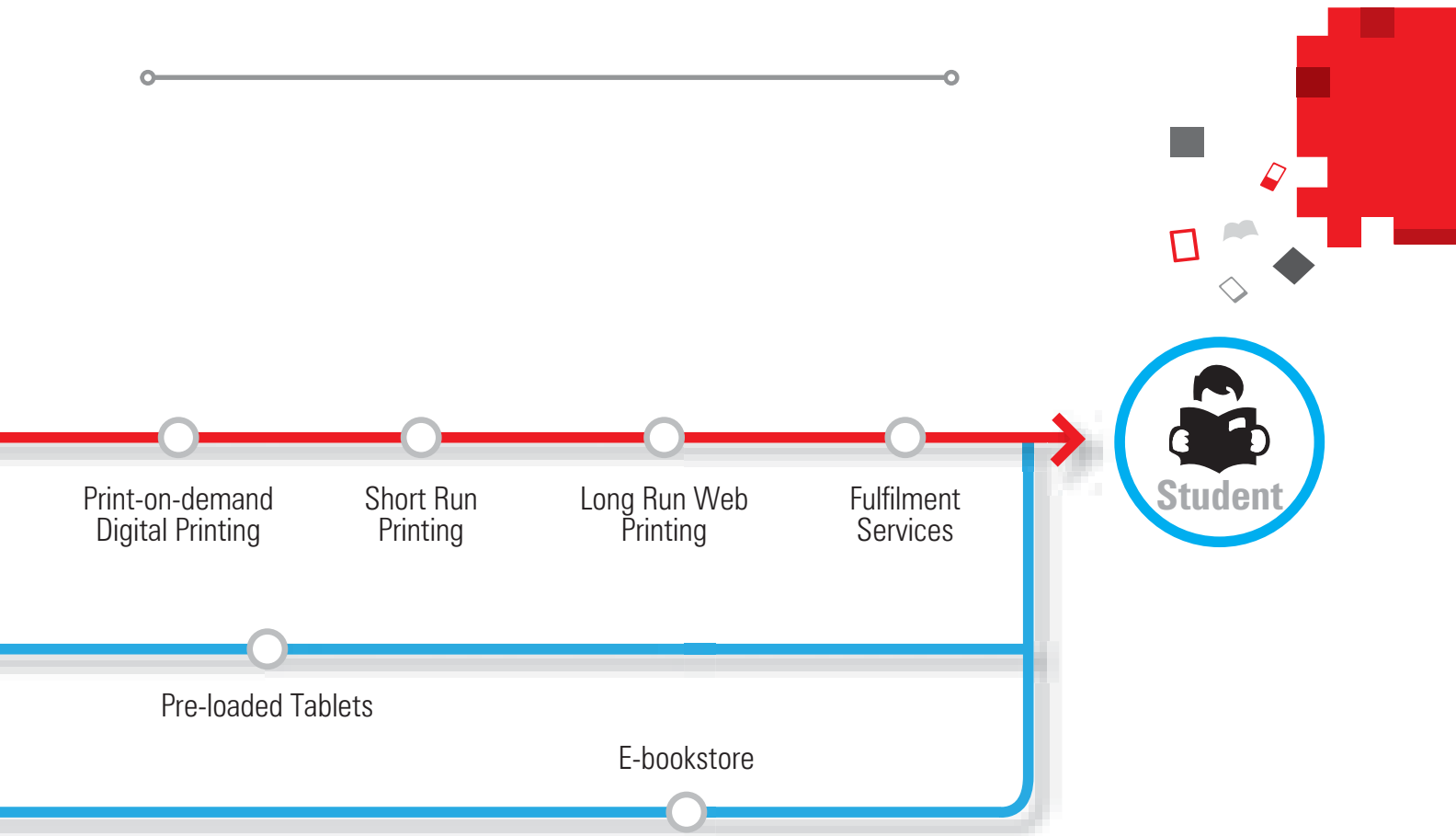
Content Repository
& CMS

Product
Re-engineering

E-books

Contents

Performance Highlights	02
Financial Highlights.....	03
Board of Directors	04
Content	06
Product Re-engineering	08
Print on Demand (POD).....	10
Printing	12
Rapples™	14
CloudStore™	16
Products at Glance	18
Letter from the Chairman	23
Financials	25



Enabling education through technology

The world as we know it is changing. And changing fast. Physical is giving way to virtual. Uni-dimension is giving way to 2-D and even 3-D. Communication and information is flowing faster and faster in different mediums – and geography no longer matters.

What does this mean to us in education?

