# Ninteenth Annual Report 2009-2010

Sai Industries Limited

Ninteenth Annual Report 2009-2010

**BOARD OF DIRECTORS** 

Dr. Niraj K. Singh

Chairman &

Managing Director

Shri S.D.R. Chadha

Director (Non Executive)

Dr. S.M. Pathak

Director

(Non Executive, Independent)

Shri S.C. Dwivedi

Director

(Non Executive, Independent)

**BANKERS** 

INDIAN BANK, Aurobindo Place,

Hauz Khas,

New Delh - 110 016

STATE BANK OF INDIA

J.N.U. Branch, New Delhi - 110 067

**AUDITORS** 

M/s. AKG & CO.

J-1, KAILASH COLONY, NEW DELHI-110048

**REGISTRAR & SHARE** 

M/S. BEETAL FINANCIAL & COMPUTER

TRANSFER AGENT

SERVICES PVT. LTD.

Beetal House 3rd Floor, 99, Madangir,

New Delhi - 110062

REGISTERED OFFICE

204, Aurobindo Place,

Hauz Khas,

New Delhi - 110016

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# NOTICE FOR ANNUAL GENERAL MEETING

Notice is hereby given that the Ninteenth Annual General Meeting of the Company will be held as scheduled below:

Day and Date

Thursday, 30th September, 2010

Time

12.30 P.M.

Place

2nd Floor, Aurobindo Place, Hauz Khas, New Delhi-110016

The agenda for the meeting will be as follows:

## **ORDINARY BUSINESS**

- To receive, consider and adopt the Balance Sheet as on 31st March, 2010 and Profit & Loss Account for the year ended as on date and reports of the Auditors and Directors thereon.
- 2 To appoint a Director in place of Dr. S. M. Pathak who retires by rotation and being eligible offers himself for re-appointment.
- To appoint auditors who shall hold office, if appointed from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting and to fix their remuneration and in this regard to consider and if thought fit to pass with or without modification the following resolution as an Ordinary Resolution:

"RESOLVED that M/s. AKG & Co., Chartered Accountants be and are hereby appointed auditors of the company to hold office from the conclusion of this Annual General Meeting Until the conclusion of next Annual General Meeting of the company on such remuneration as shall be fixed by the Board of Directors exclusive of travelling and other out of pocket expenses"

## **SPECIAL BUSINESS**

4 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"Resolved That Mrs. Juhi Singh, be and is hereby, appointed as Director of the Company liable to retire by rotation".

### NOTES:

- 1 The register of members and share transfer books of the company will remain closed from 16-09-2010 to 30-09-2010 (Both days inclusive).
- 2 A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member of the company. Proxies in order to be effective must be received by the company not less than 48 hours before the time of holding meeting.
- 3 Members desiring any information of the accounts at the annual general meeting are requested to write to the company at its registered office atleast 10 days in advance so as to enable the company to keep the information ready.

4 As a measure of economy, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are therefore requested to bring the copy of the Annual Report with them at the Meeting.

5 In terms of Clause 49 of the Listing Agreement information on Directors seeking appointment at this Annual General Meeting is as under:

Name of Director

Dr. S M Pathak

Juhi Singh

Date of Birth

15-07-1931/79yrs

05-11-1965/45vrs

Appointed on

6/30/2009

To be appointed at AGM

Qualifications

PH. D.

B.A., P.G.D.B.M.

Expertise in specific

functional areas

Retired Banker

19 years rich experience in

Marketing & General Admn.

Directorship held in

other Public

Software Technology

Companies (excluding

Foreign Companies)

Gorup International Ltd.

3

M/s Sai Capital Limited

Memberships/ Chairmanships of

committees across public Companies.

2

BY ORDER OF THE BOARD OF DIRECTORS Sd/-

(DR. NIRAJ K. SINGH) Chairman & Managing Director

PLACE: NEW DELHI DATED: 28TH MAY, 2010

# ANNEXURE TO NOTICE OF ANNUAL GENERAL MEETING

EXPLANATORY STATEMENT PURSUANT TO PROVISIONS OF SECTION 173(2) OF THE COMPANIES ACT, 1956

Item No. 4

The Company has received a notice under Section 257 of the Companies Act, 1956 alongwith requisite deposit from a Member proposing the candidature of Mrs. Juhi Singh as Director of the Company. The Board has recommended the appointment of Mrs Juhi Singh as Director, retiring by rotation.

