# 35th Annual Report 2019-2020

# SHARP

**SHARP INDIA LIMITED** 



#### **BOARD OF DIRECTORS**

NAOKI HATAYAMA [Managing Director]

SEIJI HAYAKAWA (Non-executive Director)

PRASHANT ASHER (Independent Director)

BHUMIKA BATRA (Independent Director)

#### **BANKERS**

BANK OF INDIA
THE MUFG BANK LTD.
THE MIZUHO CORPORATE BANK LTD.
CITIBANK N.A.

#### **SOLICITORS & ADVOCATES**

CRAWFORD BAYLEY & CO., MUMBAI.

#### **AUDITORS**

M/S. PRICE WATERHOUSE CHARTERED ACCOUNTANTS LLP, CHARTERED ACCOUNTANTS.

#### **REGISTERED OFFICE & FACTORY**

Gat No.686/4, Koregaon Bhima, Tal. Shirur, Dist. Pune 412 216 Phone No. (02137) - 252417

#### **REGISTRARS & TRANSFER AGENTS**

Link Intime India Private Limited Flat No. 202, 2nd Floor, Akshay Complex, Off. Dhole Patil Road, Near Ganesh Mandir, Pune 411 001

Phone No. (020) - 26161629

# CONTENTS Notice 01 Directors' Report 08 Management Discussion & Analysis 24 Corporate Governance 25 Auditors' Report 32 Financial Statements 38



#### **SHARP INDIA LIMITED**

Registered Office:

Gat No.686/4, Koregaon Bhima, Taluka : Shirur, Dist: Pune- 412216 Ph No. 02137-252417 Fax No. 02137 -252453 Website : www.sharpindialimited.com

CIN: <u>L36759MH1985PLC036759</u> **NOTICE** 

Notice is hereby given that the 35th Annual General Meeting of the members of Sharp India Limited will be held on Friday 25th September 2020 at 12:00 Noon (I.S.T.) through Video Conferencing ('VC') / Other Audio Visual Means ('OVAM') facility to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended on 31st March 2020 and the Reports of the Auditors and Directors thereon.
- To appoint a Director in place of Mr. Naoki Hatayama (DIN No. 08390564) who retires by rotation and being eligible, offers himself for re-appointment.
  - "RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013 Mr. Naoki Hatayama (DIN: 08390564), who retires by rotation at this meeting and being eligible has offered himself for re-appointment, be and is hereby re-appointed as a Director of the Company, liable to retire by rotation."

#### **SPECIAL BUSINESS:**

 To consider, and if deemed fit, to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

#### To Approve the Material Related Party Transactions:

- "RESOLVED THAT pursuant to the provisions of Regulation 23 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, and subject to such other approvals, consents, sanctions and permissions of any authorities as may be necessary, the Members of the Company hereby approve the material related party arrangements or transactions as detailed bellow entered / to be entered into during the financial year 2020 2021 with authority to the Audit Committee and the Board of Directors of the Company to authorize the Management of the Company to enter into the aforesaid material related party arrangements or transactions upon the principal terms mentioned in the Explanatory Statement annexed hereto.
- Reimbursement of expenses paid/ received, payment of guarantee fees for loans from subsidiaries and associate companies located in India or abroad, repayment /rollover of External Commercial Borrowing (ECB) Loan, or any other activity relating to ECB loan, payment of Interest on loan and any other transaction totally amounting to Rs.3,820.00 Lacs with Sharp Corporation, Japan.
- Reimbursement of expenses paid/ received, Repayment / Rollover of Unsecured Loan, any other activity relating to unsecured loan, payment of Interest and any other transaction totally amounting to Rs.330 Lacs with Sharp Software Development India Private Limited.

- 3) Repayment/ Rollover of Unsecured Loan, payment of Interest as per the terms of loan agreement and any other transaction relating to the loan. Purchase of services, Reimbursement of Expenses paid /received and any other transactions totally amounting to Rs.4,500.00 Lacs with Sharp Business Systems (India) Private Limited.
- 4) Obtaining working Capital loans, any other loans, secured or unsecured, short term or long term, payment of interest on such loans acquired, repayment of the loans, rollover of the loan, extension of time for repayment of the loan, totally amounting to Rs.5,000.00 Lacs from Sharp Corporation, Japan and its subsidiaries in India or abroad and reimbursement of expenses paid/received upto Rs. 55.00 Lacs from subsidiaries in India or abroad of Sharp Corporation, Japan.

