



# Sakuma Exports Limited

10th Annual Report 2014-2015



# SAKUMA EXPORTS LIMITED

## BOARD OF DIRECTORS

Mr. Chander Mohan – Executive Chairman  
Mr. Saurabh Malhotra -Managing Director  
Mr. Ashok Kumar Doda  
Mr. Radhe Shyam  
Mr. Om Parkash Singal  
Ms. Shipra Mediratta

## AUDIT COMMITTEE

Mr. Radhe Shyam  
Mr. Ashok Kumar Doda  
Mr. Om Parkash Singal

## STAKEHOLDERS RELATIONSHIP COMMITTEE

Mr. Ashok Kumar Doda  
Ms. Shipra Mediratta  
Mr. Radhe Shyam

## REGISTERED OFFICE

301-A, Aarus Chambers,  
S.S. Amrutwar Lane,  
Near Mahindra Tower,  
Worli, Mumbai-400013  
[www.sakumaexportsltd.com](http://www.sakumaexportsltd.com)

## AUDITORS

M/s S N K & Co.  
Chartered Accountants  
303, Konark Shram,  
156, Tardeo Road,  
Mumbai- 400034

## BANKERS

Corporation Bank  
Axis Bank Limited  
Indian Overseas Bank  
Union Bank of India  
Ratnakar Bank Limited

## NOMINATION & REMUNERATION COMMITTEE

Mr. Radhe Shyam  
Mr. Om Parkash Singal  
Ms. Shipra Mediratta

## SHARE TRANSFER AGENTS

Big Share Services Private Limited  
E-2, Ansa Industrial Estate,  
Sakivihar Road, Saki Naka,  
Andheri (E), Mumbai – 400072  
Tel: 022 40430200 Fax: 022 28525207  
Email: [info@bigshareonline.com](mailto:info@bigshareonline.com)  
[bss@bigshareonline.com](mailto:bss@bigshareonline.com)

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## NOTICE

**NOTICE** is hereby given that the Tenth Annual General Meeting of the members of **SAKUMA EXPORTS LIMITED** will be held on Tuesday 11<sup>th</sup> August 2015 at 10.30 A.M. at Nehru Planetarium (Basement), Nehru Centre, Dr. Annie Besant Road, Worli, Mumbai- 400018 to transact the following business:

### **Ordinary Business:**

1. To consider and adopt the Audited Financial Statements of the Company for the financial year ended 31<sup>st</sup> March, 2015 and the Reports of the Board of Directors and the Auditors thereon.
2. To declare dividend on Equity Shares @10 % i.e. ₹.1 per Equity share.
3. To appoint a Director in place of Ms. Shipra Mediratta, who retires by rotation and being eligible, offers herself for re-appointment.
4. Appointment of Statutory Auditors

To consider and, if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:

“RESOLVED THAT pursuant to the provisions of Sections 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 (the Act) and The Companies (Audit and Auditors) Rules, 2014, (the Rules), (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), Messrs M.L. Sharma & Co., Chartered Accountants, Mumbai having ICAI Firm Registration No. 109963W, who have offered themselves for appointment and have confirmed their eligibility to be appointed as Auditors, in terms of provisions of Section 141 of the Act, and Rule 4 of the Rules, be and are hereby appointed as Statutory Auditors of the Company for the Company's financial year 2015-16, in place of retiring auditor M/s. S. N. K. & Co., Chartered Accountants, the outgoing auditors who has expressed their unwillingness to be re-appointed as auditors of the company and to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company on such remuneration as may be agreed upon by the Board of Directors and the Auditors, in addition to service tax and re-imbursement of out of pocket expenses incurred by them in connection with the audit of Accounts of the Company.”

### **SPECIAL BUSINESS**

5. To appoint Shri Om Parkash Singal (DIN: 02585264) as an Independent Director and in this regard to consider and if thought fit to pass with or without modification the following resolution as a special resolution:

“RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and Clause 49 of the Listing Agreement, Shri Om Parkash Singal (DIN: 02585264), who was appointed as a Director liable to retire by rotation and whose term expires at this Annual General Meeting and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for 4 (four) consecutive years for a term up to the conclusion of the 14<sup>th</sup> Annual General Meeting of the Company in the calendar year 2019.”

