

9<sup>th</sup>  
ANNUAL REPORT  
2014-2015

**SADBHAV  
INFRASTRUCTURE  
PROJECT LIMITED**

*The Highway to a golden Success*

  
**Sadbhav**  
TODAY FOR TOMORROW

***“ Coming together is a beginning;  
keeping together is progress;  
working together is success.”***

*- Henry Ford*

*Henry Ford’s definition of success is extrusively climatic and so is SIPL’s (Sadbhav Infrastructure Project Limited). Our journey started with designing and building a dream to provide the best physical infrastructure in nation. A mushroomed contribution towards progressiveness and a sense of achievement was realized as we treaded growth and establishment. Inclusion of our Management team along with our workforce envisioned the global strategy in local analogy. This continues to mark our way on the highway of success with passing of each milestone.*



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**Sadbhav Infrastructure Project Limited** has been linking the nation with their global standards since 2007. A subsidiary of Sadbhav Engineering Limited, with a vision to strive for perfection, mission to enhance and maintain the potential in providing our services and realize its multifarious objectives, SIPL stands true towards its endeavour to develop & service physical Infrastructure for better living and better transportation.



#### **OUR VISION**

Strive to become a Global Leader in Infrastructure Sphere by focusing on Leadership, People and Technology to deliver innovative and excellent Development, Operations and Maintenance Services.

#### **OUR MISSION**

- To initiate a proactive approach towards achieving our organizational goals by creating opportunities for expanding the organization to make global presence in the infrastructure sphere.
- Keep the interests of our internal and external stakeholders always on priority in an ethical and disciplined manner enabling us to be recognized as a people friendly organization.
- To provide transparent and boundary-less environment for our employees with opportunities to learn and develop so that they can “co-operate to compete”.
- Acquire and implement State-of-the-Art technology with an objective to provide environment-friendly, safe and cost effective services to our stakeholders.

Our **OBJECTIVE** is the summation of all deliverables in terms of implementations towards a successful value chain and a rocketed growth chart. It is to provide our beneficiaries, an improved performance with enhanced returns while continuing to alleviate our relationship with the promoters.

## Board of Directors



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**“ Unity is strength. When there is teamwork and collective efforts, success can be achieved ”**

*We have earned our success on the basis of providing the services by being a benefactor towards everyone. Therefore, our team and their workings are the most crucial aspect to the strong foundation of sustainable growth of SIPL.*

## Corporate Information

### BOARD OF DIRECTORS

- 1. Mr. Vishnubhai M. Patel**  
Chairman and Non-Executive Director
- 2. Mr. Shashin V. Patel**  
Non-Executive Director
- 3. Mr. Vasistha C. Patel**  
Managing Director
- 4. Mr. Nitin R. Patel**  
Non-Executive Director
- 5. Mr. Sandip Patel**  
Independent Director
- 6. Mr. Mirat N. Bhadlawala**  
Independent Director  
(w.e.f. 22-10-2014)
- 7. Mr. Arun S. Patel**  
Independent Director  
(w.e.f. 22-10-2014)
- 8. Mr. Atul N. Ruparel**  
Independent Director  
(w.e.f. 22-10-2014)
- 9. Mrs. Daksha N. Shah**  
Independent Director  
(w.e.f. 24-03-2015)
- 10. Mr. Jagdish Joshipura**  
Independent Director  
(w.e.f. 13-04-2015)
- 11. Mr. Jayant Goel**  
Independent Director  
(Up to 22-10-2014)
- 12. Mr. Apurva Gupta**  
Independent Director  
(Up to 22-10-2014)
- 13. Mr. Ravi Kapoor**  
Independent Director  
(Up to 22-10-2014)
- 14. Mr. Narendra M. Patel**  
Independent Director  
(Up to 22-10-2014)



*“ The fastest growing Indian economy has increased the demand for road infrastructure. Up-gradation of the National Highways from public funds alone are not sufficient. This has led the Government to take a policy decision to involve private sector for the development of National Highway on Build-operate-transfer (BOT). ”*

