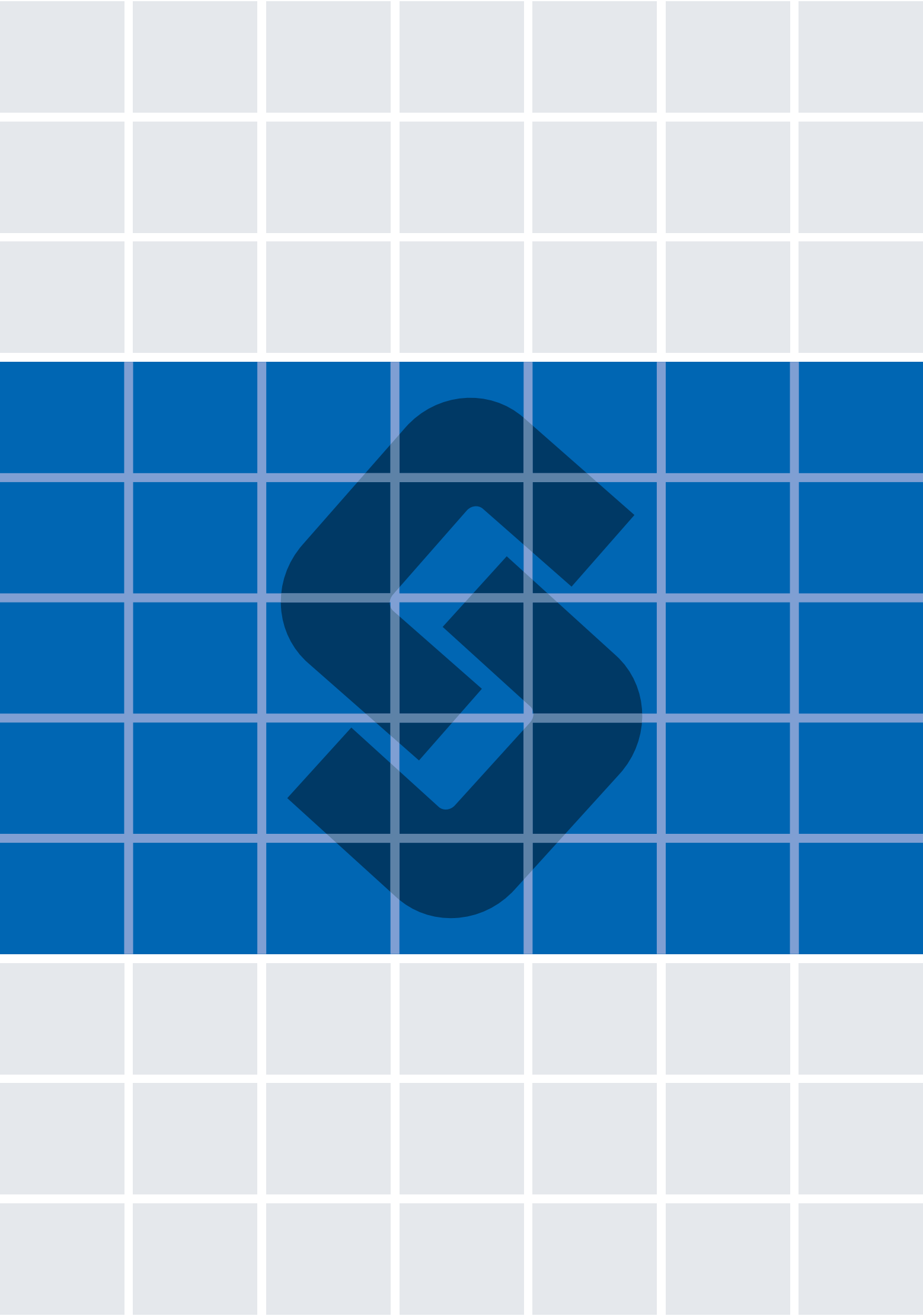




## ANNUAL REPORT 2012-2013



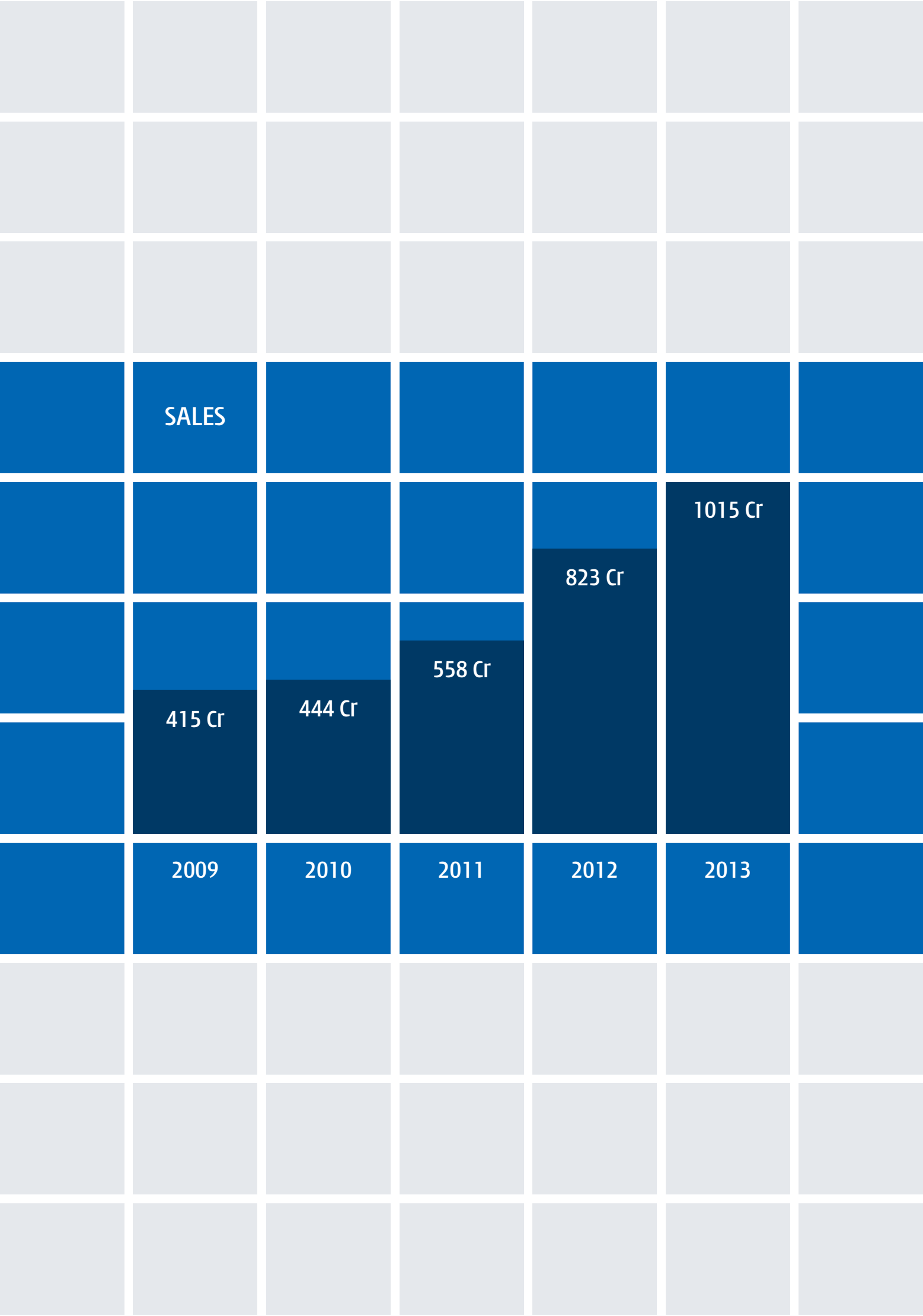
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## Achieving Market Leadership

Skipper Limited, established in 1981, is the flagship company of SK Bansal Group. Having successfully optimized its integrated value chain the company consistently creates a spectrum of quality managed products through an expanding and modernized production infrastructure.

Led by a passionate team, the company is focused on its customers in domestic and overseas markets. Committed to embracing social and environmental responsibilities Skipper Limited has achieved market leadership in several industries.





