







Jewellery Cinemas Retail



Starcast of Heropanti at SRS Jewells, Karol Bagh, Delhi



Starcast of Bullet Raja at SRS Cinemas, Lucknow



Starcast of Rangeelay at SRS Cinemas, Patiala



Starcast of Fer Mamla Gadbad-2 at SRS Cinemas, Patiala & Ludhiana



Season of Giving @ SRS Cinemas



Women's Day Clebration @ SRS Cinemas

# SRS in the News



Greater activity, sustained expansions and quality offerings have made brand SRS stand out in the marketplace, drawing greater attention not only from customers but also from our responsible media which finds it interesting to take the story of SRS growth to their readers. This faith humbles us all the more, and drives us to try harder to move towards greater customer satisfaction and sustainable growth. Here is a snapshot of the coverage that media has bestowed upon us.









#### SRS launches fixed deposit schemes











#### SRS Jewells' announces great festive offer on Diamond Jewellery

Flat 25% off ou all diamond jewellery

## NEW MULTIPLEX!

### Heal Estate Bill gets cabinet nod

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#### SRS Cinemas brings world class entertainment experience to Bhiwadi

entertainment experience to Binawaa

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SRS Cinemas adds a dash of Joy in.

Saluting the Spirit of Womanhood





MARKET GOING THROUGHA

#### एसआरएस ने अपनी रिटेल उपस्थिति और मजबूत की

#### VALUE BAZAAR





#### सही समय पर सही फैसले से मिली मंजिल



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### Corporate Information

#### CIN: L74999HR2000PLC040183

#### Board Of Directors

Dr. Anil Jindal Chairman (Executive) Sh. Sunil Jindal Managing Director Whole-Time Director Sh. Raju Bansal Whole-Time Director Sh. Vinod Kumar Sh. Jitender Kumar Garg Non-Executive Director Sh. Ankit Garq Non-Executive Director Sh. Praveen Gupta Independent Director Sh. Shiv Mohan Gupta Independent Director Independent Director Sh. Nishant Goel Sh. Jogindar Lal Chhabra Independent Director Sh. Lalit Kumar Independent Director Mrs. Anjali Trehan Independent Director

#### COO & Company Secretary

Dr. (Ms.) Navneet Kwatra

#### **CFO**

Sh. Bhagwan Dass

#### Deputy Company Secretary & Compliance Officer

Ms. Mamta Rastogi

#### **Statutory Auditors**

M/s. S. S. Kothari Mehta & Co. M/s. Rakesh Raj & Associates

#### Internal Auditors

M/s. Naresh Iai & Associates

M/s. Goel Mintri & Associates

M/s. R.G. Sharma & Co.

M/s. Nitin Kanwar & Associates

M/s. Love Mangla & Co.

M/s. Sumit Chhabra & Co.

M/s. SRGM & Associates

#### **Cost Auditors**

M/s. Ashok Kumar & Associates

#### Bankers

State Bank of India State Bank of Patiala State Bank of Travancore State Bank of Bikaner & Jaipur Bank of India Oriental Bank of Commerce Union Bank of India Syndicate Bank

#### Regd. Office

SRS Tower, 305 & 307, 3<sup>rd</sup> Floor, Near Metro Station Mewla Maharajpur, G. T. Road, Faridabad (NCR Delhi) – 121003 Ph. #0129-4323100 Fax#0129-4323195

#### Registrar And Share Transfer Agent

Beetal Financial & Computer Services (P) Ltd. Beetal House, 3<sup>rd</sup> Floor, 99 Madangir, Behind Local Shopping Centre, Near Dada Harsukh Dass Mandir, New Delhi – 110062 Ph. # 011-29961281 Fax#011-29961284



## Chairman's Message

Dear Shareowners,

With great joy, I welcome you once again to your Company's 14<sup>th</sup> Annual General Meeting. You will be happy and proud to know that your Company has performed very well this year as well, adding to its revenues, profitability and reach. Your support has been strong and dependable, and hence, my warm thanks to you right at the onset.