RESOLVED FURTHER THAT the Board of Directors (including a Committee thereof) be and is hereby authorized to negotiate and finalize other terms and conditions and to do all such acts, deeds, matters and things and to execute or authorize any person to execute all such documents, instruments and writings as may be considered necessary, relevant, usual, customary and/ or expedient to give effect to this resolution."

4. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an ORDINARY RESOLUTION:

To ratify the payment of remuneration to the Cost Auditors for the financial year 2020-21:

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), consent of the Company be and is hereby accorded for payment of remuneration of Rs. 40,000/-(Rupees Forty thousand only) plus out of pocket expenses, if any, for the financial year ending on March 31, 2021 to M/s. C.S. Adawadkar & Co, Practicing Cost Accountants, (Firm Registration No.100401) who are appointed as the Cost Auditors of the Company by the Board of Directors to conduct the audit of the cost records of the Company for the financial year ending on 31st March 2021."

RESOLVED FURTHER THAT any Director and/or the Company Secretary of the Company be and is hereby authorised to do all acts, deeds and things including filings and take steps as may be deemed necessary, proper or expedient to give effect to this Resolution and matters incidental thereto"

By Order of the Board of Directors For Sharp India Limited

Date : August 11, 2020

Place : Pune

Chandranil Belvalkar Company Secretary Membership No.ACS-24015



#### NOTES:

- 1. In view of the continuing Covid-19 pandemic, the Ministry of Corporate Affairs ("MCA") has vide its Circular No. 20 dated May 5, 2020 read with Circular No. 14 dated April 8, 2020 and Circular No. 17 dated April 13, 2020 (hereinafter collectively referred to as "MCA Circulars") permitted the holding of Annual General Meeting (AGM) through Video Conference (VC) or other audio visual means (OAVM) without the physical presence of Members at a common venue. In compliance with these MCA Circulars and the relevant provisions of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Annual General Meeting of the Members of the Company is being held through VC or OAVM. The deemed venue for the meeting shall be registered office of the Company located at Gat No 686/4, Koregaon Bhima, Taluka Shirur, Dist Pune- 412 216.
- 2. Pursuant to the provisions of the Companies Act, 2013, a Member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote on his/her behalf and the proxy need not be a Member of the Company. Since this AGM is being held pursuant to the MCA Circulars through VC/OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the Annual General Meeting and hence the Proxy Form and Attendance Slip are not annexed to the Notice.
- 3. Institutional/Corporate Shareholders (i.e. other than individuals/ HUF, NRI, etc) are also encouraged to attend the AGM to be held through VC/OAVM. They are required to send a scanned copy (PDF/JPEG Format) of its Board Resolution or governing body Resolution/Authorisation etc., authorising its representative to attend the Annual General Meeting through VC/OAVM on its behalf and to vote through remote e-voting. The said Resolution/Authorization shall be sent to the Scrutinizer by email through their registered email address to <a href="mailto:sridhar@clcindia.net">sridhar@clcindia.net</a> with copies marked to the Company at Chandranil.belvalkar@sil.sharp-world.com.
- 4. The Explanatory Statement, pursuant to Section 102 of the Companies Act, 2013 in respect of the special business under Item Nos. 3 and 4 above is annexed hereto. The Board of Directors of the Company at its meeting held on 11th August 2020 considered that the Special Business under Item Nos 3 and 4 being considered unavoidable, be transacted at the AGM of the Company.
- In case of Joint Holders attending the AGM through, VC/OAVM only such Joint Holder whose name appear first in the order of names will be entitled to vote.
- A statement giving details of the Directors to be re-appointed is annexed herewith as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015.
- 7. The Register of Directors and Key Managerial Personnel and their Shareholding maintained under Section 170 of the Companies Act, 2013 and the Register of Contracts or Arrangements in which the Directors are interested maintained under Section 189 of the Companies Act 2013 and relevant documents referred to in this Notice of AGM and explanatory statement will be available for inspection by the Members in electronic mode during the AGM.

