

# ANNUAL REPORT

## 2017-18



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## FORWARD LOOKING STATEMENT

In this Annual Report, we have disclosed forward-looking information to enable stakeholders to comprehend our prospects and take relative decisions. This report and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

# **CORPORATE OVERVIEW**

# CORPORATE INFORMATION

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## BOARD OF DIRECTORS & THEIR BRIEF PROFILE

### **Mr. Vinod K. Jain, Managing Director**

(DIN: 00248843)

An Experienced Director with strong direction & control & effective team builder. Proven capability in strategic work successful deliverer of profitable growth. It has thereon successfully risen through the ranks by handling multidimensional assignments and heading all the major functions in the Company at various points in time and ensuring compliance with regulatory requirements. In addition to his 21 years of corporate experience, his vast and rich experience and entrepreneur skills provides operational excellence to the Company and a capability to drive innovation. His working style is an indicator of our continuous efforts to develop the core team to help achieve the goal of the Company.

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### **Mrs. Seema Jain**

(DIN: 00248706)

A resident of Udaipur (Rajasthan) actively involved as Director of S R G Securities Finance Limited with the strong business acumen and rich experience into the field of loan and advances will lead to great success in Finance Industry. A very understanding person who creates an environment that meets employee's need and enables them to excel.

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### **Mr. Arjun Lal Jain**

(DIN: 00147912)

Aged 58 years, resident of Udaipur (Rajasthan), is a non-executive independent director of S R G Securities Finance Limited. He holds bachelor of commerce from Mohan Lal Sukhadia University of Udaipur (MLSU). He is engaged in the business of manufacturing and mining of Soap Stone, Dolomite and other minerals. He has over a decade experience in the field of manufacturing and mining business of Soap Stone, dolomite etc. He has a quality of leadership and achieves excellence through efficiency in execution of work. He has a positive and proactive approach. He was appointed on our board in month of June, 2013.

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### **Mr. Nishant Badala**

(DIN: 06611795)

Aged 29 Years, is the Independent Director of our Company. He has completed his Masters in Commerce from University of Udaipur. He is a Chartered Accountant & Company Secretary by profession. He is a Young and Dynamic person and is an associated member of ICAI & ICSI. Further he is having expertise in the field of accounting legal and taxation. Looking to his expertise in the field of legal, taxation, finance, audit and accounts he is appointed as Chairman of Audit committee and Stakeholder's Relationship Committee. He was appointed as an Independent Director of our Company on June 24, 2013.

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## CFO

Mr. Kartik Singh Mehta

## COMPANY SECRETARY

Ms. Garima Soni

## STATUTORY AUDITOR

M/s PKJ & Co.  
Chartered Accountants

## SECRETARIAL AUDITOR

M/s Deepak Vijaywarghey & Associates  
Practicing Company Secretary

## INTERNAL AUDITOR

M/s Ketan & Co.  
Chartered Accountants

## LISTED ON

BSE SME (Bombay Stock Exchange Ltd.)

## PRINCIPAL BANKER

State Bank of India, SME Udaipur

## REGISTERED OFFICE

322, S.M. Lodha Complex, Near Shastri Circle,  
Udaipur Rajasthan- 313001  
Phone: 0294-2561882, 2412609  
Email: srgsecurities@gmail.com  
Website: www.srgfin.com

## CIN

L67120RJ1995PLC009631

## RBI REGISTRATION NO.

10.00097

## REGISTRAR & SHARE TRANSFER AGENT

M/s. Sharex (Dynamic) India Pvt. Ltd Unit-1, Luthra Ind. Premises, 1st floor, 44-E, M, Vasanti Marg, Andheri, Kurla Road, Safed Pool, Andheri (E), Mumbai – 400072 (Maharashtra) Tel: 022-28515606; Fax No. 022-28512885,  
E-Mail- sharexindia@vsnl.com  
CIN: U67190MH1994PTC077176

