

Annual Report  
2022-23



**Think Algo,  
Think Share India**

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[www.shareindia.com](http://www.shareindia.com)



# Think Algo, Think Share India

At Share India, we embody the spirit of algorithmic trading excellence.

With our deep tech expertise and 25 years of proven experience in capital markets, we have developed a comprehensive suite of solutions.

Growing organically and inorganically, we have strengthened our technology stack to provide a platform for AI-driven automated trading, strategy development, and execution.

Our low latency platforms ensure lightning-fast execution, while our superior algorithmic trading logic optimizes your strategies. And to deliver further advantage, our customized and innovative tech-based solutions empower you to make informed decisions.

Our endeavor is to empower clients in making right and informed investment decisions.

Our focus is on making scalable tech solutions for clients.

Today, we are proud to be the preferred partner for clients, who consider us as their gateway to advanced trading technology and exceptional performance.

We aim to build recall around Share India as a “technology driven customer-centric company focused on building low latency scalable trading platforms with knowledge-driven research”.

We have positioned ourselves so that when you Think Algo, Think Share India!





# Introducing uTrade Algos: Paving the way for a successful Algorithmic Trading for Retail

In the ever-evolving world of equity market opportunities, Share India, a leading fintech broker, has offered uTrade Algos, a cutting-edge algorithmic trading platform designed to empower Retail with the tools and strategies needed to thrive in the dynamic markets of today.

This platform equips retail traders with a complete armory of tools and information that they need to participate effectively in the market. The facilitators that a retail trader has access to are:

## Back-testing for Enhanced Market Preparedness

At the core of uTrade's offerings is the powerful back-testing feature. This tool allows traders to simulate their strategies using historical market data, providing invaluable insights into how their trading plans would have performed in real-market conditions. By leveraging this capability, traders can fine-tune their strategies, identify strengths and weaknesses, and build the confidence needed to navigate the live market with a strategic advantage.

## Realizing the Potential of Algorithmic Trading

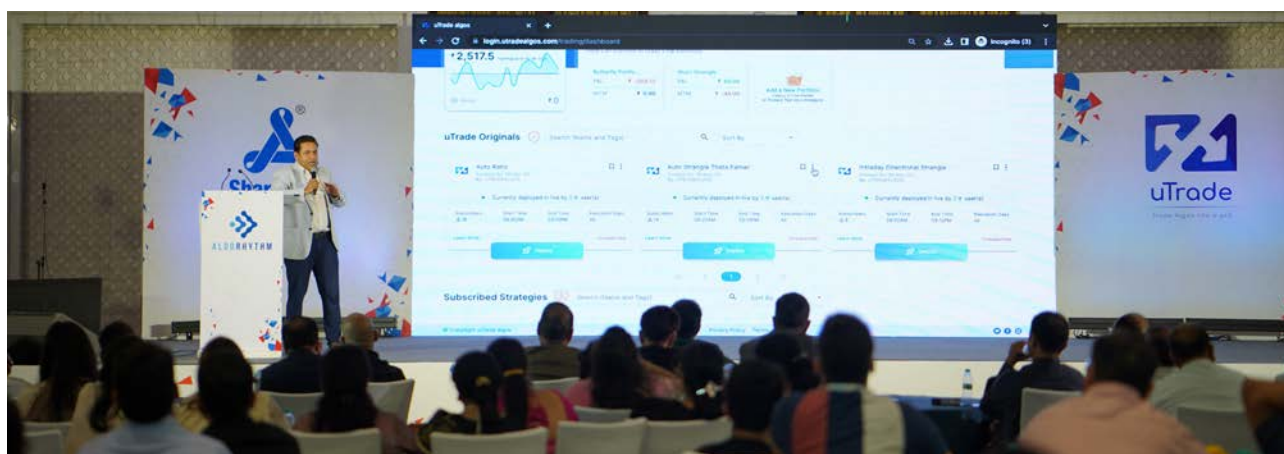
Once traders have honed their strategies through back-testing and forward-testing, they gain the confidence to deploy their algorithms into the live market. uTrade facilitates the seamless transition from testing to live trading, providing a smooth and efficient experience for traders to capitalize on their well-developed strategies.

## Algo Forward Test to Outperform the Market

uTrade takes trading to the next level by enabling traders to execute algo forward tests. This means traders can actively tweak and strategize their trading plans in real-time to respond to changing market conditions. The ability to adapt quickly and efficiently positions traders to outperform the market and capitalize on lucrative opportunities as they arise.

