



## **ANNUAL REPORT**

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# CORPORATE **OVERVIEW**

# CORPORATE INFORMATION

## BOARD OF DIRECTORS & THEIR BRIEF PROFILE

### ● **Mr. Vinod K. Jain,** Managing Director (DIN: 00248843)

An Experienced Director with strong direction & control & effective team builder. Proven capability in strategic work; successful deliverer of profitable growth. It has thereon successfully risen through the ranks by handling multidimensional assignments and heading all the major functions in the company at various points in time and ensuring compliance with regulatory requirements. In addition to his 20 years of corporate experience, his vast and rich experience and entrepreneur skills provides operational excellence to the company and a capability to drive innovation. His working style is an indicator of our continuous efforts to develop the core team to help achieve the goal of the Company.

### ● **Mrs. Seema Jain** (DIN: 00248706)

A resident of Udaipur (Rajasthan) actively involved as Director of S R G Securities Finance Limited with the strong business acumen and rich experience into the field of loan and advances will lead to great success in Finance Industry. A very understanding person who creates an environment that meets employee's need and enables them to excel.

### ● **Mr. Rajesh Jain,** (DIN: 00212393)

A Resident of Udaipur (Rajasthan) completed his B.COM, M.COM, MBA, LLB, AIII and ADMAS, along with this also done a two-year diploma in sales and marketing from NIS Sparta. Joined S R G Securities Finance Ltd as an Executive Director and is actively involved in the operations & management of the company. An Experienced Director with strong leadership and communication skills & effective team builder having more than 13 years of experience in Finance and Insurance sector. He has contributed significantly to the growth and success of company by his advisory experience on issues of strategy, driving performance improvement, change management, organization building and human Capital development.

**Mr. Arjun Lal Jain, (DIN: 00147912)**

Aged 57 years, resident of Udaipur (Rajasthan), is a non-executive independent director of S R G Securities Finance Limited. He holds bachelor of commerce from Mohan Lal Sukhadia University of Udaipur (MLSU).

He is engaged in the business of manufacturing and mining of Soap Stone, Dolomite and Other minerals and actively involved in the operational activities of business.

He has over a decade experience in the field of manufacturing and mining business of Soap Stone, dolomite etc. He has a quality of leadership and achieves excellence through efficiency in execution of work. He is a positive and proactive approach. He was appointed on our board in month of June, 2013.

**Mr. Nishant Badala, (DIN: 06611795)**

Aged 28 Years, is the Independent Director of our Company. He has completed his Masters in Commerce from University of Udaipur. He is a Chartered Accountant & Company Secretary by profession. He is a Young and Dynamic person and is an associated member of ICAI & ICSI.

Further, he is having expertise in the field of accounting legal and taxation. Looking to his expertise in the field of legal, taxation, finance, audit and accounts he is appointed as Chairman of Audit committee. He was appointed as an Independent Director of our Company on June 24, 2013.

**Mr. Bhupesh Kumar Jain, (DIN: 06611787)**

Aged 27 years, resident of Udaipur (Rajasthan), is a non-executive Independent Director of S R G Securities Finance Ltd. He holds a Bachelor of Commerce and completed MBA in Finance and Marketing. He has diverse exposure in finance due diligence, supervision, and trading houses etc. He has a vast knowledge and experience in the field of Marketing, finance and accounts. He has a quality of good communication skill and leadership. He is a dynamic and resourceful person. He believes in speed and efficiency in execution of work. His exposure in terms of studies has lent credence to his high profile in the marketing and finance field. He was appointed on our board in the Month of June, 2013.

Mr. Bhupesh resigned from the post of Independent Directorship of the Company and Board accepted the same with effect from May 13, 2017.

**CFO**

Mrs. Aarti Jain

*Resigned w.e.f. 01.05.2017*

**COMPANY SECRETARY**

Ms. Garima Soni

**AUDITOR**

M/s Valawat & Associates

Chartered Accountant

*\* Change in name from M/s Valawat Jha Pamecha & Co to M/s Valawat & Associates with effect from 01.01.2017.*

**SECRETARIAL AUDITOR**

M/S Deepak Vijaywargye & Associates

Practicing Company Secretary

**INTERNAL AUDTOR**

M/s Ketan & Co.