For over two decades, at Repro we have been meeting the needs of educational publishers across India, Africa, UK and USA. Having seen the writing on the wall, we have worked consciously and aggressively to ensure that we stay in tune with changing technology – and in fact ride on technology to **continue enabling educational content reach students everywhere**. And with this in view, we have enhanced both our capacities and capabilities to offer digital solutions to our publishing clients. Additionally, we have taken several aggressive initiatives that are aimed at enhancing digital content, with a view to **making education engaging, enriched and accessible**.

Our vision remains to continue enabling quality educational content – through the digital and print medium – so that we can partner in the change we can make in millions of lives. And share the benefit of this growth with our stakeholders.

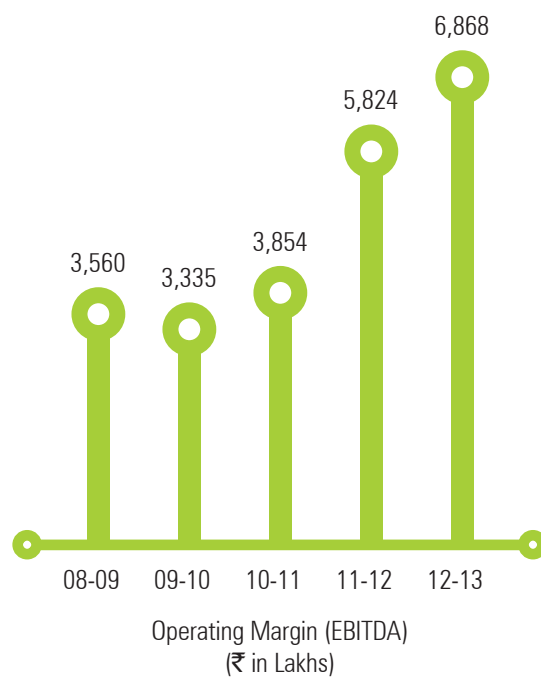
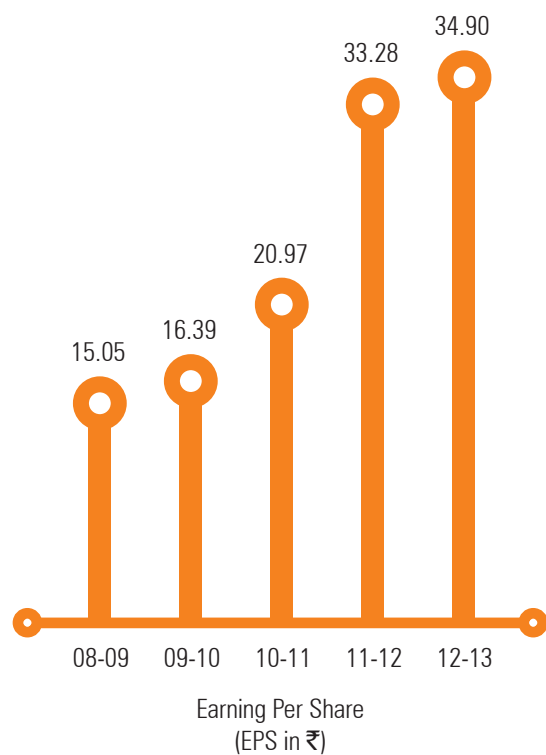
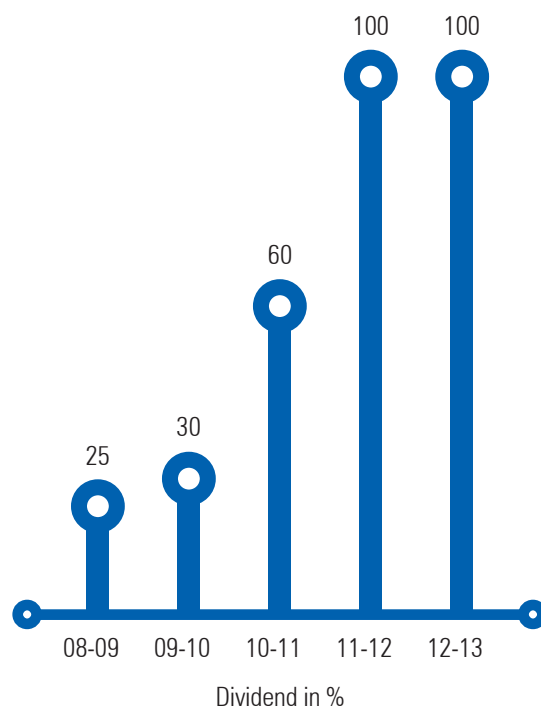
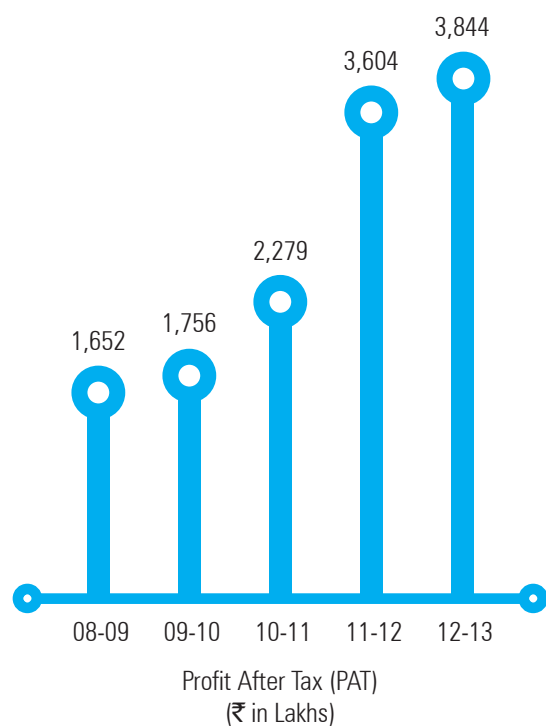
8% Growth in Revenue