## Pre-Made Strategies for Efficient Trading

We understand that traders have diverse needs and levels of expertise. To cater to a wide range of users, uTrade offers pre-designed algorithms with proven performance, expertly curated by seasoned professionals. These pre-made, ready-to-deploy strategies serve as starting points for novice traders and even seasoned traders seeking to fine-tune their existing approaches. This feature streamlines the trading process and allows users to leverage expert-backed strategies without needing to build everything from scratch.

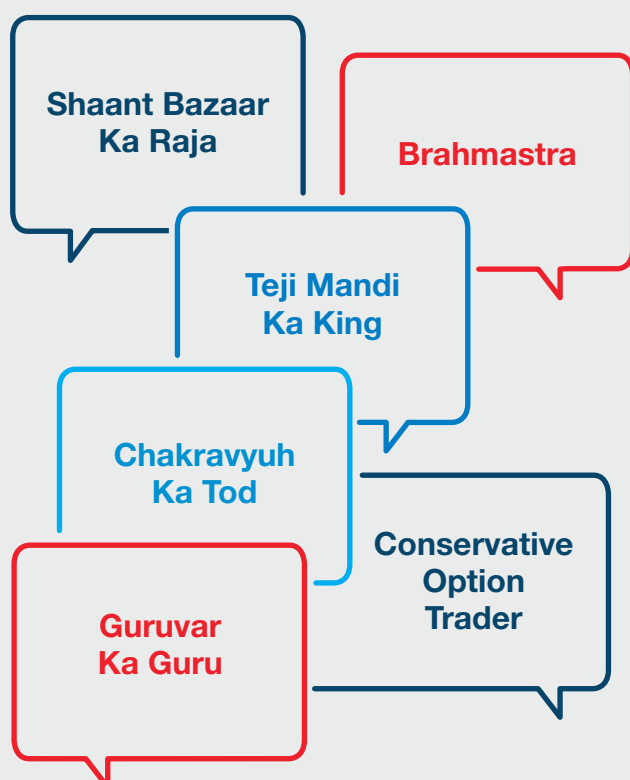


## DIVERSE PLANS FOR INDIVIDUAL PREFERENCES

uTrade Algo offers flexible plans that cater to individual preferences and requirements. From the Free Plan and Beginner Plan to the Expert Plan, each plan unlocks specific features and benefits. With simple and flexible price plans, built for every kind of trader, customers can choose the one that aligns perfectly with their needs, trading style, and experience level.

## uTRADE ORIGINALS STRATEGIES

An interesting feature that uTrade Algos is bringing to the table is a set of pre-built algorithms curated by industry experts who have seen the financial markets inside out. These algorithms, called uTrade Originals, will be available for subscribers on the platform.



**Lamp lighting by Hon'ble Chief Minister of Goa, Shri Pramod Sawant at product launch of uTrade Algos.**

*From left to right : Mr. Yash Pal Gupta, Promoter & Chief mentor of Share India, Director General of Police Shri Jaspal Singh IPS, Hon'ble Chief Minister of Goa, Shri Pramod Sawant and Mrs. Saroj Gupta, Promoter & Director of Share India.*

From single leg strategies to complex portfolios with up to 5 strategies, each strategy having up to 6 legs – uTrade Algos gives you enough freedom to create almost any strategy you would like. What's more is, there are pre-built algos by industry experts for complete beginners and premade strategy templates for those who want to try their hand at strategy creation.

## A WIDE ARRAY OF CHOICES

In addition to the pre-made strategies, uTrade offers a comprehensive range of uTrade Originals Strategies. These are carefully-crafted algorithms that cater to specific trading needs, making it easier for traders to find the perfect fit for their objectives. Whether a trader seeks high-frequency trading or long-term investing strategies, uTrade Originals Strategies have been designed and back-tested by experts to ensure their reliability and effectiveness.

## uTRADE – A GATEWAY TO ENHANCED TRADING PERFORMANCE AND SUCCESS

uTrade from Share India is a game-changing algorithmic trading platform that brings superfast trading capabilities to traders of all levels. By enabling back-testing, and seamless deployment of strategies into the live market, uTrade empowers traders to make data-driven decisions and stay ahead of the curve. With pre-made strategies and a diverse collection of uTrade Originals Strategies, the platform offers something for every trader – be they novice or seasoned, ensuring they have the tools and support needed to thrive in today's competitive financial markets.



