33rd Annual Report 2017-2018

SHARP

SHARP INDIA LIMITED



BOARD OF DIRECTORS

MASAHIKO NAKAGAWASAI [Managing Director]

SEIJI HAYAKAWA (Non-Executive Director)

PRASHANT ASHER (Independent Director)

BHUMIKA BATRA (Independent Director)

BANKERS

BANK OF INDIA
THE BANK OF TOKYO-MITSUBISHI UFJ LTD.
THE MIZUHO CORPORATE BANK LTD.
CITIBANK N.A.

SOLICITORS & ADVOCATES

CRAWFORD BAYLEY & CO., MUMBAI.

AUDITORS

S R B C & CO, LLP CHARTERED ACCOUNTANTS

REGISTERED OFFICE & FACTORY

Gat No.686/4, Koregaon Bhima, Tal. Shirur, Dist. Pune 412 216

Phone No. (02137) - 252417

REGISTRARS & TRANSFER AGENTS

Link Intime India Private Limited Flat No. 202, 2nd Floor, Akshay Complex, Off.Dhole Patil Road, Near Ganesh Mandir, Pune 411 001

Phone No .(020) - 26161629

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SHARP INDIA LIMITED

Registered Office:

Gat No.686/4, Koregaon Bhima, Taluka: Shirur, Dist: Pune- 412216 Ph No. 02137-252417 Fax No. 02137 -252453 Website: www.sharpindialimited.com

Vebsite: www.snarpindiailmited.cor CIN:L36759MH1985PLC036759

NOTICE

Notice is hereby given that the 33rdAnnual General Meeting of the members of Sharp India Limited will be held at the Registered Office of the Company situated at Gat No. 686/4, Koregaon Bhima, Taluka Shirur, District Pune 412 216 on Friday 28th September 2018 at 12:00 Noon (I.S.T.) to transact the following business:

ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended on 31st March 2018 and the Reports of the Auditors and Directors thereon.
- To appoint a Director in place of Mr. Masahiko Nakagawasai (DIN no. 05274985) who retires by rotation and being eligible, offers himself for re-appointment.
- To consider and, if thought fit, to pass, with or without modifications, the following resolution as an ORDINARY RESOLUTION:

"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013 ("the Act") and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modifications(s) or re-enactment thereof) and pursuant to resolution passed by members inThirty Second Annual General Meeting held on 27th September 2017, the appointment of, M/s. Price Waterhouse, LLP, Chartered Accountants, (Firm Registration Number - 012754N/N-500016), be and are hereby ratified as the Statutory Auditors of the Company till the conclusion of the Thirty Seventh Annual General Meeting of the Company and that the Board of Directors be and is hereby authorised to fix their scope of services and remuneration."

SPECIAL BUSINESS:

- To consider and, if thought fit, to pass, with or without modifications, the following resolution as an ORDINARY RESOLUTION:
 - "RESOLVED THAT Mr.Seiji Hayakawa (DIN: 07962281) who was appointed by the Board of Directors as an Additional Director of the Company with effect from 11th November 2017 and who holds office up to the date of this Annual General Meeting of the Company in terms of Section 161 of the Companies Act, 2013 ("Act") and in respect of whom the Company has received a notice in writing from a Member under Section 160 of the Act proposing his candidature for the office of Director of the Company, be and is hereby appointed as a Director of the Company liable to retire by rotation."
- To consider, and if deemed fit, to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

To Approve the Material Related Party Transactions:

"RESOLVED THAT pursuant to the provisions of Regulation 23 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, and subject to such other approvals, consents,

sanctions and permissions of any authorities as may be necessary, the Members of the Company hereby approve the material related party arrangements or transactions as detailed bellow entered / to be entered into during the financial year 2018 - 2019 with authority to the Audit Committee and the Board of Directors of the Company to authorize the Management of the Company to enter into the aforesaid material related party arrangements or transactions upon the principal terms mentioned in the Explanatory Statement annexed hereto.