- 8. Registration of email ID and Bank Account details:
  - In case the shareholder's email ID is already registered with the Company/its Registrar & Share Transfer Agent "RTA"/Depositories, log in details for e-voting are being sent on the registered email address.
  - In case the physical shareholder has not registered his/her/ their email address with the Company/its RTA and not updated the Bank Account mandate, the following instructions to be followed:
  - (i) The shareholder may please forward a letter duly signed by him/her containing email ID, mobile number and Bank Account details alongwith self-attested copies of PAN and Aadhar Cards and cancelled cheque leaf of his/her bank account. In case cheque does not contain sole/first shareholder's pre-printed name then also attach 1st page of bank passbook OR
  - (ii) In the case of Shares held in Dematerialised (Demat) mode:
    - The shareholder may please contact their Depository Participant ("DP") and register the email address and bank account details in the demat account as per the process followed and advised by the DP.
    - Members are requested to register their e-mail ID and choose to receive Company's communication through e-mail and support the green initiative efforts of the Company.
- 9. The Notice of the Annual General Meeting along with the Annual Report for the financial year 2019-20 is being sent only by electronic mode to those Members whose email addresses are registered with the Company/Depositories in accordance with the aforesaid MCA Circulars and circular issued by SEBI dated May 12, 2020. Members may note that the Notice of Annual General Meeting and Annual Report for the financial year 2019-20 will also be available on the Company's website <a href="www.sharpindialimited.com">www.sharpindialimited.com</a> and websites of the Stock Exchanges i.e. BSE Limited at www.bseindia.com. Members can attend and participate in the Annual General Meeting through VC/OAVM facility only.
- Members attending the meeting through VC/OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- The Share Transfer Books and the Register of Members of the Company will remain closed from Saturday 19th September 2020 to Friday, 25th September 2020 (both days inclusive).
- Members are requested to notify any change of address to their Depository Participants (DPs) in respect of their electronic share accounts and to the Registrars & Transfer Agents, Link Intime India Private Limited 202, 2nd Floor, Akshay Complex, Off Dhole Patil Road, Near Ganesh Temple, Pune 411 001, in respect of their physical share folios.
- 13. SEBI has mandated the submission of Permanent Account Number (PAN) by every person dealing in securities market. Members holding shares in electronic form are therefore, requested to submit the PAN to their depository participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company or Link Intime India Pvt. Ltd.



- 14. SEBI vide its notification dated 8th June 2018 as amended on 30th November 2018, has stipulated that w.e.f. 1st April 2019, the transfer of securities (except transmission or transposition of shares) shall not be processed, unless the securities are held in the dematerialized form. The Company has complied with the necessary requirements as applicable, including sending of letters to shareholders holding shares in physical form and requesting them to demat their physical holdings. Members holding shares in physical form are requested to consider converting their holding to demat form.
- 15. Members who are present in meeting through video conferencing facility and have not cast their vote on resolutions through remote e-voting, shall be allowed to vote through e-voting system during the meeting. The procedure for the same is provided separately in the notes of this notice.
- 16. Mr. Sridhar G. Mudaliar, Partner of M/s. SVD & Associates, Company Secretaries has been appointed as the Scrutinizer for scrutinizing the e-voting & poll process in a fair and transparent manner.
- 17. Since the AGM will be held through VC/OAVM, the Route Map is not required to be annexed to the Notice.
- 18. Members are entitled to attend the Annual General Meeting through VC/OAVM provided by Link Intime by following the below mentioned process. Facility for joining the Annual General Meeting through VC/OAVM shall open 15 (Fifteen) minutes before the time scheduled for the Annual General Meeting and shall be kept open till expiry of 15 (Fifteen) minutes after scheduled time and will be available to the Members on first come first serve basis.
- 19. Participation in AGM through VC/OAVM is restricted upto 1000 members only and will be available on first come first serve basis upto 1000 member. This rule will however not apply to participation of shareholding of 2% or more, Promoters, Institutional Investors, Directors, Key Managerial Persons, Chairperson of Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee and Auditors etc.
- 20. Relevant documents referred to in the accompanying notice and the statement are open for inspection by the members at the registered office of the Company / electronic mode during the business hours on all the working days up to the date of 35th annual general meeting. Members seeking the inspection of such documents can send an e-mail on chandranil.belvalkar@sil.sharp-world.com
- 21. The Company has appointed Link Intime India Private Limited to provide VC/OAVM facility wherein Member shall register their details and attend the Annual General Meeting as under:
- 22. Instructions for e-voting and joining VC/OAVM Annual General Meeting are as follows:

#### A. Remote e-Voting Instructions for Members:

(1) Open the internet browser and launch the URL: <a href="https://instavote.linkintime.co.in">https://instavote.linkintime.co.in</a>

- Those who are first time users of LIIPL e-voting platform or holding shares in physical mode have to mandatorily generate their own Password, as under:
- A) Click on "Sign Up" under 'SHARE HOLDER' tab and register with your following details:
  - a) User ID: Enter your User ID
  - Members holding shares in CDSL demat account shall provide 16 Digit Beneficiary ID
  - Members holding shares in NSDL demat account shall provide 8 Character DP ID followed by 8 Digit Client ID.
  - Members holding shares in physical form shall provide Event Number and Folio Number registered with the Company.
- b) PAN: Enter your 10-digit Permanent Account Number (PAN) (Members who have not updated their PAN with the Depository Participant (DP)/ Company shall use the sequence number provided to you, if applicable.
- DOB/DOI: Enter the Date of Birth (DOB) / Date of Incorporation (DOI) (As recorded with your DP / Company - in DD/MM/ YYYY format)
- Bank Account Number: Enter your Bank Account Number (last four digits), as recorded with your DP/Company.
  - Members holding shares in CDSL demat account shall provide either 'c' or 'd', above.
  - Members holding shares in NSDL demat account shall provide 'd', above.
  - Members holding shares in physical form but have not recorded 'c' and 'd', shall provide their Folio number in 'd' above
- B) Set the password of your choice (The password should contain minimum 8 characters, at least one special Character (@!#\$&\*), at least one numerical, at least one alphabet and at least one capital letter).
- ▶ Click "confirm" (Your password is now generated).
- NOTE: If Shareholders/members are holding shares in demat form and have registered on to e-Voting system of LIIPL: https://instavote.linkintime.co.in, and/or voted on an earlier event of any company then they can use their existing password to login.
- (2) Click on 'Login' under 'SHARE HOLDER' tab.
- (3) Enter your User ID, Password and Image Verification (CAPTCHA) Code and click on 'Submit'.
- (4) After successful login, you will be able to see the notification for e-voting. Select 'View' icon.
- (5) E-voting page will appear.
- (6) Refer the Resolution description and cast your vote by selecting your desired option 'Favour / Against' (If you wish to view the entire Resolution details, click on the 'View Resolution' file link).



- (7) After selecting the desired option i.e. Favour / Against, click on 'Submit'. A confirmation box will be displayed. If you wish to confirm your vote, click on 'Yes', else to change your vote, click on 'No' and accordingly modify your vote.
- (8) Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on the e-voting system of LIIPL at <a href="https://instavote.linkintime.co.in">https://instavote.linkintime.co.in</a> and register themselves as 'Custodian / Mutual Fund / Corporate Body'. They are also required to upload a scanned certified true copy of the board resolution /authority letter/power of attorney etc. together with attested specimen signature of the duly authorised representative(s) in PDF format in the 'Custodian / Mutual Fund / Corporate Body' login for the Scrutinizer to verify the same.
- (9) The e-voting period begins on Tuesday, 22nd September 2020 at 09:00 a.m.and ends on Thursday, 24th September 2020 at 05:00 p.m. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date, i.e. Friday, 18th September 2020 may cast their vote electronically.

