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# CORPORATE DETAILS

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## BOARD OF DIRECTORS

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Madhusudan Jhunjhunwala – Chairman & Whole time Director

Krishnakumar Jhunjhunwala – Managing Director

Parantap Dave – Independent Director

Neha Jhunjhunwala – Director

Shreya Desai – Independent Director

Paulo Manuel Ferreira Moura De Castro – Independent Director

## CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

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Mahendra Sheth

## AUDITORS

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C N K & Associates LLP, Chartered Accountants, Mumbai.

## BANKERS

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Bank of Bahrain & Kuwait, B.S.C.

Citibank N.A.

DBS Bank India Ltd.

IndusInd Bank Ltd.

Standard Chartered Bank

Yes Bank Ltd.

P T Bank Maybank Indonesia

## REGISTERED OFFICE

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Survey No. 59/1/4, Amli Piparia Industrial Estate,  
Silvassa – 396 230, U.T. of Dadra & Nagar Haveli

## PLANTS

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- 1) Survey No. 59/1/4, Amli Piparia Industrial Estate, Silvassa – 396 230.
- 2) Survey No. 64/2/3/4, 61/2, 62/5, 63/5, 63/7, Amli Piparia Industrial Estate, Silvassa – 396 230, U.T. of Dadra & Nagra Haveli.
- 3) Plot No. 11 & 12, Survey No 213P, Near Dadra Check Post, Dadra, U.T. of Dadra & Nagar Haveli, 396 195.
- 4) Shed No. A1/48, 100 Sheds Area, GIDC, Vapi – 396 195.

## CORPORATE OFFICE

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304, Arcadia, 195 Nariman Point, Mumbai – 400 021.

## WEBSITE

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[www.sarlafibers.com](http://www.sarlafibers.com)

## INVESTORS SERVICES E-MAIL ID

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[investors@sarlafibers.com](mailto:investors@sarlafibers.com)

## REGISTRARS & TRANSFER AGENTS

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M/s. Sharex Dynamic (India) Pvt. Ltd.,  
C-101, 247 Park, L.B.S. Marg, Vikroli (West), Mumbai 400 083.  
Tel : 022-28515644 / 2851560 FAX: 2851 2885  
E-mail: [sharexindia@vsnl.com](mailto:sharexindia@vsnl.com)  
Website: [www.sharexindia.com](http://www.sharexindia.com)

