

# MOFULL STOPS

Shri Lakshmi Cotsyn Limited

22nd Annual Report 2009-10





#### Forward Looking Statement

In this Annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements - written and oral – that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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At Shri Lakshmi Cotsyn Limited (SLCL), our world is

We are expanding capacities, diversifying into multiple business verticals, anticipating and fulfilling the needs of a growing list of national and international clientele.

The result is that SLCL is today one of the fastest growing Indian conglomerates, a multi-product and multi-market player, harmonizing expertise, resources, opportunities and engineering excellence.

From research-driven textile products to armoured vehicles and other defence solutions to exciting forays in retail and power sector we have witnessed ceaseless evolution and progression.

And going forward, we would accelerate this momentum to create differentiated value for our stakeholders.

## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Dr. M.P. Agarwal, Chairman cum Managing Director

Mr. Pawan Kumar Agarwal, Joint Managing Director

Mr. Devesh Gupta, Dy. Managing Director

Mr. Dileep Bajaj, Executive Director

Mrs. Sharda Agarwal, Executive Director

Mr. R. K.Garg, Independent Director

Dr. G.N. Mathur, Independent Director

Dr. J.V.Rao, Independent Director

Mr. S.K. Mangol, Independent Director

Mr. K.D. Gupta, Independent Director

Mr. Ram Sharan Srivastava, Independent Director

#### **COMPANY SECRETARY & FINANCE CONTROLLER**

Mr. Rakesh Kumar Srivastava,

#### PRESIDENT WORKS

Mr. B.L.Garg

#### **STATUTORY AUDITORS**

M/S Pradeep & Associates Chartered Accountants 27/78 A, Gagan Deep Complex, Birhana Road, Kanpur-208001

Ph. No. (0512)- 2313665

#### **INTERNAL AUDITORS**

M/S Ajai Shanker & Company Chartered Accountants 112 / 206-A, Swaroop Nagar, Kanpur-208002

Mob. No. 09839211408

#### **COST AUDITOR**

Mr. A.K.Srivastava 96 Harjender Nagar, Kanpur-208007 Mob. No. 09839116989

#### SECRETARIAL AUDITOR

Mr. Sarvesh S. Srivastava 117/ Q / 454, 209, Indrapuri Sharda Nagar, Kanpur-208025 Mob. No. 09839084865

#### **LEGAL ADVISOR**

Mr. Naresh Kumar Srivastava *Advocates* 96/18, Sri Nivas Garden, Colonelganj, Kanpur-208001 Mob. No. 09335503942

#### P. R. ADVISOR

Adfactors Pr Pvt. Ltd. Shalaka Maharshi Karve Marg, Cooperage, Mumbai-400021 Ph. No. (022)- 22813565

#### **BANKERS**

- 1. Syndicate Bank
- 2. Bank Of Baroda
- 3. Central Bank Of India
- 4. Union Bank Of India
- 5. Canara Bank
- 6. Punjab National Bank
- 7. State Bank Of Patiala
- 8. Allahabad Bank
- 9. Indian Bank
- 10. I D B I Bank Ltd.
- 11. Exim Bank
- 12. State Bank Of Patiala
- 13. State Bank Of Travancore
- 14. Saraswat Co-Operative Bank
- 15. State Bank Of Mysore

#### **OVERSEAS BANKERS**

- 1. PNB International Ltd., London
- 2. Canara Bank, U.K.



Clientele and brands MD's review Board of Directors MDA Statutory and financials

#### **REGISTERED OFFICE**

19/X-1 Krishnapuram G.T Road, Kanpur, U.P.-208007 Ph. No. (0512)-2401492, 2402893

#### **CORPORATE OFFICE**

C-40, Sector-57, Noida. U.P. (0120)-4544780

#### SUBSIDIARY COMPANIES

#### 1) SLCL Overseas (Fzc)

Saif Zone P.O.8000, Sharjah, U.A.E.

#### 2) Shri Lakshmi Defence Solutions Ltd.

Rahsoopur Gate No. 133, Tehsil Bindki, Industrial Area, G.T.Road, Distt. Fatehpur

#### 3) Shri Lakshmi Nano Technologies Ltd.

19/X-1, Krishnapuram, G.T.Road, Kanpur

#### **REGISTRAR & TRANSFER AGENTS**

M/S Abhipra Capital Ltd. Gf-58-59 World Trade Centre, Barakhamba Lane, New Delhi Ph. No. (011)-23414629, 23413893

#### **UNITS**

#### (A) Aung Unit

P.O.Aung, Gt Road, Dist. Fatehpur, U.P. Ph. No. (05181)-251184 / 48

#### (B) Malwan Unit

Upsidc Industrial Area P.O. Malwan Dist. Fatehpur, U.P Ph. No. (05181)-248669

#### (C) Abhaypur Unit

PO Ashapur, Abhaypur, G. T. Road District- Fatehpur (U.P.)

