

# Moving Assets Delivering Diversity



## Corporate Overview

1-16



## Statutory Reports

17-59



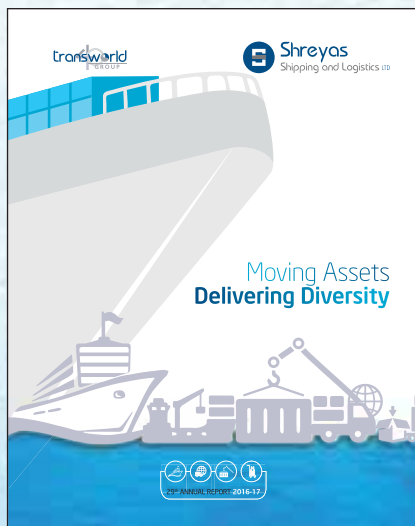
## Financial Section

60-147



### Disclaimer

This document contains statements about expected future events and financial and operating results of Shreyas Shipping and Logistics Ltd which are forward-looking. By their nature, forward-looking statements require The Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the management's discussion and analysis of the Shreyas Shipping and Logistics Ltd Annual Report 2016-17.



₹ 698.35 crores  
Market Capitalisation  
as on 31<sup>st</sup> March, 2017

19 years  
Average Fleet Age  
as on 31<sup>st</sup> March, 2017

10%  
Dividend declared  
for 2016-17

₹ 234.80 crores  
Net Worth  
as on 31<sup>st</sup> March, 2017

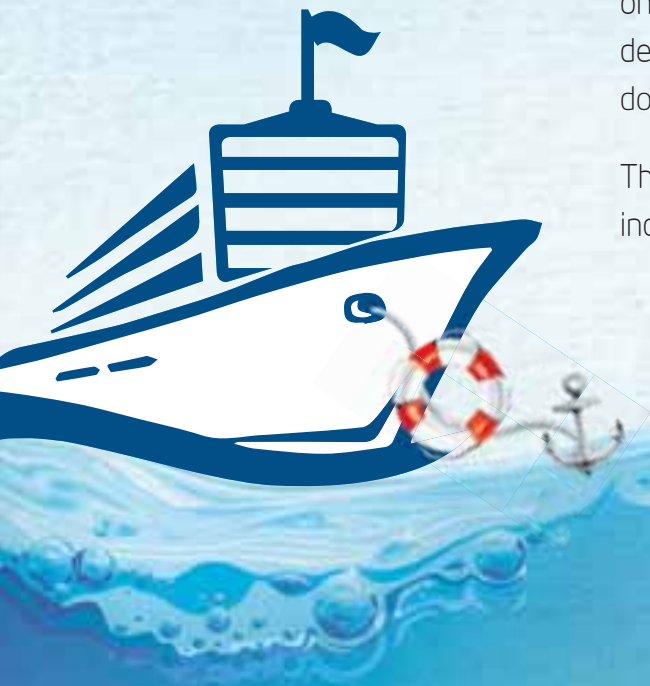
## Common factor between...

...Mundra, Pipavav, Hazira,  
Cochin, Goa, JNPT, Tuticorin,  
Mangalore, Katupalli,  
Krishnapatnam, Chennai,  
Jebel Ali, Kolkata, Haldia and  
Vishakhapatnam

Coastal containerised shipping services offered by  
Shreyas Shipping and Logistics Ltd (SSL).

The pioneer and a market leader, SSL operates an  
impressive fleet of its own vessels. These vessels carry  
containerised cargo across major ports and terminals  
on the entire Indian Coastal Line. The Company  
demonstrates its diverse nature of operation by carrying  
domestic as well as exim cargo.

Thus, making it a preferred partner of choice in the  
industry.



# On High Seas

Shreyas Shipping & Logistics Ltd dominates the coastal container shipping, across the Indian Coastal Line

Incorporated in 1988, a part of 40-year old global conglomerate Transworld Group, the Company operates in two key business segments – Shipping and Logistics (coastal and exim cargo).

During 2016-17, the Company entered into a Vessel Sharing Arrangement (VSA) with Shipping Corporation of India (SCI) to increase the service frequency and giving customers better choice of services through quicker cargo movement.

Today, the Company owns 10 vessels, with a total operating capacity of over 16,000 TEUs with a DWT of 226,000.



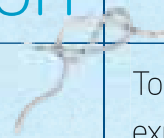


## Vision



Be the preferred business partner for global logistics solutions, committed to the highest standards of excellence.

