ANNUAL REPORT
2009-2010

Integrate and optimize

$SKIPPER
— Limited —

THE COMPANY

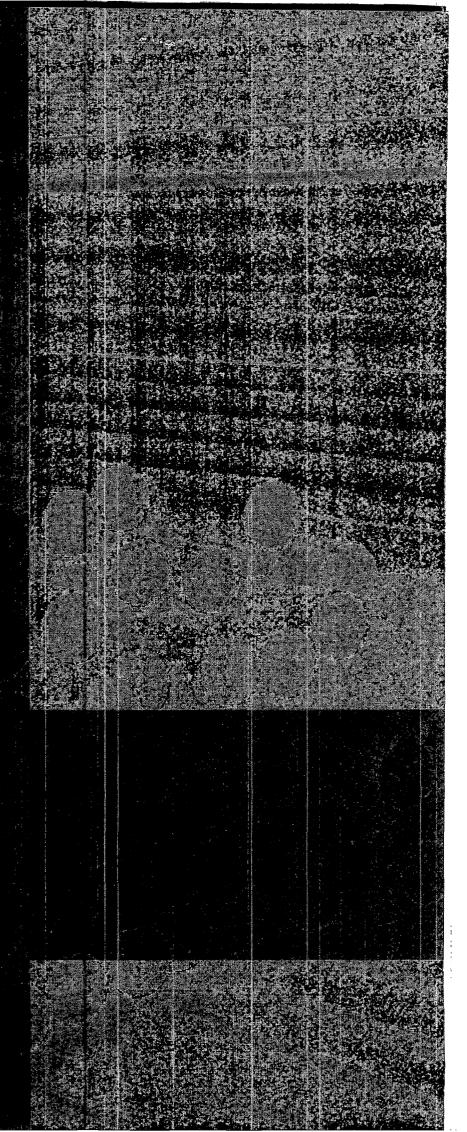Skipper Limited, established in 1981, is the flagship company of SK Bansal Group.

