## Shanthi Feaps

Thirty Sixth Anmual Repart 2009

4


Financial Performance Indicators






Cash Profit (Rs. Mn)


## Shanthi Gemars

## SHANTHI GEARS LIMITED

## BOARD OF DIRECTORS

## Shri P SUBRAMANIAN

Chairman \& Managing Director

## Shri P N GOPAL

## Dr. D PADMANABAN

## Shri M J VIJAYARAAGHAVAN

Ms. S SANGEETHA
Wholetime Director

COMPANY SECRETARY
Shri C SUBRAMANIAM

## AUDITORS

M/s. S LAKSHMINARAYANAN ASSOCIATES

## INTERNAL AUDITOR

## Shri T RAGHUNATHAN

## BANKERS

State Bank of India
The Toronto-Dominion Bank
State Bank of Hyderabad
IClCl Bank Limited
Barclays Bank PLC
The Bank of Nova Scotia

## REGISTRARS \& SHARE TRANSFER AGENTS

S.K.D.C. Consultants Limited

No. 7 (Old No.11), Street No.I,
S.N. Layout,

West Power House Road,
Coimbatore-641012

## REGISTERED OFFICE

304-A, Trichy Road, Singanallur,
Coimbatore - 641005

## MANUFACTURING PLANTS

## A UNIT

304-A, Trichy Road, Singanallur, Coimbatore - 641005

## B UNIT

304-F, Trichy Road, Singanallur,
Coimbatore - 641005

## C UNIT

Avanashi Road, Muthugoundenpudur (PO).
Coimbatore - 641406

## D UNIT

K.Krishnapuram,

Kamanaickenpalayam (PO).
Coimbatore - 641658
E UNIT
2249 A-1, Trichy Road, Singanallur,
Coimbatore-641005

## FOUNDRY DIVISION

Kannampalayam, Sulur Via,
Coimbatore - 641402

| CONTENTS |  |
| :--- | ---: |
| Notice | 2 |
| Directors' Report | 4 |
| Report on Corporate Governance | 6 |
| Auditors' Report | 17 |
| Balance Sheet | 21 |
| Profit and Loss Account | 22 |
| Schedules | 23 |
| Notes forming part of Accounts | 30 |
| Cash Flow Statement | 40 |

## NOTICE

Notice is hereby given that the 36" Annual General Meeting of the Company will be held on Friday, the $10^{\text {th }}$ day of July, 2009 at 10.00 a.m. at the Registered Office of the Company at 304-A, Trichy Road, Singanallur, Coimbatore-641005 to transact the following business.

## AGENDA

## Ordinary Business

1. To receive, consider and adopt the Directors' Report, Profit \& Loss Account for the year ended $31^{\text {st }}$ March, 2009 the Balance Sheet as on that date and the Auditor's Report thereon.
2. To declare a Dividend.
3. To appoint a Director in the place of Dr. D. Padmanaban who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in the place of Ms. S. Sangeetha who retires by rotation and being eligible, offers herself for re-appointment.
5. To appoint Auditors to hold office from the conclusion of this meeting till the conclusion of the next Annual General Meeting and to authorise Board of Directors to fix their remuneration.

## NOTES:

1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself/ herself. Such proxy need not be a member of the Company. Proxy in order to be effective must be received by the Company not less than 48 hours before the Meeting.
2. The Register of Members and Share Transfer Books of the Company will remain closed from $1^{\text {st }}$ July, 2009 to $10^{\text {th }}$ July, 2009 (Both days inclusive).
3. Dividend on approval will be paid on $14^{\text {th }}$ July, 2009 to the members whose name appear in Register of Members as on $10^{\text {th }}$ July, 2009. In respect of shares held in Demat Form, the Dividend will be paid to the Beneficial owners as on the closing hours of $30^{\text {th }}$ June, 2009 as per the details forwarded by the RTA for this purpose.
4. In compliance with Section 205A and 205C of the Companies Act, 1956 unclaimed dividend upto the year ended $31^{\text {st }}$ March, 2001 has been transferred to the "Investors Education and Protection Fund" established by the Central Government. Remaining unpaid dividends that are due for transfer are given below:

| Dividend | For the Financial <br> Year ended | Date of Payment | Due for <br> Transfer on |
| :---: | :---: | :---: | :---: |
| Final | 31.03 .2002 | 29.07 .2002 | 28.08 .2009 |
| Final | 31.03 .2003 | 01.08 .2003 | 31.08 .2010 |
| Final | 31.03 .2004 | 05.07 .2004 | 09.08 .2011 |
| Final | 31.03 .2005 | 14.07 .2005 | 18.08 .2012 |
| Final | 31.03 .2006 | 17.07 .2006 | 21.08 .2013 |
| Final | 31.03 .2007 | 20.07 .2007 | 23.08 .2014 |
| Final | 31.03 .2008 | 18.07 .2008 | 21.08 .2015 |