# About Share India

Share India Securities Limited (SISL) is a fintech conglomerate that places strong emphasis on leveraging technology to enhance the trading experience of our proprietary and professional trader clientele.

With an emphasis on low-latency platforms and AI/ML-driven trading strategies, we strive to provide our clients with superior technology solutions. We have a deep understanding of market-wide technology infrastructure, which allows us to cater to the diverse needs of our client base, including retail investors, High Net Worth Individuals, and institutional investors.

With close to three decades of experience, Share India has evolved from a traditional stock broker to a

hi-tech broking company. Today, we are a full-service broking house, with customized offerings and holistic solutions for our clients. Our growth has been driven by a combination of organic expansion and strategic acquisitions.

With the acquisition of Algowire Trading Technologies and uTrade Solutions, we have strengthened our position as a market leader and technology innovator in the fintech industry. By integrating these companies into our operations, we are poised to provide an AI-driven

automated trading platform, offering retail investors advanced tools for strategy development and execution.

At Share India, our commitment goes beyond providing financial services. We prioritize building strong and lasting relationships with our clients. Our team of professionals is dedicated to delivering exceptional customer service and support, ensuring that our clients receive the guidance and assistance they need to achieve their financial goals.

## KEY NUMBERS



**29+**  
years of operations



Presence in  
**16** states



**883** Franchisees/AP  
**97** Branches



**2,300+**  
employees



**28,921**  
Clients in Broking  
(as on 31st March, 2023)



**3,200**  
Active MF Customers



**33,000**  
Active Insurance  
Customers



**58,000**  
NBFC Client Base



**₹ 10,997 Million\***  
Total income



**₹ 5,041 Million\***  
EBITDA



**₹ 3,307 Million\***  
PAT



**₹ 102.7\***  
EPS



**~5%**  
Market Share of  
Options Trading



**9.0%\*\***  
Market Share of NSE -  
Currency Options



**5.8%\*\***  
Market Share of NSE -  
Currency Futures

\*For FY2023

\*\*Market Share as on March 31, 2023 (combiner for SIAPL and SISL)



## Vision

To be a responsible corporate citizen and to create wealth for our stakeholders.



## Mission

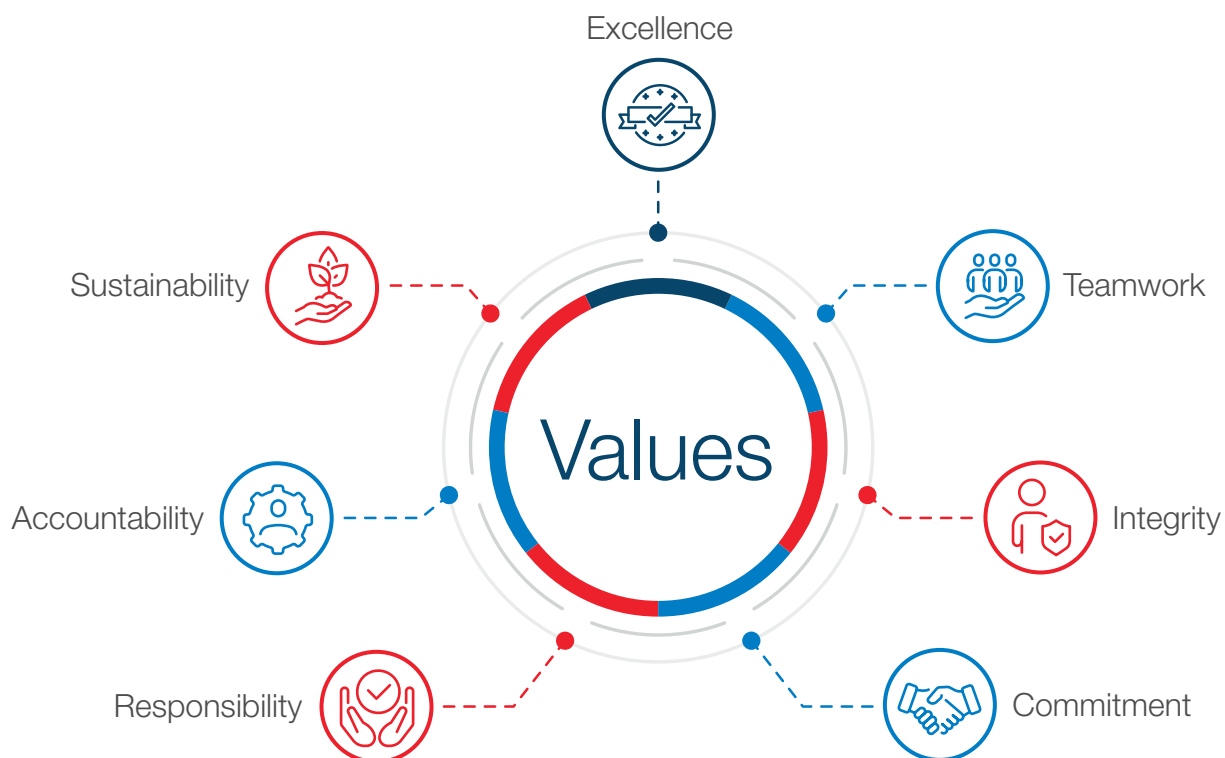
To empower retail with state-of-the-art technology tools.

