Technology Serving Humanity C. E. Approved Pacemakers



ANNUAL REPORT
2000

## ANNUAL REPORT

**BOARD OF DIRECTORS** 

: Shri Atul Kumar Sethi, Mrs. Amita Sethi,

Dr. S.K. Sekaran, Dr. Surendra Kumar Sethi,

Dr. Shiv Pandey, Shri N.K. Sethi,

Dr. Thomos B. Pinto

**BANKERS** 

BANK OF INDIA

Santha Bazar, INDORE

**AUDITORS** 

Radheshyam Gupta & Co

Chartered Accountants

104, Badjatya Trade Centre,

207, Jawahar Marg, INDORE-452 002

**REGD. OFFICE & FACTORY** 

Plot No. 15, Sector II,

Industrial Area

Pithampur, Dist. Dhar (M.P.) 454 775

CONTENTS	
Notice	3
Directors' Report	4-6
Auditors' Report	7-9
Balance Sheet	10
Profit & Loss Account	11
Schedules 1:	2-18
Balance Sheet Abstract	19
Cash Flow	20

**ANNUAL REPORT** 

## NOTICE

Notice is hereby given that the Twelfth Annual General Meeting of the Members of Shree Pacetronix Limited will be held at the registered office of the Company at plot No. 15, Sector II, Pithampur Dist. Dhar (M.P.) on Thursday, the 28th September 2000 at 11.00 a.m. to transact the following business.

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the audited Profit & Loss Account for the year ended 31st March 2000 the Balance Sheet as at that date, the Auditors Report thereon and Directors Report.
- 2. To appoint a Director in place Dr. S.K. Sakaran who retires by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in place of Dr. S.K. Sethi who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint Auditors to hold office from the conclusion of this meeting till the conclusion of the next Annaul General Meeting and to authorise the Board to fix their remuneration.

By Order of the Board

#### Registered Office

Plot No. 15, Sector II,

Pithampur, Dist. Dhar (M.P.)

Date: 9th August 2000

ATUL KUMAR SETHI

Managing Director

#### NOTES:

- A MEMBER ENTITLED TO ATTEND AND VOTE THE MEETING IS ENTITLED TO APPOINT A PROXY
  TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER.
- 2. Proxies in order to be valid and effective must be deposited at the Registered Office of the Company not less than 48 hours before commencement of the meeting.
- 3. The Register of Member and Share Transfer Books of the Company shall remain closed from Thursday, 21 September, 2000 to 28 September, 2000 (both days inclusive).
- 4. Members are requested to bring their copy of the Annual Report with them for meeting.

**ANNUAL REPORT** 

#### **DIRECTOR'S REPORT**

Dear Members.

Your Directors have pleasure in presenting the Twelfth Annual Report and audited Accounts of the Company for the year ended 31st March, 2000

FINANCIAL RESULTS	Rs. In Lacs.	
	31.03.2000	31.03.1999
Turnover including other Incomes	201.17	178.64
Profit before interest & depreciation	38.46	21.32
Interest & other charges	16.42	19.99
Depreciation	17.15	14.03
Profit/(Loss) before Tax	4.89	(12.70)
Provision for Tax/Tax paid	0.93	1.40
Net Profit / (Loss)	3.96	(14.10)

#### DIVIDEND

In order to plough back the resources, your Directors decided not to recommend any dividend for the year ended 31st March, 2000.

#### **PERFORMANCE REVIEW**

Your Directors are pleased to inform you that your Company entered the new millennium with a significant turnaround in its financials.

During the year under review, the Company has achived a turnover of Rs. 201.56 Lacs as against Rs. 178.28 Lacs in the previous year recording a rise of 13.06% and earned net profit after tax of Rs. 3.96 Lacs as compared to the net loss of Rs. 14.10 Lacs in the previous year. The company achieved this growth by focusing keenly on indigenisation, operational efficiency and customer satisfaction.

## **EXPORTS**

During the year under review, your Company has achieved Export Turnover of Rs. 52.06 as compared to Rs. 20.11 Lacs in the previous year showing an increase of 158.88% over the previous year.

Many fold increase in the exports is due to better quality, competitive prices and successful entry of the products manufactured by your Company in Europe on account of acquiring of CE (conformity certificate) from G med of France.

The Company has received an order from its collaborators, M/s. Bio-Pace Technology Inc., U.S.A. for supply of 300 units of Pacemakers having order value of Rs. 100.00 Lacs (approx.).

#### **FUTURE OUTLOOK**

The Company has indigenised all its major raw materials and the component ASIC chip which is at final stage of indigenisation. After this, the Company will have to import only Lithium Iodine battery.

#### DIVERSIFICATION

Under the diversification plans, the Company hs started assembling Coronary Stents (Bare and Mounted). The same will be launched in the last quarter of, 2000. Your Directors are hopeful that this will significantly add to the bottomline.

### **DIRECTORS**

During the year under review, Shri N.K. Sethi and Shri Thomas B. Pinto retire by rotation and being eligible offers themselves for re-appointment.

