# Sanjivani Paranteral Limited

## 22<sup>nd</sup> ANNUAL REPORT

2015 - 16

Contents	Pg. No.
• Notice	1
Director's Report	6
Independent Auditor's Report	28
Balance Sheet	33
Profit & Loss Account	34
Notes Forming part of Accounts	35
Proxy Form	47

#### **BOARD OF DIRECTORS**

Ashwani Khemka Narmadeshwar Chaube Mahendra Kalwankar Dr. Vinod Goyel Mrs. Mrunmai Sarvankar

#### **AUDITORS**

M/s. Milind Mehta & Co. Chartered Accountant Mumbai.

#### **REGISTERED OFFICE**

205, P.N. Kothari Industrial Estate, L.B.S. Marg, Bhandup (W), Mumbai-400 078.

#### **REGISTRAR & SHARE TRANSFER AGENT**

Link Intime Pvt. Ltd. C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (W), Mumbai-400 078.



#### **NOTICE**

NOTICE is hereby given that the Twenty Second **ANNUAL GENERAL MEETING** of **SANJIVANI PARANTERAL LIMITED** will be held on Friday, 30<sup>th</sup> day of September, 2016 at Aditya Banquet L.B.S.Marg, Bhandup (W), Mumbai – 400 078 at 9.30 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To Receive, Consider and Adopt the Audited Financial Statements of the Company for the year ended March 31, 2016 together with the reports of the Board of Directors and Auditors' thereon.
- 2. To appoint a Director in place of Mr. Ashwani Khemka, who retires by rotation and being eligible, offers himself for reappointment.
- 3. To consider and if thought fit, to pass, with or without modification(s) the following resolutions as an Ordinary Resolution:

"RESOLVED THAT pursuant to Sections 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), M/s. Milind Mehta & Co., Chartered Accountants (Firm Registration Number 129664W) be and are hereby appointed as the Auditors of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting of the Company on such remuneration as shall be fixed by the Board of Directors of the Company."

#### **SPECIAL BUSINESS:**

4. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 148 and any other applicable provisions of the Companies Act, 2013 and the Rules made thereunder (including any statutory modification(s) or reenactment thereof for the time being in force) payment of remuneration as decided by the Board on recommendation of to be paid to M/s Chetan Gandhi & Associates, Cost Accountants as the Cost Auditor of the Company for the financial year ending March 31, 2017, be and is hereby ratified and confirmed."

By order of the Board of Directors

Ashwani Khemka Chairman & Managing Director

Place: Mumbai

Dated : August 12, 2016

#### Registered office:

205, P. N. Kothari Industrial Estate,

L.B.S. Marg, Bhandup (W), Mumbai - 400 078.



#### Notes:

- AMEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY / PROXIES TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF / HERSELF. SUCH A PROXY / PROXIES NEED NOT BE A MEMBER(S) OF THE COMPANY. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder. Proxies in order to be effective, shall be deposited at the registered office of the Company not less than 48 hours before the commencement of the Meeting. A proxy form is annexed to this Notice.
- 2) Corporate members intending to send their authorized representatives to attend the Meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
- 3) The relative Explanatory Statement pursuant to section 102 of the Companies Act 2013 which sets out details relating to Special Business, is annexed hereto.
- 4) The Register of Members and Share Transfer Books of the company shall remain closed from Friday, September 23, 2016 to Friday, September 30, 2016 (both days inclusive).
- 5) Members are requested to furnish their Bank Account details, change of address and all other required details to the Registrar & Share Transfer Agents, M/s Link Intime India Pvt. Limited in respect of shares if held in physical form. In case of shares held in electronic form, these details should be furnished to the respective Depository Participants (DPs).
- The Securities and Exchange Board of India ("SEBI") has mandated the submission of Permanent Account Number ("PAN") by every participant in the securities market. Members holding shares in electronic form are therefore, requested to submit their copies of PAN card to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company/Registrar & Share Transfer Agent.
- 7) Members are requested to bring their copies of Annual Report at the time of attending the Annual General Meeting.
- 8) All matters connected to shares transfers and other related matters be addressed to the Company's Share Transfer Agent M/s Link Intime India Pvt. Limited at C-13, Pannalal Silk Mill Compound, L. B. S. Marg, Bhandup (W), Mumbai 400 078.
- 9) Members while corresponding with the company are requested to quote their respective Folio No. in the correspondence and also notify the change of address, if any, to the Company.
- 10) Members seeking any information/clarification with regard to accounts are requested to write to the Company at an early date so as to enable the management to keep the information ready.
- 11) Members / Proxy holders are requested to produce attendance slip, at the entrance of the Hall of the meeting duly completed and signed.