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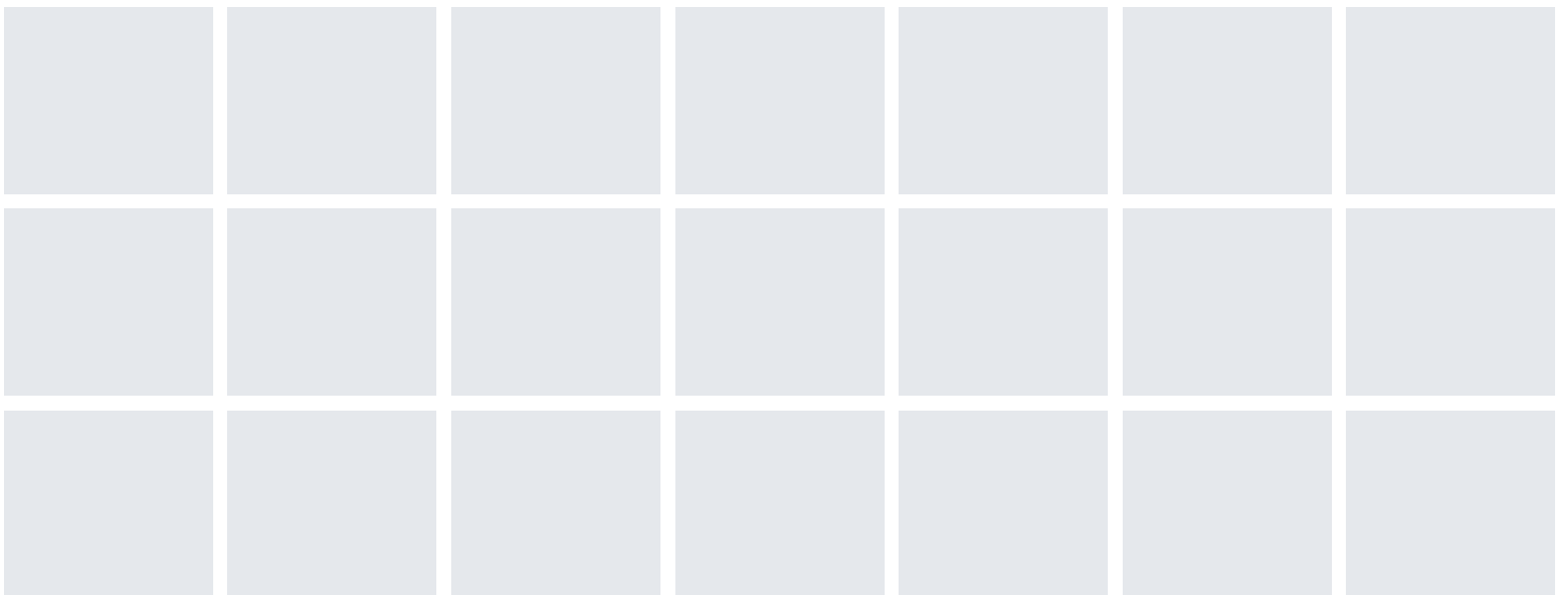
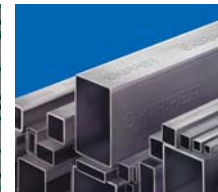
