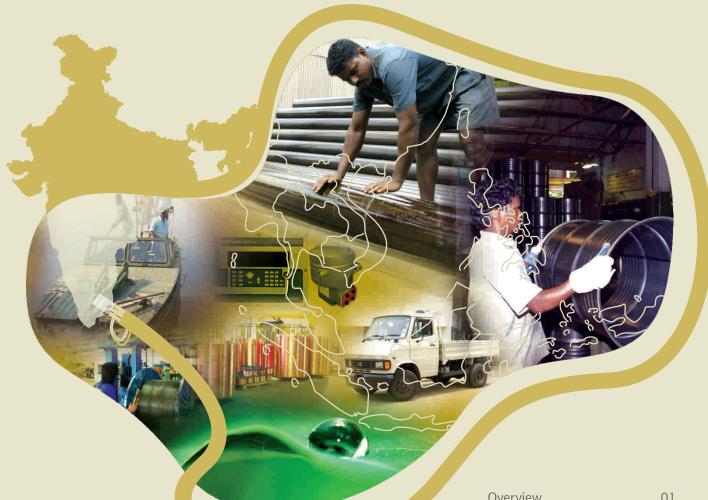


Sicagen India Limited



ANNUAL REPORT

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# 2010-11 was a milestone year for Sicagen.

We achieved record operating and financial results with a turnover of ₹ 80018.87 lakhs and profit after tax and exceptional items for 2010-11was ₹ 2446.36 lakhs.

Your directors have recommended a maiden dividend of 10% on equity capital of the Company for the financial year 2010-11.

We successfully completed the acquisition of Wilson Cables Ltd, Singapore and this marks our foray into the global market. Wilson Cables Private Limited is a pioneer among Singapore based Cable Manufacturers and has earned a great deal of recognition in the construction and shipping industry. The cables are manufactured under the brand name of "WILSON CABLES". This brand of cables has wired projects in China, Hong Kong, Brunei, Malaysia, Indonesia, Thailand, Myanmar, Vietnam, Cambodia, Sri Lanka, Pakistan, Maldives, Mauritius and many of the Middle East Countries.

Behind the success of Sicagen, is the saga of team-work. We would like to acknowledge the role played by our shareholders, customers, dealers, suppliers, employees and business partners and are thankful for their trust and continued support.

We stand committed to moving forward while retaining the values that have been like a beacon in this journey thus far.

S ARUMUGAM
Managing Director



# Key financials

(Rs in lakhs)

	Year ended 31 March 2011	Year ended 31 March 2010	Year ended 31 March 2009	Year ended 31 March 2008	
Total Income	80018.87	51858.80	42844.36	39073.08	
Profit before Interest, Depreciation and Tax	2439.08	1388.48	1328.38	710.38	
Depreciation	176.75	170.66	176.39	206.45	
Profit before Tax	1832.63	954.51	1031.69	427.98	
Less Provision for Tax	589.93	244.90	186.87	(26.88)	
Profit after Tax	1242.70	709.61	844.82	454.86	
Add: Exceptional Items (net of tax)	1203.66	22.80	(613.53)	0.00	
Profit after Tax & Exceptional Items	2446.36	732.41	231.29	454.86	
Earnings per share in ₹	6.18	1.85	0.58	1.15	
Equity Share Capital	3957.17	3957.17	3957.17	3957.17	
Reserves & Surplus	34526.30	32539.85	32229.44	32229.44	
Gross Fixed Assets	5277.81	4983.83	4337.09	5411.52	
Net Fixed Assets	3390.57	3192.84	2598.51	4758.64	

# Revenue Mix



Disclaimer: The information and opinions contained in this document do not constitute an offer to buy any of Sicagen's securities, businesses, products, or services. The document might contain forward-looking statements qualified by words such as 'expect', 'plan', 'estimate', 'believe', 'project', 'intends', 'exploit', and 'anticipates', that we believe to be true at the time of the preparation of the document. The actual events may differ from those anticipated in these statements because of risk, and uncertainty of the validity of our assumptions. Sicagen does not take on any obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