## Mission

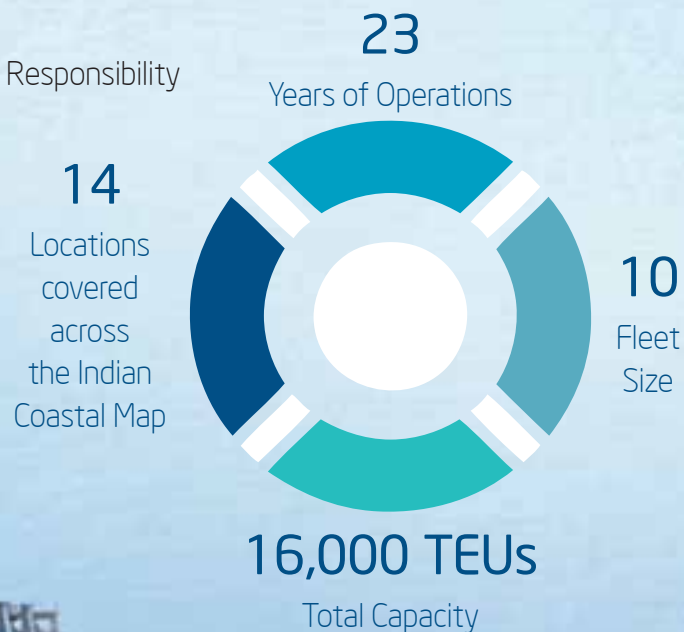


To consistently create experiences where passion and purpose come together to innovate, excel and contribute to a better future.

## Values



- Integrity
- Transparency
- Respect
- Customer Centrality
- Excellence
- Social and Environmental Responsibility





# Transworld Group

– four decades of global shipping and logistics services

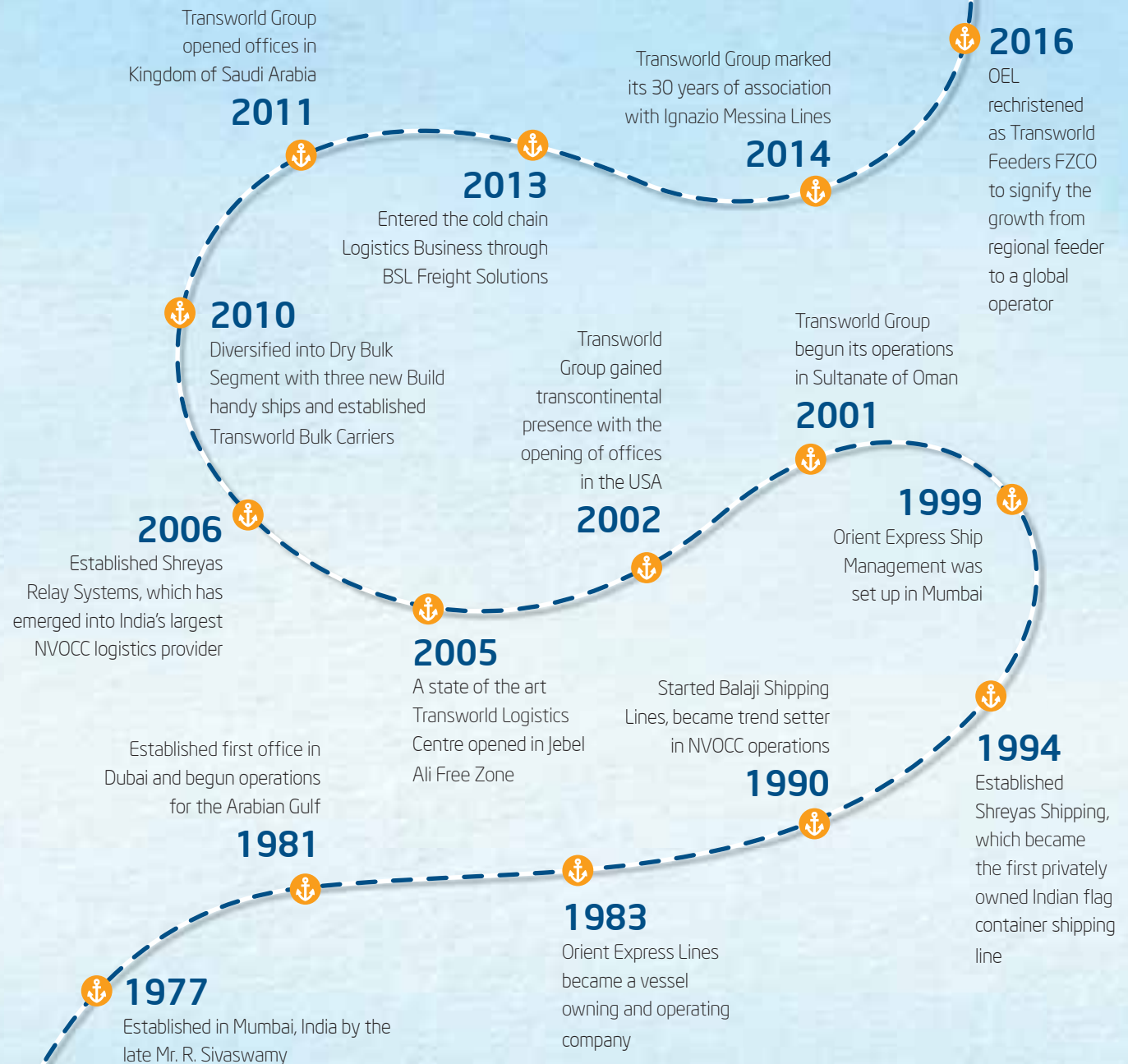
The Transworld Group of Companies, established in 1977 by Mr. R. Sivaswamy, has evolved and advanced through a long way today. What started as a shipping agency in Mumbai has diversified into a multi-faceted shipping and logistics conglomerate today. The group offers range of services, from Ship Owning (Container & Bulk Carriers), Feederling, NVOCC, Logistics, Freight Forwarding and Supply Chain Management, Ship Management and Shipping Agencies.

