

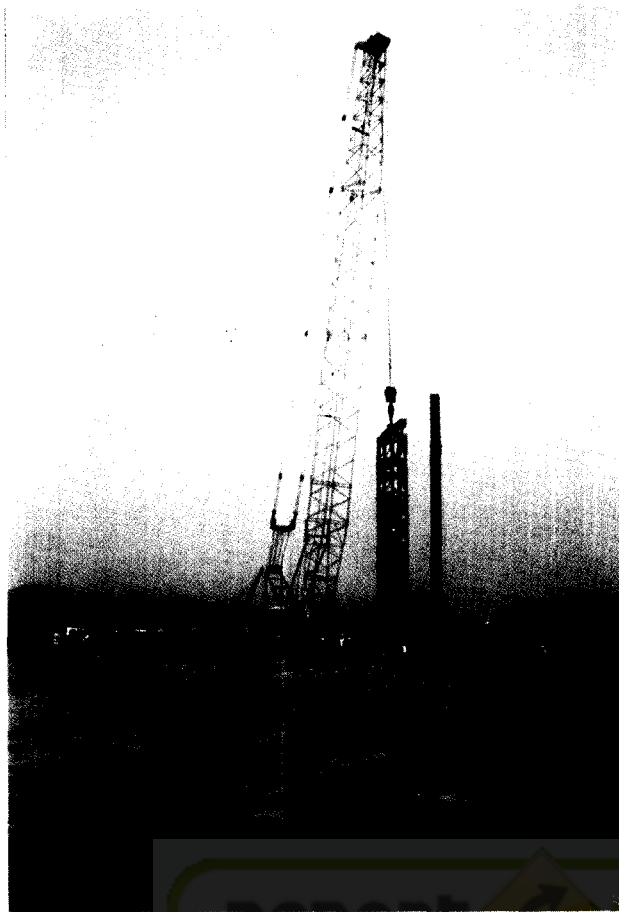


SANGHVI MOVERS LIMITED



450 MT. Demag TC-2500 Truck Mounted Lattice Boom Crane with 42 Mtrs. Main Boom & 36 Mtrs. Luffing Fly Jib erecting 1.25 MW. Wind Energy Generator of Suzlon Developers Pvt. Ltd. at Jaisalmer, Rajasthan.

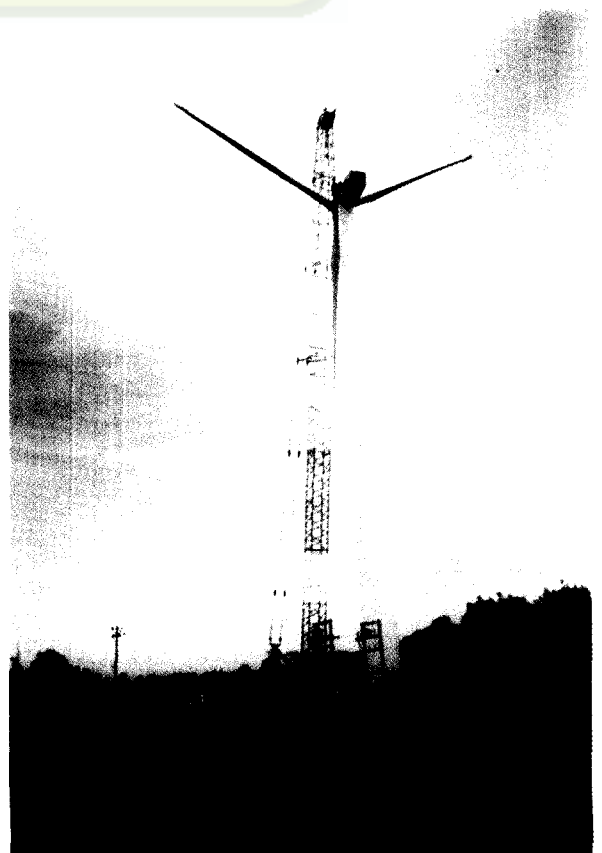
FOURTEENTH ANNUAL REPORT 2002-2003
HELPING THE CORE SECTOR SURGE AHEAD



204 MT. American AH9310 Crawler Crane with Lattice Boom assembled with 160 Ft. Boom length to carry out Pile Driving Operation using Diesel Hammer for Skanska Cementation India Limited at Sea Bird Project, Karwar, Karnataka.