None of the Directors of the Company except Dr. Niraj Kumar Singh may be considered as

concerned or interested in the resolution.

BY ORDER OF THE BOARD OF DIRECTORS Sd/-

PLACE: NEW DELHI **DATED: 28TH MAY, 2010** 

(DR. NIRAJ K. SINGH) **Chairman & Managing Director** 

## **DIRECTOR'S REPORT**

To the members of M/s. Sai Industries Ltd.

The Directors take pleasure in presenting the Ninteenth Annual Report of your company and the audited Statement of Accounts for the year ended on March 31, 2010.

The financial results of your Company for the year ended on March 31, 2010 are as follows:

		(Rs. In Lacs)
	2009-2010	2008 - 2009
Total Income	57.08	0.16
Profit/Loss before Depreciation and Tax	(0.75)	(17.13)
Depreciation	0.23	0.07
Profit/Loss before Tax	39.54	(17.19)
Provision for Income Tax (FBT)	0.00	0.05
Net Profit/Loss	39.54	(17.24)
Profit(+)/Loss(-) brought forward	(331.78)	(311.84)
Accumulated Loss	(292.24)	(313.82)

PERFORMANCE: The performance of your company improved during the year. The working of the Company is expected to improve further once the ongoing efforts of the Management to forge strategic tie-ups fructify.

**DIVIDEND:** Due to inadequacy of profits, your Directors do not recommend payment of dividend for the year under report.

# MANAGEMENT DISCUSSION & ANALYSIS REPORT

**Industry Trends and Business Analysis** 

The global economy and Capital Markets showed signs of improvement although the environment remains challenging. Interest rates remain low with an upward bias. Inflation is causing concern which could lead to monetary tightening. The performance of the Monsoon will play a major role in determining the general direction of the economy.

#### **OPPORTUNITIES AND THREATS**

Opportunities: The globalisation of the economy has vastly increased the opportunities available to Indian Companies. The Company hopes to capitalise on its experience and report a better performance in the future years.

Threats: There is severe competition in the financial services sector. Margins have been impacted with Public Sector Banks and large Private Sector Banks offering retail financial services. Small and mid-size NBFC's have been marginalised.

Segment wise performance: The Company is engaged primarily in the business of Investments & Finance and accordingly there are no separate reportable as per Accounting Standard 17.

Future Prospects and Outlook: With retail financial services almost having been monopolised by Public & Private Sectors Banks, the Company will have to develop niche areas for itself and explore means to substantially increase its investible funds to participate in the growth of the economy. The Company hopes to forge partnership with larger players to increase its presence and achieve profitability in its operations. The Company is also looking to providing services to large corporates in India and abroad.

Risks and Concerns: The performance of the Company is very closely linked with the conditions of the economy (both domestic & global) and is also very sensitive to the fluctuations in the Capital Markets, interest rates fluctuations, inflation and credit risks.

Internal Control Systems and Their Adequacy: The Company has put in place an adequate system of internal controls which are monitored on a regular basis, commensurate with the nature of its business. All activities are monitored to prevent any unauthorised transactions or misuse of any assets. The Audit committee of the Board oversees and reviews the adequacy of internal controls at regular intervals.

**Financial Performance:** The Company reported a profit of Rs. 39.54 Lacs during the year under review as against a loss of Rs. 17.24 Lacs during the previous year. The paid up capital of the Company stood at Rs. 296.76 Lacs. The issued and subscribed capital is Rs. 300 Lacs. Allotment money due but not received is Rs. 3.24 Lacs.

Human Resources: The management of the Company maintains cordial relations with the employees and considers human capital as one of the most valuable resources.

DIRECTOR'S RESPONSIBILITY STATEMENT

To the best of their knowledge and belief and according to the information and explanations obtained by them, your Directors make the following statement in terms of Section 217(2AA) of the Companies

that in the preparation of the annual accounts, the applicable accounting standards have been

followed:

ii) that the directors have selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for the year under review:

iii) that the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of

the Company and for preventing and detecting fraud and other irregularities; iv) that the directors have prepared the annual accounts on going concern basis.

CORPORATE GOVERNANCE A separate section on Corporate Governance forming part of the Director's Report and the certificate from the Company's Auditors confirming the compliance of conditions on Corporate Governance as stipulated in Clause 49 of the Listing Agreement is included in the Annual Report.