- Reimbursement of expenses paid/ received, repayment / rollover of ECB Loan or any other activity relating to ECB loan, payment of Interest on loan and any other transaction totally amounting to Rs.3000.00 lacs with Sharp Corporation, Japan.
- Repayment/ Rollover of Unsecured Loan, any other activity relating to Unsecured loan, payment of Interest and any other transaction totally amounting to Rs.700 lacs with Sharp Software Development India Private Limited.
- 3) Obtaining working Capital loans, secured or unsecured, short term or long term, payment of interest on such loans acquired, repayment of the loans, roll over of the loan, extension of time for repayment of the loan, totally amounting to Rs.3000.00lacs from Sharp Corporation, Japan and its subsidiaries in India or abroad and reimbursement of expenses paid/receiveduptoRs 200 Lacs from subsidiaries in India or abroad of Sharp Corporation, Japan.

RESOLVED FURTHER THAT the Board of Directors (including a Committee thereof) be and is hereby authorized to negotiate and finalize other terms and conditions and to do all such acts, deeds, matters and things and to execute or authorize any person to execute all such documents, instruments and writings as may be considered necessary, relevant, usual, customary and/ or expedient to give effect to this resolution."

 To consider and, if thought fit, to pass, with or without modifications, the following resolution an ORDINARY RESOLUTION:

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), consent of the Company be and is hereby accorded for payment of remuneration of Rs. 75,000/(Rs.Seventy Five thousand only) plus out of pocket expenses, if any,for the financial year ending on March 31, 2019 to M/s. C.S.Adawadkar& Co, Practicing Cost Accountants, (Firm Registration No.100401) who are appointed as the Cost Auditors of the Company by the Board of Directors to conduct the audit of the cost records of the Company for the financial ending on 31st March 2019."

By Order of the Board of Directors For Sharp India Limited

Date: 8th August 2018

Place : Pune

Chandranii Belvalkar Company Secretary Membership No.ACS-24015



NOTES:

- The Explanatory Statement, pursuant to Section 102 of the Companies Act, 2013 in respect of the special business under Item Nos.4 to 6 above is annexed hereto.
- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIM AND A PROXY NEED NOT BE AMEMBER OF THE COMPANY, Proxy Form (Form MGT-11) is attached elsewhere in this report. Kindly fill up appropriate details like your name, address, Folio No./ DPID & Client ID, and the details of the person(s) to be appointed as the proxy - name, address, email ID etc. The proxy form should be signed by the shareholder and the proxy holder and a revenue stamp should be affixed at the place provided for the same. Proxies, in order to be effective, must be received at the Company's Registered Office not less than 48 hours before the meeting. Proxies submitted on behalf of companies. societies, partnership firms, etc. must be supported by appropriate resolution/ authority, as applicable, issued on behalf of the nominating organization. Members are requested to note that a person can act as a proxy on behalf of members not exceeding 50 and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. In case a proxy is proposed to be appointed by a member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.
- A statement giving details of the Directors to be newly appointed or re-appointed is annexed herewith as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015.
- 4. Members are requested to notify any change of address to their Depository Participants (DPs) in respect of their electronic share accounts and to the Registrars & Transfer Agents, Link Intime India Private Limited 202, 2nd Floor, Akshay Complex, Off Dhole Patil Road, Near Ganesh Mandir, Pune 411 001, in respect of their physical share folios.
- Members can avail of nomination facility. Blank Nomination forms will be supplied on request.
- 6. Members who are holding shares in more than one folio undername(s) in the same order are requested to sent the relative share certificates to the Registrar and Transfer Agents for consolidation of the entire holding in one folio. The share certificates after consolidation will be returned by registered post/courier.
- The Share Transfer Books and the Register of Members of the Company will remain closed from Saturday 22nd September 2018 to Friday, 28th September 2018 (both days inclusive).
- Members are requested to bring along with them a copy of the Annual Report as the same will not be distributed in the meeting.
- Members are requested to forward their queries on accounts atleast 10 days in advance to enable us to reply the same.
- 10. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN details to their respective Depository Participants. Members holding shares in physical form are requested to submit their PAN details to the Company or its Share Registrars and Transfer Agents.