With a culture of excellence and an orientation towards growth, the company is positioned to win the future. We are an ISO 9001 certified company with a robust quality assurance plan in place.
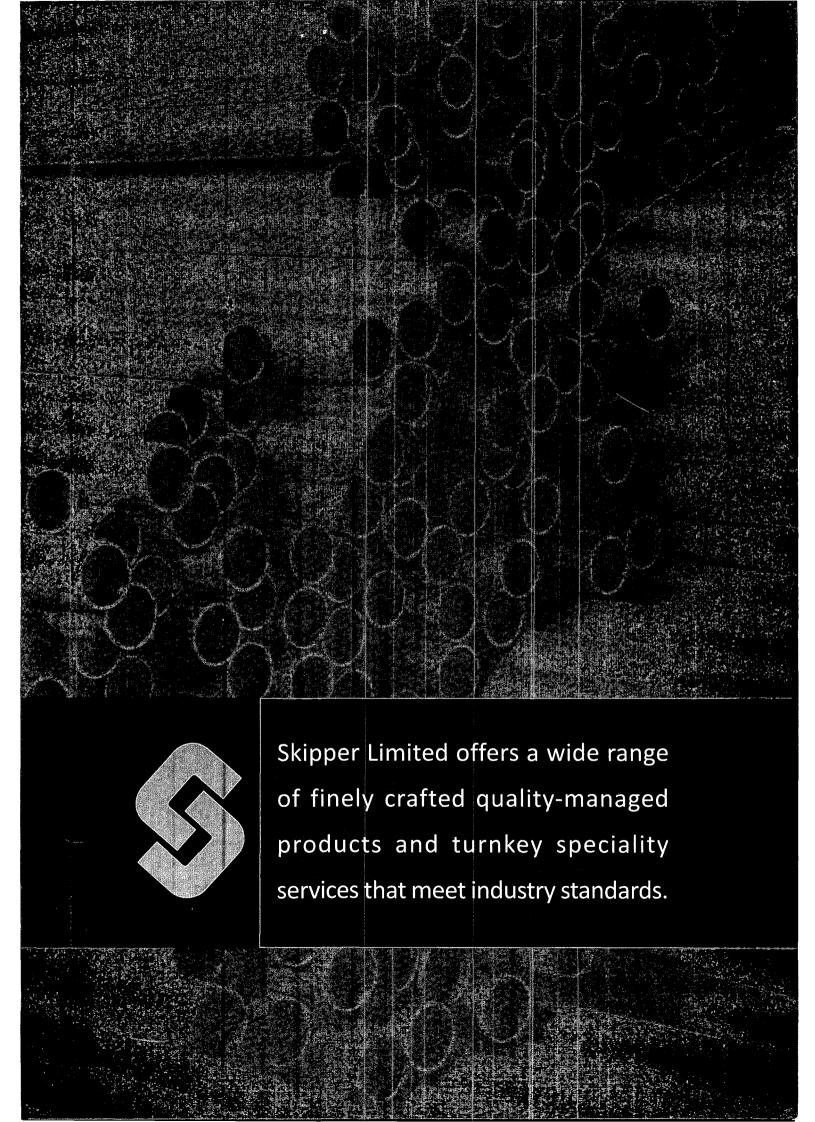
GREEN POLICY
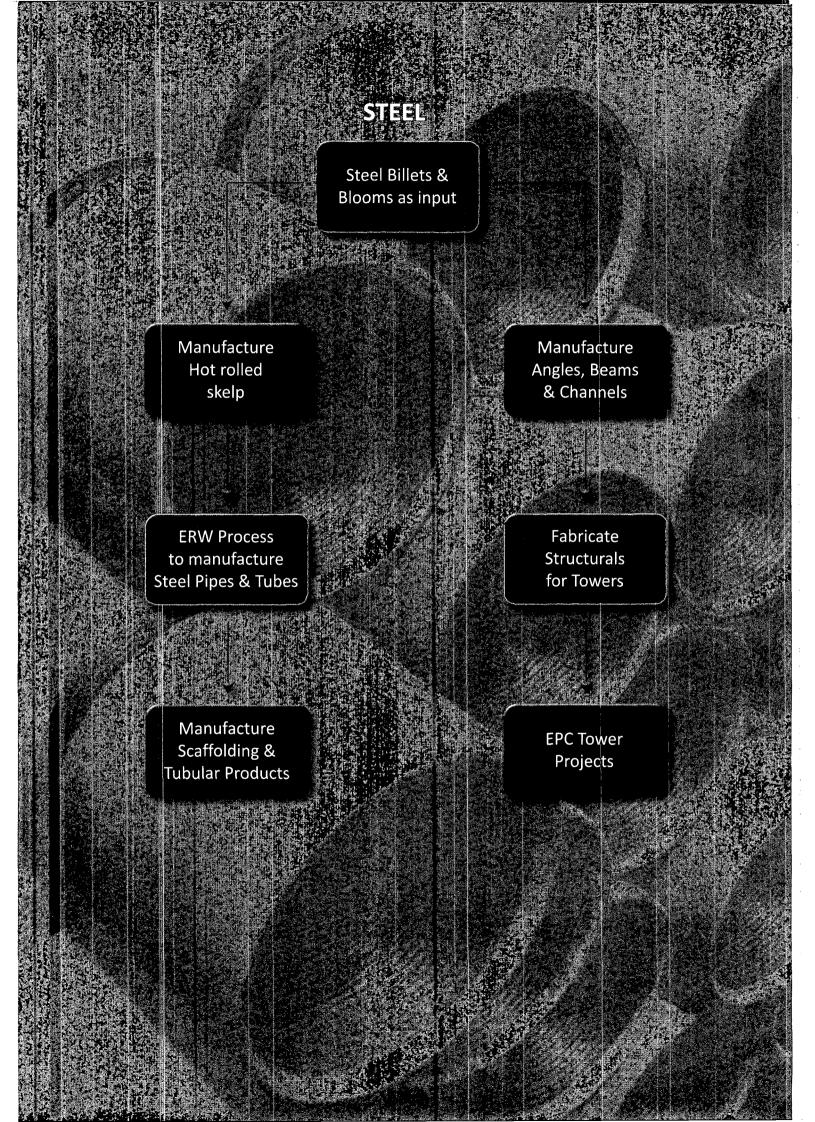
Environment and health issues are priority areas at Skipper Limited. We have applied for ISO 14001 & ISO 18001 certification.