#### If you have forgotten the password:

- Click on 'Login' under 'SHARE HOLDER' tab and further Click 'forgot password?'
- Enter User ID, select Mode and Enter Image Verification (CAPTCHA) Code and Click on 'Submit'.
  - In case shareholder is having valid email address, Password will be sent to his / her / their registered e-mail address.
- Shareholders/members can set the password of his/her choice by providing the information about the particulars of the Security Question and Answer, PAN, DOB/DOI, Bank Account Number (last four digits) etc. as mentioned above.
- The password should contain minimum 8 characters, at least one special character (@!#\$&\*), at least one numeral, at least one alphabet and at least one capital letter.
- It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
  - For shareholders/members holding shares in physical form, the details can be used only for voting on the resolutions contained in the Notice.
  - During the voting period, shareholders/members can login any number of time till they have voted on the resolution(s) for a particular "Event".
  - Shareholders/members holding multiple folios/demat account shall choose the voting process separately for each of the folios/demat account.

For detailed procedure kindly refer the link provided in the e-mail for Insta Vote instructions

In case shareholders/members have any queries regarding e-voting, they may refer the **Frequently Asked Questions** ('FAQs') and **InstaVote e-Voting manual** available at <a href="https://instavote.linkintime.co.in">https://instavote.linkintime.co.in</a>, under **Help** section or send an email to <a href="mailto-enotices@linkintime.co.in">enotices@linkintime.co.in</a> or contact on: - Tel: 022 –4918 6000.

# B. <u>Instructions for Members to attend the Annual General</u> <u>Meeting through InstaMeet (VC/OAVM)</u>

- 1. Open the internet browser and launch the URL: <a href="https://">https://</a> instameet.linkintime.co.in
- 1.1 Select the "Company" and 'Event Date' and register with your following details: -
- A. Demat Account No. or Folio No.: Enter your 16 digit Demat Account No. or Folio No 8 digit
- Shareholders/ members holding shares in CDSL demat account shall provide 16 Digit Beneficiary ID
- Shareholders/ members holding shares in NSDL demat account shall provide 8 Character DP ID followed by 8 Digit Client ID
- Shareholders/ members holding shares in physical form shall provide Folio Number registered with the Company
- B. PAN: Enter your 10-digit Permanent Account Number (PAN) (Members who have not updated their PAN with the Depository Participant (DP)/ Company shall use the sequence number provided to you, if applicable.
- C. Mobile No.: Enter your mobile number.
- D. Email ID: Enter your email id, as recorded with your DP/ Company
- 1.2 Click "Go to Meeting" (You are now registered for InstaMeet and your attendance is marked for the meeting).

For detailed procedure, software requirements and its installation, kindly refer the link provided in the e-mail for Insta Meeting Video conference instructions

#### Note:

- Members are encouraged to join the Meeting through Tablets/ Laptops connected through broadband for better experience.
- Members are required to use Internet with a good speed (preferably 2 MBPS download stream) to avoid any disturbance during the meeting.
- Please note that Members connecting from Mobile Devices or Tablets or through Laptops connecting via Mobile Hotspot may experience Audio/Visual loss due to fluctuation in their network.
   It is therefore recommended to use stable Wi-Fi or LAN connection to mitigate any kind of aforesaid glitches.
- In case the shareholders/members have any queries or issues regarding e-voting, you can write an email to instameet@linkintime.co.in or Call us: -Tel: (022-49186175)

#### (C) Instructions for Members to register themselves as Speakers during Annual General Meeting:

(1) Shareholders/ Members who would like to express their views/ ask questions during the meeting may register themselves as a speaker by sending their request mentioning their name, demat account number/folio number, email id, mobile number at chandranil.belvalkar@sil.sharp-world.com upto 21st September, 2020.



- (2) The Speakers on first come basis will only be allowed to express their views/ask questions during the meeting.
- (3) Shareholders will receive "speaking serial number" once they mark attendance for the meeting.
- (4) Other shareholder may ask questions to the panellist, via active chat-board during the meeting
- (5) Please remember speaking serial number shall start your conversation with panellist by switching on video mode and audio of your device. The Company reserves the right to restrict the speakers at the AGM to only those members who have registered themselves and depending on the availability of time at the AGM.