#### **COMPANY SECRETARY**

Mr. Gaurav Vesasi

#### **CHIEF FINANCIAL OFFICER**

Mr. Varun Mehta

#### **BOARD COMMITTEES**

##### **Audit Committee:**

Mr. Arun S. Patel  
Mr. Sandip V. Patel  
Mr. Nitin R. Patel

##### **Nomination and Remuneration Committee**

Mr. Vishnubhai M. Patel  
Mr. Atul N. Ruparel  
Mr. Mirat N. Bhadlawala

##### **Shareholder/Investor grievance/ Stakeholder Relationship Committee**

Mr. Nitin R. Patel  
Mr. Vasistha C. Patel  
Mr. Arun S. Patel  
Mr. Sandip V. Patel

##### **Finance and Investment Committee**

Mr. Vishnubhai M. Patel  
Mr. Vasistha C. Patel  
Mr. Nitin R. Patel  
Mr. Arun S. Patel

#### **Corporate Social Responsibility Committee**

Mr. Vasistha C. Patel - Chairman  
Mr. Nitin R. Patel - Member  
Mr. Sandip V. Patel - Member  
Mr. Atul N. Ruparel - Member

#### **Risk Management Committee**

Mr. Nitin R. Patel  
Mr. Vasistha C. Patel  
Mr. Sandip V. Patel

#### **IPO Committee**

Mr. Vishnubhai M. Patel  
Mr. Shashin V. Patel  
Mr. Vasistha C. Patel  
Mr. Nitin R. Patel

#### **STATUTORY AUDITORS**

Manubhai Shah & Co.  
S R B C & Co. LLP

#### **BANKERS**

ICICI Bank  
Indian Overseas Bank  
Kotak Mahindra Bank Ltd.  
Oriental Bank of Commerce  
Punjab National Bank  
Yes Bank

#### **REGISTERED OFFICE**

Sadbhav House,  
Opp. Law Garden Police Chowki,  
Ellisbridge, Ahmedabad - 380006.  
Website : [www.sadbhavinfra.co.in](http://www.sadbhavinfra.co.in)  
CIN: L45202GJ2007PLC049808

#### **CORPORATE OFFICE**

“Sadbhav”, Nr. Havmor Restaurant,  
B/H. Navrangpura Bus Stand,  
Navrangpura, Ahmedabad - 380009.

#### **MUMBAI OFFICE**

602/702, “C” Wing, Godrej Coliseum,  
Nr. Lokmanya, Behind Everard Nagar,  
Sion (East) Mumbai - 400022.