### **NOTES:**

1. The relative Explanatory Statements, pursuant to Section 102 of the Companies Act, 2013, in respect of the business under Item Nos. 5 of the accompanying Notice are annexed hereto.
2. A statement giving the relevant details of the Directors seeking re-appointment under Item Nos. 3 of the accompanying Notice, as required by Clause 49 of the Listing Agreement entered into with the Stock Exchanges is annexed herewith.
3. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.**

THE INSTRUMENT APPOINTING A PROXY SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING i.e. 8TH AUGUST 2015.



4. A person can act as a proxy on behalf of Members not exceeding fifty in number and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A Member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as a proxy and such person shall not act as proxy for any other person or shareholder.
5. Corporate Members intending to send their authorized representatives to attend the Meeting pursuant to Section 113 of the Companies Act, 2013 are requested to send to the Company, a certified copy of the relevant Board Resolution together with their respective specimen signatures authorizing their representative(s) to attend and vote on their behalf at the Meeting.
6. Members are requested to bring their attendance slips duly completed and signed mentioning therein details of their DP ID and Client ID/ Folio No.
7. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote at the Meeting.
8. Relevant documents referred to in the accompanying Notice and in the Explanatory Statements are open for inspection by the Members at the Company's Registered Office on all working days of the Company, during business hours upto the date of the Meeting.
9. The Register of Members and Share Transfer Books of the Company shall remain closed from 5<sup>th</sup> August, 2015 to 11<sup>th</sup> August, 2015, both days inclusive, for payment of final dividend, if declared at the Meeting.
10. After the declaration of the dividend at the Annual General Meeting, the same will be paid to those Members of the Company whose names stand on the Register of Members of the Company on 5<sup>th</sup> August, 2015. The dividend in respect of shares held in dematerialized form in the Depository System will be paid to the beneficial owners of shares as on 5<sup>th</sup> August, 2015, as per the list provided by the Depositories for this purpose. The dividend will be payable on and from 10<sup>th</sup> September, 2015.
11. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to the Depository Participants with whom they maintain their demat accounts. Members holding shares in physical form should submit their PAN to the Company.
12. Members desiring any relevant information on the Accounts at the Annual General Meetings are requested to write to the Company at least seven days in advance, so as to enable the company to keep the information ready. Members can also email their queries at the email address of the Compliance Officer, Mr. Raju Pillai: [companysecretary@sakumaexportsltd.com](mailto:companysecretary@sakumaexportsltd.com)
13. Pursuant to the provisions of Section 205A(5) and 205C of the Companies Act, 1956 (which are still applicable as the relevant sections under the Companies Act, 2013 are yet to be notified), the Company has transferred on due dates, the unpaid or unclaimed dividends for the financial year ended 31<sup>st</sup> March, 2007 and to the Investor Education and Protection Fund (IEPF) established by the Central Government. Pursuant to the provisions of Investor Education and Protection Fund (Uploading of Information regarding unpaid and unclaimed amounts lying with Companies) Rules, 2012, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company as on August 28, 2014 (date of the last Annual General Meeting) on the website of the Company ([www.sakumaexportsltd.com](http://www.sakumaexportsltd.com)), as also on the website of the Ministry of Corporate Affairs ([www.mca.gov.in](http://www.mca.gov.in)).

**For Equity Shareholders:**

Financial Year	Date of Declaration of Dividend	Last Date of claiming un-paid Dividend
Final Dividend 2007- 2008	20.08.2008	24.09.2015
Final Dividend 2010- 2011	18.08.2011	22.09.2018
Final Dividend 2011-2012	27.09.2012	31.10.2019
Final Dividend 2012-2013	29.07.2013	02.09.2020
Final Dividend 2013-2014	28.08.2014	02.10.2021

**For Preference Shareholders:**

Financial Year	Date of Declaration of Dividend	Last Date of claiming un-paid Dividend
Dividend 2007- 2008	20.08.2008	24.09.2015
Dividend 2008 – 2009	15.09.2009	21.10.2016
Dividend 2009 – 2010	15.09.2010	20.10.2017
Dividend 2010 – 2011	28.02.2011	27.02.2018