- 11. Relevant documents referred to in the accompanying notice and the statement are open for inspection by the members at the registered office of the Company during the business hours on all the working days up to the date of 33rd annual general meeting.
- 12. In view of the 'Green Initiative' introduced by the Ministry of Corporate Affairs all the members who are holding shares of the Company in PHYSICAL Mode are requested to register their Email ID with the Company, so as to enable the Company to send all notices, /reports/ intimations and other correspondence etc. through Emails.i.e. in the electronic mode instead of receiving physical copies of the same. Members holding shares in DEMAT Mode, who have not registered their e-mail ID with the Depository Participant (DP) are also requested to register or update their email ID with the Depository Participant, so that all future shareholder's correspondence can be sent to the email ID registered with your DP.
- 13. Members, who still hold shares in physical form are advised to dematerialise their shareholding. As per theSEBI circular no. SEBI/LAD-NRO/GN/2018/24 dated 08/06/2018 & BSE circular no. LIST/COMP/15/2018-19 dated 05/07/2018 transfer of securities (except for transmission or transposition) shall not be processed after 05/12/2018 unless the securities are held in dematerialised form.
- 14. In compliance with the provisions of section 108 of the Companies Act, 2013, read with Rule 20 of The Companies (Management and Administration) Rules, 2014, and regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company is pleased to provide to the Members the facility to exercise their right to vote at the 33rdAnnual General Meeting (AGM) by electronic means (Remote E- Voting Facility) and the business may be transacted through e-voting services provided by Central Depository Services (India) Limited (CDSL). The instructions for members for voting electronically are as under:-

The instructions for shareholders voting electronically are as under:

- (i) The voting period begins on Tuesday, 25th September 2018 at 09:00 a.m. and ends on Thursday, 27th September 2018 at 05:00 p.m.During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date, i.e. Friday, 21st September 2018 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter
- (ii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:



	For Members holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Postal Ballot / Attendance Slip indicated in the PAN field.
Dividend Bank Details OR Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login. If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice
- (xi) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xvii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The

m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

- (xix) Note for Non Individual Shareholders and Custodians
 - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
 - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
 - After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
 - The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
 - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and evoting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.
- Other information in respect of E- Voting / Voting on Resolutions by the members:.
 - Facility of voting through Poll paper shall be made available at the 33rd Annual General Meeting. Members attending the Meeting, who have not already cast their vote by remote e-voting shall be able to exercise their right to vote at the 33ndAnnual General Meeting
 - II. Members who have cast their vote by remote e-voting prior to the meeting may also attend the meeting but shall not be entitled to vote again at the AGM.
 - III. Mr. Sridhar G. Mudaliar, Partner of M/s. SVD &Associates, Company Secretaries has been appointed as the Scrutinizer for scrutinizing the e-voting & poll process in a fair and transparent manner.
 - IV. The Scrutinizer shall, immediately after the conclusion of voting at the AGM, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make not later than three days of conclusion of the meeting a consolidated Scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing who shall countersign the same.
 - V. The results declared along with the Scrutinizer's Report shall be placed on the Company's website and on the website of CDSL and also will be communicated to the BSE Limited (BSE),where the shares of the Company are listed.



15. Route Map of the venue of the 33rd Annual General Meeting is provided to you at the end of this notice to make it convenient to you to attend the 33rd Annual General Meeting.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

ITEM NO.3:

In the previous 32nd Annual General Meeting the appointment of M/s. Price Waterhouse, LLP, Chartered Accountants, Statutory Auditors was appointed till 37th Annual General meeting. The appointment of statutory auditors is subject to ratification in every Annual General Meeting. As per the provisions of section 40 of Companies (Amendment) Act, 2018, the proviso (1) of section 139 of Companies Act, 2013 regarding ratification of the appointment of Statutory Auditors is omitted. Hence it is proposed to ratify that appointment of statutory Auditors from 33rd Annual General Meeting until 37th Annual General meeting as in terms with the appointment of Statutory Auditors. As the appointment of Statutory Auditor is ratified till 37th Annual General Meeting, the said item shall not be placed until the 37th Annual General Meeting. Further the Board of Directors be and are hereby proposed to authorised to fix their scope of work and remuneration from time to time.