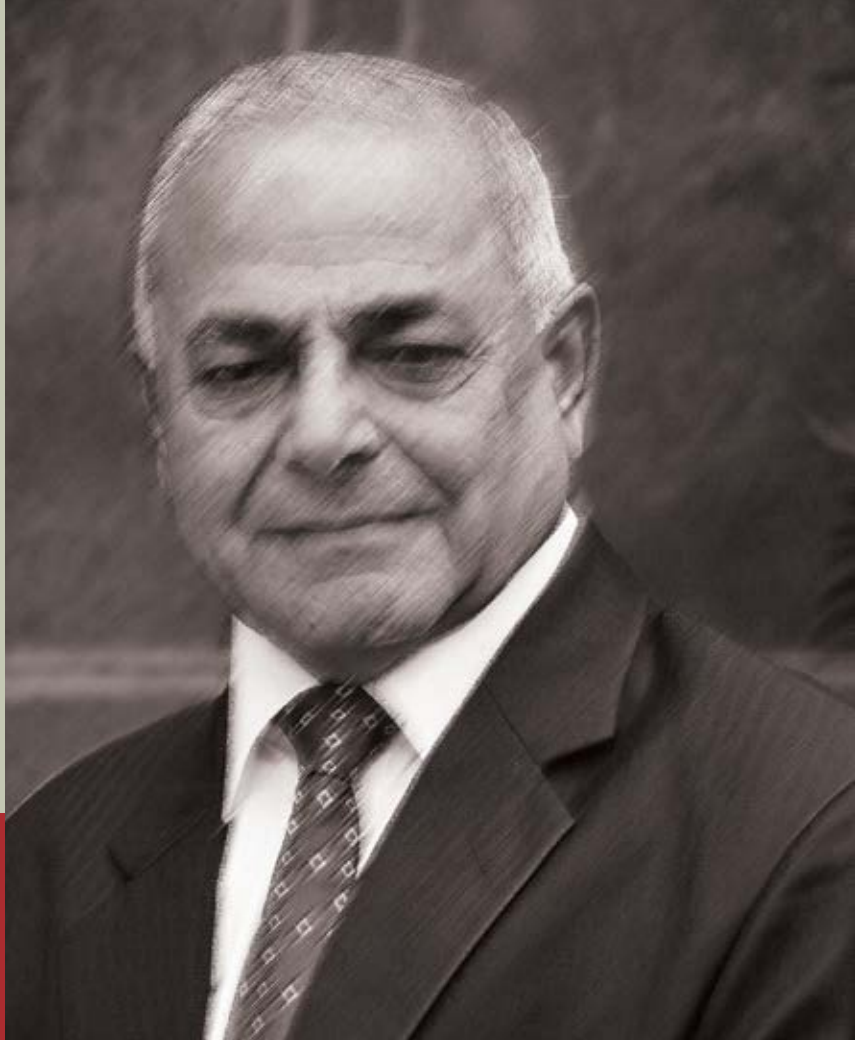
#### **REGISTRAR & TRANSFER AGENTS**

Link Intime India Pvt. Ltd.  
(formerly Intime Spectrum Registry Limited)  
C-13, Pannalal Silk Mills Compound,  
L.B.S. Marg, Bhandup (West),  
Mumbai - 400078.





***“ Striving for perfection in order to establish a prominent position, by exemplary performance, state of art quality work, thereby providing utmost satisfaction to all the stakeholders.”***



## ***Chairman's Message***

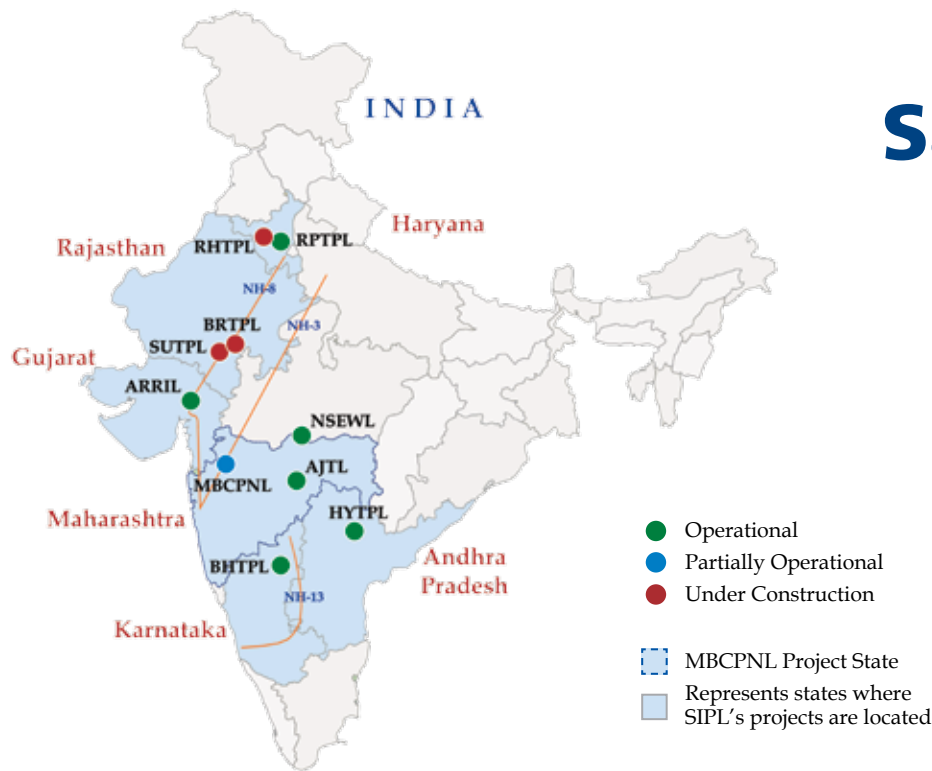
Dear Shareholders,

Sadbhav Infrastructure Project Limited, a subsidiary of Sadbhav Engineering Limited, has been lauded with numerous amounts of project and an exponential growth and success rate since its incorporation in 2007. Amidst being one of the leading road BOT companies, your company also became the one in India that specialises in the development, operation and maintenance of highways, roads and related projects. Your company never ignored its responsibility towards the society and environment with a zest with its purpose as a developer and operator for highways, road and related projects on a BOT basis. Continuing to do so with the same attitude for immeasurable number of years, it therefore, gives me immense pleasure to present the financial report of your company for the year 2014-2015.