Report Junction.com

450 MT. Demag TC-2500 Truck Mounted Lattice Boom Crane assembled with 72 Mtrs. Boom erecting 950 KW. Wind Energy Generator of NEG Micon (India) Pvt. Ltd. at Nagercoil, Tamil Nadu.



FOURTEENTH ANNUAL REPORT 2002-2003

SANGHVI MOVERS LIMITED

BOARD OF DIRECTORS

C. P. SANGHVI
Chairman & Managing Director
P. G. CHITALE
A. D. REGE
V. B. MAINKAR
MRS. S. S. SARPOTDAR
Nominee Director - ICICI
(upto 1st July, 2002)
C. L. GHALSASI
Nominee Director - ICICI
(from 1st July, 2002)
A. P. SANGHVI
Joint Managing Director

BANKERS

ICICI Bank Limited
Dena Bank
The Saraswat Co-operative Bank Ltd.

SECRETARY

R. V. PARANJPE
General Manager
(Legal & Admn.) &
Company Secretary

AUDITORS

L. M. JOSHI & CO.
Chartered Accountants

REGISTERED OFFICE

128/A, Mumbai-Pune Road
Chinchwad, Pune - 411 019
Tel. : 91-020-7472394/95, 7476797/98
Fax : 91-020-7470409, 7472450
e-mail : sanghvimovers@vsnl.com
website : www.sanghvicranes.com

REGISTRAR & SHARE TRANSFER AGENTS

IIT Corporate Services Limited
Protoprima Chambers, 2nd Floor
Suren Road, Near Cinemagic Theatre
Andheri East, Mumbai - 400 093
Tel. : 91-022-2683 5599 / 1416 / 2609
Fax : 91-022-2684 8375

PLANT ERECTION

HEAVY LIFT

CRANE HIRING

HELPING THE CORE SECTOR SURGE AHEAD


SANGHVI MOVERS LIMITED
Financial Highlights

(Rs. in Lakhs)

PARTICULARS	2002-2003	2001-2002	2000-2001	1999-2000	1998-99
TOTAL INCOME	2670.10	2246.21	2407.16	3465.73	5158.57
TOTAL EXPENDITURE	1189.17	841.34	871.82	1193.80	2027.39
GROSS PROFIT	1480.93	1404.87	1535.34	2271.93	3131.18
INTEREST	241.71	429.84	584.52	924.59	910.16
DEPRECIATION	1171.36	949.72	864.66	892.25	770.74
PROFIT BEFORE TAX	67.86	25.31	86.16	455.09	1450.28
TAX	32.98	18.37	76.00	52.00	215.69
PROFIT AFTER TAX	34.88	6.94	10.16	403.09	1234.59
GROSS BLOCK	11430.56	11542.81	11775.47	12070.02	11240.49
DEPRECIATION	5397.21	4432.56	3600.11	2856.79	2085.09
NET BLOCK	6033.35	7110.25	8175.36	9213.23	9155.40
DIVIDEND (%)	NIL	NIL	NIL	15	40
AMOUNT	NIL	NIL	NIL	108.02	267.88
PAID-UP CAPITAL	729.71	729.71	729.71	729.71	669.71
RESERVES	3570.05	* 3535.17	4912.82	4900.86	4252.88
SHAREHOLDERS' FUNDS	4299.76	4264.88	5642.53	5630.57	4922.59
NET WORTH	4273.51	4225.50	5590.02	5564.94	4843.83
DEBT : EQUITY	0.34	0.57	0.60	0.77	1.11
EARNING PER SHARE (Rs.)	0.49	0.10	0.14	5.52	18.43
BOOK VALUE (Rs.)	58.56	57.91	76.61	76.26	72.33

* After adjusting accumulated Deferred Tax Liability upto 31st March, 2001, amounting to Rs. 1384.68 Lakhs

