



*"There is nothing more marvelous than thinking of a new idea.  
 There is nothing more magnificent than seeing a new idea working.  
 There is nothing more useful than a new idea that serves your purpose."*

– Edward De Bono

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# Innovative Technology



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# Insightful Impact

# Rolta Vision

To continuously **INNOVATE** and provide knowledge-based IT solutions that deliver remarkable **INSIGHTS** and lasting **IMPACT** in the way our world operates

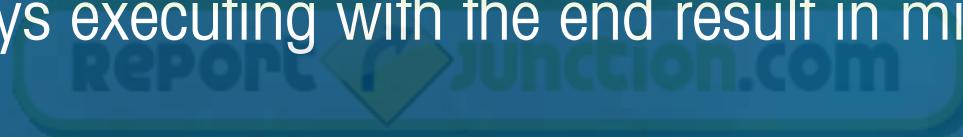
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# Rolta Mission

Develop **INNOVATIVE** solutions that dramatically change the marketplace

Deliver valuable **INSIGHTS** that enable the best decision making

Create relevant and measurable **IMPACT** by always executing with the end result in mind





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# Chairman's Statement

At times, fate, history, policies, actions and emotions, all meet to shape a momentous turning point in man's unending search for economic growth. So it was in the previous year – we witnessed an unprecedented global economic meltdown.

In an increasingly globalised world with free capital flows, countries, even outside of the developed economies were significantly affected with growth rates in nations like China and India also falling sharply.

Worldwide, Governments have responded to this crisis and it now does appear that the worst is behind us, stability is on the horizon, and economic growth is expected to revive slowly but surely.

In these challenging times, Rolta has been able to perform reasonably well with consolidated revenues growing 28% and consolidated PAT at 27.4%. Our continued success over the past 27 years is fundamentally due to a clear focus and strategy of constantly reinventing and transforming ourselves.

We have consciously embraced change and simultaneously leveraged our inherent strengths. In other words, we have retained the best while reinvented the rest. Our sustained growth comes from the fact that Rolta businesses are not me-too in character. Using specialized domain knowledge, we have always looked beyond immediate opportunities and built businesses with a long term potential.

As a conscious approach, we start with ideas. Ideas for our customers' unique opportunities. Ideas that result in Innovative technology. Innovative technology that provides breakthrough Insights. Breakthrough Insights that significantly Impact our customers and help them reshape their businesses. We believe that 'information' should not be confused with knowledge. If we stopped at information, we would be like everyone else. We are different.

In our ongoing journey, we are reinventing the 'I' in 'IT' – especially over the past 18 months, we have focused on transforming our offerings. Rolta now provides incomparable solutions based on a unique combination of its own intellectual properties, which are built on technologies that have been developed in-house and acquired from world's leading companies, and comprehensive services. This unique Rolta ability – of providing innovative solutions that extract meaningful insights from information and provide a deep impact, has

resulted in Rolta becoming a market leader, in its focused segments, in India and a major player, worldwide.

Rolta solutions, now, simplify the intricacy of technology and the complexity of operational decisions. For example, ROLTA Geospatial Fusion™ is an exceptional solution that enables instantaneous fusion of various disparate geospatial and non-spatial databases and software applications for generating real time reports resulting in the implementation of a comprehensive decision support system for large organizations. Similarly, cutting-edge, Rolta Earth Sciences solutions provide next generation Geo-imaging and Photogrammetry capabilities like knowledge based and neural-network classification and automatic change detection. ROLTA OneView™ is a very distinctive offering for process and power industries that provides operational excellence and high reliability. ROLTA iPerspective™ (patent-pending in US) brings data integration to life, by making information stored in disparate databases and heterogeneous platforms securely available and re-usable across the enterprise.

Over the years, Rolta has built a solid business that reflects its established track record, empowered people, domain knowledge, world-class infrastructure, enduring partnerships, exceptional IPRs and healthy financials. As a result, our capabilities have expanded significantly and Rolta today serves markets that are much larger than ever before.

We believe that we will continue to grow significantly, thanks to our strategic positioning in specialized markets i.e. Defense, Security, Government and Infrastructure, which are expected to remain strong for decades. These markets represent some of the most stable customers in the world with strong cash flows and the ability to fund their own investments.

At Rolta, we envision a better future and then design technology to create that future. This is what makes Rolta a different kind of company. Not an Information Technology company, but a company that always goes above and beyond. Beyond information.



K. K. Singh  
Chairman & Managing Director  
October 22, 2009



If ROLTA had stopped at “information,”  
it would be like everyone else —

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**ROLTA is not  
like everyone else.**

**ROLTA is a leader.**

Rolta's unique ability in providing innovative solutions that extract meaningful insights from information, resulting in deep impact, has resulted in Rolta becoming a market leader in its carefully selected business segments, in India and a major player, worldwide.