None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in this resolution. The Board recommend the resolution for acceptance by the members.

ITEM NO.4

The Board of Directors has appointed Mr. Seiji Hayakawa as an Additional Director of the Company with effect from 11thNovember 2017. As per the provisions of Section 161(1) of the Companies Act, 2013, (the Act) Mr. Seiji Hayakawa shall hold office as an Additional Director only up to the date of this Annual General Meeting of the Company, and is eligible for appointment as a Director.Mr. Seiji Hayakawa is Japanese National and is having experience as CEO operations for asia region in Sharp Corporation Japan, had hold various positions in Sharp Group and is also Director in some of the other Sharp Group Companies. He has completed his education from Aoyama Gakuin University. He does not hold any shares in the Company.

The Company has received a notice in writing from a member under Section 160 of the Act proposing the candidature of Mr.Seiji Hayakawa for the office of Director of the Company.

The matter regarding appointment of Mr.Seiji Hayakawaas a Director was placed before the Nomination and Remuneration Committee and it

has recommended his appointment.

Mr.Seiji Hayakawa has given a declaration to the Board that he is not disqualified from being appointed as a Director in terms of Section 164 (2) of the Act and has given his consent to act as a Director. In the opinion of the Board, he fulfills the conditions specified in the Act and the Rules framed there under for his appointment.

In compliance with the provisions of Section 161 of the Act, the appointment of Mr.Seiji Hayakawa as a Director is now being placed before the Members for their approval.

Except Mr.Seiji Hayakawa none of the directors, key managerial personnel or their respective relatives are interested in this resolution. He does not have any relationship with any other director of the Company. It is considered desirable that the company should have benefit of his experience and advice. The Board recommends the resolution for acceptance by the members.

ITEM No.5:

As per Regulation 23 of the Listing Regulations, all material related party transactions, that is to say, transactions by a listed entity with a related party if entered individually or taken together with previous transactions during a financial year, exceeding 10 per cent of the annual consolidated turnover of the listed entity as per the last audited financial statements of the listed entity, shall require approval of the members by an ordinary resolution.

Sharp Corporation (SC) Japan and its subsidiary companies are related parties, with reference to the Company within the meaning of clause (76) of section 2 of the Companies Act, 2013 and Regulation 2 (1) (zb) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"). Your company has availed ECB Loan of Rs.1584.11 lacs from Sharp Corporation Japan and Inter corporate Loan of Rs. 585.00 lakhs from Sharp Software Development India Private Limited (SSDI) for capital expenditure. As per the loan agreement the ECB loan from Sharp Corporation is due for Repayment in the financial year 2018-19. The Inter corporate loan of Rs 300 Lacs from Sharp Software Development India Private Limited is due in year 2018-19

Your Company continues to rely on SC Japan for necessary financial and operational support. Considering the current situation for meeting the day today expenses in the financial year 2018-19, your company will need financial support from Sharp Corporation Japan and its subsidiaries.

The particulars of transaction proposed to be entered between your company and Sharp Corporation and its subsidiary companies are as follows.

Name of the Related Party	Nature of Transactions	Estimated Value (Rs. in Lacs)	Period
Sharp Corporation - Japan	Reimbursement of expenses received /paid, repayment and any other activity relating to ECB Loan, payment of interest on ECB Loan and other transactions. Interest on ECB Loan and other transactions.	Rs.3000.00	1.4.2018 to 31.3.2019
Sharp Software Development India Private Limited	Repayment/ Rollover of Unsecured Loan , payment of Interest as per the terms of loan agreement and any other transaction relating to the loan	Rs. 700.00	1.4.2018 to 31.3.2019
Sharp Corporation, Japan and its subsidiary companies located in India or abroad	availing loans, secured or unsecured, short term or long term , and other related transactions.	Rs.3000.00	1.4.2018 to 31.3.2019
Subsidiaries of Sharp Corporation, Japan in India and abroad	reimbursement of expenses paid/received	Rs.200.00	1.4.2018 to 31.3.2019



As per the estimates, the above transactions would qualify as material related party transactions as they are likely to exceed 10% of the annual turnover of the Company for the financial year 2017-2018.