Headquartered in the Jebel Ali Free Zone (Dubai, UAE), The Transworld Group has offices in the USA, Saudi Arabia, Oman, Qatar, Kuwait, Sri Lanka, Pakistan and 28 Indian cities. Along with this, the Group also has strong network partners globally. All in all, Transworld offers a one-stop shop to all its customers.



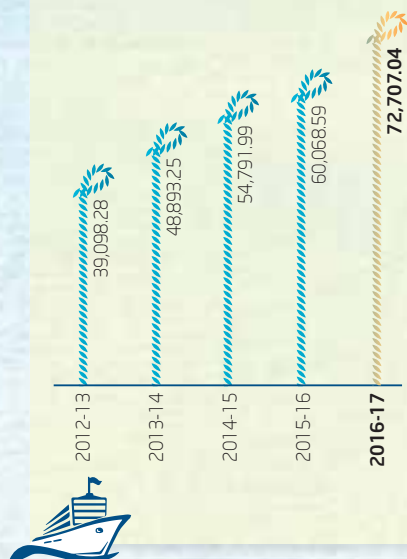


# Our Milestones

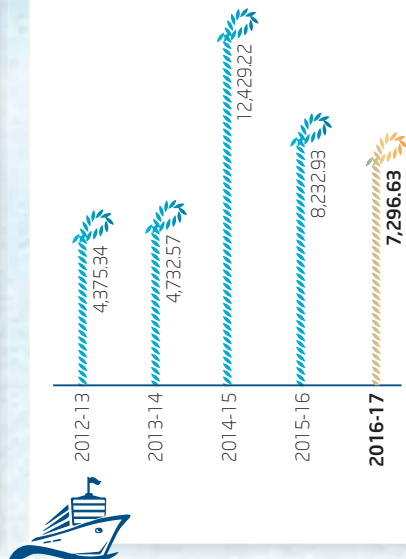


# Performance Highlights 2016-17

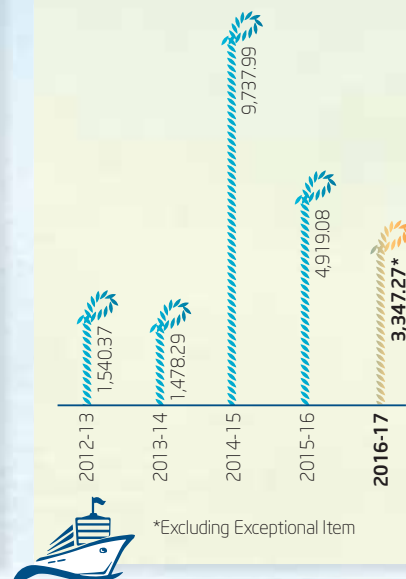
**Consolidated Revenues**  
(₹ lakhs)



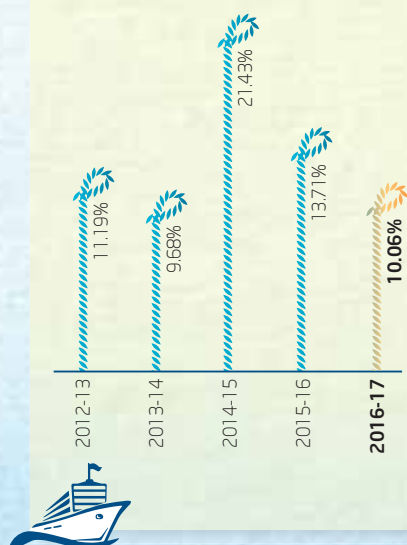
**EBIDTA**  
(₹ lakhs)