# DELIVERING VALUE OVER A DECADE

| <b>Profit &amp; Loss and Balance Sheet</b> | <b>200903</b> | <b>201003</b> | <b>201103</b> | <b>201203</b> | <b>201303*</b> | <b>201403*</b> | <b>201503*</b> | <b>201603*</b> |
|--|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|
| Equity Paid Up                             | 6.95          | 6.95          | 6.95          | 6.95          | 6.95           | 6.95           | 8.35           | 8.35           |
| Networth                                   | 74.47         | 89.17         | 108.24        | 124.41        | 142.46         | 169.15         | 229.71         | 225.19         |
|  |               |               |               |               |                | 17%            | 18%            | 16%            |
| Capital Employed                           | 113.44        | 126.10        | 155.84        | 189.52        | 256.72         | 402.41         | 488.45         | 494.35         |
| Gross Block                                | 76.85         | 90.83         | 113.11        | 125.07        | 153.23         | 258.07         | 266.64         | 207.39         |
| Net Working Capital (Incl. Def. Tax)       | 60.13         | 62.82         | 77.54         | 97.99         | 113.86         | 114.58         | 202.16         | 89.25          |
| Net Sales                                  | 135.59        | 155.33        | 193.02        | 222.65        | 258.69         | 261.82         | 312.05         | 297.65         |
| 10 year sales CAGR                         |               |               |               | 22%           | 18%            | 14%            | 14%            | 12%            |
| PBIDT                                      | 24.89         | 29.57         | 35.95         | 34.52         | 47.61          | 55.61          | 61.31          | 72.73          |
| 10 year EBIDTA CAGR                        |               |               |               | 25%           | 20%            | 13%            | 13%            | 14%            |
| PAT  | 12.72         | 16.91         | 22.53         | 18.92         | 27.98          | 27.75          | 27.93          | 45.04          |
| 10 year net profit CAGR                    |               |               |               | 33%           | 21%            | 11%            | 9%             | 15%            |
| Book Value (Unit Curr)                     | 10.71         | 12.83         | 15.57         | 17.90         | 20.50          | 24.34          | 27.51          | 26.97          |
| 10 year book value CAGR                    |               |               |               | -3%           | -4%            | -4%            | -6%            | -8%            |
| Market Capitalisation                      | 23.87         | 61.92         | 78.54         | 69.29         | 100.78         | 117.63         | 309.13         | 527.32         |
| 10 year MCAP CAGR                          |               |               |               | 30%           | 32%            | 26%            | 22%            | 19%            |
| EPS (annualised) (Unit Curr)               | 18.30         | 24.34         | 32.42         | 27.22         | 40.25          | 39.93          | 37.58          | 5.39           |
| Dividend (annualised%)                     | 35.00         | 35.00         | 45.00         | 50            | 60             | 75             | 80             | 1.05           |
| Payout (Rsm)                               | 24.33         | 24.33         | 31.28         | 34.75         | 41.70          | 52.13          | 66.80          | 87.68          |
| Payout (%)                                 | 19.12         | 14.38         | 13.88         | 18.37         | 14.90          | 18.79          | 23.92          | 19.47          |
| <b>Key Ratios</b>                          | <b>200903</b> | <b>201003</b> | <b>201103</b> | <b>201203</b> | <b>201303*</b> | <b>201403*</b> | <b>201503*</b> | <b>201603*</b> |
| Debt-Equity Ratio                          | 0.52          | 0.42          | 0.44          | 0.52          | 0.80           | 1.38           | 1.13           | 1.20           |
| Long Term Debt-Equity Ratio                | 0.02          | 0.05          | 0.11          | 0.08          | 0.31           | 0.94           | 0.60           | 0.73           |
| Current Ratio                              | 1.42          | 1.55          | 1.73          | 1.56          | 1.53           | 1.50           | 1.49           | 1.69           |
| <b>Turnover Ratios</b>                     |               |               |               |               |                |                |                |                |
| Fixed Assets Ratio                         | 1.85          | 1.85          | 1.89          | 1.87          | 1.86           | 1.27           | 1.19           | 1.26           |
| Inventory Ratio                            | 4.64          | 5.22          | 4.41          | 4.31          | 4.47           | 3.37           | 4.18           | 3.21           |
| Debtors Ratio                              | 4.92          | 3.59          | 3.79          | 3.7           | 4.43           | 3.91           | 4.16           | 3.82           |
| Interest Cover Ratio                       | 6.52          | 10.07         | 15.43         | 7.9           | 8.06           | 6.50           | 7.35           | 8.85           |
| PBIDTM (%)                                 | 15.47         | 16.01         | 16.09         | 14.77         | 18.40          | 20.54          | 18.94          | 24.43          |
| PBITM (%)                                  | 11.60         | 12.43         | 12.66         | 11.33         | 15.22          | 16.48          | 14.46          | 19.24          |
| PBDTM (%)                                  | 13.25         | 14.47         | 15.10         | 13.5          | 16.72          | 18.01          | 16.95          | 22.26          |
| ROCE (%)                                   | 18.41         | 20.47         | 21.21         | 15.72         | 17.47          | 13.53          | 10.51          | 10.11          |
| RONW (%)                                   | 18.39         | 20.67         | 22.83         | 16.25         | 20.96          | 17.81          | 14.00          | 18.33          |
| Debtors Velocity (Days)                    | 100.00        | 98.00         | 92.00         | 99            | 80             | 93             | 88             | 114            |
| Creditors Velocity (Days)                  | 44.00         | 49.00         | 52.00         | 78            | 40             | 67             | 73             | 85             |

