



StarTrack®
Fusible Interlining



SHRI LAKSHMI COTSYN LIMITED
24TH ANNUAL REPORT 2011-12

TOWARDS A NEW GROWTH PARADIGM

Forward looking statement

In this Annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected, readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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2011-12

is a defining year in the corporate evolution of Shri Lakshmi Cotsyn.

It marked

the completion of the last phase of our Rs. 992-crores expansion plan, involving multiple product segments (denim fabrics, suiting and technical textiles). With all the capacities in place, we are now fully geared to commence the next stage of our journey.

Our achievement has been the result of sound policies in the past and a well-defined vision for the future. We will continue to listen to market trends, keep abreast of technological innovations globally and evolve strategies to move towards new growth paradigms.

CORPORATE INFORMATION

BOARD OF DIRECTORS

Dr. M.P. Agarwal, Managing Director
Mr. Pawan Kumar Agarwal, Joint Managing Director
Mr. Devesh Gupta, Dy. Managing Director
Mr. Dileep Bajaj, Executive Director
Mrs. Sharda Agarwal, Executive Director
Mr. R. K.Garg, Independent Director
Dr. G.N. Mathur, Independent Director
Dr. J.V.Rao, Independent Director
Mr. Ram Sharan Srivastava, Independent Director
Mr. K.D. Gupta, Independent Director
Mr. G.N. Bajpai, Independent Director

COMPANY SECRETARY & FINANCE CONTROLLER

Mr. Rakesh Kumar Srivastava

PRESIDENT WORKS

MR. B.R. GARG

STATUTORY AUDITORS

M/S Pradeep & Associates
 Chartered Accountants
 27/78 A, Gagan Deep Complex, Birhana Road, Kanpur-208001
 Ph. No. (0512)- 2313665

INTERNAL AUDITORS

M/S Ajai Shanker & Company
 Chartered Accountants
 112 / 206-A, Swaroop Nagar,
 Kanpur-208002, Ph. No. (0512)- 2551249

COST AUDITOR

Mr. A.K.SRIVASTAVA
 96 Harjender Nagar,
 Kanpur-208007
 Ph. No. 09839116989

SECRETARIAL AUDITOR

Mr. Sarvesh S. Srivastava
 117/ Q / 454, 209, Indrapuri, Sharda Nagar, Kanpur-208025
 Ph. No. (0512)- 3073843

LEGAL ADVISOR

Mr. Ram Gopal Pandey
 Advocate
 Chamber No. – 17, First Floor
 Pt. M.L. Nehru Adhivakta Bhawan,
 Civil Court, Kanpur
 Ph. No. (0512)- 2665598

P. R. ADVISOR

Adfactors PR Pvt. Ltd.
 Shalaka Maharshi Karve Marg,
 Cooperage, Mumbai-400021
 Ph. No. (022)- 22813565

BANKERS

1. Syndicate Bank
2. Central Bank Of India
3. Bank Of Baroda
4. Union Bank Of India
5. Canara Bank
6. Punjab National Bank
7. State Bank Of Patiala
8. Allahabad Bank
9. Indian Bank
10. I D B I Bank Ltd.
11. Exim Bank
12. State Bank Of Travancore
13. Saraswat Co-Operative Bank
14. State Bank Of Mysore
15. Andhra Bank
16. Axis Bank
17. Oriental Bank of Commerce

OVERSEAS BANKERS

1. Pnb International Ltd., London
2. Canara Bank, U.K.

REGISTERED OFFICE

19/X-1 Krishnapuram
 G.T Road, Kanpur, U.P.-208007
 Ph. No. (0512)- 2402893, 2402733

CORPORATE OFFICE

C-40, Sector-57, Noida. U.P.
 (0120)-4544780

OVERSEAS OFFICE (U.S. OFFICE)