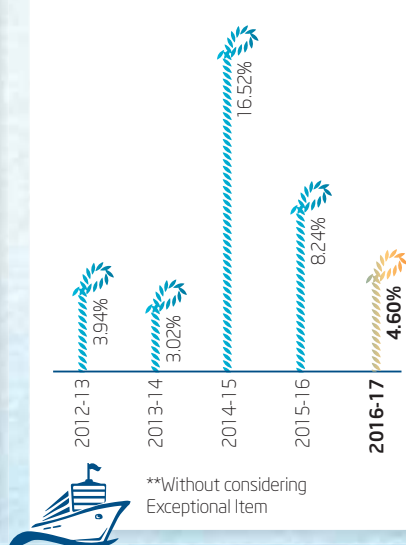
**Profit After Tax**  
(₹ lakhs)



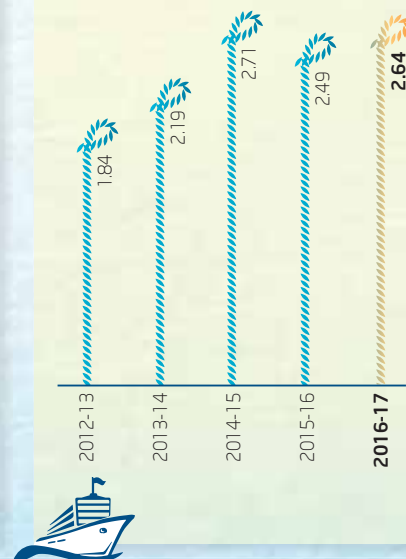
**EBIDTA**  
(%)



**Net Profit Margin\*\***  
(%)

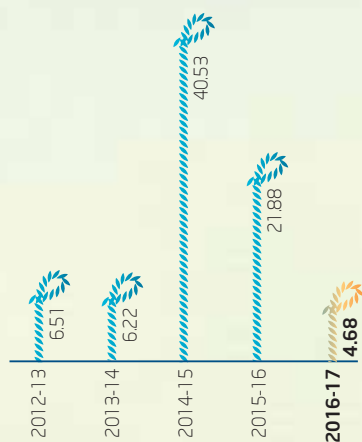


**Asset Turnover Ratio**

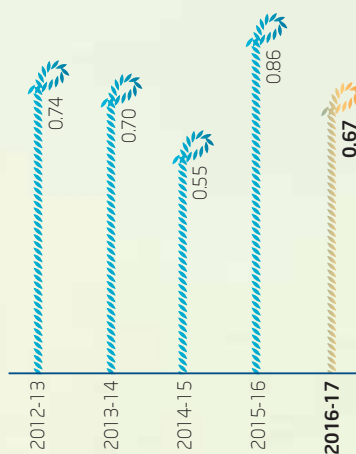




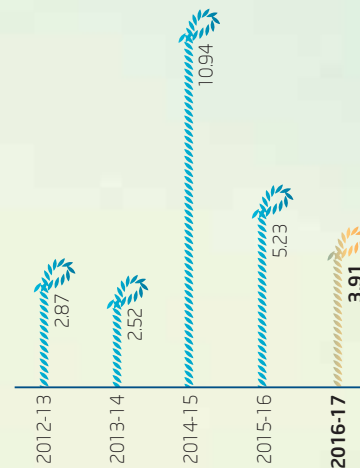
EPS  
(₹)



Net-Debt Equity Ratio



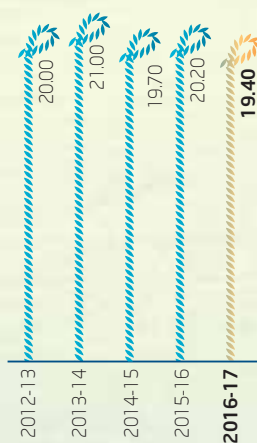
Interest Coverage Ratio



O/S Loan Per GRT  
(in ₹)



Fleet Age  
(in Years)



TEU Capacity



Dead weight Tonnage  
(in Metric Tons)



# Our Fleet in Action

Our scale enables us to facilitate service flexibility for our customers, optimised scheduling and maximised vessel utilisation

Our vessel sizes are optimally suited for Indian Coastline.

Our fleet capacity ranging 569 TEUs to 2,959 TEUs, further gives us an edge to reach out to locations that do not have larger ship handling capacities.

This allows us to maximise value from our coastal containerised movement.

Moreover, our fleet undergoes regular maintenance for achieving enhanced operational efficiencies.

During 2016-17, the Company acquired two container ships – SSL Delhi (2,500 TEUs) and SSL Kolkata (1,100 TEUs) as a part of its strategy to expand Indian-registered fleet and tap potential to move cargo on local routes. This will further allow the Company to increase connectivity through higher tonnage and service frequency for ports all along the Indian coastline.

During the year, the Company also sold its 25-year old vessel, SSL Trust, to rationalise its fleet age.

The average life of a vessel is 30 years. The two acquisitions and one sell-off during the year brought down the average fleet age to 19, hence enhancing the operational life by at least another 10 years.