#### (D) Noida Unit

C-40, Sector-57, Noida Ph. No. (0120)-4722700

#### (E) Roorkee Unit

Dev Bhoomi Industrial Estate, Village Banta Kheri, Tehsil Roorkee, District Haridwar, Uttaranchal Ph. No. (01332)-231961

#### (F) Sonepat Unit

Village-Libaspur, District- Sonepat, Haryana Ph. No. (0130)-2381579

#### **WEBSITE**

www.shrilakshmi.in

#### E-MAIL ID

shri@shrilakshmi.in

#### **CORPORATE IDENTITY NUMBER (CIN)**

L17122UP1988PLC009985

#### **DEMAT ISIN NSDL & CDSL.**

INE851B01016

#### **LISTING**

Bombay Stock Exchange, Floor 25, P.J. Towers,

Dalal Street, Mumbai-400001 Ph. No. (022) – 2272134

#### National Stock Exchange

5th Floor, Exchange Plaza, Bandra (E), Mumbai-400051 Ph. No. (022)- 26598100

#### **U.P.Stock Exchange**

"Padam Tower", Civil Lines, Kanpur-208002 Ph. No. (0512)- 2338220

#### Singapore Stock Exchange

2, Shenton Way # 19-00, SGX Centre 1, Singapore-068804

#### **SCRIP CODE**

**BSE**: 526049 **NSE**: SHLAKSHMI

#### **BLOOMBERG CODE**

SLCL IN

#### **REUTERS CODE**

SHLK.BO





### Our innovative textile products vindicate our futuristic

We ushered in innovation, cutting-edge technical expertise and superior craftsmanship to create a rich product mix in a largely matured Indian textile market.

We manufacture home furnishing products, denim fabric, terry towels, bed linen, cotton fusible interlining, embroidered fabric, technical textile products and ballistic products.

As an approved vendor of India's defence establishments, we manufacture Nuclear bio-chemical textiles, high altitude fabric, bullet-proof jackets, bullet-proof helmets, camouflage fabrics, uniform fabric, MSCN fabric and carbon fabric for Indian defence establishments.



Clientele and brands MD's review Board of Directors MDA Statutory and financials

#### Products developed in 2009-10

- **1. Black-out fabric:** The fabric shall be widely used for curtains. It has layers of carbon that block the lights completely, resulting in lower energy consumption and room protection from sunlight.
- **2. Flex fabric:** The fabric is widely used in all Out of home (OOH) advertisements. We have developed this fabric in such a way that it can be utilised to produce water tanks.

# **3. Nuclear Bio-chemical (NBC) Fabric:** The fabric has been made for the defence sector to safeguard soldiers from nuclear or chemical warfare.

4. Multi-Spectrum Camouflage Net (MSCN) fabric: It is a specialised type of fabric that will make the soldiers and arms/ammunitions indistinguishable to naked eye, thermal, infra-red imaging and even to radar imaging.















Corporate information Introduction Financial performance Perspective and priorities Our strengths



Our protected armoured vehicles represent a major growth





Clientele and brands MD's review Board of Directors MDA Statutory and financials







SLCL has forayed into the development of protected armoured vehicles, leveraging its competence in developing bullet-proof jackets and helmets. Shri Lakshmi Defence Solutions Limited (SLDSL), a wholly owned subsidiary of SLCL, has developed expertise in the design and manufacture of armoured vehicles and mine protected vehicles (MPV). These are unique vehicles with bulletproof and blast-proof capabilities. SLDSL has developed the vehicles after acquiring the basic engineering skills and armouring techniques through its 3 years of R&D. SLDSL imports chassis from the Ford Motor Company, General Motors and also from Ashok Leyland. The entire vehicle is fabricated with latest safety and communication systems by armouring.



SLCL has developed four vehicles: DHRUV – ATC (armored troop career), DRONA – MPV (blast and mine protection vehicle), VIPER (a fast moving attacking vehicle) and SHERPA MK7.

**DRONA:** A mine explosion protection vehicle creates the maximum distance and protection between the seat of a cabin and mine explosion. The front fenders and the hood are attached to the chassis to reduce the shock against blast, transmitted to the cabin. The front wheel base, located forward of the crew cabin and when selected a 'V' shape-armoring cell protects the rear wheels, so that if a mine detonates under the wheel, the burst of explosion is diverted outwards, minimizing damage to the crew cabin.

It has bagged orders for the supply of four specialized mine protection vehicle, totalling Rs.40 mn from the Nepal government under the UN mission. Going forward, we expect order for 100-300 vehicles over the next three years. This business, being margin-accretive, would significantly boost the Company's financial performance.

**VIPER:** A fast moving attacking armoured vehicle with four side doors, a single rear luggage door, rotating turret and cross-country run flat tyre, a pick up van style for additional and heavy artillery payload. This vehicle carries a total crew complement of six, and is armoured to exceed the European B7+ armour.



**DHRUV:** A patrol vehicle for police forces to tackle problems in urban areas. It has comfortable seating arrangements for a fully equipped response team of 10 to 12 people and is based on the Ford F550 American chassis. The special air-conditioning vehicle with working space, rotating turrets and exceptionally viewing large armoured glass has been developed on Indian right hand drive chassis with a B4 protection level, which can be also upgraded to B7, with run flat tyres and an excess payload of four tons (post armouring), enjoying 95 kilometers per hour speed.