FUTURE PLANS

The group has plans to extend its backward integration and include Sponge Iron, Steel Melting Shops and Power Plants in the near future.

Skipper Limited offers a wide range of finely crafted quality-managed products and turnkey speciality services that meet industry standards.

STEEL

Steel Billets & Blooms as input

Manufacture Hot rolled skelp

Manufacture Angles, Beams & Channels

ERW Process to manufacture Steel Pipes & Tubes

Fabricate Structurals for Towers

Manufacture Scaffolding & Tubular Products

EPC Tower Projects

STEEL

PVC

PVC Resin as input

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Extrusion Process

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Manufacture PVC Pipes & Fittings
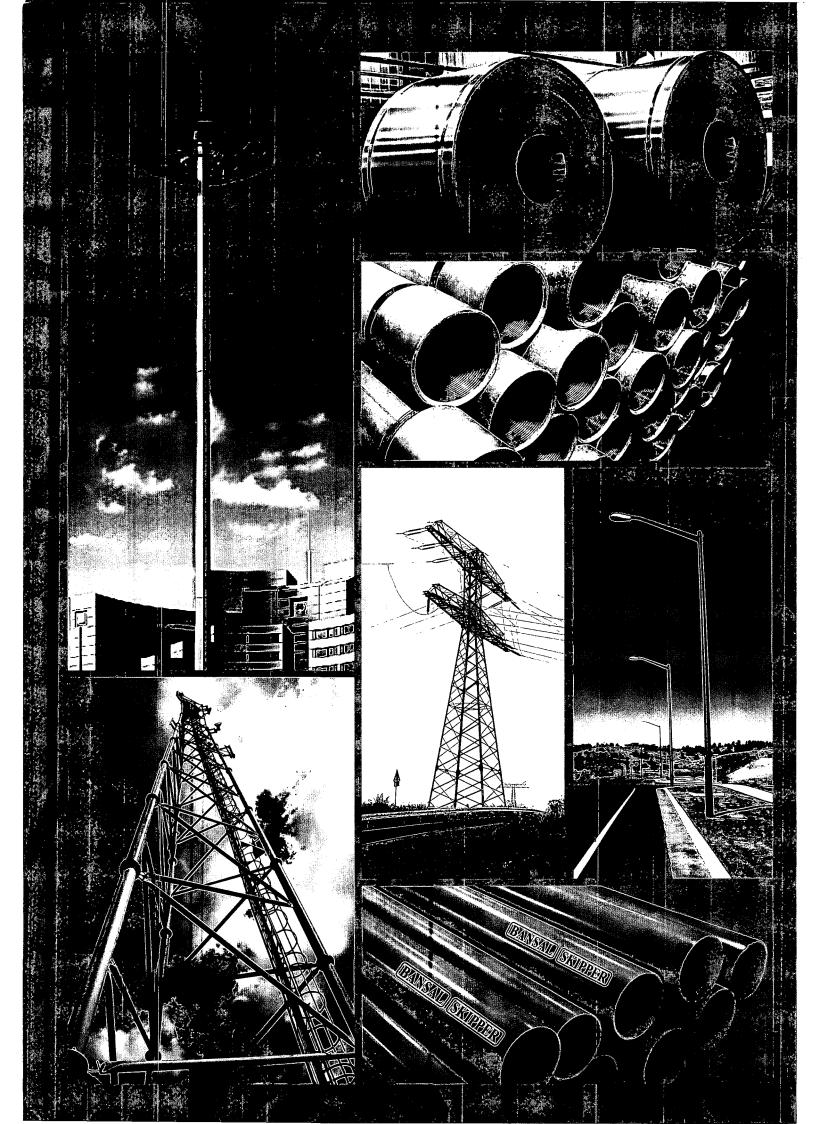
POLES

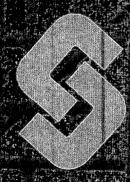**Procurement of Hot Rolled Coils from primary producers**

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Slitting and Cutting to size

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Manufacture of High Mast and Octagonal Poles

Our product value chain is integrated to optimize the manufacture of a wide range of inter-related, quality managed value added products.

