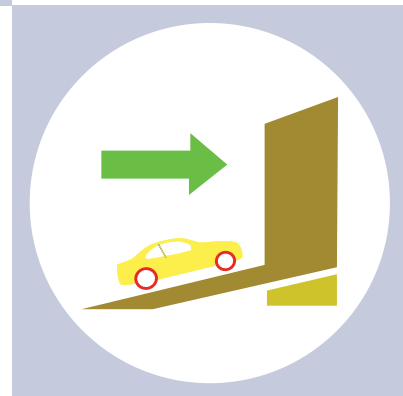
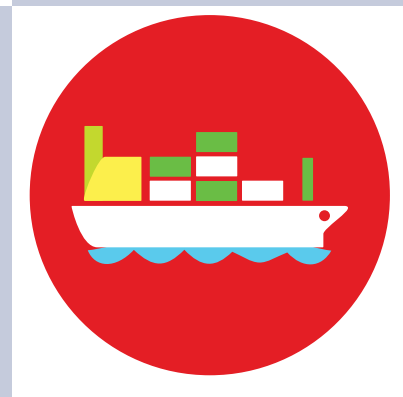
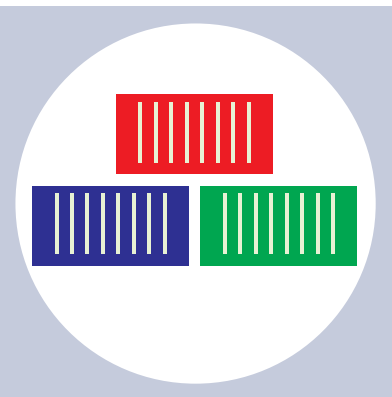




**Shreyas**  
Shipping and Logistics LTD



**Shreyas**  
Relay Systems LTD

**transworld**  
GROUP



L-R: Mr. S. Varadarajan, CEO (SRSL), Mr. S. Ramakrishnan, Chairman & Managing Director, Capt. V. K. Singh, CEO (SLL), Mr. V. Ramnarayan - Executive Director



Press Meet held on 11<sup>th</sup> February, 2015



Senior Management Team of SLL and SRSL



Self Defence Camp organised by the Company on the occasion of Women's Day



26<sup>th</sup> AGM held on 12<sup>th</sup> August, 2014

## OUR VISION

To be a premier organization, which offers total shipping solutions by providing high quality innovative services to its customers, stakeholders and is the market leader and the trendsetter in the Indian Sub Continent, Arabian Gulf & South East Asia region.

## OUR MISSION

We are committed to provide total transportation through quality service and be the customer's first choice.

## OUR VALUES

### Trust and Openness

"We believe in trust & openness in all our dealings"

### Mutual Respect

"We believe in respecting the dignity of individuals"

### Quality

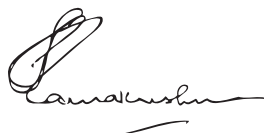
"We are dedicated to customer driven quality, constantly striving to improve our process & services guided by the changing needs of the customers"

### Excellence

"We believe in continuously improving upon our own benchmarks"

### Customer Orientation

"The concerns & needs of the customers are the guiding force behind all our endeavours"



**S. Ramakrishnan**  
Chairman

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

MR. S. RAMAKRISHNAN	CHAIRMAN & MANAGING DIRECTOR
MR. V. RAMNARAYAN	EXECUTIVE DIRECTOR
MR. S. MAHESH	DIRECTOR
MR. L. B. CULAS	DIRECTOR
MR. RITESH S. RAMAKRISHNAN	DIRECTOR
MR. AMITABHA GHOSH	DIRECTOR
CAPT. MANMOHAN SAGGI	DIRECTOR
MR. S. RAGOTHAMAN	DIRECTOR
MR. D. T. JOSEPH	DIRECTOR
MR. MANNIL VENUGOPALAN	DIRECTOR
MS. MAYA SINHA	DIRECTOR

