

# *SONI MEDICARE LIMITED*



## *31<sup>ST</sup> ANNUAL REPORT*

*2018-2019*





## **CHAIRMAN'S MESSAGE**



India's large and diverse population warrants an efficient healthcare infrastructure that should be accessible to all bands' of the society. Good quality healthcare should not be a privilege of the elite ones. Since we set up Soni Hospital in 1986, my vision and endeavor have been to bring state of the art healthcare to the masses of India. In order to achieve this, we at Soni Group of Hospitals, are committed to providing advanced medical care at a minimum possible cost.

Our focus has always been on the patients of the lower and middle sections of the society, patients who are rejected by the large corporate hospitals, patients who cannot afford expensive medical care and patients who deserve empathy. I believe that medicine is a noble profession and sick must not be rejected on monetary grounds.

This state of the art hospital is equipped with all modern world-class equipments and facilities. Featuring multi-specialty and super-specialty departments, we provide premier healthcare to all. A Team of 60 renowned consultants headed by 5 Ex-principals & HOD's of medical colleges are affiliated to serve patients and their respective needs. Soni Hospital provides treatment in over 60 different specialties including Cardiology, CTVs, Oncology (Cancer), General and advanced Laparoscopic Surgery, Critical Care, Neurosciences, Orthopedics, Poly-trauma, Joint Replacement and Sports Medicine, Gastrosiences and numerous others specialties.

We bring together state of the art infrastructure, cutting-edge technology and a highly integrated and comprehensive information system along with a quest for exploring and developing newer therapies in medicine. A one of its kind facility in this part of the world through research, our hospitals integrates modern and traditional forms of medicine to provide accessible and affordable healthcare.

We treat each patient as our family rather than customers with a belief "We Treat, They Cure".

Right from spending the time to guiding our patients about the current cost-effective course of actions, we provide world class healthcare services with empathy to our patients. I feel high gratitude

when a patient recovers and goes back home. I sincerely wish them to be in sound health and they never require to visit a hospital for medical concerns.

SONI MEDICARE LIMITED was founded on the dream and vision of my late father Shri Surendra Kumar Soni who always encouraged me to serve the people of my state and my country. The group now works to continue its legacy forward. Our innovation and determination towards Women & Child Healthcare got even stronger as we recently established a new facility center for world class maternity care with a remarkable experience.

I hope that in the future we continue to provide and extend further the best international standards quality care universally to every man, woman and child in the state of Rajasthan be they rich or poor.

**BIMAL ROY SONI**  
**(Chairman cum Managing Director)**

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## **CORPORATE INFORMATION**



### **BOARD OF DIRECTORS**

#### **NAME**

Mr. Bimal Roy Soni  
Mrs. AnjuSoni  
Mr. Sumer Chand Jain  
Mr. Mahaveer Prasad Yadav  
Mrs. Mamta Sharma

#### **DESIGNATION**

Managing Director cum Chairman  
Non-Executive Director  
Independent Director  
Independent Director  
Independent Director

### **STATUTORY AUDITOR**

**M/s. A. Natani & Co.**  
Chartered Accountants  
Registration No. 007347C

### **COMPANY SECRETARY/COMPLIANCE OFFICER**

**Ms. Pooja Sharma**  
E-mail: cs@sonihospitals.com  
Tel.: (0141) 5163700  
Fax: (0141) 2564392

### **REGISTRAR & SHARE TRANSFER AGENT**

**Sharex Dynamics (India) Private Limited**  
Unit – 1, Luthra Ind. Premises, 1<sup>st</sup>  
Floor 44-E Vasanti Marg, Andheri  
Kurla Road, Safed Pool, Andheri (E),  
Mumbai 400072  
T: 2851 5606/ 5644/ 6338

### **CHIEF FINANCIAL OFFICER**

**Ms. Sonam Chandak**  
E-mail: sonam.chandak@sonihospitals.com

### **BANKER**

**Punjab National Bank**



**SECRETARIAL AUDITORS**

**MKGP & ASSOCIATES**

Company Secretaries

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PHQ Gate NO.2,

Behind Nehru Place, Tonk Road, Jaipur-302015

Phone No. 0141-3296027, 09828046652

E-Mail: mahendra927@gmail.com

**SHARES LISTED WITH**

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Mumbai- 400001

**REGISTERED OFFICE ADDRESS**

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**MANAGEMENT DISCUSSION AND ANALYSIS**  
**REPORT**

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Indian Healthcare Sector: An overview Indian Healthcare is one of the largest sectors in the Indian economy both in terms of revenues and employments. Contributing approximately 4% of the country's gross domestic product (GDP), the sector was valued at an estimated USD 90 billion in the last financial year. It is expected to continue to grow at a CAGR of 15% through 2018 to reach USD 160 billion. The growth in population, increase in life style related diseases, rising purchasing power of middle class and higher awareness of chronic illnesses will be the key growth drivers for the sector.

It is human nature to take for granted things that are gifted to us. It is only when a resource becomes neglected or is taken for granted, that it is missed and its absence regretted.

Health is preserved and gained to a delicate combination of holistic practices such as a healthy mind, a balanced lifestyle, proper eating and soulful work. The preciousness and value of all life and especially human life is truly priceless. We need to be aware of this at every moment and also tell those around us. Health can be lost due to a variety of reasons and to preserve, there are certain things which should be done: namely, stopping smoking, eating sensibly, getting enough exercise, adopting a holistic lifestyle through practice of yoga and meditation and getting a health check done regularly- a very small price to pay, for your priceless body.

Non-Communicable Diseases (NCDs) represent a new frontier in the fight to improve global health. NCDs affect the developing world and the lower-income population the hardest. NCDs are estimated to accounts for nearly 75% of all global deaths. India alone accounts for 17% of these.

This high burden poses a substantial threat to India's economic development, with a potential cumulative loss of US .2 trillion by 2030- nearly 3.5 times our current GDP!

Global experience, has demonstrated that interventions aimed at prevention and early diagnosis are the most cost effective means for NCDs control, especially in developed markets. There is clear evidence linking reductions in cardiovascular and diabetes related morbidity and mortality to focus on initiatives such as large scale awareness campaigns, lifestyle interventions, screening programmes and medication for high- risk groups. It is critical to recognize that many risk factors of NCDs (unhealthy diet, physical inactivity, tobacco use, alcohol abuse) are controllable with right individual action. The challenge for India is to create a mindset where individuals see healthy living as an essential investment rather than as an expense.

As caregivers, we at Soni group take this responsibility very seriously while we continue to focus on providing best-in-class medical treatment across all specialties of care. Be it Cardiology, Oncology, Orthopedics, or Neuro-Sciences, we provide the same emphasis on creating a culture of health and wellness as with care and sickness.

Our focus since inception has been on right diagnosis and accurate treatment planning before getting into the actual treatment itself and we continue to invest in some of the best technologies available on this front across all our hospitals. We continuously aim at improving our standards of clinical care to ensure all our hospitals deliver safe and quality care to patients, irrespective of location and size through.

For us, the patient is at the centre of whatever we do or plan for, and patient care is the reason for your company's existence, very precious resources for the patient.