Chartered Accountants

**PRINCIPAL BANKER**

State Bank of India

**LISTED ON**

BSE SME (Bombay Stock Exchange)

**REGISTRAR & SHARE TRANSFER AGENT**

M/s. Sharex (Dynamic) India Pvt. Ltd

Unit-1, Luthra Ind. Premises, 1st floor, 44-E, M,  
Vasanti Marg, Andheri, Kurla Road, Safed Pool,  
Andheri (E), Mumbai - 400072 (Maharashtra)

Tel: 022-28515606; Fax No. 022-28512885,

E-Mail- sharexindia@vsnl.com

**BOARD COMMITTEES****AUDIT COMMITTEE**

Mr. Nishant Badala	- Chairman of the Committee
Mr. Bhupesh Kumar Jain*	- Member
Mr. Vinod K. Jain	- Member
Mr. Arjun Lal Jain**	- Member

*Note :*

*\* Resigned w.e.f 13.05.2017 | \*\* Appointed w.e.f. 19.07.2017*

**STAKEHOLDER'S RELATIONSHIP COMMITTEE**

Mr. Bhupesh Kumar Jain*	- Chairman of the Committee
Mr. Nishant Badala**	- Chairman of the Committee
Mr. Arjun Lal Jain	- Member
Mr. Rajesh Jain	- Member

*Note: \* Resigned w.e.f 13.05.2017 | \*\* Appointed w.e.f. 19.07.2017*

**NOMINATION & REMUNERATION COMMITTEE**

Mr. Arjun Lal Jain	- Chairman of the Committee
Mr. Bhupesh Kumar Jain*	- Member
Mr. Nishant Badala	- Member
Mr. Rajesh jain**	- Member

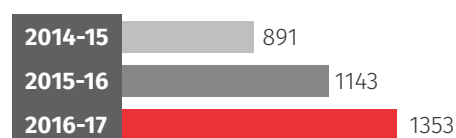
*Note: \* Resigned w.e.f 13.05.2017 | \*\* Appointed w.e.f. 19.07.2017*

**RISK MANAGEMENT COMMITTEE**

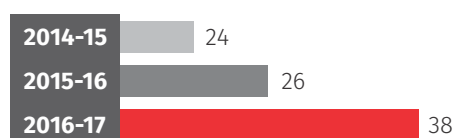
Mr. Vinod K. Jain	- Chairman of the Committee
Mr. Arjun Lal Jain	- Member
Mr. Nishant Badala	- Member

# PERFORMANCE HIGHLIGHTS

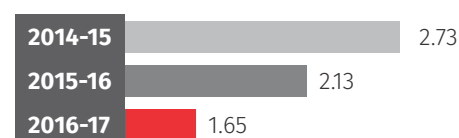
## RECEIVABLES UNDER FINANCING ACTIVITIES (₹ in Lakhs)



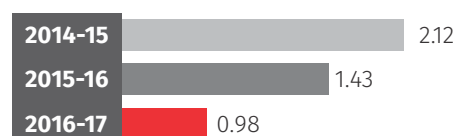
## PROFIT AFTER TAX (₹ in Lakhs)



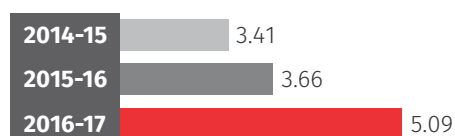
## GROSS NON PERFORMING ASSETS (in %)



## NET NON PERFORMING ASSETS (in %)



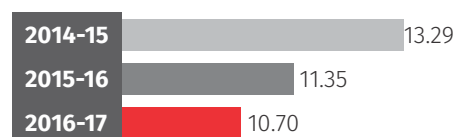
## RETURN ON EQUITY (in %)



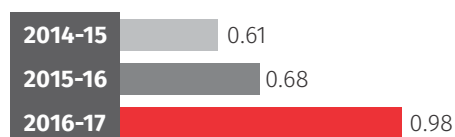
## RETURN ON AVERAGE ASSETS (in %)



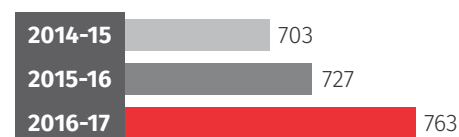
## NET INTEREST MARGIN TO AVERAGE ASSET (in %)



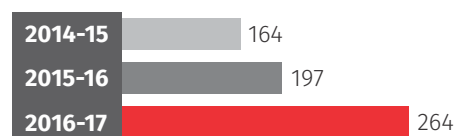
## EARNINGS PER SHARE (in ₹)



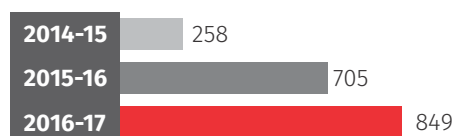
## SHAREHOLDER'S FUND (₹ in Lakhs)



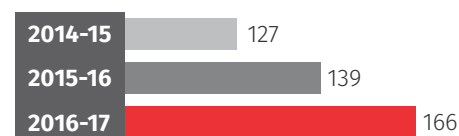
## GROSS REVENUE (₹ in Lakhs)



## BORROWING FROM BANK (₹ in Lakhs)



## NET INTEREST INCOME (NII) (₹ in Lakhs)



## YIELD ON PORTFOLIO (in %)



(Rs. In Lakhs)