Members who have not so far received / encashed dividend for the aforesaid years are requested to seek issue of duplicate warrant(s) by writing to the Company's Registrar and Share Transfer Agent i.e. M/s. Big Share Services Private Limited

14. Members holding shares in single name and in physical form are advised to make a nomination in respect of their shareholding in the Company and those Members who hold shares singly in dematerialized form are advised to make a nomination through their Depository Participants.
15. Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically
16. Information required under Clause 49 of the Listing Agreement relating to Corporate Governance with respect to the Director being appointed and Directors retiring by rotation and being eligible, seeking re-appointment is as under:

Particulars	Ms. Shipra Mediratta
Director Identification Number(DIN)	01236811
Date of Birth	02/08/1972
Nationality	Indian
Date of Appointment on Board	January 25, 2007
Qualifications	M.Com Part(I) Post Graduate with specialization in Human Resource Management (HRM)
Shareholding in Sakuma Exports Limited	Nil
Expertise in specific functional areas	She has been conducting seminars/workshops on HRM Communication skill, Negotiation skills and other soft skills in the corporate world.
Directorships in other Public Limited Companies*	Nil
Memberships of Committees in other Public Limited Companies* (includes only Audit & Shareholders / Investors Grievances Committee)	Nil

Particulars	Mr. Om Parkash Singal
Director Identification Number(DIN)	02585264
Date of Birth	05/04/1946
Nationality	Indian
Date of Appointment on Board	November 05, 2012
Qualifications	BA (Hon's), LLB, CAIIB, ACS (Inter)
Shareholding in Sakuma Exports Limited	Nil
Expertise in specific functional areas	Wide experience in legal affairs of Corporate Finances from Project Appraisal Stage till Recovery of Loans, Legal advice, including documentation, title investigation and Security creation. Expertise in Litigation for recovery of dues in Courts / DRTs, High Courts and Supreme Courts
Directorships in other Public Limited Companies*	Nil
Memberships of Committees in other Public Limited Companies* (includes only Audit & Shareholders / Investors Grievances Committee)	Nil





## PROCESS FOR MEMBERS OPTING FOR E-VOTING

### Voting through electronic means

1. In compliance with provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Clause 35B of the Listing Agreement, the Company is pleased to provide members facility to exercise their right to vote on resolutions proposed to be considered at the 10<sup>th</sup> Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM) (“remote e-voting”) will be provided by National Securities Depository Limited (NSDL).
2. The facility for voting through ballot paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.
3. The members who have cast their vote by remote e-voting prior to the (AGM) may also attend the (AGM) but shall not be entitled to cast their vote again.
4. The remote e-voting period commences on 8th August, 2015 (9:00 am) and ends on 10th August, 2015 (5:00 pm). During this period members’ of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 4<sup>th</sup> August, 2015, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.
5. The process and manner for remote e-voting are as under:
  - A. In case a Member receives an email from NSDL [for members whose email IDs are registered with the Company/ Depository Participants(s)] :
    - a) Open email and open PDF file viz; “remote e-voting.pdf” with your Client ID or Folio No. as password. The said PDF file contains your user ID and password/PIN for remote e-voting. Please note that the password is an initial password.
    - b) Launch internet browser by typing the following URL: <https://www.evoting.nsdl.com/>
    - c) Click on Shareholder - Login
    - d) Put user ID and password as initial password/PIN noted in step (i) above. Click Login.
    - e) Password change menu appears. Change the password/PIN with new password of your choice with minimum 8 digits/characters or combination thereof. Note new password. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
    - f) Home page of remote e-voting opens. Click on remote e-voting: Active Voting Cycles.
    - g) Select “EVEN” of “Sakuma Exports Limited”.
    - h) Now you are ready for remote e-voting as Cast Vote page opens.
    - i) Cast your vote by selecting appropriate option and click on “Submit” and also “Confirm” when prompted.
    - j) Upon confirmation, the message “Vote cast successfully” will be displayed.
    - k) Once you have voted on the resolution, you will not be allowed to modify your vote.
    - l) Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to [noticetome@gmail.com](mailto:noticetome@gmail.com) with a copy marked to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in)
  - B. In case a Member receives physical copy of the Notice of AGM [for members whose email IDs are not registered with the Company/Depository Participants(s) or requesting physical copy] :
    - a) Initial password is provided as below/at the bottom of the Attendance Slip for the AGM:  

<u>EVEN (Remote e-voting Event Number)</u>	<u>USER ID</u>	<u>PASSWORD/PIN</u>
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    - b) Please follow all steps from Sl. No. (b) to Sl. No. (l) above, to cast vote.

6. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Members and remote e-voting user manual for Members available at the downloads section of [www.evoting.nsdl.com](http://www.evoting.nsdl.com) or call on toll free no.: 1800-222-990.
7. If you are already registered with NSDL for remote e-voting then you can use your existing user ID and password/PIN for casting your vote.
8. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
9. The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of 4<sup>th</sup> August, 2015.
10. Any person, who acquires shares of the Company and become member of the Company after dispatch of the notice and holding shares as of the cut-off date i.e. 4<sup>th</sup> August, 2015, may obtain the login ID and password by sending a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) or [Issuer/RTA](#).  
However, if you are already registered with NSDL for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using “Forgot User Details/Password” option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com) or contact NSDL at the following toll free no.: 1800-222-990.
11. A member may participate in the AGM even after exercising his right to vote through remote e-voting but shall not be allowed to vote again at the AGM.
12. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through ballot paper.
13. Mr. Punit P. Shah, Practicing Company Secretary (Membership No. 20536) and Partner M/s. P. P. Shah & Co., Practicing Company Secretaries has been appointed for as the Scrutinizer for providing facility to the members of the Company to scrutinize the voting and remote e-voting process in a fair and transparent manner.
14. The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of “Ballot Paper” or “Poling Paper” for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
15. The Scrutinizer shall after the conclusion of voting at the general meeting, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer’s report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.
16. The Results declared alongwith the report of the Scrutinizer shall be placed on the website of the Company and on the website of NSDL immediately after the declaration of result by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the BSE Limited and NSE Limited.

**By order of the Board  
For Sakuma Export Limited**

**Place: Mumbai  
Dated: 15<sup>th</sup> May, 2015**

**Sd/-  
(Saurabh Malhotra)  
Managing Director**



**ANNEXURE TO THE NOTICE  
EXPLANATORY STATEMENT PURSUANT TO  
SECTION 102 OF THE COMPANIES ACT, 2013**

**ITEM NO. 5 – Appointment of Mr. Om Parkash Singal as an Independent Director.**

Shri Om Parkash Singal is Independent Director of the Company and have held the positions as such for 1 (One) year since 1<sup>st</sup> April, 2014 (the date on which section 149 of the Companies Act, 2013 was notified). The Securities and Exchange Board of India (SEBI) has amended Clause 49 of the Listing Agreement w.e.f. from 1<sup>st</sup> October, 2014 inter alia stipulating the conditions for the appointment of independent directors by a listed company.

It is proposed to appoint Shri Om Parkash Singal as Independent Director under Section 149 of the Act and Clause 49 of the Listing Agreement to hold office for 4 (four) consecutive years for a term up to the conclusion of the 14<sup>th</sup> Annual General Meeting of the Company in the calendar year 2019, since he has already held as Independent Director for one year.

Shri. Om Parkash Singal is not disqualified from being appointed as Directors in terms of Section 164 of the Act and have given their consent to act as Director.

The Company has received notices in writing from members alongwith the deposit of requisite amount under Section 160 of the Act proposing the candidature of Shri Om Parkash Singal for the office of Directors of the Company.

The Company has also received declaration from Shri Om Parkash Singal that he meet with the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and under Clause 49 of the Listing Agreement.

In the opinion of the Board, Shri Om Parkash Singal fulfill the conditions for appointment as Independent Director as specified in the Act and the Listing Agreement. Shri Om Parkash Singal is independent of the management.

Brief resume of Shri Om Parkash Singal, nature of his expertise in specific functional areas and names of companies in which he hold directorships and memberships / chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges, are provided in the notice of the Annual General Meeting and Corporate Governance Report forming part of the Annual Report.

Copy of the draft letters for appointments of Shri Om Parkash Singal as Independent Director setting out the terms and conditions are available for inspection by members at the Registered Office of the Company.