## MANAGEMENT TEAM

MR. S. RAMAKRISHNAN	CHAIRMAN & MANAGING DIRECTOR
MR. V. RAMNARAYAN	EXECUTIVE DIRECTOR
CAPT. VIVEK KUMAR SINGH	CHIEF EXECUTIVE OFFICER
MR. S. VARADARAJAN	CHIEF EXECUTIVE OFFICER – SHREYAS RELAY SYSTEMS LIMITED
MR. RAJESH DESAI	CHIEF FINANCIAL OFFICER
MS. RAJNA GANESH	CHIEF FINANCIAL OFFICER – SHREYAS RELAY SYSTEMS LIMITED
MS. NAMRATA MALUSHTTE	COMPANY SECRETARY

## REGISTERED OFFICE

4<sup>TH</sup> FLOOR, HIMALAYAS,  
GEETMALA COMPLEX,  
NEAR SHAH INDUSTRIAL ESTATE,  
GOVANDI (EAST), MUMBAI 400 088

## ADMINISTRATIVE OFFICE

2<sup>ND</sup> FLOOR, SAHYADRI,  
GEETMALA COMPLEX,  
NEAR SHAH INDUSTRIAL ESTATE,  
GOVANDI (EAST), MUMBAI 400 088  
TEL: 022 66220300 | FAX: 022 66220444

## REGISTRAR AND SHARE TRANSFER AGENTS

LINK INTIME INDIA PVT. LTD  
C-13, PANNALAL SILK MILLS COMPOUND,  
L.B.S MARG, BHANDUP (WEST),  
MUMBAI 400 078  
TEL: 022 25946970 | FAX: 022 25946969

## BANKERS

ICICI BANK LTD  
CANARA BANK  
CANARA BANK, LONDON  
EXIM BANK  
KARUR VYSYA BANK  
AXIS BANK LTD  
YES BANK  
CREDIT SUISSE AG

## STATUTORY AUDITORS

PKF SRIDHAR & SANTHANAM LLP

## INTERNAL AUDITORS

KARVY & COMPANY  
CHARTERED ACCOUNTANTS

**CIN** : L63000MH1988PLC048500

**Website** : [www.transworld.com/shreyas](http://www.transworld.com/shreyas)

**Email** : [investorrelations@shreyas.co.in](mailto:investorrelations@shreyas.co.in)

# Chairman's Statement



*Dear Shareholders,*

*As I look back at the year gone by, the turnaround of the Company raises my spirits and prompts me to presume that the momentum shall be maintained. It is heartening that the Ministry of Shipping is strongly focussing on developing the multimodal system for domestic movement of goods. Any positive step in this direction will go a long way in helping the Company nurture its business. It is proposed by the Government to bring in a new multimodal transport policy in order to have an integrated approach to the development of transport infrastructure. Presently we have the laws but it majorly covers the export import trade. I say this with great delight that we certainly relate to the passion of the Ministry of Shipping of making the Indian coastline, most usable mode of transport.*

*I strongly feel that Indian market has tremendous potential and appetite for coastal containerised trade. Therefore good amount of business done by the neighbouring countries, primarily transshipment, can be brought to India. Having gained a strong foothold in the multi modal movement of cargo using the land sea land model, we share the vision of the Ministry of Shipping and hence now look forward to making India as a prime transshipment hub.*

*The initiatives taken by the Indian government to support the shipping sector like i) allowing foreign direct investment (FDI) of up to 100 per cent under the automatic route for projects regarding construction and maintenance of ports and harbours, ii)*



*facilitating a 10-year tax holiday to enterprises engaged in developing, maintaining and operating ports, inland waterways and inland ports will only enhance the prospects of the Indian shipping industry.*

*During the year, we rebranded all our vessels with a prefix “SSL” with an idea to strengthen the brand in the shipping industry. Furthermore, in line with, and supporting Honorable Prime Minister Narendra Modi’s ambitious Sagar Mala project, Shreyas dedicated one of its vessels M. V. OEL VICTORY by renaming it as SSL SAGARMALA.*

*We are an organisation that believes in steady and consistent growth. The performance of the Company is not a result of an overnight decision but a planned strategy. Our decisions to dispose the expensive vessels and acquire larger and economical vessels have brought to bear this day. While having said this, good governance practices continue to remain at the forefront in our conduct. I firmly believe that sound governance is vital for enhancing and retaining investor confidence.*

*The wholly owned subsidiary Shreyas Relay Systems Limited (SRS) which is the front end for the Company has posted excellent results. The growth of the Company can be significantly attributed to the strong support from SRS across most of the sectors both on domestic as well as regional trade. SRS is actively looking at further strengthening the domestic trade by adding liquid logistics, automobiles and other commodities.*

