

# SHREYANS INDUSTRIES LIMITED



### ------ SHREYANS INDUSTRIES LIMITED

#### **BOARD OF DIRECTORS**

- SH. D.K. OSWAL, Chairman-Cum-Managing Director
- SH. RAJNEESH OSWAL, Vice-Chairman
- SH. DEEPAK AGGARWAL, Nominee of ICICI
- SH. K.K. MODGIL, Nominee of UTI
- SH. R.M. MEHTA
- SH. K.L. DALAL
- DR. S.R. MOHNOT
- DR. (MRS.) H.K. BAL
- SH. ANIL KUMAR, Executive Director

#### **BANKERS** :

1. STATE BANK OF PATIALA 3. PUNJAB NATIONAL BANK 2. INDIAN BANK

- 4. BANK OF INDIA

#### STATUTORY AUDITORS :

M/S. S.C. VASUDEVA & COMPANY, NEW DELHI

#### **REGISTERED & CORPORATE OFFICE**

VILLAGE - BHOLAPUR. P.O. SAHABANA CHANDIGARH ROAD, LUDHIANA-141123. (PUNJAB)

#### WORKS

- 1. SHREYANS PAPERS, AHMEDGARH, DISTT. SANGRUR (PB.)
- 2. SHREE RISHABH PAPERS, VILLAGE BANAH, DISTT. NAWANSHAHAR (PB.)
- 3. SHREYANS SPINNING MILLS, VILLAGE IRAQ, MACHHIWARA, DISTT. LUDHIANA. (PB.)

#### BRANCHES

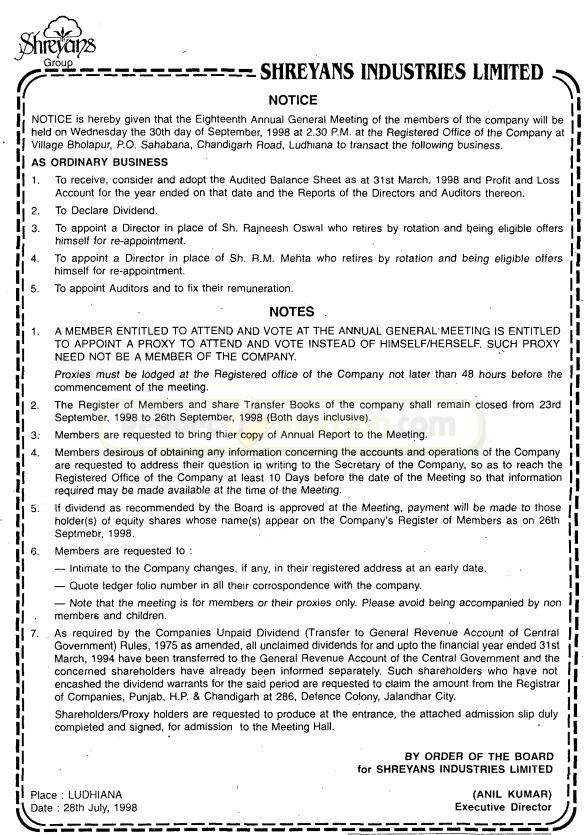
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- 1: 4-J & E, GOPALA TOWER, 25, RAJENDRA PLACE, NEW DELHI.
- 2. 302, RAHEJA CHAMBERS, NARIMAN POINT, MUMBAI.
- 3. 306, KALYAN CHAMBERS, NAWA DARWAJA ROAD, KHADIA CHAR RASTA, AHMEDABAD,
- 4. S.C.O. 2441-42, SECTOR 22-C, CHANDIGARH.
- 5. 53/8, KANCHAN BAGH, INDORE.
- 6. 17, ITWARA ROAD, BHOPAL.
- 7. 596. ACHARYA KRIPLANI MARG, ADARSH NAGAR, JAIPUR.

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## DIRECTORS' REPORT

Dear Members

Your Directors have pleasure in presenting the 18th Annual Report on the business and operations of the Company alongwith audited statements of accounts for the year ended 31st March 1998.

#### **Financial Results**

		(Rs. in Lacs)
	1997-98 ·	1996-97
Gross Sales	15000.45	15057.79
Profit before interest & depreciation	2016.10	2539.43
Less : Interest	1219.67	1555.04
Gross Profit	796.43	984.39
Depreciation	519.20	500.11
Net profit before tax	277.23	484.28
Provision for taxation	33.26	69.35
Net profit after tax	243.97	414.93

#### Performance Review

During the year the gross turnover of the Company was maintained at Rs. 15000.45 lacs, almost at the level of the earlier year of Rs. 15057.79 lacs. However, other income increased to Rs. 244.03 lacs as compared to Rs. 83.84 lacs and total revenues of the Company increased to Rs. 15244.48 lacs as compared to Rs. 15141.63 lacs. The operating profits before interest and depreciation decreased to Rs. 2016.10 lacs as compared to Rs. 2539.43 lacs. The net profit after tax declined to Rs. 243.97 lacs against Rs. 414.93 lacs of last year.