	2014-15	2015-16	2016-17
Share Capital	388	388	388
Reserve and Surplus	316	339	375
Borrowings from Banks	258	705	849
Receivables under financing activities	891	1143	1353
Disbursements during the period	285	512	378
GNPA (in %)	2.73	2.13	1.65
NNPA (in %)	2.12	1.43	0.98

(Rs. In Lakhs)

	2014-15	2015-16	2016-17
Gross Interest Income	164	192	262
Interest Cost	38	53	96
Net Interest Income(NII)	127	139	166
Net Interest Margin To Average Asset (In %)	13.29	11.35	10.70
Yield on Portfolio %	15.28	13.65	13.33
Cost to Income Ratio	73.03	76.65	68.45
PBT	34	38	54
PAT	24	26	38
Earnings Per Share (In ₹)	0.61	0.68	0.98
Capital Adequacy Ratio %	72.51	53.49	48.69
Return on Assets %	2.48	2.14	2.44
Return of Equity %	3.41	3.66	5.09



## ABOUT S R G SECURITIES FINANCE LIMITED

### OVERVIEW

S R G Securities Finance Ltd. is a BSE SME listed Non-Banking Finance Company (NBFC), incorporated on 6th March, 1995. The company started its operations after getting registered with RBI in year 1999. It has completed its 18 years of journey as a fastest growing NBFC.

S R G Securities Finance Ltd is a part of SRG Group of Companies, one of the most respected organizations in South Rajasthan with over 18 Years of robust customer focused approach and a continuous quest for being the most preferred when it comes to financial assistance.

The Company is engaged in providing financial assistance to people through various loan products like Business Loans- Micro Finance and Enterprise Loans, Vehicle finance, equipment finance.

### VISION

We aim to be the most respected financial services provider that reaches out to the millions of people pan-India. We aspire to live up the expectations of our clients, our people, our investors, and the society.

### STRENGTHS

- High Capital Adequacy Ratio
- Diversified Product & Customer Profile
- Adequate Internal Control System
- Experienced Promoters
- Brand Name of SRG Group in Rural Sector
- Flexible repayment options.
- Speedy processing and sanctioning of loan within 48 hours
- Loan eligibility for the widest range of customer profiles
- Convenient repayment of loans with easy EMIs
- Our Loan Plans allow you to choose a plan that suits your needs
- Competitive Interest rates for all loan products
- Hassle-free documentation process offering you maximum flexibility
- Dealings are transparent

TO BE **UNIVERSALLY**  
**RESPECTED** FINANCIAL  
 SERVICE **ORGANISATION**

## BUSINESS STRATEGY

The company has been operating since past 18 years and has a large market base. The company has created brand name over the years in Rajasthan. The management has decided to expand the size of the company. The business strategy proposed by management for expansion contains:

1. Increase in scale of operations and expanding branch network
2. Fund base to be expanded by arranging term loans from number of banks / financial institutions.
3. Stringent credit policy & policy for faster collections.
4. Digital Initiatives to be introduced

## CORPORATE HISTORY

- 1995 : Incorporation of our Company
- 1999 : Change in management- Company acquired by current Promoters.
  - : Company obtained the NBFC License from the Reserve Bank of India (RBI) to function as a NBFC ND-NSI.
- 1999 : Our Company approved and disbursed its first vehicle loan.
- 2000 : Introduction of new loan products- Construction and Equipment Financing.
- 2009 : Introduction of new loan products- Business Loan.
- 2013 : Listed on BSE SME Platform with an IPO of Rs. 501.60 Lacs.

## BUSINESS MODEL

- Loan amounts range from Rs. 50 thousand - 150 Lacs.
- Maximum loan size Rs. 150.00 Lacs.
- No hidden cost.
- Loan tenure 1-15 years
- Reasonable amount up to 80% of realizable value as per the merit of the case
- The Realizable value shall be as arrived by the approved panel valuer of the company

## ACHIEVEMENTS

- 2015: AUM crossed Rs. 10 Crore
- 2016: Credit Rating Assigned CARE BB (CARE Double B); Outlook: Stable by CARE Ratings
- 2016: Got Sanctioned Credit Facilities from SBI worth Rs. 9 Crore.

## HIGHLIGHTS OF THE YEAR

- Total Income rose by 33.73% from Rs. 197.34 Lacs in previous year to Rs. 263.91 Lacs in year 2017.
- Profit Before tax rose by 42.43% from Rs. 37.92 Lacs in previous year to Rs. 54.01 Lacs in year 2017.
- Profit After tax grew by 44.63% from Rs.26.19 Lacs in previous year to Rs. 37.88 Lacs in year 2017.
- Capital adequacy as on 31st march 2017 was 48.69%, which is well above the RBI norms.
- EPS grew by 44.12% from Rs. 0.68 in previous year to Rs. 0.98 in current year 2017.