Other information:

- 1) Name of the Related Party and relationship : As stated above
- 2) Name of the Directors / Key managerial Personnel who is related, if any- . Currently Mr. Masahiko Nakagawasai -Managing Director and Mr. Seiji Hayakawais nominated by Sharp Corporation, Japan on the Board of Sharp India Limited. Mr. Masahiko Nakagawasai & Mr. Seiji Hayakawa nominated by Sharp Corporation, Japan are related party.
- 3) Duration as stated in the resolution.
- Monetary value : Estimated Annual values as mentioned in the resolution
- Nature, material terms and particulars of the arrangement : As stated above
- 6) Any other information relevant or important for the Members to make a decision on the proposed transaction: None.

Member's approval is sought for the aforesaid material Related party transactions entered/ to be entered in the financial year 2018-2019.

Except Mr. Masahiko Nakagawasai, none of the Directors or Key Managerial Personnel of the Company or their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No.5 of this Notice.

Directors recommend the resolution at Item No. 5 for the acceptance by the Members of the Company.

ITEM NO.6:

Cost Audit is applicable to your company for the financial year 2018-2019. The Board of Directors on the recommendation of the Audit Committee have appointed M/s. C.S. Adawadkar, Practicing Cost

Accountant as the 'Cost Auditor' of the Company for the financial year ending 31st March 2019 to audit the cost records of the Company. As per section 148 (3) of the Companies Act, 2013 ,read with Rule no.14 of the Companies (Audit & Auditors)Rules 2014 the remuneration payable to the 'Cost Auditor' requires to be ratified by the members of the Company. Accordingly members are requested to ratify the remuneration payable to the 'Cost Auditor' for the financial year ending 31st March 2019 as set out in the resolution for the aforesaid services to be rendered by them .

None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in this resolution. The Board recommend the resolution for acceptance by the members.

DISCLOSURES AND INFORMATION ABOUT DIRECTORS BEING APPOINTED OR REAPPOINTED AT THE ANNUAL GENERAL MEETING:

- ▶ Mr.Masahiko Nakagawasai : Mr. Masahiko Nakagawasai is aged 59 years and is Bachelor of Economics from University of Fukushima, Japan. He has a wide experience in the field of Accounts and has held various positions in Sharp Group of Companies before joining Sharp India Limited. He was also a Director in Sharp Business Systems (India) Pvt. Ltd.
- Mr. Seiji Hayakawa: Mr.Seiji Hayakawa, Non-executive Director of the Company, is aged about 57 years and is educated from Aoyama Gakuin University, Japan. He has held various positions in Sharp Group of Companies. He is a member of Risk Management Committee and Nomination & Remuneration Committee of Sharp India Limited. He does not hold any shares of the Company. He also serves on the Board of some other sharp corporation, Japan subsidiaries Companies abroad.

By Order of the Board of Directors For Sharp India Limited

Route Map of 33rd AGM Venue :

33rd AGM Venue (Sharp India Ltd) is around 3 K.M. away from Koregaon Bhima village

Pune - Ahmednagar Road

Kalyani Forge Ltd

Koregaon Bhima
Village

Kalyani Forge Ltd

Entrance Gate

Sharp India Limited



DIRECTORSÍ REPORT

То

The Members,

Your Directors have pleasure in presenting their Thirty Third Report together with the Audited Financial Statement of Accounts for the year ended on March 31, 2018.