Paper industry continued to be plagued by the recessionary conditions in the market resulting in significant decline in the sale prices of paper. The hopes of revival of the industry were belied because of continued cheap imports into the country. Writing and Printing paper still keeps coming in the garb of newsprint attracting either marginal or nil custom duty. Economic crisis in South Eastern Asian countries played havoc with prices of paper worldover and domestic prices in our country were also affected. The turnover of paper in terms of value decreased marginally despite almost 14% increase in quantitative terms. This resulted in sharp erosion in the margins in both the paper units of the Company.

Operations of the Spinning Division were also affected adversely because of very poor cotton crop during 1997-98 cotton season due to adverse weather conditions. While on one hand the quality of cotton declined, on the other hand there was a sharp increase in the prices of cotton, because of poor availability. The international prices of cotton yarn also remained low because of across the board devaluation of South Eastern Asian currencies. The prices of yarn in domestic market also failed to keep up with the increase in cotton prices. It was only because of stringent cost control measures and also better operational efficiencies that your Company was able to generate profits despite such adverse market conditions.

#### SHREYANS PAPERS, AHMEDGARH

As reported in the last year's report Infrared Drying System was commissioned during the year under review. This helped us in speeding up the paper machine which resulted in increase in production to 24924 MTs as compared to 22329 MTs of last year. Both Chemical Recovery Plant and Co-generation Plant continued to operate at optimum levels.

#### SHREE RISHABH PAPERS, BANAH

Work on expansion-cum-modernisation scheme has been considerably slowed down because of depressed market conditions in the paper industry. However, your Company has taken up implementation of Chemical Recovery Plant at this unit also so as to ensure that outgoing emissions meet the specified standards. Chemical Recovery Plant is expected to be commissioned during the current year.

#### SHREYANS SPINNING MILLS, MACHHIWARA

Production of Spinning Division increased from 4073 MTs to 4139 MTs of during the year. Steps were taken during the year to diversify the product mix by including polyester cotton also in the product range. Initial response from the market has been encouraging.

#### FUTURE PLANS

Your Directors would like to consolidate the existing operations of the Company during the current year so that adverse impact of recessionary conditions in the market can be minimised. Steps are being to keep aliround to have

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### Group \_\_\_\_\_ SHREYANS INDUSTRIES LIMITED .

better control on cost and operating parameters so as to obtain better profitability in the current year.

The product diversification at the Spinning Division is being continued and efforts are on to include Acrylic yarn also in the product range.

As mentioned above the Chemical Recovery Plant at Shree Rishabh Papers Banah is slated to be commissioned during the current year.

#### Dividend

Despite significant fall in the profitability of the Company, your Directors, keeping in view the interest of the shareholders, are pleased to recommend Dividend@10% on the equity capital for your approval at the forthcoming Annual General Meeting to be held on 30th September, 1998.

#### Deposits

Five deposits amounting to Rs. 52000/- were due for repayment till 31st March, 1998, but neither claimed nor renewed by the depositors till then. One deposit of Rs. 15000/- has been repaid since then. Company is awaiting instructions from the depositors regarding balance deposits.

#### Directors

Shri R.M. Mehta and Shri Rajneesh Oswal Directors of the Company retire by rotation at the forthcoming Annual General Meeting under Article 113 of the Articles of Association of the Company, and being eligible, offer them-selves for reappointment.

#### Auditors

M/s S.C. Vasudeva & Company, New Delhi, Auditors of the Company shall retire at the forthcoming Annual General Meeting and are eligible for reappointment.

#### Auditor's Report

The Auditor's Report on the Accounts read with Notes on Accounts is self-explanatory and no comments are required.

#### Industrial Relations

The industrial relations in all the units of the Company remained cordial throughout the year under reveiw.

#### Personnel

A statement of particulars of employees pursuant to the provisions of Section 217(2A) of the Companies Act, 1956 is annexed and forms part of this report.

#### Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

As required under Section 217(1)(e) of the Companies Act, 1956 read with Rule 2 of the Companies (Disclosure of particulars in the report of Board of Directors) Rules, 1988, the particulars relating to conservation of energy, technology, absorption and foreign exchange earnings and outgo forming part of the Report are also annexed.

