



Sankhya InfoTech Limited
21st Annual Report 2017-18
We believe in people





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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. N Sridhar (DIN: 00089548)	:	Chairman & Managing Director
Mr. Partha S Pudhota (DIN: 07516057)	:	Director
Mr. Bhaskar Pramanik (DIN: 00316650)	:	Independent Director
Ms. N Nalini (DIN: 07244427)	:	Woman Director
Mr. Anil Valluri (DIN: 02299684)	:	Independent Director
Ms. Munmun Baid	:	Company Secretary (From 1 st Oct, 2018)

BANKERS

IDBI Bank Ltd
CBG – Specialized Corporate Branch
#5-9-89/1 & 2, Chapel Road, Hyderabad – 500001, Telangana

STATUTORY AUDITORS

Ravi Rajan & Co., Chartered Accountants
505 A, 5th Floor, D-4 Rectangle-1 District Centre, Saket, New Delhi - 110017

REGISTERED OFFICE W.E.F 1ST NOV, 2018

Dwaraka Central, Plot No. 57,
Survey No. 74 & 75, Jaihind Enclave, Madhapur Village,
Hyderabad – 500081, Telangana.
Tel: + 91 9908124562

ISIN: INE877A01013

CIN: L72200TG1997PLC045396

Listed on: BSE Limited (BSE)

Scrip Code: 532972

REGISTRAR & TRANSFER AGENTS

Karvy Computershare Private Limited, Karvy
Selenium Tower, B, Plot No: 31 & 32, Gachibowli, Financial District,
Nanakramguda, Serilingampally, Mandal, Hyderabad – 500 032, Telangana
Tel: +91- 40 - 6716 1500, 3321 1000.
Fax: +91-40 – 2342 0814, 2300 1153
E-mail: einward.ris@karvy.com
Website: www.karvy.com



NOTICE is hereby given that the Twenty First (21st) Annual General Meeting of the Members of Sankhya Infotech Limited will be held on Wednesday, 28th November, 2018, at 12:00 Noon at The Plaza Hotel, Opposite Greenland's Beside CM Camp office, Begumpet, Hyderabad – 500016, Telangana to transact the following business:

ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Financial Statements (including Audited Consolidated Financial Statements) for the Financial Year ended on 31st March 2018, together with the reports of the Board of Directors and the Auditors thereon.
2. To appoint a Director in place of Ms. N. Nalini (DIN: 07244427), who retires by rotation, and being eligible, offers herself for re-appointment.

SPECIAL BUSINESS:

3. **Appointment of Mr. Bhaskar Pramanik (DIN: 00316650) as an Independent Director.**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), and SEBI (Listing obligations and disclosure requirements) Regulation, 2015, Mr. Bhaskar Pramanik (DIN: 00316650), who was appointed as an Additional Director on 29th November, 2017 pursuant to the provisions of Section 161(1) of the Companies Act, 2013 and the rules made there under and the Articles of Association of the Company and who holds office up to the date of this Annual General Meeting, be and is hereby appointed as an Independent Director of the Company to hold office for 5(five) consecutive years."

"RESOLVED FURTHER THAT Mr. Bhaskar Pramanik (DIN: 00316650) as an Independent Director shall not be liable for retirement by rotation during the tenure of his office."

"RESOLVED FURTHER THAT Mr. N. Sridhar, Chairman & Managing Director of the Company be and is hereby authorized to do all such deeds necessary and incidental there to including filing of requisite forms with Registrar of Companies, Hyderabad."

4. **Appointment of Mr. Anil Valluri (DIN: 02299684) as an Independent Director.**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), and SEBI (Listing obligations and disclosure requirements) Regulation, 2015, Mr. Anil Valluri (DIN: 02299684), who was appointed as an Additional Director on 29th November, 2017 pursuant to the provisions of Section 161(1) of the Companies Act, 2013 and the rules made there under and

the Articles of Association of the Company and who holds office up to the date of this Annual General Meeting, be and is hereby appointed as an Independent Director of the Company to hold office for 5(five) consecutive years."