Suite # 627-629, 7 West, 34th Street,
New York, NY-10016
Ph: 212-212-0770

SUBSIDIARY COMPANIES

- 1) **SLCL Overseas (FZC)**
SAIF Zone P.O.8000, Sharjah,U.A.E.
- 2) **Shri Lakshmi Defence Solutions Ltd.**
Rahsoopur Gate No. 133, Tehsil Bindki,
Industrial Area, G.T.Road, Distt. Fatehpur
- 3) **Synergy Global Home Inc.**
160 Green Tree Drive, Suite 101,
Dover Kent – 19904, USA

REGISTRAR & TRANSFER AGENTS

M/s Abhipra Capital Ltd.
GF-58-59 World Trade Centre,
Barakhamba Lane, New Delhi
Ph. No. (011)-23414629, 23413893
Mail ID: rta@abhipra.com

UNITS

- (a) **Malwan Unit**
UPSIDC Industrial Area, P.O. Malwan Dist. Fatehpur, U.P.
Ph. No. (05181)-248669
- (b) **Aung Unit**
P.O.Aung, GT Road, Dist. Fatehpur, U.P.
Ph.No. (05181)-251184 / 48
- (c) **Abhaypur Unit**
P.O.Aung, GT Road, Dist. Fatehpur, U.P.
- (d) **Rewari Bujurg Unit**
Village & Post – Rewari Bujurg
Pargana & Tehsil – Bindki, Dist. Fatehpur, U.P.
- (e) **Rahsupur Unit**
Village Rahsupur, Dist. Fatehpur, U.P.
- (f) **Noida Unit**
C-40, Sector-57,Noida
Ph. No. (0120)-4722700
- (g) **Roorkee Unit**
Dev Bhoomi Industrial Estate,
Village Banta Kheri, Tehsil Roorkee, District Haridwar,
Uttaranchal, Ph. No. (01332)-231961
- (h) **Sonepat Unit**
Village-Libasapur
District- Sonepat, Haryana, Ph. No. (0130)-2381579

WEBSITE

www.shrilakshmi.in

E-MAIL ID

shri@shrilakshmi.in

CORPORATE IDENTITY NUMBER (CIN)

L17122UP1988PLC009985

DEMAT ISIN NSDL & CDSL.

INE851B01016

LISTING

Bombay Stock Exchange

Floor 25, P.J. Towers, Dalal Street, Mumbai-400001
Ph. No. (022) – 2272134

National Stock Exchange

5th Floor, Exchange Plaza, Bandra (E), Mumbai-400051
Ph. No. (022)- 26598100

Uttar Pradesh Stock Exchange

“Padam Tower”, Civil Lines, Kanpur-208002
Ph. No. (0512)- 2338220

Singapore Stock Exchange

2, Shenton Way # 19-00, SGX Centre 1, Singapore-068804

SCRIP CODE

BSE: 526049

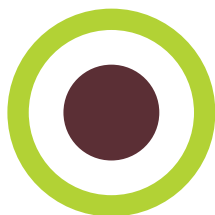
NSE: SHLAKSHMI

BLOOMBERG CODE

SLCL IN

REUTERS CODE

SHLK.BO



FOCUSED MOMENTUM

For nearly two decades,

Shri Lakshmi Cotsyn Limited (Shri Lakshmi) has traversed a long journey, despite challenges. Today, we have emerged as one of the fastest growing Indian conglomerates.

Started the journey in 1993, we operate in two diverse industries, namely textiles (home and technical segment) and defence solutions. We are an integrated textile player, having state-of-the-art manufacturing capabilities.

We have core expertise in home textiles and enjoy one of the leading positions as a manufacturer and supplier of technical & safety textiles and fabricated items to the defence sector.





PILLARS OF GROWTH

- Diverse product range
- Presence in margin accretive technical textiles
- Strong research and development (recognised by the Directorate of Scientific & Industrial Research)
- Reputed client base including the government defence establishments
- Rich talent pool
- Experienced and professional management team
- Robust financials



ON IDEAS AND IMPLEMENTATION

TEXTILE SOLUTIONS

Nanotechnology

Shri Lakshmi is working on nanotechnology fabrics and smart textiles with NCT technologies under the guidance and supervision of Dr. G. N. Mathur, Ex-Director of DRDO. We will be adapting the flexible sensor technology to monitor fatigue, stress, heart condition and blood pressure.