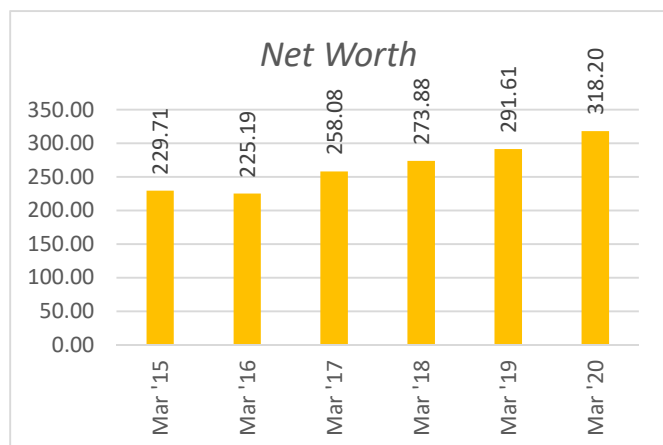
# DELIVERING VALUE OVER A DECADE

| 201703* | 201803* | 201903* | 202003* |
|---------|---------|---------|---------|
| 8.35    | 8.35    | 8.35    | 8.35    |
| 258.08  | 273.88  | 291.61  | 318.20  |
| 15%     | 14%     | 13%     | 11%     |
| 511.74  | 479.05  | 533.3   | 584.74  |
| 263.01  | 280.59  | 316.97  | 352.2   |
| 59.54   | 56.45   | 41.45   | 65.19   |
| 307.26  | 302.52  | 324.3   | 310.94  |
| 10%     | 8%      | 8%      | 5%      |
| 80.59   | 72.80   | 68.59   | 67.35   |
| 13%     | 11%     | 9%      | 6%      |
| 34.30   | 24.08   | 25.53   | 29.11   |
| 8%      | 7%      | 4%      | 3%      |
| 30.91   | 32.80   | 34.92   | 38.11   |
| -8%     | -10%    | -11%    | -11%    |
| 492.67  | 433.38  | 211.68  | 106.47  |
| 20%     | 16%     | 24%     | 6%      |
| 4.11    | 2.88    | 3.04    | 3.51    |
| 1.10    | 1.10    | 1.10    | 0.00    |
| 91.85   | 41.74   | 41.74   | 0.00    |
| 26.78   | 17.33   | 16.35   | 0.00    |
| 201703* | 201803* | 201903* | 202003* |
| 0.98    | 0.75    | 0.83    | 0.84    |
| 0.62    | 0.47    | 0.54    | 0.62    |
| 1.53    | 1.67    | 1.59    | 1.63    |
|         |         |         |         |
| 1.31    | 1.11    | 1.09    | 0.93    |
| 3.92    | 3.84    | 5.49    | 5.70    |
| 3.19    | 3.72    | 4.03    | 3.42    |
| 7.47    | 6.08    | 4.77    | 3.98    |
| 25.08   | 23.77   | 20.06   | 20.50   |
| 18.95   | 17.19   | 14.35   | 13.56   |
| 22.84   | 21.34   | 18.66   | 18.26   |
| 11.90   | 6.53    | 6.30    | 6.79    |
| 13.29   | 8.79    | 9.03    | 9.15    |
| 93      | 95      | 91      | 107     |
| 87      | 71      | 34      | 30      |