HELPING THE CORE SECTOR SURGE AHEAD

FOURTEENTH ANNUAL REPORT 2002-2003**NOTICE**

NOTICE is hereby given that the Fourteenth Annual General Meeting of the Members of Sanghvi Movers Limited will be held on Saturday, the 27th day of September, 2003, at 11.00 a.m., at the Registered Office of the Company, at 128/A, Mumbai - Pune Road, Chinchwad, Pune - 411 019, to transact the following business :-

Ordinary Business :

1. To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2003, the Profit and Loss Account for the Year ended on that date and the Reports of the Directors and the Auditors thereon.
2. To appoint a Director in place of Mr. A. D. Rege, who retires by rotation and being eligible, offers himself for reappointment.
3. To appoint a Director in place of Mr. A. P. Sanghvi, who retires by rotation and being eligible, offers himself for reappointment.
4. To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company and to fix their remuneration.

Special Business :

5. To consider, and if thought fit, to pass with or without modifications, the following resolution as a Special Resolution :

"RESOLVED THAT pursuant to the Securities and Exchange Board of India (Delisting of Securities) Guidelines, 2003 and pursuant to Section 61 and all other applicable provisions of the Companies Act, 1956 and subject to such approvals, consents, permissions or sanctions as may be required from any statutory authority and subject to the Equity Shares of the Company remaining listed on The Stock Exchange, Mumbai, the Company hereby accords its consent for Voluntary Delisting of Equity Shares of the Company from The Stock Exchange, Ahmedabad, The Delhi Stock Exchange Association Limited and Pune Stock Exchange Limited and authorises the Board of Directors of the Company to seek Voluntary Delisting of Equity Shares from the said Stock Exchanges.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to settle all matters or difficulties as may arise, with regard to the Voluntary Delisting of Equity Shares, as it may in its absolute discretion deem fit.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to take all necessary steps in this regard in order to comply with the legal and procedural formalities and further to authorise any Committee of Directors or any of the Directors/Officers/Executives of the Company to do all such acts, deeds or things, as may be necessary, to give effect to this resolution."

NOTES :

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY FORM, IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
2. The Explanatory Statement pursuant to Section 173 of the Companies Act, 1956, in respect of Special Business under Item No.5 is annexed hereto.
3. The Register of Members and Share Transfer Books of the Company will remain closed from Thursday, 11th September, 2003 to Saturday, 27th September, 2003, both days inclusive, for the purpose of Annual General Meeting.
4. Members are requested to :
 - a) consider dematerialising the Equity Shares held by them,
 - b) intimate to the Company's Registrar & Share Transfer Agents/their Depository Participants (DP) changes, if any, in their registered addresses at an early date,
 - c) quote ledger folio numbers and/or DP Identity and Client Identity Numbers in all their correspondence,



SANGHVI MOVERS LIMITED

- d) direct all their correspondence to the Registrar & Share Transfer Agents of the Company and
 - e) bring their copies of the Annual Report and the Attendance Slips with them at the Annual General Meeting.
5. Members desirous of obtaining any information concerning accounts and operations of the Company are requested to address their questions in writing to the Company atleast 10 days in advance before the date of Annual General Meeting, so that the information required may be made available at the Meeting.
 6. It may be noted that Dividend which remains unpaid or unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund of the Central Government and thereafter no claim shall lie in respect thereof. The Shareholders who have not claimed the Dividend for the Years ended 31st March, 1996, 31st March, 1997, 31st March, 1998, 31st March, 1999 and 31st March, 2000, are requested to claim the same at the earliest.

By Order of the Board of Directors
FOR SANGHVI MOVERS LIMITED

Place : Pune
Date : 30th July, 2003

R. V. PARANJAPÉ
General Manager (Legal & Admn.) &
Company Secretary

Registered Office :
128/A, Mumbai-Pune Road,
Chinchwad, Pune 411 019.

Explanatory Statement pursuant to Section 173 of the Companies Act, 1956

Item No. 5

The Company had complied with the requirement of Listing of its Equity Shares on the Stock Exchanges at Pune (Regional Stock Exchange), Mumbai, Ahmedabad and Delhi, pursuant to the Prospectus dated 23rd January, 1995, issued at the time of making Public Issue of Equity Shares.