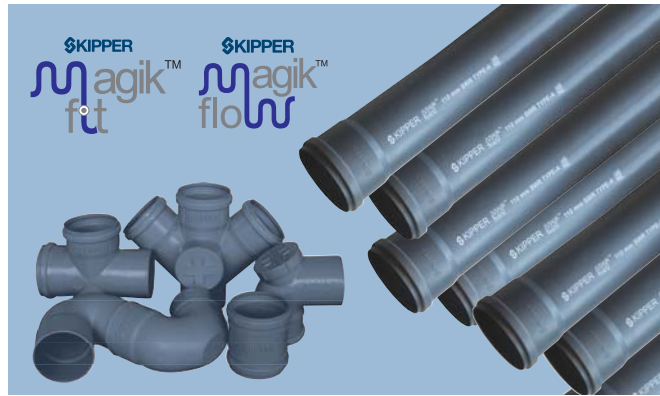
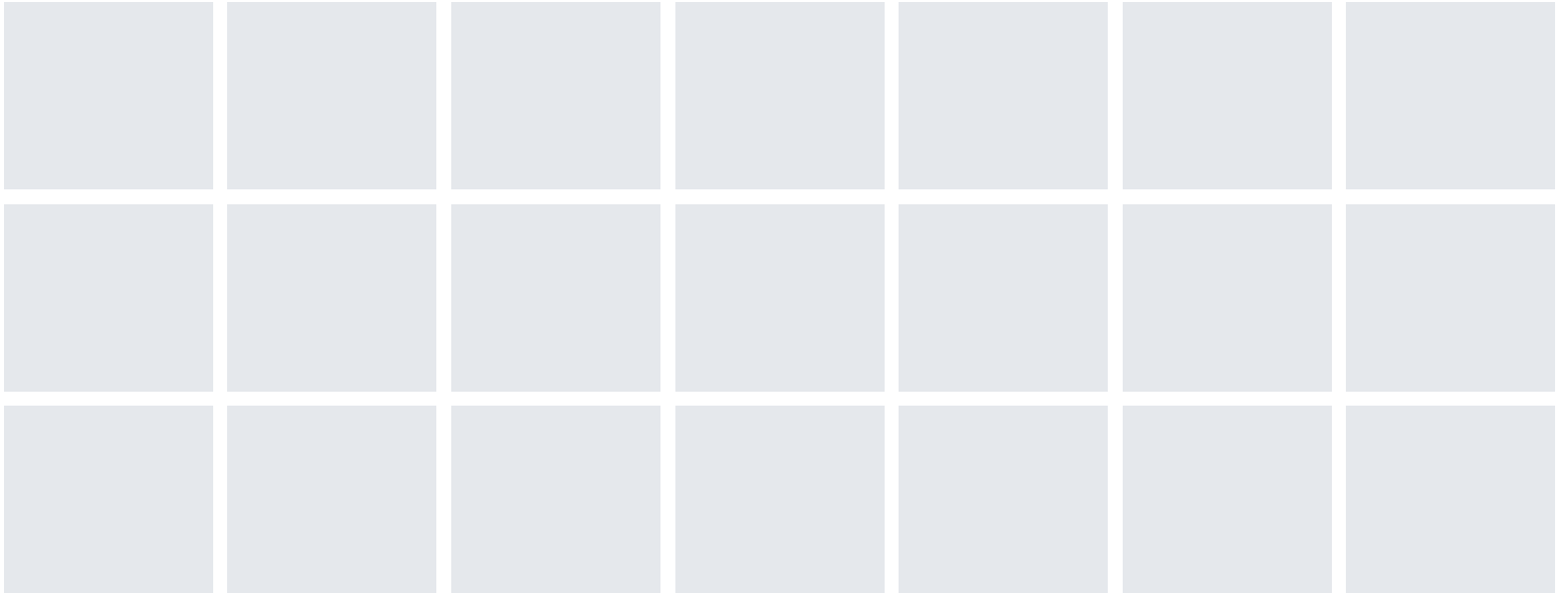
## Surpassing Sales Targets