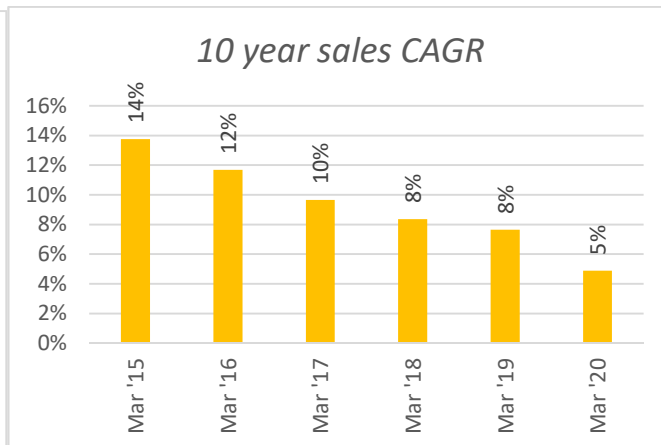
\*Consolidated Figure

# PERFORMANCE

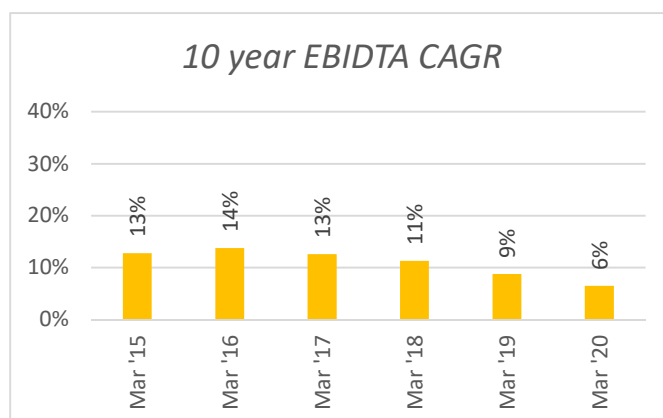
## Net Worth



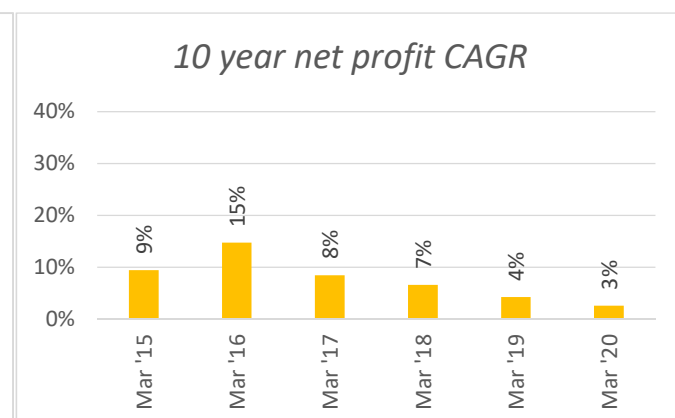
## 10 Year Sales CAGR



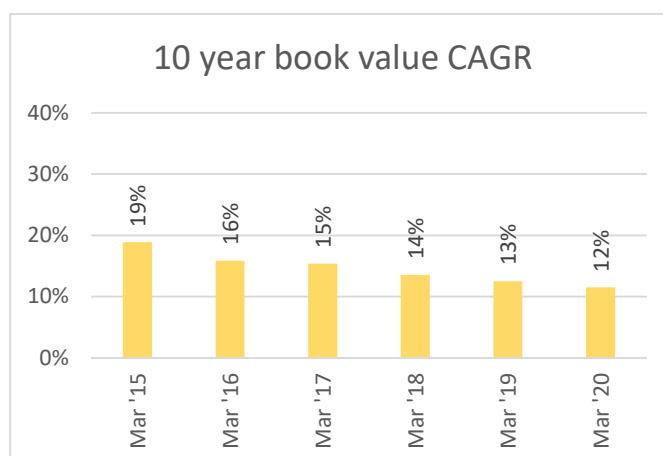
## 10 Year EBIDTA CAGR



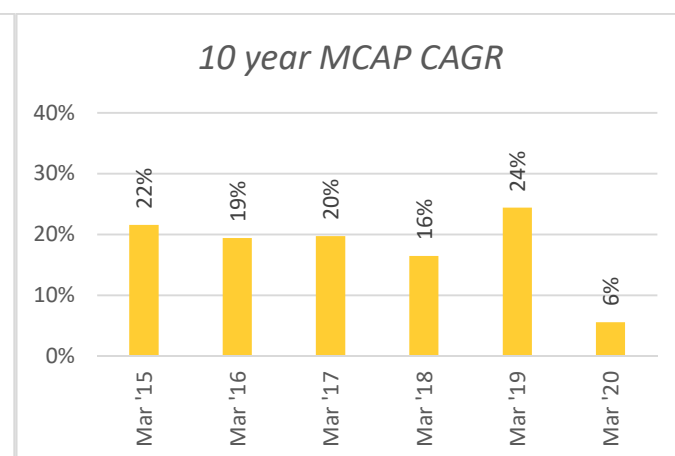
## 10 Year NET Profit CAGR



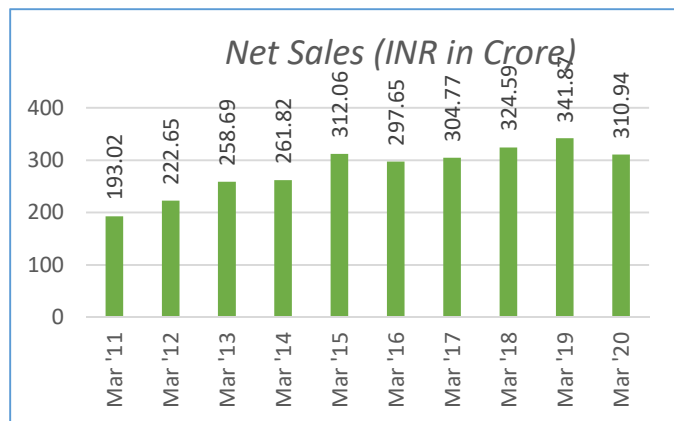
## 10 Year Book Value CAGR



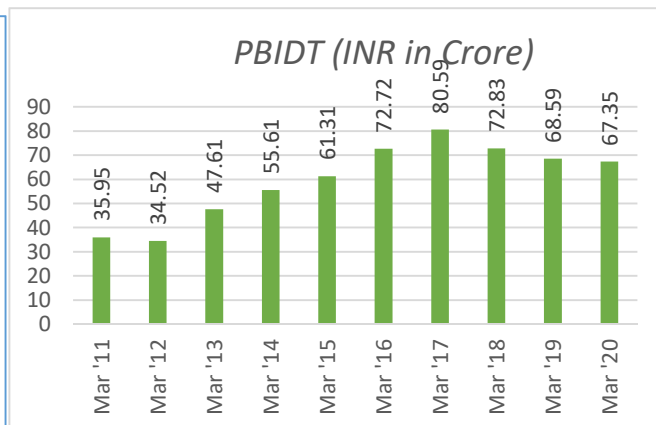
## 10 Year MCAP CAGR



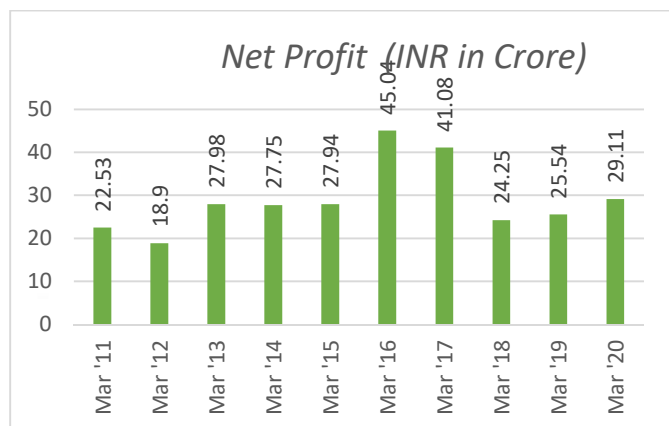
## SALES



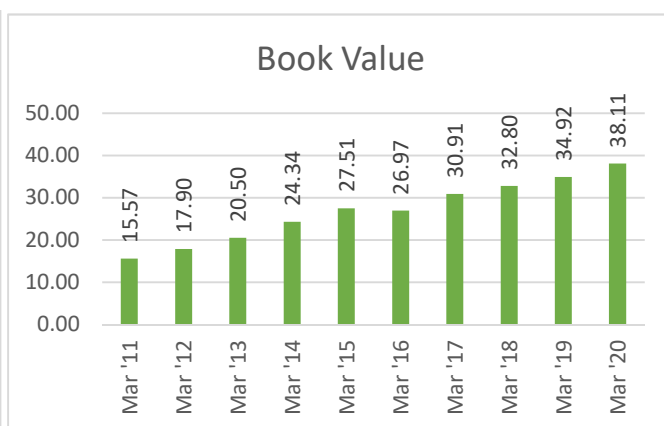
## EBIDTA



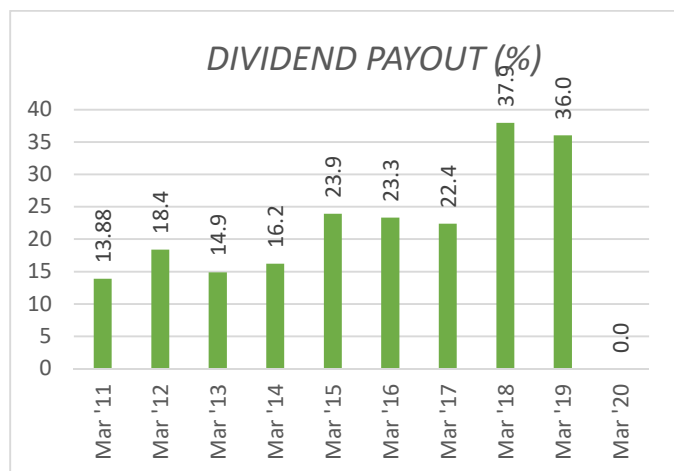
## NET PROFIT



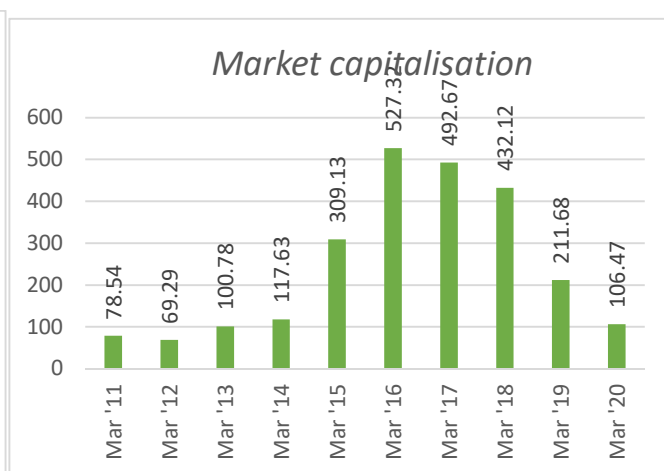
## BOOK VALUE



## DIVIDEND PAYOUT



## MARKET CAP





# FROM THE DESK OF MANAGING DIRECTOR

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*Dear Shareholders*

I yet again take this opportunity to share the highlights of the previous year. Though the year 2019-20 faced various headwinds, the focused approach of your Company ensured that the performance remained on-course.

During the Financial year 2019-20 revenue from operations shrunk to 4.12% while EBIDTA was higher by 2.19%. Our net debt to equity ratio has changed from 0.83% to 0.84%.

During Financial Year 2019 - 20, we commissioned High Tenacity twisting at Dadra with a capacity of 10 tons per day. The total cost incurred on this project is INR 17.50 crore and we spent another INR 10 crore on upgradation of plant and machinery and would continue to enhance capability going forward. We expect to incur INR 8 crore to INR 10 crore of capex this year towards Upgradation of Plant and Machinery of our Existing Facility.