1. FINANCIAL RESULTS

Rs. In Lacs

Y. Marc	Year ended March 31, 2017	
INCOME		
Sales and Services (Gross)	164.06	2,571.45
Less : Excise Duty & Service tax	(0.74)	(5.39)
Sales and Service income (Net)	163.32	2,566.06
Other Income	119.29	36.21
Total Income	282.61	2,602.27
EXPENDITURE		
Manufacturing and other expenses	943.52	3,647.12
Depreciation	163.79	170.95
Financial expense	140.82	153.78
Total Expenses	1248.13	3,971.85
PROFIT BEFORE TAX	(965.52)	(1,369.58)
PROVISION FOR TAX	0.00	0.00
NET PROFIT/(LOSS) FOR THE YEAR	(965.52)	(1,369.58)
PROFIT AND LOSS ACCOUNT, beginning of the year PROFIT AND LOSS ACCOUNT,	(4,467.89)	(3,098.31)
end of the year,	(5,433.41)	(4,467.89)

2. PERFORMANCE & OPERATIONS:

Gross Revenue from operations during the year under review was Rs. 282.61Lacs. The net loss of the company for the fiscal year 2017- 2018 is Rs. 965.52 Lacs. There was no production of LED TVs since April 2015 (Except in the month of August 2015) and of Air conditioners since June 2015 in the absence of any orders. The company is being receiving financial support from its holding company for its day to day operation.

3. MANAGEMENT DISCUSSION ANALYSIS AND CORPORATE GOVERNANCE:

The Management Discussion Analysis and the report on Corporate Governance are attached to the Directors' Report and form parts of this Annual Report

The Company is committed to achieving and adhering to the highest standards of Corporate governance and it constantly benchmark itself with best practices in this regards.

A report on corporate governance for financial year 2017-18 along with a certificate issued by the Company Secretary in whole time practice confirming compliance with the mandatory requirements as stipulated in chapter IV of the listing regulations, forms part of this report.

4. CERTIFICATES AND MARKS:

Your Company continues to be an ISO 14001 and ISO 9001 certified Company.

5. INDUSTRIAL RELATIONS:

Industrial Relations have been and continue to be harmonious and cordial

6. AUDITORS:

i) Statutory Auditors:

The Board of Directors based on the recommendations of the Audit Committee in the meeting held on 9th August 2017, has appointed M/s Price Waterhouse, LLP, Chartered Accountants as the Statutory Auditors of the Company for a period of five years from the conclusion of 32nd annual general meeting till the conclusion of 37th annual general meeting of the Company. The provision for ratification of appointment of statutory auditors is omitted under the Companies amendment Act 2017 notified on 7th May 2018. Hence it is proposed to ratify the appointment of M/s Price Waterhouse, LLP, and Chartered Accountants as Statutory Auditors of Company till the conclusion of 37th Annual General Meeting of the Company.

Members are requested to consider and approve the ratification of the appointment of statutory Auditors M/s Price Waterhouse, LLP. Chartered Accountants till the conclusion of 37th Annual General Meeting of the Company and authorise the Board to fix their Scope of Services and remuneration.

ii) Cost Auditors:

The Board of Directors have appointed M/s. Chandrashekhar. S. Adawadkar, Practicing Cost Accountant, as the Cost Auditor for the financial year ended on 31st March, 2018 upon recommendation of the Audit Committee .M/s. Chandrashekhar S Adawadkar, Cost Accountant will submit the cost audit report along with annexure to the Central Government (Ministry of Corporate Affairs) in the prescribed form within specified time and at the same time forward a copy of such report to your company.

The Board of Directors have appointed M/s. Chandrashekhar.S. Adawadkar & Co. Practicing Cost Accountant, to conduct the Cost Audit of the Company for the financial year ending on 31st March, 2019 upon recommendation of the Audit Committee . The Remuneration payable to the Cost Auditors for the financial year 2018-2019 requires ratification by the members of the Company. The same is put before the members of the company for their consideration and approval.

iii) Secretarial Auditors:

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board of Directors of the Company appointed M/s. SVD & Associates, Practicing Company Secretaries as the 'Secretarial Auditors' of the company for the financial year 2017-2018,

The Secretarial Audit Report given by M/s. SVD & Associates, Practicing Company Secretaries for the financial year 2017-2018 is annexed as Annexure - C.