Shareholders are requested to speak only when moderator of the meeting will announce the name and serial number for speaking.

### (d) <u>Instructions for Members to Vote during the Annual</u> General Meeting:

Once the electronic voting is activated by the scrutinizer/ moderator during the meeting, shareholders/ members who have not exercised their vote through the remote e-voting can cast the vote as under:

- On the Shareholders VC page, click on the link for e-Voting "Cast your vote"
- Enter your 16 digit Demat Account No. / Folio No. and OTP (received on the registered mobile number/ registered email ld) during registration for Insta Meet and click on 'Submit'.
- After successful login, you will see "Resolution Description" and against the same the option "Favour/ Against" for voting.
- Cast your vote by selecting appropriate option i.e. "Favour/ Against" as desired. Enter the number of shares (which represents no. of votes) as on the cut-off date under 'Favour/ Against'.
- 5. After selecting the appropriate option i.e. Favour/Against as desired and you have decided to vote, click on "Save". A confirmation box will be displayed. If you wish to confirm your vote, click on "Confirm", else to change your vote, click on "Back" and accordingly modify your vote.
- Once you confirm your vote on the resolution, you will not be allowed to modify or change your vote subsequently.

#### Note:

 Members, who will be present in the Annual General Meeting through InstaMeet facility and have not casted their vote on

- the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting facility during the meeting.
- Members who have voted through Remote e-Voting prior to the Annual General Meeting will be eligible to attend/ participate in the Annual General Meeting through InstaMeet. However, they will not be eligible to vote again during the meeting.

For detailed procedure kindly refer the link provided in the e-mail for Insta Meeting Video conference instructions

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

#### **ITEM NO.3**

As per Regulation 23 of the Listing Regulations, all material related party transactions, that is to say, transactions by a listed entity with a related party if entered individually or taken together with previous transactions during a financial year, exceeding 10 per cent of the annual consolidated turnover of the listed entity as per the last audited financial statements of the listed entity, shall require approval of the members by an ordinary resolution.

Sharp Corporation (SC) Japan and its subsidiary companies are related parties, with reference to the Company within the meaning of sub-section (76) of section 2 of the Companies Act, 2013 and Regulation 2 (1) (zb) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations").

Your company has availed ECB Loan of Rs.1,584.11 Lacs from Sharp Corporation Japan and Inter corporate Loan of Rs. 285.00 Lacs from Sharp Software Development India Private Limited (SSDI) and 2,355 Lacs from Sharp Business Systems (India) Private Limited. As per the loan agreement the ECB loan of Rs 1,584.11 Lacs from Sharp Corporation and Inter Corporate Loan from SBI of Rs 700.00 Lacs will be due for Repayment in the financial year 2020-2021.

Your Company continues to rely on SC Japan for necessary financial and operational support. Considering the current situation for meeting the day today expenses in the financial year 2020-2021, your company will need financial support from Sharp Corporation Japan and its subsidiaries.

The particulars of transactions proposed to be entered between your company and Sharp Corporation and its subsidiary companies are as follows.



Name of the Related Party	Nature of Transactions	Estimated Value (Rs. in Lacs)	Period
Sharp Corporation - Japan	Reimbursement of expenses received /paid,payment of guarantee fees for loans from subsidiaries and associate companies located in India or abroad, repayment/rollover and any other activity relating to ECB Loan, payment of interest on ECB Loan and any other transactions.	Rs. 3820.00	1.4.2020 to 31.3.2021
Sharp Software Development India Private Limited	Reimbursement of expenses paid/ received, Repayment/ Rollover of Unsecured Loan, payment of Interest as per the terms of loan agreement and any other transaction relating to the loan.	Rs. 330.00	1.4.2020 to 31.3.2021
Sharp Business Systems (India) Private Limited	Repayment/ Rollover of Unsecured Loan, payment of Interest as per the terms of loan agreement and any other transaction relating to the loan. Purchase of services, Reimbursement of Expenses paid / received.	Rs. 4500.00	1.4.2020 to 31.3.2021
Sharp Corporation, Japan and its subsidiary companies located in India or abroad	Availing loans, secured or unsecured, short term or long term, and other related transactions.	Rs. 5000.00	1.4.2020 to 31.3.2021
Subsidiaries of Sharp Corporation, Japan in India and abroad	reimbursement of expenses paid/received.	Rs. 55.00	1.4.2020 to 31.3.2021