This Statement may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchanges. Shri Om Parkash Singal is interested in the resolutions set out respectively at Item Nos. 5 of the Notice with regard to his respective appointments.

The relatives of Shri Om Parkash Singal may be deemed to be interested in the resolutions set out respectively at Item Nos. 5 of the Notice, to the extent of his shareholding interest, if any, in the Company. Save and except the above, none of the other Directors of the Company / his relatives are, in any way, concerned or interested, financially or otherwise, in these resolutions.

The Board commends the Special Resolutions set out at Item Nos. 5 of the Notice for approval by the shareholders.

**By order of the Board  
For Sakuma Exports Limited**

Sd/-

**Place: Mumbai  
Dated: May 15, 2015**

**(Saurabh Malhotra)  
Managing Director**



## BOARD'S REPORT & MANAGEMENT DISCUSSION AND ANALYSIS

TO THE MEMBERS OF  
SAKUMA EXPORTS LIMITED

The Directors take pleasure in presenting the Tenth Annual Report together with the audited financial statements for the year ended 31<sup>st</sup> March, 2015. The Management Discussion and Analysis has also been incorporated into this report.

### 1. FINANCIAL RESULTS

#### Financial Results For The Year Ended March 31, 2015

(₹ in lacs)

	Standalone		Consolidated	
	2014-15	2013-14	2014-15	2013-14
Sales & Other Income	1,09,313.81	1,01,459.22	181025.13	1,58,182.06
Profit before depreciation & Tax	1329.73	1,132.64	2470.22	2,217.26
Depreciation	83.30	79.32	83.60	79.70
Profit before Tax	1246.43	1,053.32	2386.62	2,137.56
Provision for Tax				
- Current Tax	385.05	365.00	385.18	365.79
- Deferred Tax	(12.88)	(16.17)	(12.88)	(16.17)
- Income Tax of Earlier years	0.89	(0.61)	1.23	(0.61)
Minority Interest and share of loss of associate	0.00	0.00	54.79	158.32
Net Profit after tax	873.37	705.10	1958.30	1630.23
Add: Surplus from previous period	1639.99	1,127.07	2901.20	1399.77
Profit Available for Appropriation	2513.36	1,832.17	4859.50	3093.37
Appropriation				
Dividend on Equity Shares	164.26	164.26	164.26	164.26
Dividend Tax	-	27.92	-	27.92
Excess provision of Reversed back	-	-	-	-
Transfer to Statutory Reserve	-	-	-	-
<b>Balance carried to Balance Sheet</b>	<b>2349.10</b>	<b>1,639.99</b>	<b>4695.24</b>	<b>2,901.20</b>

**Note:** During the relevant financial year, the company has received dividend from its foreign subsidiary, GKM General Trading LLC, of ₹ 1,75,39,246/- on which the company is liable to pay ₹ 26,30,887/- as dividend tax u/s 115BBD of the Income Tax Act. As the Dividend received from the foreign subsidiary is higher than the proposed dividend and as the tax paid or payable on the dividend received from foreign subsidiary is eligible for set-off against liability of dividend distribution tax payable u/s 115-O of the Act, no separate provision for dividend distribution tax is made.

The Company proposes to transfer an amount of ₹ Nil to the General Reserves and amount of ₹ 23,49,09,946 is proposed to be retained in the Statement of Profit and Loss.

### 2. HIGHLIGHTS OF PERFORMANCE

- Total income for the year increased by 7.75 % to ₹ 1,09,313.81 Lakhs as compared to ₹ 1,01,459.24 Lakhs in Previous year
- Total net sales for the year was ₹ 1,08,085.35 Lakhs as compare to ₹ 1,01,132.15 Lakhs in Previous year, a growth of 6.88 %
- Total profit before tax for the year was ₹ 12.46 Crores as compare to ₹ 10.53 Crores in Previous year