## Sanjivani Paranteral Limited

#### 12) Voting through electronic mode:

Pursuant to the provisions of Section 108 of the Companies Act, 2013 ("the Act") read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (hereinafter called "the Rules" for the purpose of this section of the notice) and Clause 35B of the Listing Agreement, the Company is providing facility to exercise votes on the items of business given in the notice through electronic system and the business may be transacted through e-voting services provided by Registrar & Share Transfer Agents (RTA), M/s Link Intime India Private Limited.

The instructions for e-voting are as under:

- A. The e-Voting process to be followed by the shareholders to cast their votes:
  - i. Use the following URL for e-voting www.evotingindia.com.
  - ii. Shareholders who have voted on an earlier instance of voting can login using their existing password.
  - iii. First time shareholders can login to the e-Voting system using their user-id (i.e. demat account number / folio number), PAN and Date of Birth (DOB) or Bank account number mentioned for the said demat account or folio. Physical shareholders will have to login with the PAN, DOB or Dividend Bank details for every voting.
  - iv. After logging in, demat security holders will have to mandatorily change their password. This password can be used by demat security holders for all future voting on resolutions of companies in which they are eligible to vote. Security holders have to then select the EVSN for which they desire to vote.
  - v. Security holders can then cast their vote on the resolutions available for voting.
  - vi. Security holders can also view the resolution details on the e-Voting website.
  - vii. Once the security holder casts the vote, the system will not allow modification of the same.
  - viii. During the voting period, security holders can login any number of times till they have voted on all the resolutions. However, once the security holder has voted on a resolution he/she would not be able to vote for the same resolution but, only view the voting.
  - ix. The Portal will remain open for voting from: September 27, 2016 (10.00 a.m. I.S.T) till September 29, 2016 (5.00 p.m. I.S.T)
- B. e-Voting for Custodians and Institutions:
  - i. Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to https://www.evotingindia.co.in and register themselves as Corporates.
  - ii. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk@evotingindia.com.
  - iii. After receiving the login details they have to create a compliance user should be created who would be able to link the account(s) for which they wish to vote on.
  - iv. The list of accounts should be mailed to helpdesk.evotingindia.com and on approval of the accounts they would be able to cast their vote.

### Sanjivani Paranteral Limited

v. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

#### C. GENERAL INSTRUCTIONS:

- i. The e-voting period commences from 10.00 a.m. I.S.T on September 27, 2016 and ends on 5.00 p.m. I.S.T on September 29, 2016. During this period, the members of the Company, holding shares either in physical form or in demat form, as on the aforesaid cut-off date/record date i.e. September 23, 2016 may cast their vote during the above voting period electronically. The e-voting module shall be disabled by RTA for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.
- ii. The Company has appointed Mr. Dinesh Kumar Deora, Practising Company Secretary as the Scrutinizer to scrutinize the e-voting process, in a fair and transparent manner.
- iii. The Scrutinizer shall, within a period not exceeding three (3) working days from the conclusion of the e-voting period, unblock the votes in the presence of at least two witnesses, not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- iv. In the event of a Poll, please note that the Members who have exercised their right to vote by electronic mean form as above shall not be eligible to vote by way of Poll at the meeting. The Poll process shall be conducted and report thereon will be prepared in accordance with Section 109 of the Companies Act, 2013 read with the relevant Rules. In such an event, votes cast under Poll taken together with the votes cast through e-voting shall be counted for the purpose of passing of resolution(s).
- v. Subject to the receipt of sufficient votes, the resolutions shall be deemed to be passed at the Twenty-first Annual General Meeting of the Company scheduled to be held on Wednesday, September 30, 2015. The results declared along with the Scrutinizers' report shall be placed on the Company's website www.sanjivani.co.in and on the website of CDSL www.evotingindia.com within two days of the passing of the resolutions at the Twenty-first Annual General Meeting of the Company and shall also be communicated to the Stock Exchange.

By order of the Board of Directors

Ashwani Khemka Chairman & Managing Director

Place: Mumbai

Dated : August 12, 2016

#### Registered office:

205, P. N. Kothari Industrial Estate, L.B.S. Marg, Bhandup (W), Mumbai - 400 078.



### EXPLANATORY STATEMENT IN RESPECT OF SPECIAL BUSINESS OF THE ACCOMPANYING NOTICE PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT 2013.

#### FOR ITEM NO. 4

Pursuant to the provisions of Section 148 of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014, remuneration payable to the Cost Auditors is required to be ratified by the shareholders of the Company.

Accordingly, consent of the shareholders is sought for passing the Ordinary Resolution as set out in item No. 3 of the notice for ratification of the remuneration payable to M/s Chetan Gandhi & Associates, Cost Auditors for conducting Cost Audit for the financial year/period ending March 31, 2016.

The Board of Directors recommend passing of the Ordinary Resolution set out in Item No. 3 of the Notice.

