

The background of the entire page is a high-angle, wide shot of a modern industrial facility. In the foreground and middle ground, there are several large industrial machines, possibly for material processing or assembly, with complex wiring and components. Two workers in blue uniforms are visible, one standing near a machine and another further back. Overlaid on this scene are various digital elements: a large, semi-transparent blue rectangular area in the upper right contains a software interface with multiple panels, buttons, and text. A prominent text overlay in the center-left reads '// TIA Portal Openness'. Another text overlay in the upper left corner displays the Siemens logo and tagline. At the bottom, a large teal banner contains the main title and subtitle. The overall aesthetic is one of high-tech manufacturing and digital integration.

SIEMENS

Ingenuity for life

// TIA Portal Openness

Driving digitalization
drives productivity

Annual Report 2017

www.siemens.co.in

Financial Highlights - Siemens Limited

(₹ in Million)

	2016-17	2015-16	2014-15	2013-14	2012-13
Orders received	135,736	121,199	101,322	103,238	109,573
Income, Profit and Dividend					
Revenue from operations*	113,483	112,295	105,124	106,783	113,526
Profit Before depreciation, interest, exceptional items and tax (PBDIET)	13,059	11,848	11,365	6,982	4,552
Depreciation	1,966	2,264	2,156	2,291	2,502
Interest	77	91	73	82	189
Profit before exceptional items and tax (PBET)	11,016	9,493	9,136	4,609	1,861
Exceptional Items	5,675	29,923	7,828	3,827	325
Profit Before Tax (PBT)	16,691	39,416	16,964	8,436	2,186
Tax	5,355	10,245	5,131	2,404	246
Profit After Tax (PAT)	11,336	29,171	11,833	6,032	1,940
Interim dividend - %	-	1375%	-	-	-
Interim dividend - ₹ Per Share	-	27.50	-	-	-
Dividend - %	350%	300%	500%	300%	250%
Dividend - ₹ Per Share	7	6	10	6	5
Share Capital, Assets and Book Value					
Equity share capital	712	712	712	712	712
Other Equity	76,335	67,496	50,554	43,044	39,591
Net Worth (Equity)	77,047	68,208	51,266	43,756	40,303
Loans	-	-	-	-	-
Total Capital Employed	77,047	68,208	51,266	43,756	40,303
Capital Represented by:					
Property, plant and equipment, Capital work-in-progress and other intangible assets	13,695	12,746	13,854	13,965	14,678
Investments	550	550	550	-	-
Net Current Assets & Other Assets	62,802	54,912	36,862	29,791	25,625
Net Assets	77,047	68,208	51,266	43,756	40,303
Book Value - ₹	216.35	191.53	143.96	122.87	113.17
Returns					
On Revenue from operations (PBET) - %	9.71	8.45	8.69	4.32	1.64
On Capital Employed (PBT) - %	21.66	57.79	33.23	19.47	5.89
On Shareholders Fund (PAT) - %	14.71	42.77	23.08	13.79	4.81
Per Share (PAT) - ₹	31.83	81.91	33.23	16.94	5.45