Functional fabric

Shri Lakshmi will be offering textiles with optimised material properties like colour fastness, tensile, abrasion resistance, heat proof, cold resistance, water proof, wind tightness, breathability and humidity, among others.

Smart intelligent fabric

Smart offerings like odour control, microcapsules with phase change materials, advanced wearing comfort and heating insulation, reflection materials and EIV fed protection

SHAPING OUR WORLD

8

State-of-the-art manufacturing facilities spread in Malwan, Aung, Abhaypur, Rewari Bujurg, Rhasupur, Noida (Uttar Pradesh), Roorkee (Uttarakhand) and Sonapat (Haryana)

1,150

Retail presence across multi-branded outlets

30%

Leading market share in fusible interlining segment



**MORE
CAPACITIES*.
GREATER
STRENGTH.**

REGULAR TEXTILES



24 MN[#] MTRS

Suiting and shirting

40 MN MTRS

Denim

6 MN MTRS

Bottom weight

15,000 TONS

Terry towel

30 MN MTRS

Wider width fabric

0.3 MN PCS

Comforters

6.6 MN PCS

Garments

0.4 MN MTRS

Quilted fabric

0.8 MN MTRS

Embroidery fabric



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BUSINESS STRATEGY



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STATUTORY REPORTS



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FINANCIALS

TECHNICAL TEXTILE



64 MN MTRS

Technical textile fabric

25 MN MTRS

Fusible interlining fabric

1.25 MN MTRS

Nylon coated fabric

20 MN MTRS

Black-out fabric

17 MN MTRS

Flex fabric

10 MN MTRS

NBC fabric

5 MN MTRS

IRR/ MSCN fabric

*Capacities per annum

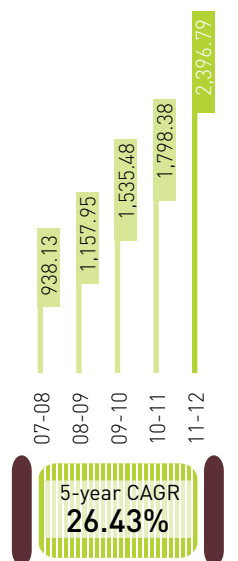
#MN - Million



SUPPORTING GROWTH AMBITIONS WITH FINANCIAL ACUMEN

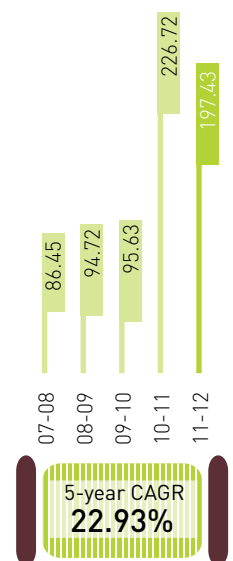
Net sales

(Rs. crores)



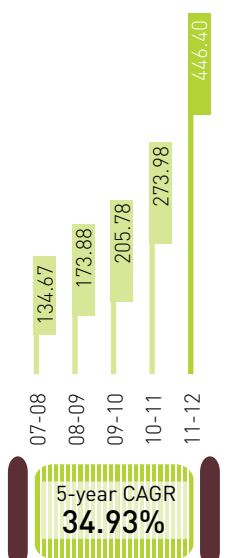
Export sales

(Rs. crores)



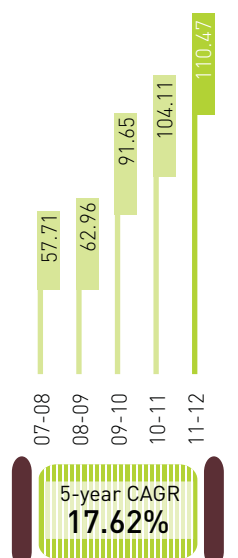
EBIDTA

(Rs. crores)



PAT

(Rs. crores)



Net worth

(Rs. crores)