Skipper Limited continues to blaze a trail of phenomenal growth across several industries clocking a record turnover of Rs 1015 crore or 175 million US dollars. Skipper has scaled all internally-set targets in terms of sales, profits, volumes and the company's presence in domestic and international markets continues to grow rapidly.

Having expanded its production capacities, the company has vertically integrated its manufacturing processes, added products in existing ranges and introduced new product ranges across several categories.







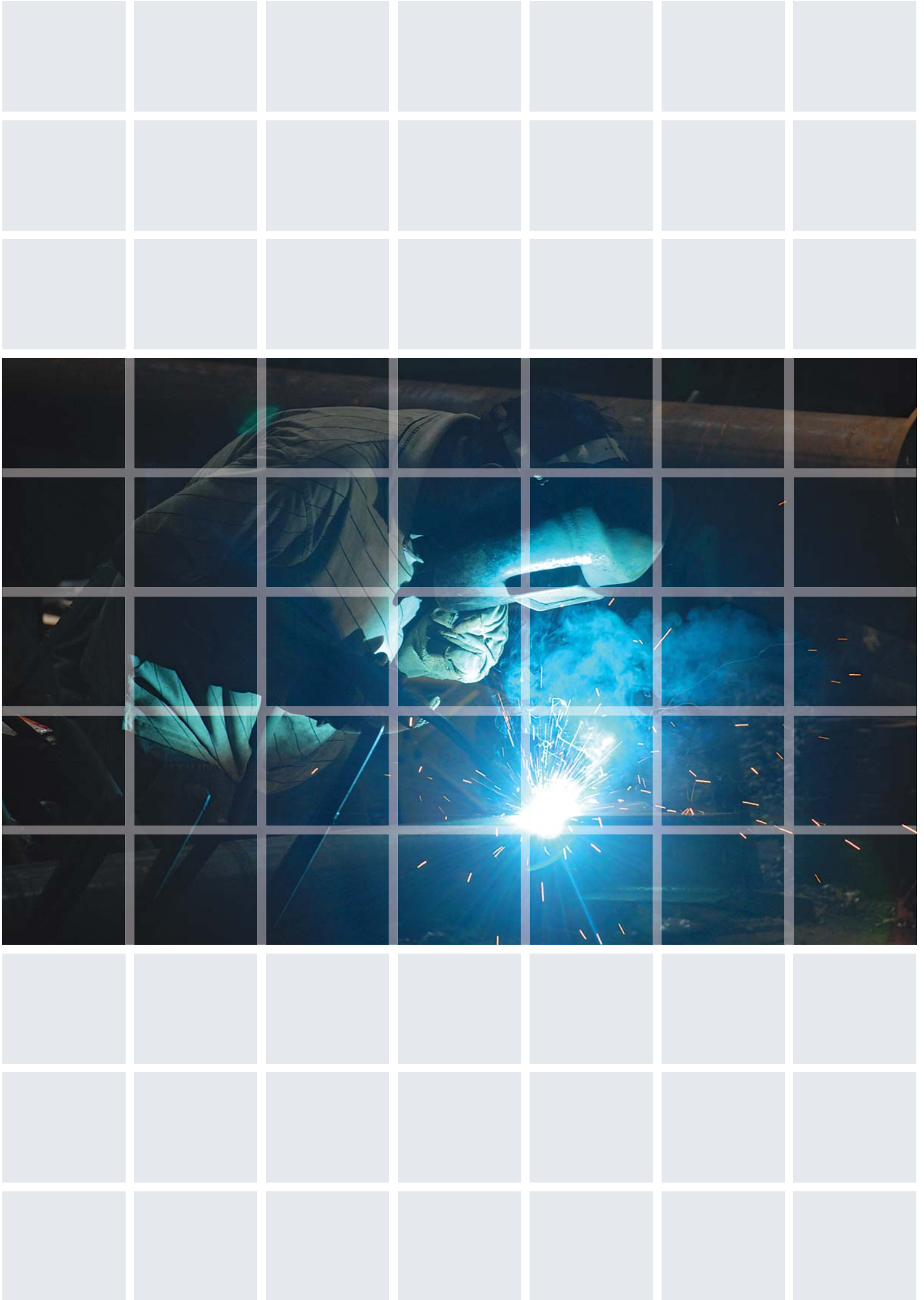
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## Products and Services

Skipper Limited produces a wide range of finely crafted quality-managed products and turnkey specialty services that meet industry standards. With a robust quality assurance plan in place and with processes that use cutting edge technology, the products and services conform to domestic and international industry standards.

Quality being a part of the company's work culture, Skipper continually raises the bar of quality consciousness through management mechanisms built into the company's processes. Skipper Limited is an ISO 9001:2000 certified company.







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## Production Capacity

Skipper's manufacturing facilities are located in West Bengal at Jangalpur (40,000 sq m) and Uluberia (150,000 sq m).

Over the years the company has consistently expanded its production capacity and is producing over 550 000 tpa today.

- Hot Rolled Products 215 000 tpa
- MS & GI Pipes 140 000 tpa
- PVC Pipes & Fittings 10 000 tpa
- Scaffoldings 6 000 tpa
- Poles 30 000 tpa
- Towers 150 000 tpa