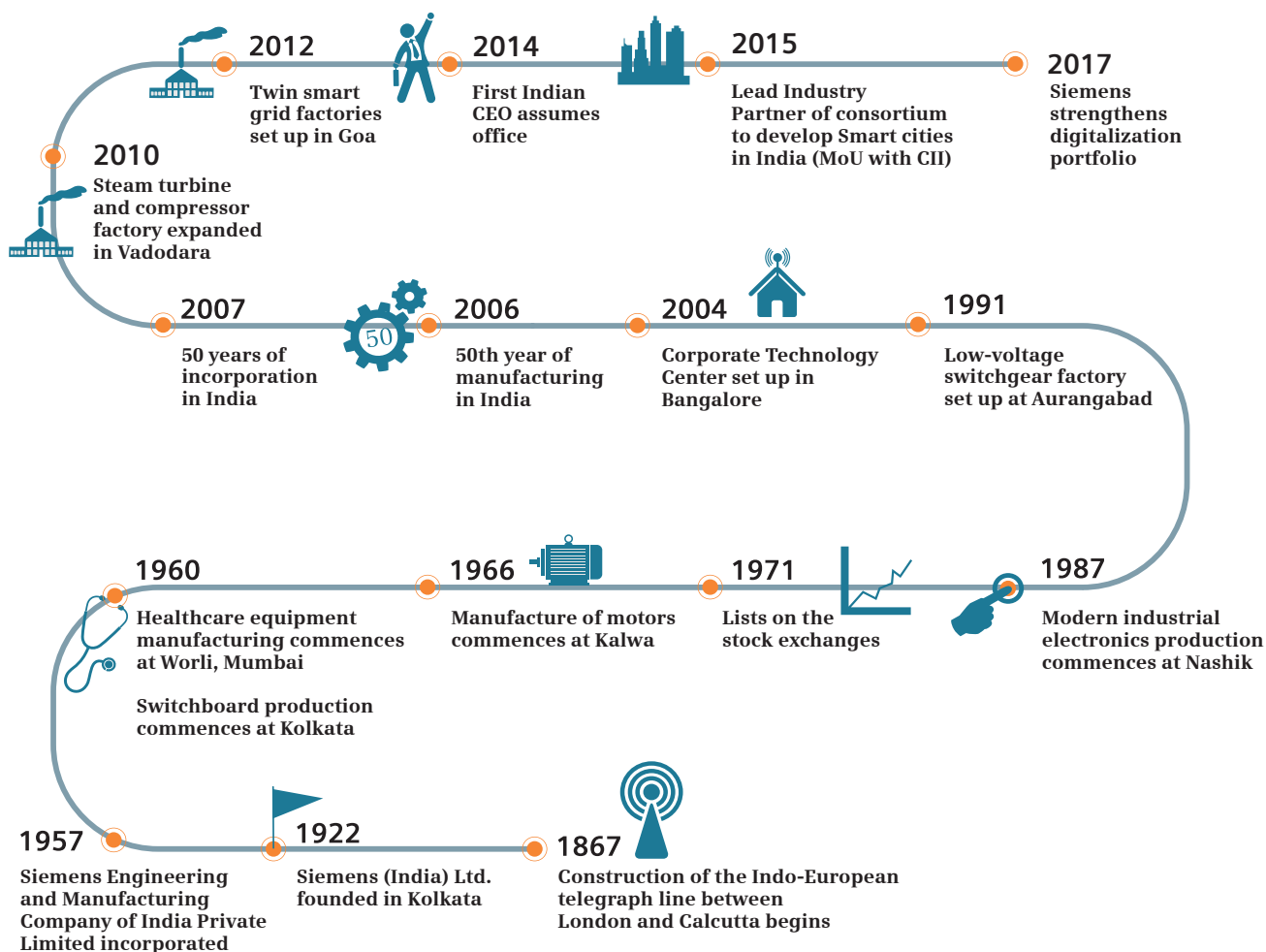
* Revenue from operations for the period of 1st July 2017 to 30th September 2017 is net of Goods and Service Tax (GST). For the period 1st October 2016 to 30th June 2017 and year ended 30th September 2016 is inclusive of Excise Duty. The Revenue from operations for the prior years is net of Excise Duty.

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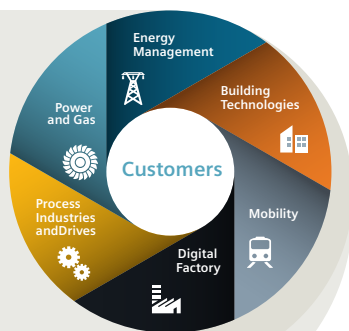
Enduring partnership since 1867

Siemens has partnered India – from setting up the Indo-European telegraph line in 1867



Siemens offers integrated, digital solutions for India's sustainable future - efficient manufacturing, integrated automation, intelligent infrastructure, complete mobility and sustainable energy.

Our customer-oriented Division setup



Corporate Core and Corporate Services

Executive Management

Digital Factory Division

offers software products and automation technologies for industrial applications covering the entire life cycle, from product design and production to after-sales service for discrete manufacturing industries such as automotive, F&B

Our products and solutions

- Automation systems
- Industrial control
- Industrial communication
- LV and MV Drives
- Geared motors
- Motion control
- CNC solutions
- Low voltage switchgear for switching, protection and control
- PLM software and services

Process Industries and Drives

offers a comprehensive portfolio for industrial application and solutions in the field of automation and drives for process industries such as cement and steel

Our products and solutions

- Process automation
- Integrated Drive Systems (IDS)
- Sensor systems
- Plant engineering software
- LV motors (upto frame size 560)
- MV motors (upto frame size 630)
- Traction motors
- Mechanical drives
- Windmill generators (≤ 1875 MW)
- Gear boxes

Building Technologies Division

provides solutions for safe, secure and energy-efficient infrastructure and buildings

Our products and solutions

- Building automation systems
- HVAC products
- Building control
- Security systems
- Fire safety systems
- Energy efficiency systems
- Total Building Solutions
- Integrated systems and solutions for specific markets and industries such as data centers, utilities, airports, hospitals and hotels

Power and Gas Division

offers products and solutions for reliable, efficient and clean power generation from fossil fuels and for oil & gas applications

Our products and solutions

- Gas turbines (≤ 400 MW)
- Steam turbines (≤ 1900 MW)
- Generators (≤ 2235 MVA)
- Condensers
- Turbo compressors
- Instrumentation and control
- Electrical balance of plant
- Integrated power plant solutions
- **Energy solutions** : Power block, Power island, complete lumpsum turnkey power plants on EPC basis