7. EXTRACT OF ANNUAL RETURN

Pursuant to Section 92(3) and Section 134(3) of the Companies Act, 2013 read with Rule 12 (1) of the Companies (Management and Administration) Rules, 2014, as amended, the extract of the Annual Return in Form MGT 9, is provided as an 'Annexure -A' to this report.

Corporate Governance

In terms of regulation 34 of SEBI LODR regulation 2015 the report on Corporate Governance along with the Certificate of Compliance forms part of this report.

8. NUMBER OF MEETINGS OF THE BOARD

During the year under review, Four Board Meetings were convened on 15th May 2017,9th August 2017,11th November 2017 and 7th February 2018 and the gap between the said meeting did not exceed 120 days as prescribed under relevant provisions of Companies Act, 2013,the rules made thereunder and Listing regulations relating to Corporate Governance. The details of which are given in the Corporate Governance Report.

9. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirements of Section 134(1) (c) and 134 (5) of the Companies Act, 2013, in respect of Directors' Responsibility Statement, it is hereby confirmed that:

- a) In the preparation of the annual accounts for the financial year ended on 31st March 2018, the applicable accounting standards have been followed and that there are no material departures;
- the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for that period;
- c) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the Directors have prepared the annual accounts on a going concern basis:
- e) the Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively;
- f) the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

10. A STATEMENT ON DECLARATION GIVEN BY INDEPENDENT DIRECTORS:

All Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and Regulation 16(b) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

11. COMPANY'S POLICY ON DIRECTORS' APPOINTMENT, AND REMUNERATION INCLUDING CRETERIA FOR DETERMINING QUALIFICATIONS, POSITIVE ATTRIBUTES AND INDEPENDENCE OF A DIRECTOR:

The Board had on the recommendation of the Nomination and Remuneration Committee framed a policy for selection and appointment of Directors, Key Managerial Personnel and Senior Management Personnel and their remuneration. The policy is appended as 'Annexure - B' to this Report.

<u>Criteria for Determining Qualifications, Positive Attributes</u> & Independence of Director (Evaluation Criteria):

i. Qualifications of Director:

A director shall possess appropriate skills, experience and knowledge in one or more fields of engineering, finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the Company's business.

ii. Positive attributes of Directors:

A director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the Company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the Company in implementing the best corporate governance practices.

iii. Independence of Independent Directors:

An Independent director should meet the requirements of the Companies Act, 2013 and SEBI Listing Regulations 2015 concerning independence of directors."

12. EXPLANATIONS OR COMMENTS BY THE BOARD ON EVERY QULIFICATION, RESERVATION OR ADVERSE REMARKS OR DISCLAIMER MADE (1) BY THE AUDITOR IN HIS REPORT (2) BY THE COMPANY SECRETARY IN PRACTICE IN HIS SECRETARIAL AUDIT REPORT:

The Statutory Audit Report, Secretarial audit report and the Cost Audit Report for the financial year ended 31st March 2018 do not contain any comments qualifications, reservations, adverse remarks or disclaimer.

13. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013:

The Company has not given any loans, guarantees or has not made any investments during the financial year 2017-2018 under review.

14. RELATED PARTY TRANSACTIONS:

During the Financial year the Company has entered in to contracts or arrangements with the related parties in the ordinary course of business and on arm's length basis. Prior approval of the Audit Committee was obtained for all the related party transactions entered into by the Company for the financial year ended on 31st March 2018. A statement giving details of all related party transactions entered pursuant to the approval so granted is placed before the Audit Committee for their review on quarterly basis. The policy on related party transactions as approved by



the Board of Directors has been displayed on the website of the Company: www.sharpindialimited.com.

During the period under review, no material transactions were entered with the related parties, There were no material individual transactions with related parties accordingly AOC-2 is not applicable to Company.