## BOARD COMMITTEES

### AUDIT COMMITTEE

Mr. Nishant Badala	Chairman
Mr. Arjun Lal Jain	Member
Mr. Vinod K. Jain	Member

### STAKEHOLDER'S RELATIONSHIP COMMITTEE

Mr. Nishant Badala	Chairman
Mr. Arjun Lal Jain	Member
Mrs. Seema Jain	Member

### NOMINATION & REMUNERATION COMMITTEE

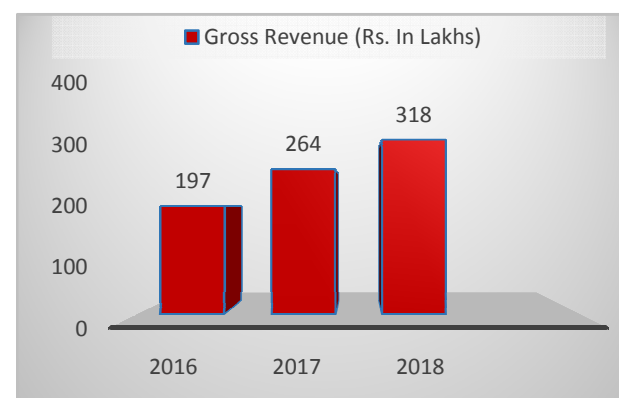
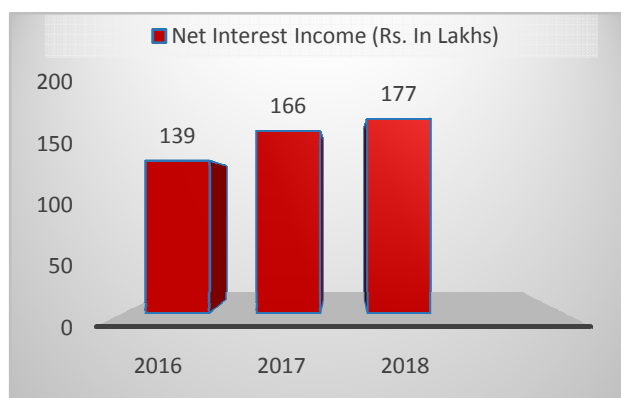
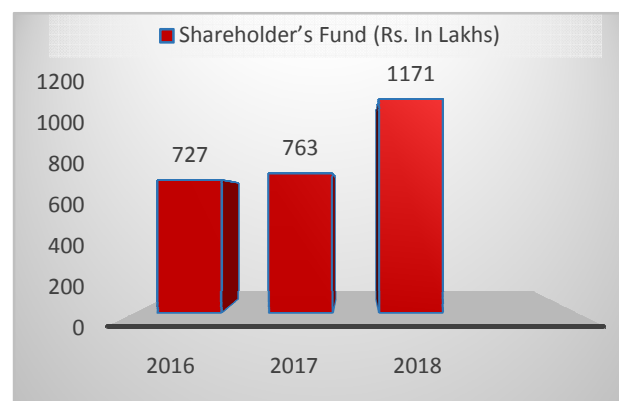
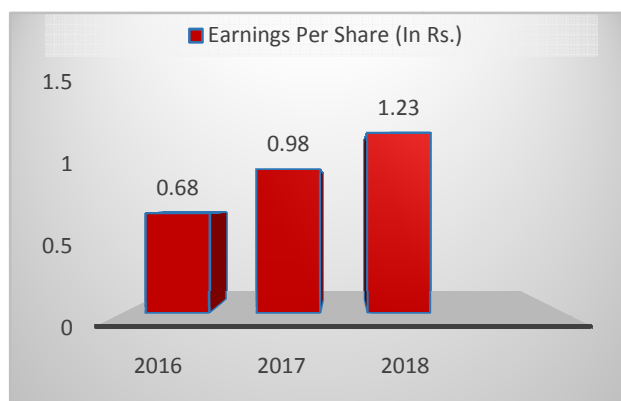
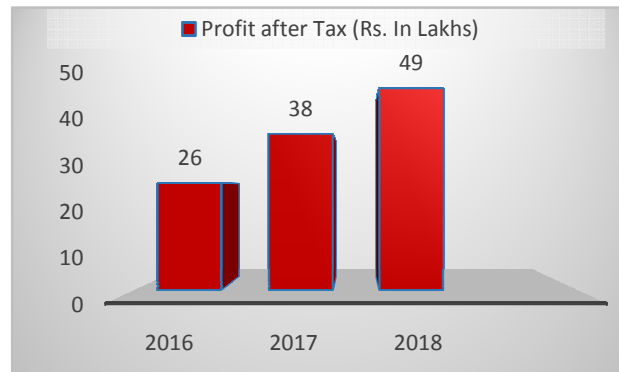
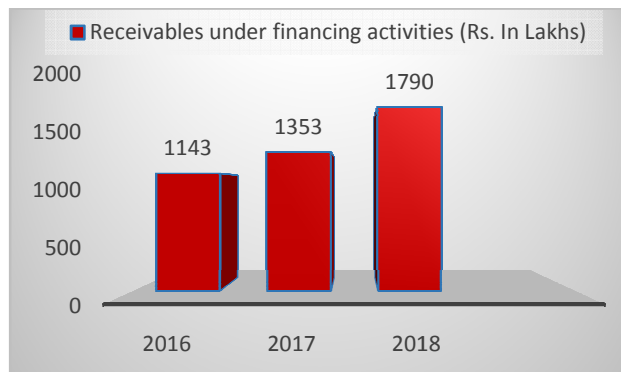
Mr. Arjun Lal Jain	Chairman
Mr. Nishant Badala	Member