*The year 2014-2015 has been a record year for the Company in terms of its financial performance. For the year ended 31st March, 2015, the top line was ₹ 545.88 crores which was an increase of 12% over the previous year. The Company incurred a loss of ₹ 4.32 crores in the previous year but has posted a Net Profit of ₹ 61.75 crores during the current year.*

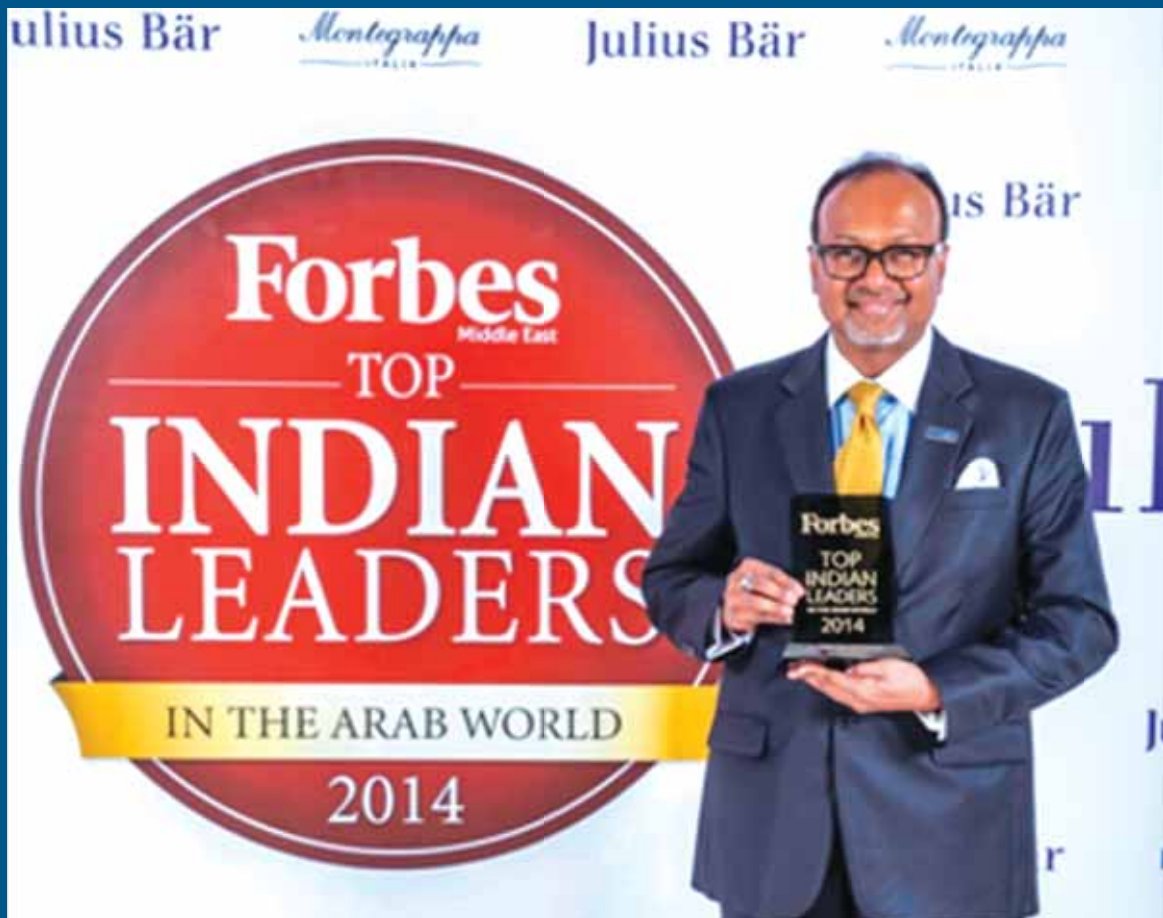
*Vision of Shreyas Shipping and Logistics is in line with the vision of Ministry of Shipping for Indian coastal shipping and we have been following the directives for the growth of this efficient and cost-effective mode for transporting goods within the country without adding to traffic woes.*

*It is said that an organisation, no matter how well designed, is only as good as the people who live and work for it. Undoubtedly our employees are our pillars of strength and would like to congratulate each one of them for taking the company to a totally different level.*