### 3. OPERATIONS REVIEW AND FUTURE PROSPECTS

The year under review was yet another year full of challenges for the Company under domestic front owing to late onset of monsoon. Commencement of Sugar production got delayed resulting in loss of business opportunities during the month of October & November in Sugar business which is a prime commodity of Company's business. The year started under global recessionary conditions, though there was improvement in U.S. economy. Global scenario continued to be grim with



several economics including few European economies reeling under recession which lead to decline in the Global prices of commodities. In the circumstances Indian Agri products lost parity and business competitiveness. Weakening of major economies affected international trade adversely. The international prices of agricultural products were mostly lower than those prevailing in India. With bearish micro environment and lower returns, Overseas investors were shy and there was general exit of investment in commodities. This adversely affected Indian exports in agricultural commodities. Mismatch in prices continued throughout the year which resulted in overall fall in the export volume. Domestic prices of other Agri Commodities viz. Rice, Oilseed Extraction, Maize, Wheat etc. continued to mismatch rendering export business un-remunerative in general which adversely impacted topline of the Company. Weak demand of Raw Cotton from China & other importing countries also continued during the year. During the year China's Raw Cotton import dropped to US\$ 690 Million as against US\$ 1910 Million in 2013-14 registering a decline of about 65% year on year basis. Same is the case with other Raw Cotton importing countries viz. Bangladesh, Vietnam etc. as a result, the Company could not make much headway in cotton exports.

However, in the last quarter, turnover shortfall was largely compensated after announcement of export subsidy by the Govt. on Raw Sugar and the Company was able to secure large export orders. The Company achieved standalone turnover of ₹ 422 Crores only in the first 9 months (Previous year ₹ 627 Crores) in the face of tough global market conditions but the shortfall was largely compensated in the last quarter by achieving a turnover of ₹ 659 Crores (Previous year ₹ 384 Crores) on standalone basis which was the historic high turnover in any quarter so far.

During the lean period of first 10 month of the year when exports were not providing adequate business opportunities, the Company focused on domestic trade and import of edible oils to deploy its resources gainfully to end first 9 months period of the year with marginal profits.

Since announcement of the subsidy on export of Raw Sugar, Indian Raw Sugar prices reconciled to some extent with Global markets and the Company secured large export orders which continued to be executed in the current financial year.

Despite many odds, the Company was able to show stable growth in overall turnover & margins on the back of efficiency and scale of economics. On standalone basis the Company achieved Turnover of ₹ 1081.00 Crores (previous year ₹ 1014.59 Crores) with Profit before tax at ₹ 12.46 Crores (previous year ₹ 10.53 Crores).

As reported last year the company is continuously strengthening its marketing network, widening and diversifying its product range & markets and planning to rope-in more & more customers and explore untapped markets to achieve higher growth in the years to come.

- **Working of Subsidiaries :**

The working of one subsidiary Company namely Sakuma Exim DMCC in Dubai continued to achieve stable growth. Turnover of Sakuma Exim DMCC during the financial year 2014-15 was AED 244,878,284 (previous year AED 193,266,830). An increase of 26.70% year on year basis with net profit of AED 4,926,092 (previous year AED 1,957,355). GKM General Trading LLC achieved turnover of AED 185,212,500 as against AED 202,294,280 in the previous year with net profit of AED 1,373,706 (previous year 3,05,7411). Looking to the profitability & healthy reserve position, GKM General Trading LLC declared & paid maiden dividend of AED 1,300,000 during the year under review.

Subsidiary Companies in Ghana & Tanzania could not make any significant contribution. As a measure of abundant precaution & safety of human capital, the Company's personnel were called back home due to outbreak of Ebola epidemic in many African countries. Management is considering to re-establish those offices as well as proposes to shortly re-operationalize & strengthen the subsidiary Company in Singapore. We are working to strengthen these subsidiary Companies and expect good performance in near future.

#### 4. DIVIDEND

Your Directors are pleased to recommend a final dividend of ₹ 1/- per equity share of ₹ 10 each. The total outgo for the current year amounts to ₹ 1,97,10,165, including dividend distribution tax of ₹ 32,83,546/- as against ₹ including dividend distribution tax of ₹ 27,91,589 / - in the previous year.

**Note:** During the relevant financial year, the company has received dividend from its foreign subsidiary, GKM General Trading LLC, of ₹ 1,75,39,246/- on which the company is liable to pay ₹ 26,30,887/- as dividend tax u/s 115BBD of the Income Tax Act. As the Dividend received from the foreign subsidiary is higher than the proposed dividend and as the tax paid or payable