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Members who have not encashed their Dividend Warrants in respect of the year ended $31^{\text {st }}$ March, 2002 and succeeding years, are requested to make their claim to the Company by surrendering the unencashed warrants immediately.
5. Members are requested to notify immediately of any change in their address to the Registrars. Members holding shares in the electronic form are advised to notify any change in their address to the concerned Depository Participant.
6. Members are requested to bring their copies of report and Accounts to the Meeting.
7. Company's Equity Shares are listed at

National Stock Exchange Limited, Bombay Stock Exchange Limited, Trade World, Kamala Mill Compound, 2nd Floor, Senapati Bapat Marg, Lower Parel, MUMBAI- 400013. Phiroze Jeejeebhoy Towers, Dalal Street,
MUMBAI-400001.
The Company has paid the Annual Listing fees for the financial year 2009-2010 in respect of the above Stock Exchanges.
8. Members requiring information on the Accounts are requested to write to the Company atleast seven (7) days in advance, so as to enable the Company to furnish such information.
9. Information relating to Directors who are seeking re-appointment is given in Report on Corporate Governance. Details of shares held by Non-executive Directors who are seeking re-appointment are given below. None of them are holding shares on beneficial basis by/for other persons.

| Name of Director | Number of shares held |
| :---: | :---: |
| Dr.D.Padmanaban | NIL |

## P. Subramanian

Chairman \& Managing Director

## DIRECTORS' REPORT TO THE SHAREHOLDERS

Your Directors have pleasure in presenting to you the Thirty Sixth Annual Report, together with the audited accounts of your Company, for the year ended 31st March, 2009.

| FINANCIAL RESULTS |  | Year Ended 31-03-2009 Rs | Year Ended <br> 31-03-2008 <br> on |
| :---: | :---: | :---: | :---: |
| Gross Profit before Interest \& Depreciation |  | 1032.573 | 951.188 |
| Less: | Interest | 86.247 | 51.134 |
|  | Depreciation | 257.723 | 224.605 |
|  | Donations | 0.533 | 0.525 |
|  | Provision for Taxation / Withholding Tax Paid | 231.196 | 206.742 |
|  | Fringe Benefit Tax | 2.500 | 2.500 |
|  | Deferred Tax | 10.261 | 24.843 |
|  | Prior Year Tax | 3.618 | - |
|  |  | 440.495 | 440.839 |
| Add: | Excess Provision no longer required | 0.115 | 0.771 |
|  | Surplus brought forward | 72.142 | 45.256 |
|  |  | 512.752 | 486.866 |
| Appropriations: |  |  |  |
|  | Proposed Dividend | 98.059 | 98.059 |
|  | Tax on Dividend | 16.665 | 16.665 |
|  | General Reserve | 300.000 | 300.000 |
| Surplus in Profit \& Loss Account |  | 98.028 | 72.142 |
|  |  | 512.752 | 486.866 |

Your Directors recommend a Dividend of Rs. 1.20 per Equity Share of Re. 1 each fully paid up ( $\mathbf{1 2 0 \%}$ on the paid up share capital of the Company)

## OPERATING RESULTS

The Company has achieved a Turnover of Rs.2524.842 Million for the year under review as against the furnover of Rs. 2441.361 Million of the previous year. Due to global recession and sluggish demand on account of slow down in economy the Company's growth has been affected. Your Directors are of the view that the current year performance will depend upon the revival of economy.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The Company is making continuous efforts to conserve and optimise energy wherever practicable by economising on fuel and power. For the Company's existing product line there is no technical collaboration/arrangement. Your Company has made export sales of Rs. 335.387 Million during the year. The outflow of foreign exchange on Import of Machinery, Interest on FCCBs and other ECBs, Raw Materials, Consumable stores \& Tools, Machinery Spares, Advertisement, Sales Promotion Expenses, Professional and consultancy Charges, Commission and Germany Liaison Office Expenses amounted Rs.318.59 Million.

## FIXED DEPOSITS

The Company has not accepted any deposits from the public during the year.

