

# **Samrat Pharmachem Limited**

20<sup>th</sup> Annual Report 2011-2012



Lalit Mehta Chairman and Managing Director



Rajesh Mehta Executive Director



Mahendra Pipalia Director



Samir Kothary Director



Hitendra Shah Director

www.samratpharmachem.com

# Samrat Pharmachem Limited

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#### **BOARD OF DIRECTORS**

Mr. Lalit Mehta	Chairman & Managing Director		
Mr. Rajesh Mehta	Executive Director		
Mr. Mahendra Pipalia	Director		
Mr. Samir Kothary	Director		
Mr. Hitendra Shah	Director		

#### STATUTORY & REGISTERED OFFICE & FACTORY

Plot no. A2/3445, GIDC, Phase 4, Ankleshwar - 393 002, Gujarat

#### CORPORATE OFFICE

A/7 Sai Prasad, 2nd Floor, Teli Gali Cross Lane, Andheri (East), Mumbai - 400 069

#### STATUTORY AUDITORS

Shah, Shah & Shah Chartered Accountants 502, Damji Shamji Trade Centre, Vidyavihar (West), Mumbai - 400 086

#### **TAX AUDITORS**

Nalin S. Parekh & Co.Chartered Accountants302 Madhav Apts., Jawahar Road, Opposite Ghatkopar Station (East), Mumbai - 400 077

#### **PRINCIPAL BANKER**

ICICI Bank Ltd. Sagar Avenue, S. V. Road, Andheri (West), Mumbai - 400 058

CITI Bank N. A. Kalpachandra, S. V. Road, Andheri (West), Mumbai – 400 058

#### **CO-BANKERS**

HDFC Bank Ltd. Jamuna Apts, S. V. Road, Andheri (West), Mumbai - 400 058

State Bank of India Rahul Apartments, S. V. Road, Andheri (West), Mumbai - 400 058

#### **REGISTRARS & SHARE TRANSFER AGENTS**

Link Intime India Pvt Ltd

C/13, Pannalal Silk Mills Compound, LBS Marg, Bhandup (West), Mumbai - 400 078

#### NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the **TWENTIETH** ANNUAL GENERAL MEETING of the Members of the Company will be held on Saturday, the 29<sup>th</sup> September, 2012 at 1.00 p.m. at the Registered Office of the Company at Plot No. A2/ 3445, GIDC, Phase 4, Ankleshwar - 393 002, Gujarat to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March 2012 and the Profit and Loss Account of the company for the year ended as on that date, together with Directors' and Auditors' Reports thereon.
- 2. To appoint a Director in place of Mr. Rajesh Mehta, who retires by rotation and being eligible offers himself for reappointment.
- 3. To appoint a Director in place of Mr. Hitendra Shah, who retires by rotation and being eligible offers himself for re-appointment.
- 4. To appoint Auditors' and fix their remuneration. The retiring auditors, M/s. Shah, Shah & Shah, Chartered Accountants, Mumbai are eligible for re-appointment.

#### **SPECIAL BUSINESS**

5. To consider and thought fit, to pass, with or without modifications, the following resolution as an ordinary resolution:

"RESOLVED THAT in supersession of the ordinary resolution passed at the earlier Annual General Meeting and pursuant to Section 293(1)(d) and other applicable provisons, if any, of the Companies Act, 1956, consent of the Company be and is hereby accorded to the Board of Directors of the Company for borrowing from time to time any sum or sums of money on such terms and conditions as the Board may deem fit, which together with the monies already borrowed by the Company (apart from temporary loans obtained / to be obtained from companies bankers in ordinary course of business) may exceed the aggregate of the paidup capital of the company and its free reserves, i.e. to say reserves not set apart for any specific purpose, provided that the maximum amount so borrowed by the Board shall not at any time exceed Rs. 1,000 Crores (Rupees One Thousand Crores Only).

RESOLVED FURTHER THAT pursuant to the provisions of Section 293(1)(a) of the Companies Act, 1956, the Board of Directors be and is hereby authorised to secure the borrowings of monies in such manner as they may think fit and for that purpose to create mortgage, charge and/or hypothecation in respect of the whole or any part of the properties and assets of the Company, both present and future, and on such terms and conditions as the Board of Directors may think fit from time to time.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, desirable or expedient for the purpose of giving effect to this resolution."