*I also take this opportunity to thank our shareholders and business partners for the continual trust they have placed in us and their confidence and unflinching belief in our ability to deliver value. I also thank my colleagues on the Board, whose support and leadership has been invaluable. I would also like to recognise the support of our customers, suppliers, all regulatory and statutory authorities, our bankers, auditors, consultants, other business associates and legal advisors/counsels.*

*Place : Mumbai  
Date : 26<sup>th</sup> May, 2015*

*S. Ramakrishnan  
Chairman & Managing Director*



- ❖ *“Shipping Line of the Year Award – Coastal Operator” at Maritime and Logistics Awards for 5 consecutive year*
- ❖ *“Shipping Line of the Year Award – Coastal Operator” at Gujarat Star Awards 2013*
- ❖ *“Coastal Operator of the Year Award” at South East CEO Conclave 2014*
- ❖ *“Best Coastal Operator of the Year” at the Gateway Maritime Awards 2014.*
- ❖ *Felicitated by JNPT for maximum handling of container volume at Shallow Berth, 2013-14*
- ❖ *Gateway Maritime Awards: Maritime Personality of the Year 2014 to Ramesh S. Ramakrishnan, Chairman and Managing Director*
- ❖ *Maritime Personality of the Year: Mr. S. Ramakrishnan, Chairman & Managing Director: 2011 MALA Awards*
- ❖ *The Forbes Top Indian Leader In The Arab World 2014 to Mr. S. Ramakrishnan, Chairman & Managing Director.*
- ❖ *Forbes Middle East Top Indian Business Leader in the UAE in 2013 to Mr. S. Ramakrishnan, Chairman & Managing Director*



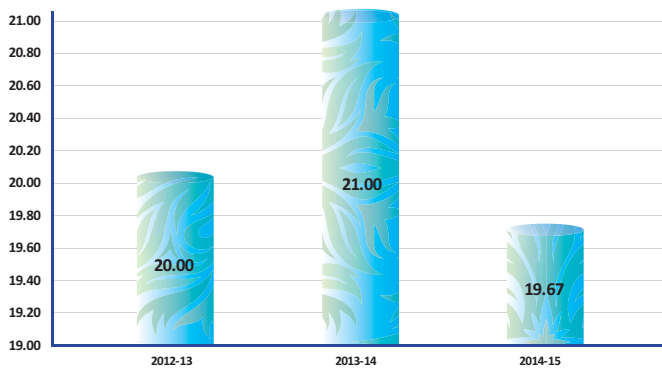


# SERVICE COVERAGE

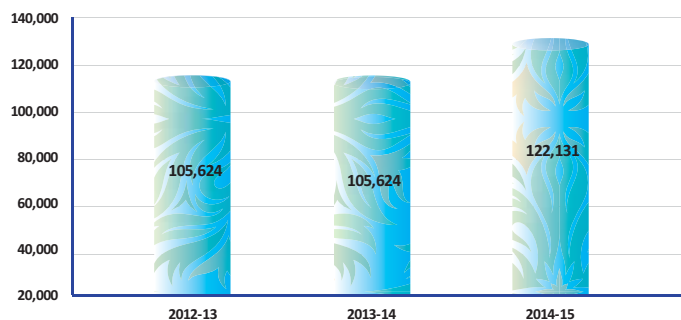


# KEY GRAPHS

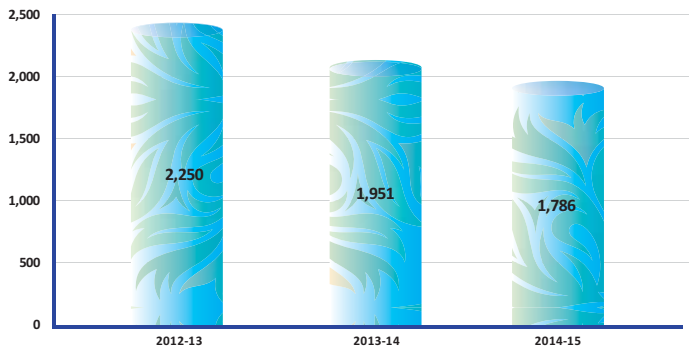
### Average Age of the Fleet



### Deadweight Tonnage Metric Tons



### Debt / Teu (in USD)



### Teus Capacity