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## DIRECTORS

The following Directors are due to retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-election

Dr. D. Padmanaban
Ms. S. Sangeetha

## DIRECTORS' RESPONSIBILITY STATEMENT

In compliance to the Provisions of Section 217 (2AA) of the Companies Act, 1956 your Directors wish to place on record-
(i) that in preparing the Annual Accounts, all applicable accounting standards have been followed;
(ii) that the accounting policies adopted are consistently followed and the judgments and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year and of the Profit and Loss Account of the Company for the Financial year;
(iii) that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing/detecting fraud and other irregularities;
(iv) that the Directors have prepared the Annual Accounts on going concern basis.

## CORPORATE GOVERNANCE

Pursuant to the requirements of Listing Agreements with the Stock Exchanges, your Directors are pleased to annex the following:

1. Management Discussion and Analysis Report
2. A Report on Corporate Governance
3. Auditor's Certificate regarding Compliance of conditions of Corporate Governance.

## AUDITOR

Your Company's auditors M/s. S. Lakshminarayanan Associates are due to retire at the ensuing Annual General Meeting and are eligible for re-appointment.

## PERSONNEL

In accordance with the requirements of Section 217 (2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, particulars of employees are given in the annexure to this report.

## APPRECIATION

The relationship between management and staff \& workers is very cordial and your Directors wish to place on record their sincere appreciation for the devoted and efficient services rendered by all employees of the Company. Your Directors thankfully acknowledge the continued co-operation and support rendered by Banks and Financial Institutions. The Board conveys its thanks to the Central and State Governments. It also thanks its customers and suppliers for their support and investors for reposing faith in the Company.

Statement Under Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 and forming part of the Directors' Report for the year ended 31 ${ }^{\text {st }}$ March, 2009.

| SI. No. | Name | $\begin{aligned} & \text { Age } \\ & \text { (Years) } \end{aligned}$ | Designation/ Nature of duties | Remuneration Rs. | Qualification | Experience | Date of Commence ment of Employment | Previous Employment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Mr.P.Subramanian* | 66 | Chairman \& Managing Director Overall Management of the affairs of the Company | 3,70,28,929 | L.M.E P.D.Prod.E. | 44 Years | 01/07/1972 | Managing Partner Shanthi Engg \& Trading Company. |
| 2 | Ms.S.Sangeetha* | 34 | Wholetime Director Day to day Management of the Company | 1,48.11,571 | B.B.M. | 13 Years | 05/01/1996 | - |

* Note : The nature of employment is contractual Mr. P. Subramanian and Ms. S. Sangeetha are related


## REPORT ON CORPORATE GOVERNANCE

1. Company's Philosophy of Corporate Governance

The Company firmly believes in good Corporate Governance and envisage the attainment of transparency in all matters of Management of the Company and in reporting to the Share Holders and all others concerned.
2. Board of Directors
a) The Board of Directors consists of 5 Directors; of whom 3 are Independent Non- executive Directors. An Executive Chairman heads the Board.
b) Attendance of each Director at the Board Meetings and the Last Annual General Meeting (AGM).

| Name of the Directors | Category of <br> Directorship | No. Of Board <br> Meetings Attended | Attendance <br> at the Last AGM |
| :--- | :--- | :---: | :---: |
| Sri. P. Subramanian |  <br> Managing Director <br> Executive Director | 4 | Present |
| Sri. P.N. Gopal | Independent Director <br> Non Executive | 4 | Absent |
| Dr. D. Padmanaban | Independent Director <br> Non Executive | 4 | Absent |
| Sri. M.J. Vijayaraaghavan | Independent Director <br> Non Executive | 4 | Present |
| Ms. S. Sangeetha | Wholetime Director <br> Executive Director | 4 | Present |

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c) Number of other Companies or Committees the Directors of the Company is a Director/ Member/Chairman

| Name of the Directors | Other <br> Directorship | Other Committee Positions |  |
| :--- | :---: | :---: | :---: |
|  |  | Members | Chairman |
| Sri. P. Subramanian | 1 | - NIL - | - NIL - |
| Sri. P.N. Gopal | - NIL - | - NIL - | - NIL - |
| Dr. D. Padmanaban | 2 | - NIL - | - NIL - |
| Sri. M.J. Vijayaraaghavan | 2 | 1 | 1 |
| Ms. S. Sangeetha | 1 | - NIL - | - NIL - |

d) Details of Board Meetings held during the Period from 01.04.2008 to 31.03.2009

| SI. No. | Date of the Meeting |
| :---: | :---: |
| 1 | 14.05 .2008 |
| 2 | 30.07 .2008 |
| 3 | 30.10 .2008 |
| 4 | 30.01 .2009 |

e) There is no inter-se relationship between Directors other than Mr. P. Subramanian and Ms. S. Sangeetha. Mr. P. Subramanian and Ms. S. Sangeetha are related to each other as father and daughter respectively.
3. Audit Committee