As per the estimates, the above transactions would qualify as material related party transactions as they are likely to exceed 10% of the annual turnover of the Company for the financial year 2020-2021.

#### Other information:

- 1) Name of the Related Party and relationship: As stated above
- 2) Name of the Directors / Key managerial Personnel who is related, if any-. Currently Mr. Naoki Hatayama- Managing Director and Mr. Seiji Hayakawa is nominated by Sharp Corporation, Japan on the Board of Sharp India Limited. Mr.Naoki Hatayama & Mr. Seiji Hayakawa nominated by Sharp Corporation, Japan are related party.
- 3) Duration- as stated in the resolution
- 4) Monetary value:Estimated Annual values as mentioned in the resolution
- Nature, material terms and particulars of the arrangement: As stated above
- 6) Any other information relevant or important for the Members to make a decision on the proposed transaction: None.

Member's approval is sought for the aforesaid material related party transactions entered/ to be entered in the financial year 2020-2021.

Except Mr. Naoki Hatayama and Mr. Seiji Hayakawa, none of the Directors or Key Managerial Personnel of the Company or their relatives are in any way, concerned or interested, financially or otherwise, in

the resolution set out at Item No.3 of this Notice.

Directors recommend the resolution at Item No. 3 for the acceptance by the Members of the Company.

#### Item No. 4:

Cost Audit is applicable to your company for the financial year 2020-2021. The Board of Directors on the recommendation of the Audit Committee have appointed M/s. C. S. Adawadkar & Co, Practicing Cost Accountant as the 'Cost Auditor' of the Company for the financial year ending 31st March 2021 to audit the cost records of the Company. As per section 148 (3) of the Companies Act, 2013 read with rule no.14 of the Companies (Audit & Auditors) Rules 2014 the remuneration payable to the 'Cost Auditor' requires to be ratified by the members of the Company. Accordingly members are requested to ratify the remuneration payable to the 'Cost Auditor' for the financial year ending 31st March 2021 as set out in the resolution for the aforesaid services to be rendered by them.

None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in this resolution. The Board recommend the resolution for acceptance by the members.

PURSUANT TO REGULATION 36 OF THE LISTING REGULATIONS AND SECRETARIAL STANDARD-2 ISSUED BY THE INSTITUTE OF COMPANY SECRETARIES OF INDIA, INFORMATION ABOUT DIRECTORS RETITING BY ROTATION AT THE ANNUAL GENERAL MEETING:



Particulars	Mr. Naoki Hatayama	
Age, Qualification and Experience/brief resume	Age: 39 years, Qualification: Graduate from the Graduate School of Hiroshima University Experience: 15 years' experience of working in Sharp Corporation, Japan during the tenure has held various positions like Manager in Corporate Governance Unit, Manager in Health and Environment Business Unit and Now is Division Manager New Business Planning and Development Division Global health and Environment Systems BU. He is working as Managing Director for Sharp India Limited since April 2, 2019.	
Terms and Conditions of re- appointment	As per the resolution at item No. 2 of notice conveying Annual General Meeting Mr. Naoki Hatayama, is proposed to be re-appointed as Director liable to retire by rotation	
Date of first appointment on Board	02nd April 2019	
Shareholding in Company as on 31st March 2020.	Nil	
Relation with any Director/ other Key Managerial Personnel of the Company	Not related to any Director/Key Managerial Personnel of the Company.	

For other details such as number of meetings of the board attended during the year, Directorship and committee membership of other companies, remuneration drawn in respect of above Director please refer to the corporate governance report which is a part of this Annual Report. There is no change in the remuneration sough to be paid in terms of his re- appointment.