It is experienced that the trading of Equity Shares of the Company is taking place only at The Stock Exchange, Mumbai and there has been almost no trading of Equity Shares on the other Stock Exchanges. Hence, it is considered no more advantageous to continue listing of Equity Shares on the other Stock Exchanges.

Recently, The Securities and Exchange Board of India (SEBI) has liberalised the regulations to ensure easy delisting. Accordingly, the Securities and Exchange Board of India (Delisting of Securities) Guidelines, 2003, provide for Voluntary Delisting of Securities from various Stock Exchanges including the Regional Stock Exchange.

The Board of Directors of the Company has decided to seek Delisting of Equity Shares from The Stock Exchange, Ahmedabad, The Delhi Stock Exchange Association Limited and Pune Stock Exchange Limited. The Equity Shares of the Company shall continue to remain listed on The Stock Exchange, Mumbai, having nationwide trading terminals.

Accordingly, Directors of the Company recommend a Special Resolution for consideration and approval of the Members pursuant to SEBI Guidelines and Section 61 and all other applicable provisions of the Companies Act, 1956.

None of the Directors of the Company is concerned or interested in the Special Resolution.

By Order of the Board of Directors
FOR SANGHVI MOVERS LIMITED

Place : Pune
Date : 30th July, 2003

R. V. PARANJAPÉ
General Manager (Legal & Admn.) &
Company Secretary

Registered Office :
128/A, Mumbai-Pune Road,
Chinchwad, Pune 411 019.

FOURTEENTH ANNUAL REPORT 2002-2003**DIRECTORS' REPORT TO THE MEMBERS**

Your Directors have pleasure in presenting the Fourteenth Annual Report and Audited Accounts of your Company for the Year ended 31st March, 2003.

FINANCIAL RESULTS	2002-2003	2001-2002
	(Rs. In Lakhs)	
Total Income	2670.10	2246.21
Total Expenditure	1189.17	841.34
Gross Profit	1480.93	1404.87
Interest	241.71	429.84
Depreciation	1171.36	949.72
Provision for Taxation	32.98	18.37
Net Profit	34.88	6.94
Surplus brought forward	276.88	269.94
Appropriations	Nil	Nil
Surplus carried forward	311.76	276.88

DIVIDEND

In absence of adequate profits and with a view to conserve the resources of the Company, the Directors regret their inability to recommend any Dividend on Equity Shares for the Year ended 31st March, 2003.

BUSINESS REVIEW

During the Year under review, the business has not been much encouraging, since new projects are not being set up. Your Company has been sustaining its position in the competitive market by streamlining operations, setting up Depot/Workshop at suitable places and looking for new business opportunities.

FINANCE

During the Year under review, the Company has repaid to ICICI Bank Limited, Term Loan aggregating Rs.1008 Lakhs including pre-payment of Rs.233 Lakhs.

FIXED DEPOSITS

The Company discontinued accepting/renewing deposits from January, 2000. Your Company has entirely repaid/refunded Fixed Deposits accepted earlier from the Public and Shareholders and has no outstanding or unclaimed deposits as on 31st March, 2003.

PERSONNEL

Your Directors express their deep appreciation for the dedicated and sincere services rendered by the employees at all levels. Employee relations have been cordial.

DIRECTORS

During the Year under review, ICICI Bank Limited effected change in its nomination. Accordingly, Mr. C. L. Ghalsasi was appointed, in place of Mrs. S. S. Sarpotdar, as Nominee Director - ICICI with effect from 1st July, 2002. The Board of Directors places on record sincere appreciation of the valuable guidance rendered by Mrs. S. S. Sarpotdar.

In accordance with the provisions of the Companies Act, 1956 and the Articles of Association of the Company, Mr. A. D. Rege and Mr. A. P. Sanghvi are liable to retire by rotation and being eligible offer themselves for reappointment. On reappointment, Mr. A. P. Sanghvi will continue as Joint Managing Director of the Company.