# Quick information

Name of company Sicagen India Limited

Incorporation 2004

Primary business Trading and distribution of building materials and commercial vehicles

Total revenue ₹ 80018.87 lakh

Net profit ₹ 2446.36 lakh

Shares issued ₹ 3957.17 lakh

Listing Bombay Stock Exchange

National Stock Exchange of India

# Lines of business

# Building materials trading

Sicagen's core business: the trading of building materials such as MS/GI pipes, precision tubes, seamless tubes, rectangular/square hollow sections, construction steel including TMT steel rebars, PVC pipes, electrical cables, steel fittings and cement.

For dealers, contractors, builders and corporate buyers our network of 30 delivery centres across India serves as the single window to India's top building material manufacturers that include TATA Steel, Jindal Pipes, Steel Authority of India, Finolex Cables, Supreme Industries, Maharashtra Seamless, ACC Cements and Dalmia Cements.

# Vehicle sales and service

Dealership of commercial vehicles for TATA Motors—ranging from the 0.75 tonne TATA Ace to the top of the line TATA Novus—with showrooms in Chennai, Tiruchirapalli and Tanjore covering 11 districts of Tamilnadu. Customers include corporates, retail vendors, and individuals.

### Governor services

Goodwill Governor Services is India's only authorised service centre for Woodward, makers of the World's finest governors and is the Distributor for Norgren power sector products.

# Beta - drum manufacturing

Manufacture of drums that are used for the transport of lubricant oil, hazardous and non-hazardous chemicals and pulp. These drums are capable of withstanding extreme temperatures.

## Speciality chemicals

Provides water treatment and process improvement solutions for the petrochemical, fertilizer, refinery, power, pharmaceuticals, agro, and pesticide industries.

### Boat building

Goodwill Engineering Works builds boats, tugs & barges.

## Cable manufacturing

Sicagen India Ltd has recently acquired Singapore-based Wilson Cables Private Limited, a manufacturer of premium cables for industrial and other critical applications.

Corporate office

Floor 4 East Coast Center

534 Anna Salai

Teynampet Chennai 600018 Voice +91 44 24343565 Fax +91 44 24343562 Email secl@sicagen.com Registered office Advar House

Chennai 600085

Bankers
Andhra Bank
HDFC Bank
State Bank of India
Indian Bank
ICICI Bank
Bank of Baroda
Axis Bank

Auditors

CNGSN & Associates Chartered Accountants 20 Raja Street T Nagar Chennai 600017



# Leadership



GR Kannan VP (Finance) and Company Secretary

R Sivagurunathan Chief Executive Officer

R Narayanasamy Independent Director

B Narendran Independent Director

S Arumugam Managing Director

# Overview Sicagen network



# **BUILDING MATERIALS**



Ankleshwar Bengaluru Belgaum Bhubaneswar

Calicut

Chengannur Chennai

Chittoor Coimbatore

Dindigul

Ernakulam

Frode

Goa

Hubli Kakinada Madurai Mangalore

Palakkad

Patna Puducherry Pune

Rajahmundhry

Salem

Secunderabad Tiruchirapalli Tirunelveli Tuticorin Vapi

Vijayawada Visakhapatnam

# **VEHICLE SALES**



Chennai Nagapattinam Thanjavur

Tiruchirapalli Tiruvarur

# **GOVERNOR SERVICES**



Chennai Delhi

Kolkata

Mumbai Raipur

# SPECIALITY CHEMICALS



Puducherry

# **BOAT BUILDING**



Puducherry

# **BETA DRUMS**



Chennai

# CABLE MANUFACTURING



Singapore



# Overview



DRUM MANUFACTURING



**VEHICLE SALES** 



**BUILDING MATERIALS** 





**BOAT BUILDING** 



GOVERNOR SERVICES



SPECIALITY CHEMICALS

# Sicagen India acquires Singapore based Wilson Cables



Signing of share purchase agreement for 100% acquisition of Wilson Cables Private Limited, a manufacturer of premium cables for industrial and other critical applications.