4



#### **AUDITORS AND AUDITORS' REPORT**

Observations made in the Auditors' Report are self-explanatory and therefore do not call any further explanation

M/s Radheshyam Gupta & Co. Chartered Accountants, have expressed their inability to continue as the Statutory Auditors of the Company from the conclusion of the ensuring Annual General Meeting. The Directors wish to place on record their appreciation of the services rendered by M/s. Radheshyam Gupta & Co. during their tenure as Statutory Auditors of the Company and propose the appoinment of M/s. S.R. Naredi & Co., Chartered Accountants as the Statutory Auditors of the Company.

CONSERVATION OF ENERGY & TECHNOLOGICAL ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUT GO.

The details required under section 217 (1) (e) of The Companies Act, 1956 are given in the annexure and forms part of this report.

#### **PUBLIC DEPOSITS**

During the year, the company did not accept public deposits within the meaning of section 58 A of The Companies Act, 1956 and the rules made thereunder.

#### Y2K COMPLIANCE

On account of pro-active steps taken, the Company did not face any problem on Y2K front and the transition was completely smooth.

#### **DEMATERIALISATION OF SHARES**

Your Directors propose an agreement to be entered by the Company with National Secuties Depository Limited (NSDL) or Central Depository Services (India) Limited (CDSL) for demat of its securities.

#### LISTING & LISTING FEES

The Equity Shares of the Company are listed on the Madhya Pradesh Stock Exchange and the Stock Exchange, Mumbai. Listing fees for the year 2000-01 has been duly paid to both these stock Exchanges in time.

#### **HUMAN RESOURCES**

The relations with the employees of the Company continues to be cordial. Your Directors wish to place on record their appreciation for the dedicated services rendered by the employees at all levels. None of the employees of the Company is covered under section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 and amendments thereto from time to time.

#### **APPRECIATION**

Your Directors wish to place on record their appreciation for the continued co-operation given to the Company by its Customers, Bankers, Central & State Governments, Shareholders and all those associated with the Company.

For and on behalf of the Board

(ATUL KUMAR SETHI)

(Chairman)

Place : Indore

Dated: 9th August, 2000

ANNUAL REPORT

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## ANNEXURE TO THE DIRECTORS' REPORT

(As required under section 217 (1) (e) of the Companies Act, 1956)

## **CONSERVATION OF ENERGY**

The Company continued its efforts to conserve energy by installing various equipments and utilities. Regular inspection of such equipments have been carried out. The above measures have resulted in savings of energy consumption.

#### FROM - A

Form for disclosure of particulars with respect to conservation of energy.

		<u>31.03.2000</u>	<u>31.03.1999</u>		
A.	POWER & FUEL CONSUMPTION	ON			
	1. Electricity				
	(a) Purchased				
	Units (Nos.)	50649	36128		
	Total Amount (Rs	:.) 204895	138879		
	Rate/Unit (Rs.)	4.05	3.84		
	(b) Own Generation (i) Through diese generator	el			
	Units (Nos.) Units/litre of	NIL	NIL		
	diesel oil (No	s.) NIL	NIL		
	Cost/Unit (Rs.	) NIL	NIL		
	(ii) Through stear	n			
	Turbine/genrat	or NIL	NIL		
2.	Coal	NIL	NIL		
3.	Furnace Oil	NIL	NIL		
B.	CONSUMPTION PER UNIT OF	F PRODUCTION			
	Production of Pacemakers (No	os.) 698	439		
	Electricity (Units)	73	82		
	Furnace Oil	NIL	NIL		
	Coal	NIL	NIL		
H.	TECHNOLOGY ABSORPTION				
	FORM - B				

Form for disclosure of particulars with respect to absorption.

## RESEARCH AND DEVELOPMENT (R & D)

- Specific areas in which R & D carried out by the Company.
- 2. Benefits derived as a result of the above R & D.
- 3. Future plan of action.
- Expenditure on R & D.

The Company is developing various components in house.

Reducing dependence on the import

improvement in quality.

To continue R & D for indigenisation.

Charged to respective heads.

## TECHNOLOGY ABSORPTION, ADOPTION AND INNOVATION

- The efforts have been made towards Technology absorption & adoption of Technology received form M/s. Bio-Pace Technology Inc., USA for the manufacture of Cardiac Pacemakers.
- 2. Benefits derived as a result of above efforts i. e. product improvement, cost reduction, product development, import substitution etc. in the manufacturing of Cardiac pacemakers.
- 3. In case of Imported Technology (Imported during last 5 years reckoned from beginning of the financial year) following information be furnished:

(a) Technology imported	IN FULL
(b) Year of import	1992-93
(c) Has Technology been fully absorbed ?	Yes
(d) If not fully absorbed areas where this has not	
taken place, reasons thereof & future plan of action.	N. A.

#### III. FOREIGN EXCHANGE EARNINGS AND OUT GO

	31/03/2000	31/03/1999
1. Foreign Exchange earned FOB Value of Exports (Rs.)	52,05,899	20,11,406
2. Foreign Exchange used CIF Value of import of Raw Material (Rs.)	71,57,582	46,96,822
3. Foreign Travels (Rs.) (Directors & Others)	4,72,765	2,51,093

6