#### **Shree Renuka Sugars Limited**

**A Wilmar Subsidiary** 



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## Forward-looking statements

report may contain forwardlooking statements which include statements regarding Company's expected financial position and results of operations, business plans and prospects etc. and are generally identified by forward-looking words such as "believe," "plan," "estimate," "expect," "may," "will" or other similar words. Forward-looking statements are dependent on assumptions or basis underlying such statements. We have chosen these assumptions or basis in good faith, and we believe that they are reasonable in all material respects. However, we caution that actual results, performances or achievements could differ materially from those expressed or implied in such forward-looking statements. We undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

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Consolidated Statements Responsibility and innovation are at the core of building a sustainable business and exploring possibilities of growth. By leveraging our high-end manufacturing facilities and technical know-how, we cater to the diverse needs of our customers worldwide.

At Shree Renuka
Sugars Ltd., our
relentless focus is on
building an integrated
sugar/energy
company, has earned
us the reputation
of being one of
the largest sugar
and green energy
producers
in India.

With a sharp focus on quality standards, we deploy best available technologies and processes to drive resource efficiency and develop products, which are sustainable and affordable.

Notwithstanding the ebbs and flows of business cycles, we focused in FY 2021-22 on strengthening our balance sheet, helped by large addressable opportunities with strong tailwinds and a resilient business model.

Despite overwhelming challenges in our operating environment that tested our resilience in the first half, we stayed true to our core values and worked with our stakeholders to rebuild our pivots of growth and deliver a stellar performance.



## Carving a Niche in Global Agro-Business

## SHREE RENUKA SUGARS LIMITED

is one of the largest ethanol and sugar producers and raw sugar refiners in India. We are a renowned agribusiness and bioenergy corporation present across the entire value chain of sugar.



#### Vision:

To be a leading sustainable agribusiness company in food and bioenergy space committed to its customers and farmer community.



#### **Purpose:**

To be partners in our country's growth by providing sugar and energy security. Also, staying committed to providing greener environment with a focus to generate value for our shareholders and stakeholders which includes farmer community, our employees and customers.





## **Creating Sustained Value**

#### Sugar

#### Overview

Among the leading sugar producers in India, we have built an integrated business model. Our strategically located plants in high-yielding highly productive sugarcane belts and port-based sugar refineries near the Eastern and Western coasts of India enable us to deliver superior quality products to our customers.

In India, we pioneered sugar refining and operating sugar manufacturing assets on lease. Our sugar mills are fully integrated to process sugarcane and manufacture sugar using a sulphur-free process, enabling us to provide our customers with superior quality products.



#### Operational performance highlights

#### **Refinery production**

Our refineries run on a mix of domestic and imported raw sugar, and we possess one of the most cost-effective refinery across the world. We were able to reduce our refinery finished goods (white sugar) inventory to 20 days during the year. For the year under review, we faced several challenges in refineries, including lack of containers/vessels, high freight costs, low white premiums, high power costs, and low-priced contracts. Due to Covid-19 related logistical disruptions, our refinery production was down by 28% this year compared to last year. As a result, our Haldia plant in West Bengal operated for a part of this year.

#### Refineries (TPD\*)

3,000

Kandla refinery

2,500

Haldia refinery

\*(TPD - Tonnes Per Day)

#### Cane crushed

The record cane availability in Maharashtra and Karnataka resulted in a 33% increase in cane crushed in the year under review. This is the highest total cane crush we have ever achieved without incurring significant capital expenditure. We crushed a record of 5.67 million tonnes against a rated capacity of 37,500 tonnes of cane per day (TCD) with peak crush rate of 44,370 TCD achieved.

it is present in. Owing to our strong marketing and sales support, Madhur has become a household name - from local kirana stores to the leading modern retail chains across the country. The brand registered exceptional performance with a 34.63% increase in production and overshot sales targets. Our 'Consumer Pack' recorded 21% annual growth and contributes to more than 50% of domestic sugar sales.

56,67,827<sub>MT</sub> 9,54,065<sub>MT</sub>

Cane crushed - Highest ever crush achieved

## Sugar cane crushed



#### Sugar production

We had the highest sugar production ever in the fiscal year under review, and our total sugar bagged was 26% higher than the previous year. We also had a new high for average sugar recovery, with a 5.92% increase, resulting in an 11.8% recovery rate.

Madhur, our flagship brand, is a market leader in the areas

Sugar refined

#### Sugar units (TCD\*)

10,000 Athani

10,000 Munoli

7,500 Havalga

6,000 Panchaganga

2,500 Raibag

1,500

\*(TCD- Tonnes of Cane Per Day)

#### **Our footprint**



Refineries in the state of Gujarat (1) and West Bengal (1)

State-of the-art sugar plants in the states of Karnataka (4) and Maharashtra (2)





## **Creating Sustained Value**

#### **Ethanol**

#### Overview

The by-products from our sugar-manufacturing process are utilised, including ethanol, which is produced either directly from cane juice or from molasses. Our distilleries produce both potable alcohol and ethanol that can be blended with petroleum.

We produce three grades of ethanol at our distilleries:



Absolute Alcohol (AA) or Ethanol (used for fuel blending)



Rectified Spirit (RS)



## Extra Neutral Alcohol (ENA)

The distillery had a successful year, with record production and sales to oil marketing companies. In India, the oil marketing companies (for blending with petrol), potable alcohol industry and chemical industries are the primary consumers of ethanol.

## Ethanol produced (KL)



We provide turnkey Distillery EPC Projects through our subsidiary, KBK Chem-Engineering Pvt. Ltd.

#### Operational performance highlights

#### **Alcohol production**

During the crushing period, we produced 900 kilo litres per day (KLPD) at peak, which is about 125% of the rated capacity. Our highest output was 1 million litres per day. We produced 164.84 million litres of alcohol, a 21% increase over last year's production and the highest ever dispatch of 157.46 million litres, a rise of 32% over the last year, with a realisation higher by 2.8%.

#### Distilleries (KLPD\*)

300

Athani distillery

120

Munoli distillery

300

Havalga distillery

#### **Expansion of distilleries**

The Government of India continued to push the Ethanol Blending Programme (EBP) and to that effect the Ethanol blending target of 20% was advanced from the year 2030 to 2025. The government has also taken up initiatives to help the industry put up new or expand existing ethanol capacities, and has re-opened the interest subvention scheme for a period of six months. Also, most car manufacturers have agreed to make their cars E20 compliant by the year 2023.

Consequently, we have taken up the following projects for expansion of distilleries

- Expansion of Munoli distillery from 120 KLPD to 500 KLPD
- Expansion of Athani distillery from 300 KLPD to 600 KLPD

Implementation of these projects is well underway and financial closure has been achieved for 530 KLPD. Our investment strategy in ethanol capacity is paying off, with capacity utilisation exceeding 100%.



#### **Our footprint**



3

Distilleries located in states of Karnataka

(\*KLPD - Kilo Litres Per Day)



## **Creating Sustained Value**

#### Building a circular economy through Renewable Green Energy

#### Overview

Our cogeneration power plants convert bagasse, a by-product of the sugar manufacturing process, into electrical and thermal energy. Hence, the majority of our cogeneration process is powered through a circular economy that ultimately results in significant reductions in greenhouse gas emissions. A significant portion of the power generated is consumed captively within our plants, while the remainder is sold to the state electricity grid, other industries & in power exchanges.



Power plants (MW) - 259

35.50 76 45

30 Panchaganga 24 15
Ajinkyatara Haldia

33.50 Havalga