The Audit Committee consists of 3 Independent Directors.
The Details of Audit Committee Meetings held

| SI. No. | Date of the Meeting |
| :---: | :---: |
| 1 | 09.05 .2008 |
| 2 | 28.07 .2008 |
| 3 | 29.10 .2008 |
| 4 | 29.01 .2009 |

Composition of Audit Committee and Meeting Aftendance

| SI. No. | Members of Audit Committee | No. of Meetings Attended |
| :---: | :--- | :---: |
| 1 | Sri. M.J. Vijayaraaghavan, Chairman | 4 |
| 2 | Sri. P.N. Gopal | 4 |
| 3 | Dr. D. Padmanaban | 4 |

The terms of reference to the Audit Committee are wide enough to cover all matters specified under the Listing Agreement and the Companies Act. 1956.
The Committee has met 4 times during the Financial Year ended $31^{\text {st }}$ March, 2009.
4. Remuneration paid to Chairman \& Managing Director and Wholetime Director

The Board of Directors at their Meeting held on 30.05 .2003 have approved the re-appointment of Chairman \& Managing Director and remuneration payable to him as recommended by the Remuneration Committee at their meeting held on 29.05.2003. The members in the General Meeting held on 28.07.2003 have approved the re-appointment of Mr.P.Subramanian as Chairman \& Managing Director for a period of 5 years from 01.04.2004 and remuneration payable to him.

The aggregate value of salary, perquisites and commission for the period from 01.04.2008 to 31.03.2009 paid to the Chairman \& Managing Director are given below:
Salary
Rs. 2,400,000
Commission
Rs. $34,628,929$
Rs. $37,028,929$

The Board of Directors at their Meeting held on 16.05.2007 have approved the re-appointment of Wholetime Director and remuneration payable to her as recommended by the Remuneration Committee at their meeting held on 15.05.2007. The members in the General Meeting held on 16.07.2007 have approved the re-appointment of Ms.S.Sangeetha as Wholetime Director for a period of 5 years from 24.07 .2007 and remuneration payable to her.
The aggregate value of salary, perquisites and commission for the period from 01.04.2008 to 31.03.2009 paid to the Wholetime Director are given below:

| Salary | Rs. | $1,200,000$ |
| :--- | :--- | ---: |
| Perquisite | Rs. | 144,000 |
| Commission | Rs. | $13,467,571$ |
|  | Rs. | $14,811,571$ |

5. Remuneration paid to Non Executive Directors

No Remuneration is paid to Non Executive Directors except Sitting Fees payable for attending Board Meetings/Committee Meetings which are as under.

| Name of the Directors | Sitting Fees Paid |
| :--- | :---: |
| Sri. P.N. Gopal | Rs. 45,000 |
| Dr. D. Padmanaban | Rs. 45,000 |
| Sri. M. J. Vijayaraaghavan | Rs. 45,000 |

Non Executive Directors are not holding any Convertible Instruments. Details of shares held by them are as under. None of them are holding shares on beneficial basis by/for other persons.

| Name of Director | Number of shares held |
| :--- | :---: |
| Sri. P. N. Gopal | 50558 |
| Sri. M. J. Vijayaraaghavan | 520 |
| Dr. D. Padmanaban | NIL |

6. Shareholders/ Investors Grievance Committee
a) The Shareholders/ Investors Grievance Committee consists of 3 Independent Directors.
b) Composition of Shareholders/Investors Grievance Committee.

| SI. No. | Members |
| :---: | :---: |
| 1 | Sri. P.N. Gopal, Chairman |
| 2 | Sri. M.J. Vijayaraaghavan |
| 3 | Dr. D. Padmanaban |

C) Compliance Officer

Sri. C. Subramaniam, Company Secretary
d) Complaints

During the year 10 letters/complaints were received from the investors, which were replied/ resolved to the satisfaction of the investors and none of the compliant is pending. None of the complaints required the attention of Investors Committee since they were routine in nature and it was resolved by the Company officials / RTA.