15. THE STATE OF THE AFFAIRS OF THE COMPANY:

State of Company's affairs has been covered as a part of this report under the -financial results' & Management Discussion and Analysis.(MDA).

- 16. THE AMOUNT, IF ANY, WHICH, IT PROPOSES TO CARRY TO ANY RESERVES: NII
- 17. THE AMOUNT, IF ANY, WHICH IT RECEOMMENDS SHOULD BE PAID BY WAY OF DIVIDEND: Nii.
- 18. MATERIAL CHANGES AND COMMINTMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THEN END OF THE FINANCIAL YEAR OF THE COMPANY TO WHICH THE FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT: NIL
- 19. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO etc.:

Conservation of Energy & Technology Absorption etc.:

In line with the company's policy towards conservation of energy initiatives are planned and implemented across the company and all units continue with their efforts aimed at improving energy efficiency through various measures to reduce wastage and optimize consumption. Your company continues with its efforts aimed at improving the energy efficiency by adopting various measures to conserve the energy and places very much importance for the conservation of energy and is conscious about its responsibility to conserve energy, power and other energy sources. The Company is conscious about its responsibility towards environment protection and it lays great emphasis towards a safe and clean environment and continues to adhere to all regulatory requirements and guidelines.

Your company strongly and religiously follows and practices the 3E Policy i.e. -

- a) Eco-positive Product Products having less usage of resources and are safe for use,
- b) Eco-positive Operation Reduce adverse impact on environment during Manufacturing processes
- Eco-positive Relationship. Enhance corporate value during involvement of Employees

Even though the nature of company's operations is not energyintensive, in line with the company's commitment towards conservation of energy, all departments in the company continue with their efforts aimed at improving energy efficiency through improved operational and maintenance practices. The steps taken in this direction by your company are as given below: Making constant efforts to reduce consumption of energy, light, oil, water & fuel in following ways: (i)Reduction of energy consumption by turning off lights, personal computers, fans and other electronic equipments when not in use; (ii)Timely maintenance and upgradation of machinery & equipments;(iii)Plantation of trees in the factory (v). Awareness programs towards optimum utilization of natural resources at managerial as well as employee level; (v) Timely repairs & maintenance of water taps in the factory..

Your company manufactures the products under the Technical collaboration Agreement entered with Sharp Corporation Japan. The technology provided by Sharp Corporation, Japan is being absorbed and the company continues to utilize the same.

Expenditure on Research & Development :

Amount Rs. Lacs

Capital	-
Recurring	34.21
Total	34.21
Total R&D Expenditure as a percentage	
of total sales turnover	20.85%

Foreign Exchange Earnings and Out go:

Amount Rs. Lacs

Foreign Exchange outgo	25.50
Foreign Exchange earning	96.78

20. RISK MANAGEMENT POLICY:

The Company has in place a Risk Management Policy pursuant to section 134 of the Companies Act, 2013. Your company believes that managing and mitigating the risk maximizes the returns. The company has setup a Risk Management Committee duly approved by the Board of Directors. Risk management comprises of all the organizational rules and actions for early identification of risks in the course of doing business and the management of such risks. The Committee identifies all strategic, operational & financial risks by analyzing and assessing the operations of the company. The company has laid down procedures for the risk reporting. The details of risks identified along with measures adopted to control the risks, is placed before the Board & Audit Committee quarterly for their evaluation & suggestions.

- 21. CORPORATE SOCIAL RESPONSIBILITY POLICY: This policy is not applicable to the Company at present.
- 22. MANNER OF ANNUAL EVALUATION OF BOARD PERFORMANCE AND PERFORMANCE OF ITS COMMITTEES AND OF DIRECTORS:

As per the policy and criteria laid down by the Nomination & Remuneration Committee, provisions of the Companies Act 2013 & SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the performance evaluation of the independent directors was carried out by the entire board, excluding the Director being evaluated and the performance of the non-independent directors was carried out by the independent directors who also reviewed the performance of the Board as a whole. The Board's functioning was evaluated on various aspects including structure of the Board, and qualifications, experience of the directors being evaluated.