In FY 2013-14, your Company posted revenues of Rs. 3447.83 Crores, an increase of 18.88% over the previous year. Profits after Tax jumped to Rs. 42.75 Crores from Rs. 32.67 Crores, marking an increase of 30.86%.

I am sure you will agree with me that this growth in revenues and profitability in the current lukewarm economic scenario makes a significant achievement for the Company. Your Company has been very fortunate that it has been able to report excellent progress within this constraining economic and political environment. In fact, the Company was widely covered by the media for the good progress it clocked, also featured in some impressive business lists. It was ranked as the 54<sup>th</sup> largest jewellery company in the Global Market by The Plimsoll Global Analysis, UK. It also debuted in Fortune 500 Indian Companies and in Top 10 Gems & Jewellery Companies in India in Fortune India magazine's edition of December 2013.

While the end-results make it look easy, the fact is that your Company did face significant challenges along the way. For example, the jewellery segment, which has the largest revenue contribution to the Company's turnover, was challenged by the import curbs with the Government's 80:20 policy which stipulated that 20% of the gold purchased be exported back in the form of jewellery. This created a supply

constraint and also raised the premium for gold, though your Company managed to get its supplies unconstrained. Another issue, which hampered the business scenario across the country, was the extreme currency volatility and the persistently high inflation. Similar macro-economic factors such as poor pace of project clearances, low political governance, slow infrastructural development, high interest regime and poor consumer sentiments made the country's overall business environment challenging. Therefore, succeeding in such a scenario speaks volumes about your Company's strength and managerial abilities.

Moving ahead, we can now look forward to some exciting times for our overall economy. The game-changer event has been the elections which has put in place a strong Government with sufficient strength. Equally delightful is the fact that this new Government has shown, right in its early days, keenness to jump start the economy with growthpromoting measures such as reviving core sectors, spurring investments and fast-tracking project clearances. Going by its engagement on the foreign affairs front with neighbourhood countries as well as China, Japan and the US, one can also expect higher FDIS. All this, if works out well, will see the Indian economy enter another golden period of growth. A Government that is pro-reforms, pro-investments and quick on decision making will act as a force multiplier for the entire economy. Once the new Government delivers on this, the impact in terms of growth, employment, social development etc. will be beyond imagination. Good governance will encourage capital formation. Curbing corruption will stimulate creation of economic value for everyone. Reforms such as applicability of New Companies

Act, will improve the corporate governance norms and transparency in business.

It is my belief we shall come to such good times shortly. But right now, I want to once again celebrate the Company's achievements with you, so let me continue sharing the good news. We put in place significant expansions that allowed us to reach new markets and serve new customers, while also enhancing the reach of the SRS brand. This included opening of 15 new screens across 5 multiplexes in Shimla, Lucknow, Bareilly, Bhiwadi and Agra. Apart from this, we opened a new jewellery store in Palwal (our second store in the city) and added power with the opening of our largest, most premium and flagship store at Karol Bagh, New Delhithe heart of the jewellery retail industry of Delhi. In addition to this, we opened 4 new retail stores and several brand exclusive stores in places such as Delhi, Noida and Lucknow.

Such wonderful performance cannot be the result of one person's work; instead, it is the magic of diverse people working together for the realization of a singular vision. Hence, I would like to place my warm appreciation and gratitude to everyone who made it possible for the Company to grow. Kind appreciation to the Board for guiding the

Company with their wisdom and fine experience. Thanks also to all the Company's shareowners who put their belief into the Company and allowed it to work freely and in the right direction. Sincere appreciation also goes out to the management and team of the Company, as well as to all associates, vendors, partners, and surely to all the customers of the Company. A warm note of thanks also to all bankers, rating agencies, regulatory and governmental authorities who supported us in our endeavours and made it possible for us to succeed. I hope your support and guidance will stay with us in the coming times as well.

Thank you once again for partnering us in this journey, and along with you, I look forward to a spectacular year ahead.

Warm wishes and best regards,

Dr Anil Jindal Chairman

# MDA

Management's discussion & analysis