#### Acknowledgements

Your Directors wish to palce on record their thanks and apprecation for the valuable support and co-operation of the various agencies and departments of the central and state governments, financial institutions, banks, customers, suppliers, other business associates and investors.

Your Directors also acknowledge the dedicated efforts of the employees at all levels and wish to record the contributions with a sense of great pride. Directors also record their sincere thanks to the investors for reposing their continued confidence in the Company, which had always been a source of strength for the Company.

For and on behalf of the Board

Place : Ludhiana Date : 30th June, 1998 (D.K. OSWAL) CHAIRMAN-CUM-MANAGING DIRECTOR



ISCLOSURE OF PARTICULARS UNDER NDER THE COMPANIES (DISCLOSURE IRECTORS), RULES 1988 ONSERVATION OF ENERGY			
		LANS IN THE REPO	
			•
ne Company has always been doing best ef	itanta ia brinair	a down the cost of or	aray through opera
inservation. Continuous improvement in specif			
	FORM A		• • • • • • • • • • • • • • • • • • •
FORM OF DISCLOSURE OF PARTICULAR	S WITH RESP	ECT TO CONSERVATIO	ON OF ENERGY
· · · · · · · · · · · · · · · · · · ·	· · · · · ·	Current	Previous
		Year	Year
POWER AND FUEL CONSUMPTION		•	
ELECTRICITY			
PAPER			•
a) Purchased Power	KWH	417.69 Lac	· 392.55 Lac
Total Amount Rate/KWH	Rs.	1088.65 Lac 2.61	922.64 Lac 2.38
b) Own Generation		2.01	2.30
Through Turbo Generator	кмн	74.82 Lac	33.41 Lac
Through Diesel Generator	кwн	6.33 Lac	11.81 Lac
' KWH/Ltr. of Diesel		3.24	3.00
Fuel Cost/KWH (for D.G. Sets only)	Rs.	2.76	2.59
COTTON YARN			
a) Purchased Power	кwн	120.24 Lac	119.70 Lac
Total Amount	Rs.	322.02 Lac	284.90 Lac
Rate/KWH		2.68	2.38
b) Own Generation			
Through Diesel Generator KWH/Ltr. of Diesel	кмн	7.23 Lac	9.17 Lac
Fuel Cost/KWH	Rs.	2.14 2.82	3.35 2.40
		2.02	2.40
COAL	· · ·		
PAPER			
Quantity Total Amount	MT Rs.	331 8.87 Lac	900 900 19.00 Lac
Avg. Rate/MT	Rs.	2680	19.00 Lac 2112
			<u>.</u>
RICE HUSK			
PAPER Quantity	NAT.	77104	70000
Total Amount	MT Rs.	.77134 945.31 Lac	76082 820.20 Lac
Avg. Rate/MT	Rs.	1226	1078
-			
CONSUMPTION PER UNIT OF PRODUCTI	ON		
PAPER * Electricity (KWH/MT)		1237	1170
Coal (MT/MT)		0.008	· 1173 0.024
Rice Husk		1.913	2.038
			2.000



SHREYANS INDUSTRIES LIMITED

COTTON YARN Electricity (KWH/MT)

3079

3164

\* Includes consumption of power & fuel in Chemical Recovery Plant.

#### FORM B

#### RESEARCH AND DEVELOPMENT (R&D)

Research & Development is well equipped to carry out investigation and experiments to improve the quality and to determine the suitability of various raw material and chemicals. It is manned by highly qualified and experienced personnel. A major break through was achieved to use black liquor from wheat straw in fluidised bed reactor first time in the world by reducing chloride contents in wheat straw.

#### EXPENDITURE ON R & D PAPER

a) b) c)	Capital Recurring Total	Rs. Rs. Rs.	1.09 Lac 13.43 Lac 14.52 Lac	5.30 Lac 5.30 Lac
col	TON YARN		· ,	
a)	Capital	Rs.	***	
b)	Recurring	Rs.	4.92 Lac	4.37 Lac
c)	Total	Rs.	4.92 Lac	4.37 Lac

#### (C) TECHNOLOGY ABSORPTION

Your Company has always leading medium sized agro based integrated paper mill by adopting latest technology like automation process control on paper machine, double activated sludge process in effluent treatment plant, nonconventional fluidised bed reactor for chemical recovery, infrared for uniform drying of paper and to increase paper drying capacity and wet cleaning system to reduce chloride content in raw materials and is always ready to adopt latest technology to improve the quality and to reduce the cost of production.