None of the Directors of the Company / Key Managerial Personnel and their relatives is/are concerned or interested, financial or otherwise, in any way, in the aforesaid resolution set out in Item No. 4 of the Notice.

This Explanatory Statements may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchanges.

By order of the Board of Directors

#### Ashwani Khemka

Chairman & Managing Director

Place: Mumbai

Dated: August 12, 2016

#### Registered office:

205, P. N. Kothari Industrial Estate,

L.B.S. Marg, Bhandup (W), Mumbai - 400 078.

#### **DIRECTOR'S REPORT**

Dear Members,

Your Directors are presenting herewith the 22nd Annual Report together with the Audited statement of accounts for the financial year ended March 31, 2016.

#### FINANCIAL RESULTS

(Rs. In Lakhs)

PRTICULARS	AS AT 31.03.2016	AS AT 31.03.2015
Sales & Other Income	11620.64	13447.85
PBID	(479.56)	656.17
Interest	880.99	792.31
Depreciation	135.63	141.36
PBT	(1496.18)	(277.30)
PAT	(1464.05)	(241.40)

#### PERFORMANCE AND BUSINESS REVIEW

During the year under review, Company has achieved the turnover of Rs.11620.64 L and Loss of Rs. 1464.05 L as against Rs.13447.85 L and Rs.241.40 L respectively for the corresponding previous year.

#### **DIVIDEND**

Your Directors do not recommend any dividend due to loss during the year under review.

#### TRANSFER TO RESERVES:

There has been no transfer to reserves out of the amount available for appropriation.

#### CHANGE IN THE NATURE OF BUSINESS:

There is no Change in the nature of the business of the Company during the year under review.

#### DETAILS OF SUBSIDIARY/JOINT VENTURES/ASSOCIATE COMPANIES:

There are no Subsidiary / Joint Ventures / Associate Companies.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186:

There are no loans, guarantees or investments as specified under Section 186 of the Companies Act, 2013.

#### RELATED PARTY TRANSACTIONS:

All related party transactions that were entered into during the financial year were on an arm's length basis and were in the ordinary course of business. There are no materially significant related party transactions made by the Company with Promoters, Directors or Key Managerial Personnel which may have a potential conflict with the interest of the Company at large. All Related Party Transactions are placed before the Audit Committee as also the Board for approval. The transactions entered into pursuant to the prior approval so granted are audited and a statement giving details of all related party transactions is placed before the Audit Committee and the Board of Directors for their approval on a quarterly basis. The Company has developed a Related Party Transactions Policy for purpose of identification and monitoring of such transactions.

#### **EXTRACT OF ANNUAL RETURN:**

The details forming part of the extract of the Annual Return in Form MGT-9 in accordance with Section 92(3) of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014, are set out herewith as "Annexure-A" to this Report.

#### CORPORATE SOCIAL RESPONSIBILITY:

The provisions of Section 135 in respect of Corporate Social Responsibility (CSR) are not applicable to your Company during the year under review.

#### MANAGEMENT DISCUSSION AND ANALYSIS:

#### **OUTLOOK**

- Indian pharmaceutical sector accounts for c. 2.4% of the global pharmaceutical industry in value terms and 10% in volume terms.
- India accounts for 20% of global exports in generics.
- In FY'15, India exported products worth US\$15 bn and the exports are expected to reach US\$40 bn by 2020
- Pharmaceutical industry is expected to expand at a CAGR of 12.89% over 2015–20 to reach US\$55 bnfrom US\$30 bn
- Indian healthcare sector, one of the fastest growing sectors, is expected to advance at a CAGR of 17 % to reach US\$250 bn over 2008–20
- Economist Intelligence Unit (EIU) reports that health care spending in the 60 countries that it covers, is expected to pick up beginning in 2016, the pressure to reduce costs, increase efficiency, and prove value remains intense
- Global health care spending is expected to increase by only an average of 4.3 percent in 2015-2019.
- Way ahead for us, is to expand our global reach, along with strengthening our domestic presence. We also look forward to strengthen our Contract Research And Manufacturing Services (CRAMS), forecasting growth in domestic contract formulation market.

#### **RISK MANAGEMENT:**

Company has implemented an integrated risk management approach through which it reviews and assesses significant risk on a regular basis to help ensure that there is a robust system of risk controls and mitigation in place.

#### INTERNAL CONTROL SYSTEM

The Company's internal control system is designed and framed to ensure day to day effective and efficient operations and compliance of laws and regulations. An alert internal audit group monitors the systems and processes. The prime objective of this audit is to test the adequacy and effectiveness of all internal control systems and suggest improvements. Significant issues are brought to the attention of the audit committee for periodical review.

#### **HUMAN RESOURCES**

In any organization communication with employee is a key determinant factor of success your company believes that employees are the most valued assets for success and growth of the Company. Your Company had