SAHARA INDIA MASS COMMUNICATION LIMITED ANNUAL REPORT 2004- 2005



CREATING NEW WORLD ENTERTAINMENT



SAHARA INDIA MASS COMMUNICATION LIMITED ANNUAL REPORT 2004- 2005

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BOARD OF DIRECTORS

SHRI SUBRATA ROY SAHARA

Chairman

SMT. SWAPNA ROY Director

SHRI AMAR SINGH Director

SMT. JAYA BACHCHAN Director

SHRI O. P. SRIVASTAVA
Director

SHRI J. B. ROY

REPORT

Director

Company of the co

SHRI MAHESH PRASAD Director

SHRI V. B. CHANDRA Whole Time Director

STATUTORY AUDITORS

M/s D. S. SHUKLA & CO. Chartered Accountants

INTERNAL AUDITORS

M/s CHATURVEDI & CO. Chartered Accountants

COMPANY SECRETARY

SHRI BIMAL KISHORE NANDA

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BANKERS

THE BANK OF RAJASTHAN LIMITED

REGISTERED OFFICE

Sahara India Point, CTS 40 - 44, S. V. Road, Goregaon (West) Mumbai - 400 104

SHARE TRANSFER AGENT

MCS Limited Sri Venkatesh Bhavan, Plot No. 27, Road No. 11, MIDC Area, Andheri (East), Mumbai - 400 093

BRANCH / DIVISION / UNITS

Sahara India Bhawan, 1, Kapoorthala Complex, Lucknow - 226 024

Sahara India Complex, C-2, C-3 & C-4, Sector XI, Noida, U.P.- 201 301

Sahara One Tower Kamala Mill Compound Lower Parel (West) Mumbai - 400 064

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BOARD'S REPORT

To the members

Your Directors have pleasure in presenting the Twenty-Fourth Annual Report of the Company for the year ended 31st March 2005.

FINANCIAL / OPERATIONAL RESULTS

(Rs. In Lacs)

| FOR THE YEAR ENDED | 31 st MARCH 2005 | 31 ST MARCH 2004 |
|---|-----------------------------|-----------------------------|
| Total Income | 16853.68 | 14681.53 |
| Total Expenses | 15746.27 | 13742.40 |
| Profit before Tax | 1107.41 | 939.13 |
| Provision for Taxation and Deferred Tax | 673.60 | 214.27 |
| Profit After Tax | 650.43 | 662.90 |
| Profit after Tax carried to the Balance Sheet | 3351.20 | 2700.77 |

During the year under review the total income from business was Rs. 16853.68 lacs, increase by Rs. 2172.15 lacs from last year. Increase in income is mainly due to increase in the sales of Rs. 9314.48 Lacs from the last year. The Total expenses for the current year has increased by Rs. 2003.87 Lacs in comparision to the last year expenses. Profit after tax for the year was Rs. 650.43 Lacs decreased by Rs 12.47 Lacs from the last year.

DIVIDEND

With a view to conserve resources with the Company the Board of Directors have decided not to recommend any dividend for the year 2004-2005.

CAPITAL ISSUE

During the year under review the Company has not allotted any fresh equity.

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PROGRAMMING (PRESENT)

INDIAN TELEVISION SCENARIO

The Television market in India consists of revenue from the Subscription, Advertsing, and Software segments. The television software segment consists of revenue earned by the producers of television content.

Overall, the Indian broadcasting industry has been growing at a fast pace. It is expected to grow @ 15% per annum in the future. The growth would be driven by both, advertisement revenues as well as by Cable and Satellite penetration.

The findings of the recent National Readership Survey (NRS) 2005 reveal that Cable and Satellite (C&S) penetration has increased by 53% to 61 million homes in 2005, up from 40 million homes in 2002. Only 56% of all TV homes in India have C&S subscription, therefore there is an immense scope for further growth.

Television now reaches 108 million homes, which means it has just crossed the 50% mark of all homes, thus reflecting a growth of 32% since 2002 in terms of television penetration and will continue to grow at the same pace, if not faster.

In 2002, there were 134 million individuals watching TV in an average week; in 2005, that number has risen to as many as 190 million individuals.

The TV sector now contributes over 60% of the entertainment industry revenues. The Indian Television Industry registered a high growth in 2004 with Rs. 1380000 lacs in revenues. This represents a growth of 13% over the previous year.

The industry is expected to grow at an average of almost 18% over the present decade to touch revenues of Rs. 3710000 lacs in 2010.

IMPORTANCE OF TELEVISION CONTENT

Today, channels are investing heavily in content, and in its promotion, marketing and distribution. This is because the primary differentiator across all General Entertainment Channels today is the quality of content of the programs that are aired for audiences across the entire Hindi-Speaking Markets.

The importance of good quality original programming cannot be overstated, and in keeping with its spirit of producing superlative entertainment, the Company has produced, commissioned and acquired a broad spectrum of programs across genres such as soaps, family dramas, top-notch children's shows, thrillers, star-studded events, feature films across film-based programs and of course, India's first and only Live Game show!

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PROGRAMS - SAHARA ONE TELEVISION

| Dial One Aur Jeeto | - | The biggest innovation in non-friction programming across all GECs this year. |
|--------------------|----------------|---|
| Raat Hone Ko Hai | . - | A serial of gripping supernatural thriller stories. Directed by the renowned Shri B.P. Singh and produced by Fireworks Productions. |
| Ruby Duby Hub Dub | | Produced by Creative Eye. |
| Kamini Damini | <u>-</u> | Directed by famous director Ravi Chopra. |
| Baal Baal Bachche | | Produced by the celebrated producer - director duo of Tony and Deeya Singh. |
| Bollywood Aur Kya! | • • | A complete Bollywood film magazine. |

REALITY SHOWS

The year also marked a turn around in the fortune of reality shows. For viewers getting an overdose of family soap operas, the reality shows. We will be soap operas, the reality shows a great success.

CRITICAL ACCLAIM FOR SAHARA ONE TELEVISION PROGRAMS

Several of our shows won critical acclaim by being nominated for/winning awards. The following is a list of award-winning and award-nominated shows:

| SHOW | CATEGORY | AWARD WON/ NOMINATION FOR |
|-------------------|-------------------------------------|---------------------------------------|
| Haqeeqat | Best Actress- Geeta Nair | Hero Honda ITA Awards |
| Cinema Ghar | Best telefilm "PHIR SE" | RAPA Awards |
| Haqeeqat | Best Drama | RAPA Awards |
| Kadam | Best Mini Series | Hero Honda ITA Awards (Nominated) |
| Ruby Duby Hub Dub | Best Comedy Series | Marshall's Comedy Awards (Nominated) |
| Malini Iyer | Best Actress in a comic Shridevi | Marshall's Comedy Awards (Nomination) |

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PROGRAMS - SAHARA ONE TELEVISION

Dial One Aur Jeeto - The biggest innovation in non-friction programming across all GECs this year.

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Fireworks Productions.

Ruby Duby Hub Dub - Produced by Creative Eye.

Kamini Damini - Directed by famous director Ravi Chopra.

Baal Baal Bachche - Produced by the celebrated producer - director duo of

Tony and Deeya Singh.

Bollywood Aur Kya! - A complete Bollywood film magazine.

REALITY SHOWS

The year also marked a turn around in the fortune of reality shows. For viewers getting an overdose of family soap operas, the reality show 'Mr & Mrs Bollywood' launced by your company, was a great success.

CRITICAL ACCLAIM FOR SAHARA ONE TELEVISION PROGRAMS

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