DISPUTE RELATING TO INCOME TAX: The appeal of the Company against the Quantum order of the

Hon'ble I.T.A.T. is pending before the Hon'ble Delhi High Court.

CONSERVATION OF ENERGY & TECHNOLOGY ABSORPTION

As the Company is not engaged in manufacturing/processing, it is not in a position to undertake any measure for energy conservation or technology absorption.

FOREIGN EXCHANGE EARNINGS AND OUTGO

There was no income or expenditure in Foreign Exchange during this period. REVOCATION OF SUSPENSION IN TRADING OF SHARES The suspension in trading of the Shares of the Company was revoked by Bombay Stock Exchange Limited, Mumbai effective Dec. 24, 2009. DEPOSITS :The Company has no public deposits and has neither invited nor accepted any deposit

from the public during this period.

DIRECTORS : Dr. S.M. Pathak retires by rotation and being eligible offers himself for reappointment. Mr. S. D. R. Chadha retires by rotation and does not offer himself for reappointment. The Company has received a notice u/s 257 of the Companies Act 1956 alongwith requisite deposit from a Member proposing the candidature of Mrs. Juhi Singh as Director of the Company. The Board has recommended the appointment of Mrs. Juhi Singh as Director retiring by rotation.

LISTING OF EQUITY SHARES: The Equity Shares of your company are listed on Delhi, Mumbai and Chennai Stock Exchanges. Your company has paid the Listing Fee upto and including the financial year 2010-11 to the Bombay Stock Exchange Limited. The pending listing fee due to Delhi and Chennai Stock Exchanges is being reconciled with the respective Stock Exchanges and will be paid once the amount to be paid is determined.

EMPLOYEES: During the year, there was no employee, whose particulars are required to be given

under Section 217(2A) of the Companies Act, 1956.

AUDITORS : In accordance with the provisions of Companies Act, 1956, M/s. A K G & Co., Chartered Accountants, statutory auditors, retire at the conclusion of the Annual General Meeting and being eligible offer themselves for re-appointment. The Company has received certificate from M/s. A K G & Co. to the effect that their appointment, if made, would be within the prescribed limit U/s 224(1-B) of the Companies Act, 1956.

ACKNOWLEDGMENTS: Your Directors take this opportunity of expressing their gratitude to M/s. Sai Agencies Private Limited, Indian Bank, Hauz Khas, New Delhi and State Bank of India, JNU, New

Delhi for the cooperation and assistance extended to your Company.

BY ORDER OF THE BOARD OF DIRECTORS Sd/-

PLACE: NEW DELHI **DATED: 28TH MAY, 2010** 

(DR. NIRAJ K. SINGH) Chairman & Managing Director

## REPORT ON CORPORATE GOVERNANCE

In line with the requirement for providing a "Report on Corporate Governance" as per Clause 49 of the revised Listing Agreement with the Stock Exchanges, given below is the report on the Company's Corporate Governance norms.

## COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company's philosophy on Corporate Governance envisages transparency, accountability and propriety in the functioning of the Company and in the conduct of its business internally and externally, including its interactions with employees, shareholders, creditors and other lenders.

#### **BOARD OF DIRECTORS**

During the year under review, 5 (Five) Board Meetings were held on May 29, 2009, June 30, 2009, July 29, 2009, October 30, 2009, and January 29, 2010. The composition of the Board, attendance at Board Meetings held during the financial year under review and at the last Annual General Meeting, number of Directorships and memberships/chairmanships in public companies (including the Company) are given below:

Name of Director	Category	FY 2009-2010		As on date	
		Atten	dance at	No. of	Committee
		BM	Last AGM	Directorships	Members
Dr. Niraj Kumar Singh	Chairman & Managing Director	5	Yes	5	8
Sh. S. D. R. Chadha	Director	5	Yes	0	6
Dr S M Pathak	Director	0	No	1	4
Shri S C Dwivedi	Director	0	No	0	3

Change in Directorship

The Board has recommended the appointment of Mrs. Juhi Singh as Director. Dr. S. M. Pathak retires by rotation and being eligible offers himself for reappointment. Mr. S. D. R. Chadha retires by roation and does not offer himself for reappointment.