Energy Management Division

is a supplier of products, solutions and services for the transmission and distribution of electrical energy

Our products and solutions

- Power transformers (≤ 750 MVA)
- Shunt reactors (≤ 125 MVar)
- Protection relays and devices
- AIS upto 800 kV
- GIS upto 800 kV
- Circuit breakers (≤ 800 kV)
- Disconnectors (≤ 765 kV)
- Instrument transformers
- Control and relay panel (≤ 765 kV)
- LV /MV switchboards (≤ 40 kV)

Mobility Division

supplies solutions for passenger and freight transportation, including rail vehicles, rail automation and rail electrification systems

Our products and solutions

- Propulsion systems
- Inverters
- Rail Signaling
- Rail electrification
- Rail automation
- Intelligent Traffic Management
- Light Rail
- Metro Rail
- Passenger coaches

Making it Happen

Key projects and locations, Siemens Limited

We make real what matters, by setting the benchmarks in the way we electrify, automate, and digitalize the world around us. Ingenuity drives us and what we create is yours. Together we deliver.



A The first Low-voltage Switchgear factory at Kalwa Works has achieved end-to-end digitalization across its value chain.

B Phase II of Rapid Metro Gurgaon inaugurated by Hon'ble Chief Minister Manohar Lal Khattar.

C Northern Regional Load Dispatch Center (NRLDC) is one of the world's biggest transmission grids and encompasses nine states in North India.

D India's first HVDC link featuring state-of-the-art VSC technology at Pugalur.

E First-ever API-compliant single casing extraction-cum-condensing, mechanical drive steam turbine replaced IFFCO's existing twin-casing turbine, at Vadodara, Gujarat

F Siemens digitalization solutions to connect Vedanta's power plant fleet at Balco.

G Siemens to implement Primary Frequency Control Technology for NTPC Dadri steam power plant

H Design, supply, installation, testing and commissioning of complete power supply systems for Chennai Metro Rail Ltd.

I Implementing state-of-the-art machinery and equipment for Nagpur Metro

J Siemens builds India's first National High Power Transformer Test Laboratory, at Bina, Madhya Pradesh

K Modernizing the electrical network with SCADA/EMS implementation at UP State Load Dispatch Center

L Implementing a cyber security solution for power plant automation at the Paguthan (Gujarat) plant of CLP India Private Limited.

M Construction of new 33/11 kV Air Insulated Switchgear substations in Dhaka, Bangladesh

Digitalized low-voltage switchgear factory at Kalwa Works



First digital factory in India



Can produce 180 variants of low-voltage switchgear in 1 line



At a rate of one product every nine seconds



Annual capacity of up to five million overall products



End-to-end digitalization using Internet of Things technology

A man with a beard, wearing a green polo shirt, is focused on a glowing blue wireframe model of a power transmission tower. He is holding a pen and appears to be working on a desk. A green lamp is visible in the upper right corner. The background is a warm, brownish-orange color.

SIEMENS
Ingenuity for life

Reliable power ensures no shutdowns, only startups.
That's Ingenuity for life.

Across nine states, millions of people like Vishal work tirelessly to achieve their dreams. Northern Regional Load Despatch Center (NRLDC) together with Siemens, ensures that these dreams are supplied with continuous power, come day or night. That's Ingenuity for life.

[siemens.co.in/ingenuityforlife](https://www.siemens.co.in/ingenuityforlife)

When inner peace can be found even in rush hour.
That's Ingenuity for life.

Uma, and millions of commuters like her, can travel to work and back in bliss. Thanks to Rapid Metro Gurgaon (RMGL) and Siemens' intelligent mobility solutions they enjoy a futuristic, pollution-free, and comfortable ride; and above all, 99.8% punctuality. That's Ingenuity for life.

siemens.co.in/ingenuityforlife



Board of Directors



Deepak S Parekh
Chairman



Darius C. Shroff
Independent Director



Yezdi H. Malegam
Independent Director



Keki B. Dadiseth
Independent Director



Joe Kaeser
Director



Dr. Roland Busch
Special Director (Nominee of
Siemens Aktiengesellschaft,
Germany) (upto 10th May, 2017)



Cedrik Neike
Special Director (Nominee of
Siemens Aktiengesellschaft,
Germany) (from 11th May, 2017)



Mariel von Schumann
Director



Johannes Apitzsch
Director



Sunil Mathur
Managing Director and
Chief Executive Officer



Christian Rummel
Executive Director and
Chief Financial Officer

Management



Gerd Duesser
Head, Power & Gas



Harald Griem
Head, Energy Management



Devidas Kulkarni
Head, Building Technologies



Tilak Raj Seth
Head, Mobility



Ashish Bhat
Head, Digital Factory



Bhaskar Mandal
Head, Process Industries
and Drives