To build an ecosystem to democratize algo trading with tools and resources that empower our clients to make quick decisions based on their needs.

To revolutionize the financial industry by providing algo trading to retail investors with the aim of 'Har Ghar Algo'.

**Shareholder Wealth Maximization:** Maximize value creation for shareholders by offering high-end products and services and catering to all investment needs.

Our mission is to focus on expansion of new products and create growth opportunities by continuous improvement through innovation and technology, thereby protecting the financial interests of our clients and providing them with dynamically updated investment solutions.



Corporate Overview



Statutory Reports



Financial Statements

### KEY PRIORITIES

- To serve diverse client needs by following the principles of integrity and accountability
- To focus on expansion of new products, creating growth opportunities for our business partners responsibly
- To achieve continuous improvement through innovation and technology keeping the high spirits of teamwork and excellence
- A commitment to protect the interests of our clients by providing them with dynamically updated investment information





## BUSINESSES IN SUBSIDIARIES / WHOLLY-OWNED SUBSIDIARIES

**NBFC**

Share India Fincap  
Private Limited

**Algorithmic  
Trading Platform**

Algowire Trading  
Technologies Pvt. Ltd.

**Insurance Broking**

Share India Insurance  
Brokers Private Limited

**Multi Asset Tech  
Trading Platform**

uTrade Solutions Pvt. Ltd.

**Overseas Trading**

Share India Securities  
(IFSC) Private Limited, Total  
Securities (IFSC) Private  
Limited and Share India  
Global Pte. Ltd

**Equity Broking**

Share India Algo Plus  
Private Limited

**Investment Banking**

Share India Capital  
Services Private Limited

**Philanthropic Activity**

Share India  
Smile Foundation

## ENABLING BETTER EXECUTION

**2 Billion\***  
No. of trades

**35**  
Institutional Clients  
as on March'2023

**₹ 71 Billion**  
F&O ADTO

**₹ 10 Billion**  
Cash ADTO

**₹ 20 Billion**  
Currency ADTO

**1.25 Billion+**  
NBFC Loan Book

**24,004**  
No. of Lives Covered

**₹ 19 Billion**  
Commodity ADTO

**₹ 0.32 Billion**  
Insurance premium received

\* No. of Trades for FY2023 includes SISL and SIAPL

## OUR JOURNEY

**1994**

- Started with our vision to grow, multiply and share with all of India

**2000**

- The Company became a member of Asia's oldest Stock Exchange, i.e. BSE Limited

**2007**

- Expansion of business operations in the futures trading and options trading segment with BSE

**2008**

- Started providing currency derivatives trading to customers took first step into the world of algo trading which later became mainstay of company

**2010**

- Became member of National Stock exchange of India limited

**2016**

- Registered as a mutual advisor with the AMFI
- Formed Share India Capital Services Pvt. Ltd.

**2021**

- Acquired majority stake in Algowire Trading Technologies and uTrade Solutions, strengthening our position as a market leader and technology innovator in the fintech industry

**2020**

- Acquired Total Commodities (Now Share India Algoplus)
- Started Share India Global Pte

**2019**

- Merged Total Securities, which increased geographical presence
- Started Share India Insurance Brokers

**2018**

- Acquired Share India Fincap

**2017**

- Launched an IPO and got listed on stock markets
- Registered as a research analyst with SEBI

**2022-2023**

- Launched our Retail Platform - IBT - with tagline "Trade main Invest Kar". This new digitally-enabled online account opening and trading platform enables clients to adopt new technology
- Acquired more than 7K customers upto March 31, 2023

**2023-2024**

- Launched Algo Platform – uTrade Algos for automated trading, post completion of our acquisition of uTrade Solutions.