#### AUDIT COMMITTEE

The Audit Committee consists of three directors. It provides direction to audit functions, reviews the financial accounts, interacts with statutory auditors and reviews matters of special interest. The Committee meets regularly to carry out its functions. The quorum for a meeting of audit committee is any two directors personally present at the meeting. Members of the Audit Committee are Dr. S. M. Pathak, Mr. S. D. R. Chadha and Mr. S. C. Dwivedi. The meetings are generally chaired by Dr. S M. Pathak. Mr. S. D. R. Chadha, Director who has significant experience of Finance and Accounts is always present at the meetings.

In terms of the requirements under corporate governance practices, arrangements for presence of Dr. S. M. Pathak at the forthcoming AGM in September 2010 are being made.

## REMUNERATION COMMITTEE

The Company has constituted a Remuneration Committee consisting of the Independent, Non-Executive Directors, Dr. S. M. Pathak and Mr. S. C. Dwivedi.

## REMUNERATION TO DIRECTORS

Sitting Fee of Rs.12,500/- was paid to the Directors for attending Board Meetings or Sub-committee Meetings during the year under review:

 Dr. S.M. Pathak
 Rs.7,500/ 

 Mr. S.C. Dwivedi
 Rs.5,000/

Remuneration paid to Dr. Niraj Kumar Singh as Managing Director during the year is as follows:

Salary Rs. 96000/Perquisites Nil
Contribution to PF Nil

Year	OF LAST THREE ANNUAL GENERAL I	Date	Day	Time
2007	2nd Floor, Aurobindo Place,	9/29/2007	Saturday	12.30 P.M.
2008	Hauz Khas, New Delhi-110016 2nd Floor, Aurobindo Place,	9/30/2008	Tuesday	12.30 P.M.
2009	Hauz Khas, New Delhi-110016 2nd Floor, Aurobindo Place, Hauz Khas, New Delhi-110016	9/30/2009	Wednesday	12.30 P.M.

Is votes proposed to be conducted through postal ballot, this year? No

The Company has complied with various rules and regulations prescribed by Stock Exchanges, SEBI or any other Statutory Authorities relating to the Capital Markets during the last three years. No penalties or strictures have been imposed by them on the Company.

2 During the year under review, besides the transactions reported elsewhere in the Annual Report, there were no other related party transactions with its promoters, directors, management and associate companies.

# SHAREHOLDERS INFORMATION

1. a) Annual General Meeting

Date and Time Venue

Thursday, 30th September, 2010 at 12:30 PM 2nd Floor, Aurobindo Place,

Hauz Khas, New Delhi-110016

16-09-2010 to 30-09-2010 (Both days inclusive) Book Closure Date b)

**Financial Calendar** 

Financial Reporting for the Quarter ending June 30, 2010 Second week of August, 20 Financial Reporting for the Quarter ending September 30, 2010 Second week of Nov. 2010 Second week of August, 2010 Financial Reporting for the Quarter ending December 31, 2010 Second week of February, 2011 Last week of May, 2011 Financial Reporting for the Quarter ending March 31, 2011 Last week of September,2011 AGM for the year ended March 31, 2011

Dividend Payment Date

Stock Exchange Listing

e) Stock Exchange Code Not Applicable Mumbai, Delhi and Chennai

Bombay Stock Exchange Limited Delhi Stock Exchange

530905 19475 SSIT

Madras Stock Exchange

MARKET PRICE DATA (R	S.)Bombay Stock Exchang	ge
Month	High	Low
Apr. 2009	-	-
May 2009	-	_
June 2009	· -	-
July 2009	-	-
Aug. 2009	-	-
Sept. 2009	=:	-
Oct. 2009	-	1.7
Nov. 2009	-	-
Dec. 2009	-	E0.00
Jan. 2010	50.00	50.00
Feb. 2010	-	-
Mar 2010	-	-

# REGISTRARS AND SHARE TRANSFER AGENT

The Company has appointed M/s. Beetal Financial & Computer Services (P) Ltd., Beetal House, 3rd Floor, 99, Madangir, New Delhi - 110062 as Share Transfer Agent. Share transfers and shareholder queries/complaints are handled by the Share Transfer Agent.

E-mail ID for Investor Grievance

sai@vsnl.com

MEANS OF COMMUNICATIONS

Half yearly report sent to each household of shareholder

No

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