SANGHVI MOVERS LIMITED

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed :

- (i) that in the preparation of the Annual Accounts for the Financial Year ended 31st March, 2003, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (ii) that the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year and of the Profit of the Company for the Year under review;
- (iii) that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) that the Directors have prepared the Annual Accounts for the Financial Year ended 31st March, 2003, on a going concern basis.

AUDITORS

L. M. Joshi & Co., Chartered Accountants, retire as Auditors of the Company at the conclusion of the ensuing Annual General Meeting and are eligible for reappointment.

STATUTORY PARTICULARS

None of the Employees of the Company was in receipt of remuneration in excess of limits prescribed under Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended. Having regard to the nature of business of the Company, Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, relating to conservation of energy and technology absorption, are not applicable to the Company. During the year under review, there were no foreign exchange earnings and the foreign exchange outgo amounted to Rs.49.33 Lakhs.

CORPORATE GOVERNANCE

In accordance with the Guidelines of the Securities and Exchange Board of India and Clause 49 of the Listing Agreements with the Stock Exchanges and the Provisions of the Companies Act, 1956, Report on Corporate Governance, Management Discussion & Analysis Report and Compliance Certificate from the Auditors of the Company are annexed and form part of Annual Report.

ACKNOWLEDGEMENT

Your Directors place on record their gratitude and appreciation for the co-operation and support received from the Banks, esteemed Clients, Shareholders and Employees of the Company and look forward to their valuable contribution in the growth of the Company.

On behalf of the Board of Directors

Place : Pune
Date : 14th June, 2003

C. P. SANGHVI
CHAIRMAN & MANAGING DIRECTOR

FOURTEENTH ANNUAL REPORT 2002-2003**MANAGEMENT DISCUSSION & ANALYSIS REPORT****INDUSTRY STRUCTURE AND DEVELOPMENTS**

The Company is in Service Industry and engaged in the business of providing Hydraulic and Crawler Cranes and technical services to various industries in infrastructure and core sector areas.

The Company is the Largest Crane Hiring Company in India and has a fleet of medium to large size Hydraulic Truck Mounted Telescopic and Lattice Boom Cranes and Crawler Cranes with capacity 20 Tons to 500 Tons with boom lengths upto 150 metres. The fleet includes Cranes manufactured by several reputed global companies, namely, DEMAG, LIEBHERR, MANITOWOC, KATO and TADANO.

OPPORTUNITIES AND THREATS

The Company has been providing Heavy Lift, Plant Erection and Maintenance Services on turnkey basis to various large scale projects. The Company has maintained a good track record in terms of effective deployment of Cranes at competitive rates with due regard to time schedule as well as safety and efficiency in operations. The Company's operations are affected on account of lack of new projects and severe competition in Crane Hiring Business.

SEGMENTWISE PERFORMANCE

The Company operates only in one business segment, namely, Operations of Cranes. During the year under review, the business has not been much encouraging.

OUTLOOK

It is expected that over a period of time new projects would be set up in core and infrastructure areas. The Company is poised to provide efficient qualitative services at reasonable rates.

RISKS AND CONCERNS

General economic slowdown, lack of new projects and severe competition in the market reflect points of risk and concern to the Company. However, the Company has been sustaining its position by taking effective steps for streamlining its operations.

INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company has adequate safeguards and controls over the use of its assets, generation of resources and meeting of various expenses and the systems are closely monitored by the Management.

FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The Company has set up Depot / Workshop at Bharuch, Chennai & Nagpur to cater to the needs of its Clients. By setting up such Depot, the Company shall save substantial cost and time involved in mobilisation of its Cranes and shall increase the operational efficiency.

MATERIAL DEVELOPMENTS IN HUMAN RESOURCES

The Company has a team of professionally qualified personnel to look after technical and commercial aspects of business operations. Its technical team includes qualified engineers, skilled operators and expert maintenance staff. Employee relations have been cordial.

DISCLOSURE TO THE BOARD BY THE MANAGEMENT

All disclosures relating to financial and commercial transactions where Directors may have a potential interest are provided to the Board and the interested Directors do not participate in the discussion nor do they vote on such matters.

MISSION STATEMENT

Helping the Core Sector Surge Ahead