The year 2019-20 was a challenging year, for the global economy with rising trade barriers, geopolitical tensions and weakened economic activities. Just when several measures were being introduced to revive the growth, the world was hit by the global COVID-19 pandemic. This led to worldwide lockdowns and complete discontinuation of inter-geography commercial activities. The present situation is complex and fluid. The US and EU nations dominate the larger chunk of textile and apparel imports. India continued being among the top three exporters. With extensive lockdowns across the globe, the consumer spending has taken a major hit, business operations across sectors have paused and exports have declined. This has led to an obvious impact on the textile industry, demand and supply. However, it is estimated that Developed markets will recover faster.

I thank our Employees for their dedication, commitment and contributions which have enabled us to achieve the results. I also thank our customers, vendors, bankers, Central and State Government and all other stakeholders for their undeterred confidence, trust and support. I thank all our colleagues for their guidance during the year.

As I conclude, I would like to place on record appreciation for all the efforts taken by the COVID warriors for bravely fighting this pandemic. I urge everyone to stay safe, take care and continue to follow all precautionary measures.

Regards and Best Wishes

**Krishnakumar Jhunjhunwala**

**MD &CEO**

# ACHIEVEMENTS

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## 2007

Created Sarla Overseas Holdings Limited (SOHL) at British Virgin Island (a Foreign Company), a wholly owned subsidiary as a separated investment arm for the company.