The present global economic scenario is not supportive of the organizations goal to fully acknowledge. Though, the strengthened

economic growth of India has brought in influx of trade and travel. This has given the Indian infrastructural parameter a boom by converting them into an imperative for establishing a harmony between a global strategy and a local approach. This has not only led your company to bag some of the most important contracts and projects but also synonymize and engrave its name in the market with a structured yet successful growth.

As a company with a focused strategy and integrated structure with presence across the entire road sector value chain, we are pre-qualified on an annual basis to bid either directly or through joint ventures for DBFOT projects of values up to ₹ 26,500.00 million by the NHAI up to December 31, 2015. We are involved in the development, operation and maintenance of national and state highways and roads in several states in India including Maharashtra, Gujarat, Rajasthan, Karnataka,



## Projects Located in High Growth States, on Important Corridors

Haryana, Madhya Pradesh and Telangana and border check posts in the state of Maharashtra. All of our projects are also implemented and held through special purpose vehicles, including joint venture entities.

With a sizeable and diverse portfolio of PBOT projects located in high growth states and important corridors, we currently have six road projects which are fully operational, one is the partially operational border check posts while the remaining three projects are in various stages of development. Nine of the ten BOT projects are toll projects (including user fee for the border check posts in Maharashtra), while the remainder is an annuity project. Our operational projects cover approximately 1,531.16 lane kms and the projects under development cover approximately 1,061.48 lane kms. In addition, as of September 30, 2015, our Subsidiary MBPCL completed 13 check posts and is developing 9 more check

posts for our MBPCL Project.

In addition to the above projects, our Company has initiated the process to acquire from SEL, our corporate Promoter, 74.00% of the outstanding equity interest in MBHPL and 27.18% of the outstanding equity interest in DPTL. This restructuring is in accordance with the overall growth strategy to consolidate all BOT road projects to be developed by our Company, in which SEL, our corporate Promoter, has shareholding. Our Company has also agreed to acquire 60.00% of the outstanding equity interest in DPTL from HCC Concessions and HCC.

Generating revenues primarily from toll collection, user fee and annuity receipts, our company also provides operation and maintenance and advisory and project management services to our projects. For the financial year that ended on March 31, 2015,



## Chairman's Message

our consolidated revenue from operations and net loss amounted to ₹ 5,002.99 million and ₹ 3,015.61 million, respectively. None the less, we believe, a significant benefit from the experience of and relationships established by SEL with record execution of projects with over 25 years of experience in construction activities in the transport, mining and irrigation sectors, has occurred since its incorporation in the 1988. I feel privileged to say that all the above would not have been possible if we, at SIPL, did not have a strong team of Engineering and Management and Project staff. As a resultant, gathering an excellent team of young professionals, who brought their comprehensive expertise, benefitted our company. Therefore, we have ensured that our employees gain ample opportunities for personal and professional growth.

Therefore, I take this opportunity to thank every stakeholder of SIPL, who plays an

important role in our success and aid us in our constant effort towards making a difference. We also place on record our appreciation for undaunted trust and unfathomable support of our customers, shareholders, lenders, partners and vendors shown towards the company. With your esteemed presence and garnered interest in the company's working, I thereby, on your as well as Board of Directors behalf, whole heartedly like to admire and thank the seamless efforts of the employees of SIPL on yet another impressive performance and pursuing their goal to establish trust amongst you for the financial year of 2015.

Thank you.