"RESOLVED FURTHER THAT Mr. Anil Valluri (DIN: 02299684) as an Independent Director shall not be liable for retirement by rotation during the tenure of his office."

"RESOLVED FURTHER THAT Mr. N. Sridhar, Chairman & Managing Director of the Company be and is hereby authorized to do all such deeds necessary and incidental there to including filing of requisite forms with Registrar of Companies, Hyderabad."

5. **To Increase the Authorized Capital of the Company and alteration of the Capital Clause of Memorandum of Association.**

To consider and, if thought fit, to pass with or without modification, the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of the Companies Act, 2013 (including any amendment thereto or re-enactment thereof) and the rules framed there under, the consent of the members of the Company be and is hereby accorded to increase the Authorized Share Capital of the Company from existing Rs. 15,00,00,000 (Rupees Fifteen Crores Only) divided into 1,50,00,000 (One crore and Fifty Lakhs Only) Equity shares of Rs. 10/- (Rupees Ten Only) each to Rs. 20,00,00,000 (Rupees Twenty Crores Only) divided into 2,00,00,000 (Two Crores Only) equity shares of Rs. 10/- (Rupees Ten Only) each by creation of additional 50,00,000 (Fifty Lakhs Only) equity shares of Rs. 10/- (Rupees Ten Only) each ranking pari passu in all respect with the existing Equity shares of the Company."

"RESOLVED FURTHER THAT pursuant to the provisions of the Companies Act, 2013 (including any amendment thereto or re-enactment thereof) and the rules framed there under, the Consent of the members of the company be and is hereby accorded for substituting Clause V of the Memorandum of Association of the Company with the following clause.

V. The Authorised Share Capital of the Company is Rs. 20,00,00,000/- (Rupees Twenty Crores Only) divided into 2,00,00,000 (Two Crores Only) Equity Shares of the face value of Rs. 10/- (Rupees Ten Only) each."

"RESOLVED FURTHER THAT the Board be and is hereby authorized to do all such acts, deeds, matters and things as may be deemed proper, necessary, or expedient, including filing the requisite forms with Ministry of Corporate Affairs or submission of documents with any other authority, for the purpose of giving effect to this Resolution and for matters connected therewith or incidental thereto."

By Order of the Board
Sankhya Infotech Limited

Sd/-
N. Sridhar

Date: 29th October, 2018
Place: Hyderabad

Chairman & Managing Director
DIN: 00089548

NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND, AND, ON A POLL, TO VOTE INSTEAD OF HIMSELF/HERSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY IN ORDER TO BE EFFECTIVE SHOULD BE DULY STAMPED, COMPLETED AND SIGNED AND MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE TIME FOR HOLDING THE AFORESAID MEETING.

A person can act as proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the company carrying voting rights. A member holding more than ten percent, of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder.

2. During the period beginning 24 hours before the time fixed for the commencement of the meeting and ending with the conclusion of the meeting, members would be entitled to inspect the proxies lodged, at any time during the business hours of the Company, provided not less than 3 days' written notice is given to the Company.
3. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 which sets out details relating to Special Business at the meeting, is annexed hereto in respect of business set out under item nos: 3 to 5.
4. The Register of Members and the Share Transfer Books of the Company will remain closed from 22nd November, 2018 to 28th November, 2018 (both days inclusive).
5. In terms of Articles of Association of the Company, Ms. N. Nalini, Director (DIN: 07244427) of the Company is liable to retire by rotation at the ensuing Annual General Meeting and being eligible offers herself for re-appointment. Information about such Director as stipulated under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard - 2, is contained in the statement annexed hereto. The Board of Directors of the Company recommends the re-appointment of Ms. N. Nalini, Director (DIN: 07244427), who has furnished the requisite declarations for her re-appointment.
6. Members/Proxies should bring the enclosed Attendance Slip duly filled in for attending the meeting along with the copy of the Annual Report. Pursuant to Section 113 of the Companies Act, 2013, corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified true copy of Board Resolution authorizing their representatives to attend

and vote on their behalf in the meeting. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.