By Order of the Board of Directors For Sharp India Limited

Date : August 11, 2020

Place : Pune

Chandranil Belvalkar Company Secretary Membership No.ACS-24015



#### **DIRECTORS' REPORT**

То

The Members.

Your Directors have pleasure in presenting their Thirty Fifth Report together with the Audited Financial Statement of Accounts for the year ended on March 31, 2020.

#### 1. FINANCIAL RESULTS

Rs. In Lacs

Year ended March 31, 2020		Year ended March 31, 2019
INCOME		
Revenue from operations	2.15	35.94
Other Income	57.43	15.42
Total Income	59.58	51.36
EXPENDITURE		
Manufacturing and other expenses	912.98	919.22
Depreciation	153.01	159.98
Financial expenses	391.80	208.99
Total Expenses	1,457.79	1,288.19
PROFIT/(LOSS) BEFORE TAX	(1,398.21)	(1,236.83)
PROVISION FOR TAX	0.00	0.00
NET PROFIT/(LOSS) FOR THE YEAR	(1,398.21)	(1,236.83)
PROFIT AND LOSS ACCOUNT, beginning of the year	(6,650.24)	(5,413.41)
PROFIT AND LOSS ACCOUNT, end of the year	(8,048.45)	(6,650.24)

#### 2. PERFROMANCE & OPERATIONS:

Gross Revenue from operations during the year under review was Rs. 59.58 Lacs. The net loss of the company for the fiscal year 2019-2020 is Rs. 1,398.21 Lacs. There was no production of LED TVs since April 2015 (Except in the month of August 2015) and of Air conditioners since June 2015 in the absence of any orders. During the period under review there was no change in the nature of business carried on by Company.

# GLOBAL HEALTH PANDEMIC FROM CORONAVIRUS (COVID-19)

The World Health Organization declared a global pandemic of the Novel Coronavirus disease (COVID-19) on February 11, 2020. To enforce social distancing and to contain the spread of disease, the employees were asked to work from home since 23rd March 2020. Our office is now operating at minimal staff after following safety and sanitization guideline prescribed by government authorities.

As the Company does not have manufacturing activities during the year, as such no much significant impact was caused due to COVID 19. However considering the uncertainties on its future impact on global economy, the impact on the subsequent events in terms of action for revival of Company is dependent on the circumstances as they evolve.

# 3. MANAGEMENT DISCUSSION ANALYSIS AND CORPORATE GOVERNANCE:

The Management Discussion Analysis and the report on Corporate Governance are attached to the Directors' Report and form parts of this Annual Report.

The Company is committed to achieving and adhering to the highest standards of Corporate governance and it constantly benchmark itself with best practices in this regards. A report on corporate governance for financial year 2019-20 along with a certificate issued by the Company Secretary in whole time practice confirming compliance with the mandatory requirements as stipulated in chapter IV of the listing regulations, forms part of this report.

#### 4. INDUSTRIAL RELATIONS:

Industrial Relations have been and continue to be harmonious and cordial

#### 5. AUDITORS:

#### i) Statutory Auditors:

The Board of Directors based on the recommendations of the Audit Committee in the meeting held on 9th August 2017, has appointed M/s Price Waterhouse Chartered Accountants LLP as the Statutory Auditors of the Company for a period of five years from the conclusion of 32nd annual general meeting till the conclusion of 37th annual general meeting of the Company. The provision for ratification of appointment of statutory auditors is omitted under the Companies amendment Act 2017 notified on 7th May 2018. Accordingly no resolution is being proposed for ratification of appointment of Statutory Auditors at the ensuing Annual General Meeting.

#### ii) Cost Auditors:

The Board of Directors has appointed M/s. C.S. Adawadkar & Co, Practicing Cost Accountant, as the Cost Auditor for the financial year ended on 31st March, 2020 upon recommendation of the Audit Committee. M/s. C.S. Adawadkar & Co, Cost Accountant will submit the cost audit report along with annexure to the Central Government (Ministry of Corporate Affairs) in the prescribed form within specified time and at the same time forward a copy of such report to your company.