18% Growth in Operating Profit

13% Growth in PBT

7% Growth in PAT

100% Dividend Proposed



BOARD OF DIRECTORS



From top left: Pramod Khera, Rajeev Vohra, Mukesh Dhruve, Sanjay Asher, Dushyant Mehta
From bottom left: Ullal R. Bhat, Alyque Padamsee, Vinod Vohra (Chairman), Sanjeev Vohra (Managing Director), Dr. Jamshed J. Irani, P. Krishnamurthy

EXECUTIVE DIRECTORS

Vinod Vohra (Chairman)

Sanjeev Vohra (Managing Director)

Mukesh Dhruve

Rajeev Vohra

Pramod Khera

NON-EXECUTIVE DIRECTORS

Sanjay Asher

Ullal R. Bhat

Dr. Jamshed J. Irani

P. Krishnamurthy

Dushyant Mehta

Alyque Padamsee



COMPANY SECRETARY & COMPLIANCE OFFICER

Madhavi Kulkarni

AUDITORS

S.R. Batliboi & Co. LLP, Chartered Accountants

BANKERS

Axis Bank Ltd. | Citibank N.A. | DBS Bank Ltd.
HDFC Bank Ltd. | ING Vysya Bank Ltd.
Standard Chartered Bank | State Bank of Travancore

SOLICITORS

Crawford Bayley & Co.

REGISTRAR AND TRANSFER AGENTS

Link Intime India Private Limited
C-13, Pannalal Silk Mills Compound,
L.B.S. Marg, Bhandup (W), Mumbai - 400 078
Tel: 022-25946970, Fax: 022-25946969
Website: www.linkintime.co.in
E-mail: rnt.helpdesk@linkintime.co.in

REGISTERED OFFICE

11th Floor, Sun Paradise Business Plaza,
B Wing, Senapati Bapat Marg, Lower Parel,
Mumbai - 400 013, India.

FACILITIES

Navi Mumbai:

Plot No. 50/2, T.T.C. Industrial Area,
MIDC, Mahape, Navi Mumbai - 400 710, India.

Surat:

Plot No. 90-93, 165, 268, 269 & 271 Surat Special Economic
Zone, Sachin, Dist. Surat - 394 230, India.

Chennai:

No. 146, East Coast Road, Injambakkam
Chennai - 600 041, India.

Website: www.reproindia ltd.com



"Ab padhaai mein mazaa aata hai!
I love the pictures. And I love my
books. They're so nice to study from."

- Gokul Prasad, Student, Andhra Pradesh

Enhancing educational content through design technology

With parents becoming increasingly discerning, publishers are driven to give greater value for the books at the same price. At the same time, there is greater pressure to produce enhanced content.

At Repro, we have focused on providing both these to our customers – the publisher – with the use of the highest end of design technology. Using illustrations, 3D imaging and creative concepts – we are able to enhance the educational books that children use and deliver it across media – both print & digital.

Right from creating and enhancing content – to managing, warehousing and repurposing content for different requirements, we manage the complete content value chain for publishers.



▲ Data Centre

CONTENT LIST OF SERVICES

- Digitising
- Retrieving Data
- Collating Data
- Structuring Data
- Aggregating Data
- Customising
- Indexing
- Archiving





“When we were young we never had such books. The paper, the finish – they are so light to carry and easy to use. It makes such a difference to Richa.”

- Mrs. Srivastava, Mother of Richa, Class III