PRODUCTS

Hot-rolled Skelp
To manufacture tubes & pipes, cold-rolled strips

ERW Steel Pipes
Galvanized & Black Pipes, Hollow Sections

Poles
Swaged, High Mast & Octagonal Poles

Scaffolding Systems
Scaffold Tubes, Props & Jacks, Cuplock Systems

Hot Rolled Sections
Angles, Channels, Joists, H-Beams

Towers
Transmission & Telecom Towers
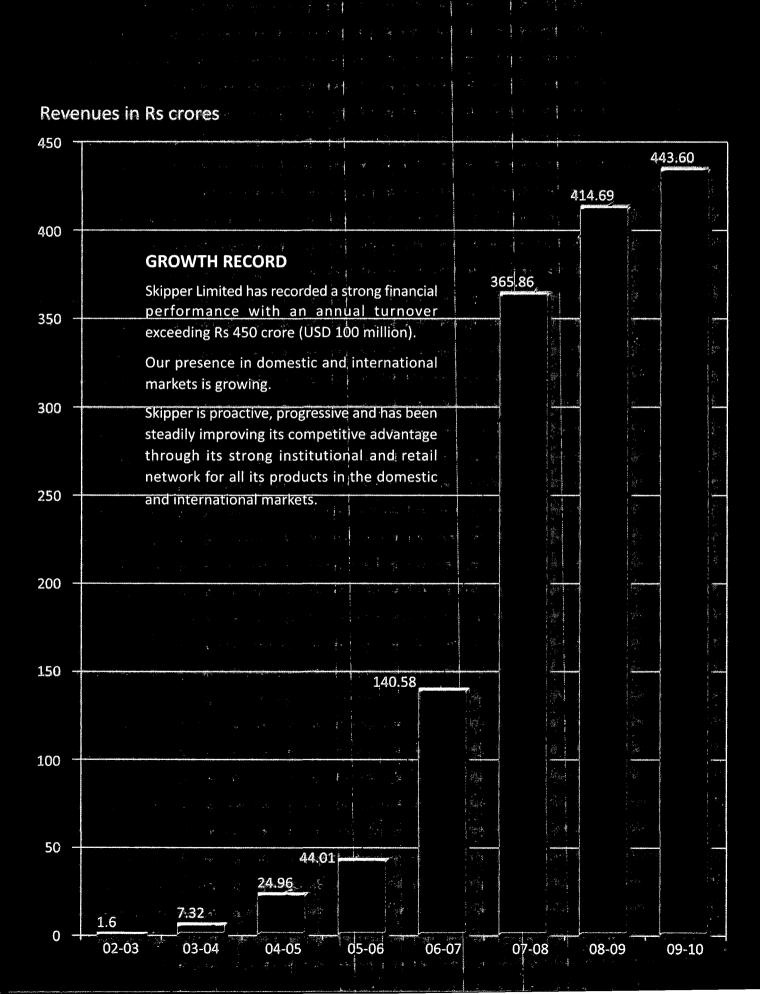
PVC Pipes & Fittings

SERVICES

EPC Projects
Transmission and Telecom towers

Trench-less Drilling
Oil & Gas pipelines, OFC and Electric cables
Hard rock drilling, river, canal, highway
crossings

FACILITIES

Our manufacturing facilities are located in West Bengal at Jangalpur (40,000 sq m) and Uluberia (150,000 sq m).

CAPACITIES

- Hot Rolled Skelp — 125,000 tpa
- Hot Rolled Structurals — 125,000 tpa
- Black Pipes — 60,000 tpa
- G I Pipes — 20,000 tpa
- Tubes & Tubular Products — 105,000 tpa
- Tubular Poles — 20,000 tpa
- Scaffolding — 25,000 tpa
- Towers — 60,000 tpa
- PVC Pipes — 2,500 tpa

Revenues in Rs crores

GROWTH RECORD

Skipper Limited has recorded a strong financial performance with an annual turnover exceeding Rs 450 crore (USD 100 million).

Our presence in domestic and international markets is growing.

Skipper is proactive, progressive and has been steadily improving its competitive advantage through its strong institutional and retail network for all its products in the domestic and international markets.

Year	Revenue (Rs crores)
02-03	1.6
03-04	7.32
04-05	24.96
05-06	44.01
06-07	140.58
07-08	365.86
08-09	414.69
09-10	443.60

2009-2010

SKIPPER LIMITED
ANNUAL REPORT 2009-2010

CONTENTS