#### (D)FOREIGN EXCHANGE EARNING AND OUTGO

Foreign Exchange earning	Rs.	1507.93 Lac	2415 27 Lac
Less : Foreign Exchange Outgo	Rs.	373.13 Lac	385.03 Lac
Net Foreign Exchange earning	Rs.	1134.80 Lac	2030.24 Lac

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#### ANNEXURE TO DIRECTORS' REPORT

INFORMATION AS PER SECTION 217(2A)(B)(II) OF THE COMPANIES ACT, 1956 READ WITH COMPANIES (PARTICULARS OF EMPLOYEES) RULES, 1975 AND FORMING PART OF DIRECTORS' REPORT FOR THE YEAR ENDED 31.03.1998.

Sr. No.	Name	Designation	Gross Emol- uments	Nature of Duties	Quali- fication	Exper- ience Years	Date of Employ- ment	Age Years	Last Employ- ment
1.   1. 	Sh. D.K. Oswal	Chairman-Cum- Managing Director	1166038	Administ- rative	Graduate	36	26.09.87	57	Managing Director Vardhman Spinning & General Mills Ltd.
2.   1	Sh. Anil Kumar	Executive Director	649128	Administ- rative	B.Sc. (Engg.) M.B.A.	25	01.04.83	48	Manager Finance Vardhman Spinning & General Mills Ltd.
3.	Sh. B.D. Sharma	Chief Executive	570253	Administ- ration Production & Technical Supervision	B.Sc. (Engg.)	29	10.05.80	53	Plant Engineer Ballarpur Inds. Ltd.
4. 4.	Sh. S.K. Sharma	Sr. Vice President (Technical)	585638	Production & Technical Supervision	B.Sc. PG Dip. in Pulp & paper Tec	26 0	20.11.84	47	Paper Maker Rohit Pulp & Paper Mills Ltd.
5.       	Sh. K.B.L. Malhotra	Vice President (Admn.)	503329	Industrial Relations	M.A. in Economics & Social Work, PG Dip. in Indl. Mgmt. M.B.A.	32	14.10.92	62	Factory Manager Vinod Paper Mills Ltd.
6.	Sh. S.K. Sekhri	Gen, Manager,	359774	Administ- rative	C.A.	3 <u>,</u> 0	07.12.94	52	Vice President (Finance) Indian Tech. Granties Ltd.
   <sup>7.</sup>   	Sh. V.K. Jethi	Gen. Manager	365923	Production & Technical Supervision	B.Sc.	30 `	03.04.95	52	Dy. Manager (Production) Ballarpur Inds. Ltd.

#### NOTES :

 Remuneration includes Salary, House Rent Allowance, Leave Salary, Ex-gratia, Leave Travel Concession, Company's Contribution to Provident Fund, Superannuation and other allowance paid in cash and taxable value of non-cash perquisites.

2) Nature of employment of these employees in non-contractual except in case of Sh. D.K. Oswal & Sh. Anil Kumar.

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## AUDITORS' REPORT

То

The Shareholders,

#### SHREYANS INDUSTRIES LIMITED

We have audited the attached Balance Sheet of Shreyans Industries Limited as at 31st March, 1998 and Profit and Loss Account for the year ended on that date annexed thereto and report that :

- As required by the Manufacturing and Other Companies (Auditors' Report) Order, 1988 issued by the Company Law Board in terms of section 227(4A) of the Companies Act, 1956 and on the basis of such checks of the books and records of the company, as we considered appropriate, we enclose in the Annexure a statement on the matters specified in paragraphs 4 & 5 of the said order.
- 2. Further to our comments in annexure referred to in paragraph (1) above :
  - \*a) We have obtained all the information and explanations which to the best of our knowledge & belief were necessary for the purpose of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account.
  - d) In our opinion and to best of our information and according to the explanations given to us, the said accounts, subject to :

i) Note No. 2 regarding the capitalisation of future interest on account of which depreciation for the year is higher by Rs. 2.22 lacs.

- ii) Note No. 6 regarding charge for depreciation on Spinning Plant as continuous process plant.
- iii) Note No. 11 regarding non provision of interest amounting to Rs. 7.74 lacs.
- iv) Non-Provision of liability for leave encashment benefit on retirement, the amount thereof is not ascertainable.

and the consequent effect on Profits, Assets, Reserves and Liabilities, read together with other Notes on Accounts give the information required by the Companies Act, 1956 in the manner so required and give a true & fair view :

- i) In the case of Balance Sheet, of the State of Affairs of the Company as at 31st March, 1998 and
- ii) In the case of Profit and Loss Account of the Profit of the Company for the year ended on that date.

For S.C. VASUDEVA & CO., Chartered Accountants

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(SANJIV MOHAN) Partner

Place : LUDHIANA DATED : 30th June, 1998

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