7. Members who hold shares in dematerialized form are requested to write their Client ID and DP ID numbers and those who hold shares in physical form are requested to write their Folio Number(s) in the Attendance Slip.
8. Members are requested to notify change of address, if any, with pin code to the company or to its Registrar and Share Transfer Agent quoting reference of their folio number and in case their shares are held in dematerialized form, this information should be passed on to their respective Depository Participants.
9. Members intending to seek clarifications at the Annual General Meeting concerning the accounts and any aspect of operations of the Company are requested to send their questions in writing to the Secretarial and Investor Relation Department so as to reach the Company at least 7 days in advance before the date of the Annual General Meeting, specifying the point(s).
10. Individual Shareholders can now take the facility of making nomination of their holding. The nominee shall be the person in whom all rights of transfer and/or amount payable in respect of shares shall vest in the event of the death of the shareholder and the joint-holder(s), if any. A minor can be nominee provided the name of the guardian is given in the nomination form. Non-individuals including society, trust, body corporate, partnership firm, karta of Hindu undivided family, holder of Power of Attorney cannot nominate. For further details in this regard shareholders may contact M/s Karvy Computer Share Private Limited (hereinafter to be referred as "Karvy"), Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad, Telangana - 500032, the Registrar and Share Transfer Agent of the Company.
11. Securities and Exchange Board of India (SEBI) has issued a circular clarifying that it shall be mandatory for the transferee(s) to furnish copy of Permanent Account Number (PAN) card to the Company/Registrar and Transfer Agent of the Company for registration of transfer of shares in the physical mode. Members may please take a note of the same.
12. Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of Companies Act, 2013 and Register of Contracts or arrangements in which directors are interested maintained under Section 189 of the Companies Act, 2013 will be available for inspection by the members at the Annual General Meeting. All relevant documents referred in the Notice and the Explanatory Statement shall be open for inspection by the members at the



Registered office of the Company during the normal business hours (10:00 A.M to 6:00 P.M) on all working days (except Saturdays) up to the date of AGM of the Company.

13. A Route Map showing direction to reach the venue of 21st Annual General Meeting is given in the Annual Report as per the requirement of the Secretarial Standard – 2 on General Meetings.

14. Important Communication to Members

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circular stating that service of notice/documents including Annual Report can be sent by e-mail to its members. To support this green initiative of Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses in respect of electronic holdings with the Depository through their concerned Depository Participants.

Voting through electronic means (e-voting):

1. In compliance with provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide e-voting facility as an alternative mode of voting which will enable the members to cast their votes electronically.
2. Necessary arrangements have been made by the Company with Karvy to facilitate e-voting. The detailed process, instructions and manner for availing e-Voting facility is annexed to the Notice.
3. Ms. Charu Golash, Practicing Company Secretary [Membership No. FCS 7325] has been appointed as the Scrutinizer to scrutinize the voting and remote e-voting process in a fair and transparent manner.
4. Members who have cast their vote by remote e-voting prior to the meeting may also attend the meeting but shall not be entitled to cast their vote again.
5. Members can opt for only one mode of voting i.e. either by e-voting or poll paper. In case Members cast their votes through both the modes, voting done by e-voting shall prevail and votes cast through Poll Paper shall be treated as invalid.
6. In order to enable the Members, who do not have access to e-voting facility, to send their assent or dissent in writing in respect of the resolutions as set out in the Notice of Annual General Meeting, the Company has also enclosed a ballot form with the Annual Report for the financial year 2017-18.
7. The facility for voting through polling paper shall be made available at the meeting and the members attending the meeting who have not cast their vote by remote e-voting/ ballot form shall be able to vote at the Meeting through polling paper.