#### **NOTES**

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY OR PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY OR PROXIES SO APPOINTED NEED NOT BE A MEMBER OR MEMBERS, AS THE CASE MAY BE, OF THE COMPANY.
- Proxies, if any, in order to be effective, must be received at the Registered Office of the Company at Plot No. A2/ 3445, GIDC, Phase 4, Ankleshwar - 393 002, Gujarat, not less than 48 hours before the commencement of the meeting. Proxies shall not have any right to speak at the meeting.
- 3. An Explanatory Statement as required U/s. 173(2) of the Companies Act, 1956, is annexed to the notice in respect of Item No. 5 of agenda of notice.
- 4. The Register of Members and the Share Transfer Books of the Company will remain closed for a period of 15 days from 15<sup>th</sup> September, 2012 to 29<sup>th</sup> September, 2012 (both days inclusive).
- 5. Members are requested to kindly notify to the Registrar and Transfer Agent of the company M/s. Link Intime India Pvt Ltd. (Kind Attn : Mr. Sharad Patkar), C/13 Pannalal Silk Mills Compound, LBS Marg, Bhandup (West), Mumbai 400 078, immediately of any change in their addresses.

Name of the Director	Date of Birth	Date of Appointment	Qualification	Directorship in Other companies in India	Chairman/ Member of other committees of other companies
Mr. Rajesh Mehta	25/06/1964	16/06/1992	B.Com, CA	No	No
Mr. Hitendra Shah	26/10/1967	30/12/2005	B.Com	No	No

6. Information pursuant to Clause 49 of the Listing Agreement for re-appointment of Directors.

- 7. Members are requested to DEMAT their shares in order to facilitate easy & faster trading in equity shares.
- 8. Members are requested to quote their Folio / DP Id No. in all their correspondence.
- 9. Members desirous of having any information regarding accounts are requested to write to the Company at least 7 days in advance of the date of Annual General Meeting so as to enable the Management to keep the information ready.
- 10. Members are requested to bring their copies of the Annual Report to the Meeting.
- 11. Members are requested to bring with them the attendance slip and hand it over at the entrance duly signed by them.

#### 12. Note on Green Initiative :

As per the circular bearing no. 17/2011 dated 21.04.2011 and 18/2011 dated 29.04.2011 issued by the Ministry of Corporate Affairs, the companies are requested to send Annual Reports to the shareholders. According to the said circular the company is requesting all shareholders to send their email address to the company at its registered office or to the Registrar & Transfer Agent for necessary processing.

#### By Order of the Board of Directors For Samrat Pharmachem Limited

Place: Mumbai Date: 30<sup>th</sup> May 2012 Lalit Mehta Managing Director

### **DIRECTORS' REPORT**

#### TO THE MEMBERS

Samrat Pharmachem Limited Ankleshwar.

The Directors are pleased to present the Twentieth Annual Report on the business and operations of the company and the financial accounts for the year ended 31<sup>st</sup> March, 2012.

#### FINANCIAL PERFORMANCE

Particulars	31 March 2012 Rs.	31 March 2011 Rs.
Turnover	754,324,328	475,571,990
Profit before tax	57,990,290	21,108,053
Provision for tax	-19,994,495	-7,238,683
Net Deferred Tax Liability for current year	-181,905	-108,057
Profit after tax	37,813,890	13,761,313
Profit & Loss account		
Balance brought forward	56,296,594	42,875,077
Profit of the current year after tax	37,813,890	13,761,313
Tax adjustment of previous year	-41,029	-3,39,796
Balance carried to Balance Sheet	94,069,455	56,296,594

#### OPERATIONS

Your company has performed reasonably well during the year. In a highly competitive business environment, your Company achieved a turnover of Rs. 7543.24 Lakhs as against Rs. 4755.71 Lakhs achieved last year - a increase of around 59%. Production of 300.04 tons of pharmaceutical chemicals was achieved during the year.

#### DIVIDEND

In order to conserve the resources, your Directors do not recommend payment of Dividend for the current year.

#### **EXPORTS**

During the year 2011-2012 your company's export division registered sales of Rs. 2,532.21 Lacs, up from Rs. 1,110.57 Lacs last year. Your Company has initiated several export promotion measures to increase exports. The products of your Company have been well accepted in the international market and the Company expects better export turnover in the coming year.

#### DEMATERIALISATION

The equity shares of the Company have been dematerialized by joining the depositories viz. National Securities Depository Limited (NSDL) & Central Depository Services (India) Limited (CDSL). The ISIN (International Securities Identification Number) No. allotted to the Company is INE103E01016.

#### CORPORATE GOVERNANCE

Certificate of auditor of your company regarding compliance of the conditions of Corporate Governance as stipulated in Clause 49 of the listing agreement with stock exchange, is enclosed. Your Company has been practicing the principles of good corporate governance over the years. The Board of Directors supports the broad principles of corporate governance. In addition to the basic governance issues, the Board lays strong emphasis on transparency, accountability and integrity. The company has adopted Code of Conduct for Directors and Employees of the Company as stipulated in revised Clause 49 of the Listing Agreement effective from 1<sup>st</sup> January, 2006.

Your company is following all norms of Corporate Governance as laid down in Clause 49 of the listing agreement. The company has not carried out the Corporate Governance Voluntary Guidelines 2009 in the financial year 2010-11. The company will fulfill the requirement as laid down under Corporate Governance Voluntary Guidelines 2009 in due course of time.