Vishnubhai Patel



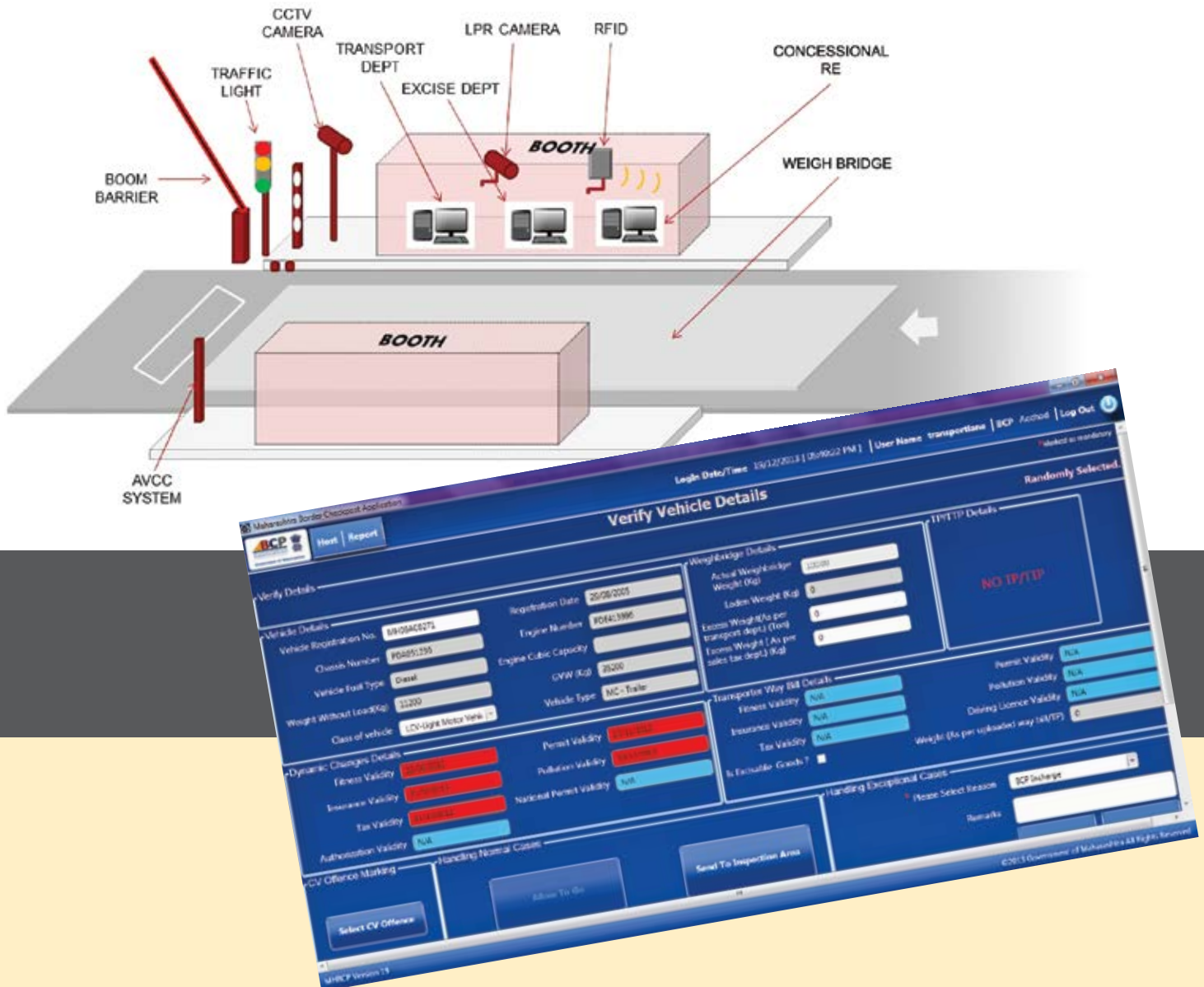


## *Connecting Nation with Global Technology*

Sadbhav Infrastructure Project Limited is managing build-operating-transfer with advanced technology towards an efficient system of operations. The use of “automated” toll enforcement makes it a rather unique system of payment gateway with optimum security as it helps in keeping video logs, vehicle - traffic and toll collection records as well as their backup.



# MBCPNL - System Layout



We believe we have a robust toll collections system to manage critical day-to-day toll collection and toll management of our projects. Classification of vehicles at our toll plazas is done both manually by the toll collector and also automatically using weight in motion technology and AVC cameras. Further, the entire process is monitored by supervisors using pan-tilt-zoom camera surveillance. Since a significant portion of the toll fees are paid in cash, we closely monitor the collection of toll fees in order to reduce toll collection leakage. In order to improve the efficiency and integrity of our toll projects, we continuously attempt to improve the internal processes and upgrade technology to manage any leakages, and to

streamline toll collection, route operations and maintenance processes. For example, we have implemented electronic toll collection ("ETC") systems for the RPTPL, BHTPL and HYTPL Projects. As a result of this continuous focus on efficiency and integrity in the maintenance and operation of the toll roads, we believe we are able to reduce operational costs and improve our operating efficiency.

At SIPL, our trained staff looks after the smooth workings of these inclusions of latest technology. Therefore, it has resulted in effective increase in toll collections and thus, a profitable future.