8. The e-voting period commences on 25th November, 2018 at 9:00 A.M and ends on 27th November, 2018 at 5:00 P.M. During this period, Members holding shares either in physical form or demat form, as on 21st November, 2018, i.e. cut-off date, may cast their vote electronically. The e-voting module shall be disabled for voting thereafter. Once the vote on a resolution is cast by the Member, he / she shall not be allowed to change it subsequently or cast vote again.
9. The voting rights of members shall be in proportion to their shares in the paid up equity share capital of the Company as on cut-off date. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on cut-off date i.e., 21st November, 2018 only shall be entitled to avail facility of remote e-voting and poll process at the venue of the meeting. A person who is not a member as on the cut-off date should treat this notice for information purpose only.
10. The name of members whose name is appearing as on 26th October, 2018 has been sent notice this 21st Annual General Meeting along with explanatory statement. Any person, who acquires shares of the Company and becomes a member of the Company after dispatch of the Notice and holding shares as on cut-off date, may cast vote after following the instructions for e-voting as provided in the Notice convening the Meeting, which is available on the website of the Company and Karvy. However, if you are already registered with Karvy for remote e-voting, then you can use your existing User ID and password for casting your vote.
11. The Scrutinizer shall, immediately after the conclusion of voting at the meeting, would count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make, in not later than three days of conclusion of the meeting, a consolidated Scrutinizer's Report of the total votes cast in favor or against, if any, and submit to the Chairman, who shall countersign the same.
12. The results declared along with the Scrutinizer's Report shall be placed on the Company's website www.sankhya.net and on the website of Karvy (<https://evoting.karvy.com>) immediately after the result is declared. The Company shall simultaneously forward the results to BSE Limited, where the equity shares of the Company are listed.
13. The resolutions listed in the Notice of the AGM shall be deemed to be passed on the date of the AGM, subject to the receipt of the requisite number of votes in favor of the respective resolutions.

The instructions for members for voting electronically are as under:

In case a Member receiving an email from Karvy [for Members whose email IDs are registered with the Company/Depository Participant(s)]:

- a) Launch internet browser by typing the URL: <https://evoting.karvy.com>.
- b) Enter the login credentials (i.e., User ID and password mentioned in your email). Your Folio No/DP ID Client ID will be your user ID. However, if you are already registered with Karvy for e-voting, you can use your existing User ID and Password for casting your votes.
- c) After entering these details appropriately. Click on "LOGIN".
- d) You will reach the Password change menu, wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character (@, #, \$, etc.). It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- e) You need to login again with the new credentials.
- f) On successful login, the system will prompt you to select the "EVENT" i.e., Sankhya Infotech Limited.
- g) On the voting page, enter the number of shares (which represents the number of votes) as on the cut-off Date under "FOR/AGAINST" or alternatively, you may partially enter any number in "FOR" and partially in "AGAINST" but the total number in "FOR/AGAINST" taken together should not exceed your total shareholding as on the cut-off date. You may also choose the option ABSTAIN. If the shareholder does not indicate either "FOR" or "AGAINST" it will be treated as "ABSTAIN" and the shares held will not be counted under either head.
- h) Members holding multiple folios/demat accounts shall choose the voting process separately for each folios/demat accounts.
- i) Voting has to be done for each resolution of the Notice separately. In case you do not desire to cast your vote on any specific resolution it will be treated as abstained.
- j) You may then cast your vote by selecting an appropriate option and click on "Submit".
- k) A confirmation box will be displayed. Click "OK" to confirm, else "CANCEL" to modify. Once you confirm, you will not be allowed to modify your vote. During the voting period, Members can login any numbers of times till they have voted on the Resolution(s).
- l) Corporate/Institutional Members (i.e. other than Individuals, HUF, NRI, etc.) are also required to send scanned certified true copy (PDF Format) of the Board Resolution/ Power of Attorney/ Authority Letter, etc. together with attested specimen signature(s) of the duly authorized representative(s), to the Scrutinizer at e-mail ID: comp.officer@sankhya.net and may also upload the same in the e-voting module in their login. The scanned image of the above mentioned documents should be in the naming format "Corporate Name_ EVENT NO."

In case a Member receiving physical copy of the Notice by Post [for Member whose email IDs are not registered with the Company/Depository Participant(s)]:

- a) User ID and initial password- as provided.
- b) Please follow all steps from Sr. No. (a) to (l) as mentioned above to cast your vote.

Once the vote on a resolution is caste by a member, the member shall not be allowed to change it subsequently or cast the vote again.