#### LISTING OF SHARES

The Company's shares are listed on the Bombay Stock Exchange Ltd, Ahmedabad Stock Exchange Ltd, Vadodara Stock Exchange Ltd, Saurashtra Kutch Stock Exchange Ltd & Pune Stock Exchange Ltd. It has paid the listing fees of Bombay Stock Exchange & Vadodara Stock Exchange for the period upto 31st March, 2012. The listing fees of other Stock Exchanges were not paid due to non-receipt of invoice or intimation for payment of listing fees from the said exchange. The same will be paid on receipt of any communication from the respective stock exchanges. Your Company has not been delisted on any of these exchanges for non-payment of listing fees.

#### INSURANCE

The assets of the company have been adequately insured against all possible risks with ICICI Lombard General Insurance Co Ltd., United India Insurance Co. Ltd & The Oriental Insurance Co. Ltd.

#### WEBSITE

Your company's website address is www.samratpharmachem.com. The performance of the Company will be regularly updated and be made available on this website. Also the website provides other vital information about the Company.

#### **EXPORT HOUSE RATING**

Your company has received Certificate of Recognition as an Export House from Government Of India w.e.f. 15<sup>th</sup> November, 2011.

#### SAFETY, HEALTH & ENVIRONMENT (SHE) POLICY

As a responsible corporate citizen, the Company is fully alive to its responsibilities for protection of the environment and to provide its employees a safe and hazard free work place. The Company has adopted a Safety, Health & Environment Policy that applies to all employees and activities. The work culture encourages total involvement and commitment of the employees to the SHE Policy.

Some of the activities carried out during the year are as follows.

#### Safety:

- Providing necessary equipments and apparatus required for the safe operation of the manufacturing activities
- Observing the rules and regulations with regard to safety & precaution
- Consulting emergency control management team to monitor the safety of the plant
- Conducting regular safety audit

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- Encouraging the workforce to use protective equipments and maintain cleanliness
- Conducting seminars to impart knowledge to employees on safe operations
- Organising safety week to create safety awareness

#### Health:

- Conducting medical health check up for all the employees of the Company periodically
- Conducting lecture meetings for providing guidance and counseling on matters of health, diet and exercise
- Conducting seminars to impart knowledge on meditation, yoga and anti-stress therapy

#### **Environment:**

- Ensuring smooth functioning of the effluent treatment plant with respect to air, water and solid waste.
- Updating the ETP plant to make it more nature friendly
- Proper monitoring of the pollution levels in and around the plants
- Planting trees in and around the factory
- Complying with the prescribed norms of pollution control

#### PERSONNEL

As on 31<sup>st</sup> March 2012, the total number of employees on the payroll of the company was 29. Industrial relations with employees at various levels continue to be cordial.

#### DIRECTORS

In accordance with the provisions of the Companies Act, 1956 and the Articles of Association of the Company, Mr. Rajesh Mehta & Hitendra Shah retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

#### AUDITORS

The Auditors of the Company M/s. Shah, Shah & Shah, Chartered Accountants, Mumbai hold office till the conclusion of forthcoming Annual General Meeting and being eligible offer themselves for re-appointment.

#### AUDITORS REPORT

The report of auditors is self explanatory and do not require any further elucidation.

#### PARTICULARS OF EMPLOYEES

The company does not have any employee whose particulars are required to be given under section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, as amended upto date.

#### DISCLOSURE OF PARTICULARS

Information as per section 217(1)(e) of the Companies Act, 1956 read with The Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 relating to conservation of energy, technology absorption, foreign exchange earnings and outgo are given in Annexure forming part of this report.

#### SECRETARIAL COMPLIANCE CERTIFICATE

Secretarial Compliance Certificate as required u/s 383A of the Companies Act 1956 for the financial year ended 31st March, 2012 has been obtained from the practicing company secretary and is attached to this report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217(2AA) of the Companies Act, 1956 as amended with respect of Directors responsibility statement, it is hereby confirmed :-

- 1. That the preparation of accounts for the Financial Year ended 31st March 2012, the applicable accounting standards have been followed along-with proper explanation relating to material departures;
- 2. That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give true and fair view of the state of affairs of the Company at the end of the Financial Year and the Profit or Loss of the Company for the year under review;
- 3. That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 as amended for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- 4. That the Directors' have prepared the accounts for the financial year ended 31st March 2012 on a going concern basis.

#### ACKNOWLEDGEMENTS

Your Directors are thankful to you, our customers, suppliers, bankers, employees, consultants and to all those who have extended their committed support to the progress of your Company.

By Order of the Board of Directors For Samrat Pharmachem Limited

Place: Mumbai Date: 30<sup>th</sup> May 2012 Lalit Mehta Managing Director