The Company's sustained growth comes from the fact that its businesses are not me-too in character. Using specialized domain knowledge, Rolta has always looked beyond immediate opportunities and built businesses with a long term potential.

Rolta has over the years transformed its offerings and now provides exceptional solutions based on a unique combination of its own IPR (built on technologies that have been developed inhouse and acquired from world's leading companies) and comprehensive services. These innovative solutions solve real-world problems and make an insightful impact in it's customers' environments.

In the Geospatial business, Rolta enjoys a market share of over 70% in India, for segments such as Infrastructure, Telecom, Electric, Airports, Urban Development, Town Planning and Environmental Protection. Rolta is also one of the major providers of Geospatial services in the world.

The Company continues to lead this market segment by being a thought leader and providing very unique solutions, like ROLTA Geospatial Fusion™. This distinctive solution enables instantaneous fusion of various disparate Geospatial, non-spatial databases and software applications, for generating real time reports, resulting in implementation of an exceptional decision support system for large organizations.

Rolta's Geospatial based 'Operations,' 'Intelligence' and 'Logistics' solutions have been adopted as the standard by Indian Armed Forces, resulting in a dominant market share. These solutions, based on Rolta IPR that covers the full spectrum of Earth Science applications, have been deployed across the country and are being used by thousands of users in active operations.

Rolta's Joint Venture with Thales, France – Rolta Thales Ltd. (RTL) has significantly expanded the Company's capability to provide state-of-the-art C4ISTAR solutions. Combined with the award of Industrial Licenses for manufacturing Defense equipment, Rolta is uniquely positioned to addressing critical multi-billion dollar modernization programs of the Indian Armed Forces, like Battlefield Management Systems, Tactical Communications Systems and Digital Soldier Systems.

Building on its own technologies and those available from RTL, the Company has introduced comprehensive and uniquely integrated solutions for the Homeland and Maritime Security markets, which enable various security agencies to proactively address and mitigate security threats.

In the Engineering Design and Operations (EDOS) domain, Rolta enjoys a market share of over 85% in India for Engineering Design Automation and is one of the major

services providers worldwide. The Company's unique combination of Engineering and IT expertise enables it to provide comprehensive solutions to EPCs and Owner-Operators, from 'concept to completion' and then for ongoing operations.

For example, ROLTA OneView™ enables Owner-Operators throughout the process and power industries to view plant operations as one fully connected ecosystem and provides operational and reliability excellence. This solution is field proven and deployed successfully in multiple refining facilities of one of the world's largest oil companies.

The Company's Joint Venture with The Shaw Group Inc. – Shaw Rolta Ltd. (SWRL), continues to grow from strength to strength. Rolta is very well positioned to take advantage of opportunities opening up in the Indian nuclear power sector, by leveraging the strengths of SWRL and The Shaw Group Inc., a world leader in this field.

The Enterprise Information Technology Solutions (EITS) portfolio has undergone a paradigm shift during the year. The Company now addresses the enterprise-wide end-to-end needs of organizations, with its comprehensive range of solutions and services for large-scale ERP applications, sophisticated Database requirements, Business Intelligence (BI) and Agile SOA implementation that includes Enterprise Applications (EA), Business Process Management (BPM) and Governance.

## Leadership through innovation, insights & impact

For example, ROLTA iPerspective™ (patent filed in the US), and ROLTA SOA Today™ allow Enterprises to quickly bring corporate strategy in line with business user needs while modernizing/upgrading their IT systems. By uniquely making information stored in disparate databases and heterogeneous platforms securely available and reusable across the enterprise, the solution provides a practical and cost-effective means to users to exploit the wealth of data locked up in their IT infrastructure and brings tremendous value to stakeholders.

In recognition of its leadership, Rolta has been a recipient of numerous trade and industry awards. Forbes Global has ranked Rolta amongst the "Best 200 under a Billion" for four times in six years. Rolta has been included in the S&P Global Challengers List™ 2008, by Standard & Poor's. This List identifies 300 mid-size companies worldwide that have shown the highest growth characteristics along dimensions encompassing intrinsic and extrinsic growth.

Rolta will continue to innovate, offer insights and provide measurable impact, so that its stakeholders continue to benefit from its leadership position.



## **ROLTA starts with ideas.**

Ideas for its customer's unique opportunities.

Ideas that result in new technology.

Ideas that use technologies in a way that is unique to ROLTA

## **ROLTA is innovative with technology.**