Any person who becomes member after the dispatch of the Notice of the Meeting and holding share as on the cut-off date i.e. 21st November, 2018 may obtain the User ID and password as mentioned below:

- a. If the mobile number of the member is registered against Folio No. / DP ID Client ID, the member may send SMS: MYEPWD <space> Event number + Folio No. or DP ID Client ID to 9212993399
Example for NSDL: MYEPWD <SPACE> IN12345612345678
Example for CDSL: MYEPWD <SPACE> 1402345612345678
Example for Physical: MYEPWD <SPACE> XXX1234567890
- b. If e-mail or mobile number of the member is registered against Folio No. / DP ID Client ID, then on the home page of <https://evoting.karvy.com>, the member may click "forgot password" and enter Folio No. or DP ID Client ID and PAN to generate a password.
- c. In case of any queries, members may visit Help & FAQ's section available at Karvy's website download section on <https://evoting.karvy.com> or contact Mr. Mohd Mohsin Uddin, Senior Manager, Karvy Computershare Private Limited at Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad - 500 032 or send an email to evoting@karvy.com or call him on +91-40-6716 1562 or call Karvy's toll free No. 1-800-34-54-001 for any further clarifications.

Explanatory Statement Pursuant to the Provisions of Section 102 of the Companies Act, 2013

As required under Section 102 of the Companies Act, 2013, the following explanatory statement sets out all material facts relating to the businesses mentioned under Item Nos. 3 to 5 of the accompanying Notice.

ITEM NO. 3

Mr. Bhaskar Pramanik is an Engineering graduate from IIT-Kanpur and has attended Stanford University's Advanced Marketing Management Program. He is a Director of State Bank of India elected by the shareholders u/s 19(c) of the SBI act.

Mr. Bhaskar Pramanik (holding DIN: 00316650) was appointed as an Additional (Independent) Director of the Company with effect from 29th November, 2017 by the Board of Directors. In terms of Section 161(1) of the Companies Act, 2013, Mr. Bhaskar Pramanik holds office upto the date of this Annual General Meeting but is eligible for the appointment as a Director.



In the opinion of the Board, Mr. Bhaskar Pramanik fulfils the conditions specified in the Companies Act, 2013 and rules made thereunder for his appointment as an Independent Director of the Company and is independent of the management. Copy of the draft letter for appointment of Mr. Bhaskar Pramanik as an Independent Director setting out the terms and conditions would be available for inspection without any fee by the members at the Registered Office of the Company during normal business hours on any working day.

The Board considers that his continued association would be of immense benefit to the Company and it is desirable to continue to avail services of Mr. Bhaskar Pramanik as an Independent Director. Accordingly, the Board recommends the resolution in relation to appointment of Mr. Bhaskar Pramanik as an Independent Director, for the approval by the shareholders of the Company by way of Ordinary Resolution.

Except Mr. Bhaskar Pramanik, being an appointee, none of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financially or otherwise, in the resolution set out at Item No. 3.

ITEM NO. 4

Mr. Anil Valluri is an Alumnus of Stanford University.

Mr. Anil Valluri (holding DIN: 02299684) was appointed as an Additional (Independent) Director of the Company with effect from 29th November, 2017 by the Board of Directors. In terms of Section 161(1) of the Companies Act, 2013, Mr. Anil Valluri holds office upto the date of this Annual General Meeting but is eligible for the appointment as a Director.

In the opinion of the Board, Mr. Anil Valluri fulfils the conditions specified in the Companies Act, 2013 and rules made thereunder for his appointment as an Independent Director of the Company and is independent of the management. Copy of the draft letter for appointment of Mr. Anil Valluri as an Independent Director setting out the terms and conditions would be available for inspection without any fee by the members at the Registered Office of the Company during normal business hours on any working day.

The Board considers that his continued association would be of immense benefit to the Company and it is desirable to continue to avail services of Mr. Anil Valluri as an Independent Director. Accordingly, the Board recommends the resolution in relation to appointment of Mr. Anil Valluri as an Independent Director, for the approval by the shareholders of the Company by way of Ordinary Resolution.

Except Mr. Anil Valluri, being an appointee, none of the

Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financially or otherwise, in the resolution set out at Item No. 4.