The company's shares were listed on the national Stock Exchange of India Limited (NSE).

## 2010

Installed first windmill in Gujarat for 1.25 MW.

## 2012

2 More windmills of 2 MW in September 2012 in Maharashtra.

## 2014

Started commercial production of POY from a green field at South Carolina, USA in January 2014.

## 2016

2 More windmills of 1.5 MW each in Madhya Pradesh Started operations in March 2016. Total Wind Power Generation Capacity Increased to 10.25 MW.

## 2018

Certificate of Excellence from Export Promotion Council for EOUs & SEZs (Ministry of Commerce & Industry, Govt. of India). Under SEEPZ-Special Economic Zone has been awarded for best EOU (other than MSME). In the product Group category: Textile & Textile Product for their Outstanding Export for the year 2015-16.

## 2020

Commissioned The High Tenacity Twisting project with an installed capacity of 3600 tons per annum at Dadra.

## 2009

Establish a joint venture in Portugal, Sarla Europe LDA.

## 2011

Installed windmill in Satara, Maharashtra for 2 MW.

## 2013

Directly Entered American POY Market through setting up wholly owned subsidiary Sarla Flex Inc., at South Carolina.

## 2015

Raised INR. 46.69 Crores by placing Equity Shares at premium to Qualified Institutional Buyers (QIBs).

## 2017

3 More windmills of 1.5 MW each in Gujarat started operations in January and March 2017, Total wind Power generation capacity increased to 14.75 MW. Also installed Rooftop Solar at Vapi for 150 MW.

## 2019

Commissioned Nylon 6 PoY plant with an installed capacity of 20 tons per day at Silvassa.