### RISK MANAGEMENT COMMITTEE

Mr. Vinod K. Jain	Chairman
Mr. Arjun Lal Jain	Member
Mr. Nishant Badala	Member

# PERFORMANCE HIGHLIGHTS

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# FINANCIAL HIGHLIGHTS

*Rs. In Lakhs*

	2015-16	2016-17	2017-18
Share Capital	388	388	538
Reserve and Surplus	339	375	633
Borrowings from Banks	705	849	1175
Receivables under financing activities	1143	1353	1790
Disbursements during the period	512	378	1064
GNPA%	2.13	1.65	9.59
NNPA%	1.43	0.98	8.35
Gross Interest Income	192	262	288
Interest Cost	53	96	111
Net Interest Income(NII)	139	166	177
Net Interest Margin To Average Asset %	11.35	10.70	8.77
Yield on Portfolio %	13.65	13.33	11.29
PBT	38	54	65
PAT	26	38	49
Earnings Per Share	0.68	0.98	1.23
Capital Adequacy Ratio %	53.49	48.69	51.26
Return on Assets %	2.14	2.44	2.44
Return on Equity %	3.66	5.09	5.10

# S R G SECURITIES FINANCE LIMITED AT A GLANCE

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## OVERVIEW

S R G Securities Finance Limited is a BSE SME listed Non-Banking Finance Company (NBFC), incorporated on 6<sup>th</sup> March, 1995. The Company started its operations after getting registered with RBI in year 1999. It has completed its 19 years of journey as a fastest growing NBFC.

S R G Securities Finance Limited is a part of SRG Group of Companies, one of the most respected organizations in South Rajasthan with over 19 Years of robust customer focused approach and a continuous quest for being the most preferred when it comes to financial assistance.

The Company is engaged in providing financial assistance to people through various loan products like Business Loans- Micro Finance and Enterprise Loans, Vehicle finance, equipment finance.

## VISION

We aim to be the most respected financial services provider that reaches out to the millions of people pan-India. We aspire to live up the expectations of our clients, our people, our investors, and the society.

**“TO BE UNIVERSALLY RESPECTED FINANCIAL SERVICE ORGANISATION”**

## STRENGTHS

- High Capital Adequacy Ratio
- Diversified Product & Customer Profile
- Adequate Internal Control System
- Experienced Promoters
- Brand Name of SRG Group in Rural Sector
- Flexible repayment options
- Speedy processing and sanctioning of loan
- Loan eligibility for the widest range of customer profiles
- Convenient repayment of loans with easy EMIs
- Our Loan plans allow you to choose a plan that suits your needs
- Competitive Interest rates for all loan products
- Hassle-free documentation process offering you maximum flexibility
- Dealings are transparent



## BUSINESS STRATEGY

The Company has been operating since past 19 years and has a large market base. The Company has created brand name over the years in Rajasthan. The management has decided to expand the size of the Company. The business strategy proposed by management for expansion contains:

- Increase in scale of operations and expanding branch network.
- Fund base to be expanded by arranging term loans from number of banks / financial institutions.
- Stringent credit policy & other policies for faster collections.
- Digital Initiatives to be introduced.

## CORPORATE HISTORY

- 1995 : Incorporation of our Company
- 1999 : Change in management- Company acquired by current Promoters.  
: Company obtained the NBFC License from the Reserve Bank of India (RBI) to function as a NBFC ND-NSI.
- 1999 : Our Company approved and disbursed its first vehicle loan.
- 2000 : Introduction of new loan products- Construction and Equipment Financing.
- 2009 : Introduction of new loan products- Business Loan.
- 2013 : Listed on BSE SME Platform with an IPO of Rs. 501.60 Lacs.
- 2018 : Private Placement Issue of Rs. 3.75 Cr by way of issue of Equity Shares to Promoter and Non- Promoters.

## BUSINESS MODEL

- Loan amounts range from Rs.50 thousand – Rs. 150 Lacs
- Maximum loan size Rs.150.00 Lacs
- No hidden cost
- Loan tenure 1-15 years
- Reasonable amount up to 80% of realizable value as per the merit of the case
- The Realizable value shall be as arrived by the approved panel valuer of the Company

## ACHIEVEMENTS

2015: AUM crossed Rs.10 Crore  
2016: Credit Rating Assigned CARE BB (CARE Double B): Outlook: Stable by CARE Ratings  
2016: Credit Rating Assigned by Brickwork Ratings as BWR BB Outlook: Stable  
2016: Got Sanctioned Credit Facilities from SBI worth Rs. 9 Crore  
2017: AUM crossed Rs.13 Crores  
2018: Raised Rs. 3.75 Crores from issue of Equity Shares on Private Placement basis  
2018: AUM crossed Rs.17 Crores

## **HIGHLIGHTS OF THE YEAR**

1. Total Income rose by 20.75% from Rs. 263.91 Lacs in previous year to Rs. 318.68 Lacs in year 2018.
2. Profit Before tax rose by 20.86% from Rs. 54.01 Lacs in previous year to Rs. 65.27 Lacs in year 2018.
3. Profit After tax grew by 30.26% from Rs.37.88 Lacs in previous year to Rs. 49.34 Lacs in year 2018.
4. Capital adequacy as on 31<sup>st</sup> March 2018 was 51.26% which is well above the RBI norms.
5. EPS grew by 25.85% from Rs. 0.98 in previous year to Rs. 1.23 in current year 2018.