ITEM NO. 5

Your Directors wish to inform that the Company is planning to expand its business activities. In order to meet its growth objectives and to strengthen its financial position, it is required to generate long term resources by issuing securities. Therefore, it is required to increase the Authorised Capital, in order to enable the Company to raise capital whenever the need arises. Hence it is proposed to increase the Authorised Capital from Rs. 15,00,00,000/- (Rupees Fifteen crores only) divided into 1,50,00,000 (One Crore and Fifty Lakhs only) Equity shares of Rs. 10/- (Rupees Ten only) each to Rs. 20,00,00,000/- (Rupees Twenty crores only) divided into 2,00,00,000 (Two crores only) equity shares of Rs. 10/- (Rupees Ten only) each.

The proposed increase in Authorised Capital will consequently require alteration in Capital clause V of Memorandum of Association of the Company.

Copy of altered Memorandum of Association will be available for inspection during the office hours on working days till the date of the meeting.

None of the Directors, key managerial personnel or relatives of the Directors of the Company are in any way are interested or concerned in the resolution set out at Item No. 5.

For By Order of the Boardf
Sankhya Infotech Limited

Sd/-
N. Sridhar

Date: 29th October, 2018
Place: Hyderabad

Chairman & Managing Director
DIN: 00089548

Annexure to the Notice of AGM

Additional Information on appointment or re-appointment and/ or fixation of remuneration of Directors including Managing Director or Executive Director or Whole-time Director or of Manager or variation of the terms of remuneration in the Annual General Meeting (under sub regulation 3 of Regulation 36 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 and para 1.2.5 of Secretarial Standard -2

Name of the Director	N. Nalini	Bhaskar Pramanik	Anil Valluri
Date of Birth	20 th November, 1989	20 th March, 1954	1 st June, 1962
Age	28 years	67 years	56 years
Qualification	MS	Engineering graduate from IIT-Kanpur Attended Sanford University's Advanced Marketing Management Program	Alumnus of Stanford University
Date of first Appointment on the Board	14 th February, 2015	29 th November, 2017	29 th November, 2017
Terms & Conditions of Re-appointment along with Remuneration sought to be paid	Not Applicable	Not Applicable	Not Applicable
Remuneration last drawn	Nil	Nil	Nil
Relationship with other Directors, Manager and other Key Managerial Personnel of the Company	Ms. N Nalini is the Daughter of Mr. N. Sridhar and niece of Mr. N. Srinivas.	None	None
Expertise in Specific Functional Area	Signal Processing	IT Services, Business Development	Passionate audiophile and avid Golfer
Number of Meetings of the Board attended during the year	11 meetings	4 meetings	4 meetings
Names of other companies in which holds the directorship	None	1. TCNS Clothing Co. Limited	1. Netapp India marketing And Services Private Limited
Names of other companies in which holds the membership of Committees of the Board	None	None	None
No of Shares held in the Company as on 31 st March, 2018	62,671	3,000	None

I. GENERAL INFORMATION

1. Your company's core competency is in providing training management system platform using Artificial Intelligence and Machine Learning and high fidelity immersive virtual reality training solutions for mission critical functions focused mainly to aviation and defense industry.
2. Year of commencement of commercial production: 1997.
3. In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus: Not applicable.
4. Financial performance:

(Rs in Lakhs)

Particulars	Year ended 31 st March, 2018	Year ended 31 st March, 2017	Year ended 31 st March, 2016
Total Revenue	18,394.42	16,238.42	15,796.84
Total Expenses	17,546.44	15,565.02	15,240.75
Profit Before Exceptional and Extraordinary Items and Tax	847.98	673.40	556.09
Profit / (Loss) for the period	900.69	615.31	397.11
Basic and Diluted Earnings per Share (Rs)	6.85	5.47	3.53

5. Exports performance for the year ended 31st March 2018 as follows:
Overseas income is Rs. 17,773.68 Lakhs.
Net gain on foreign currency translation and transaction: 582.47 Lakhs
6. Foreign investments or collaborations, if any:
The Company has following two 100% wholly owned foreign subsidiary companies
Sankhya SARL, France
Sankhya US Corporation



FINANCIAL HIGHLIGHTS

