

32<sup>nd</sup> ANNUAL REPORT 2011 - 2012



## **BOARD OF DIRECTORS**

Chairman cum Managing Director Shri P. Palaniappan, B.E.,M.S.(U.S.A.),

Joint Managing Director Smt. P. Umayal, B.Sc.,

Whole Time Director Shri A. Annamalal,

Directors Smt. RM. Umaiyal,

Shri A. Alagappan, B.B.A.;

Shri Perumel Madhavagopal, L.T.M.,

Shri PL. Subblah, B.E.,

Shri S. Ravichandran, B.E., M.B.A.,

AUDITORS Messrs.M.S. Jagannathan & Visvenathan

Chartered Accountants, Colmbatore - 841 002.

INTERNAL AUDITOR Shri PL.Arumugam, M.Com., FCA.,

Chartered Accountants, Salem - 636 004.

BANKERS Indian Overseas Bank,

Salem Main Branch, Salem - 636 001.

REGISTRAR AND SHARE TRANSFER AGENTS Cameo Corporate Services Limited.

'Subramanian Building',

No. 1, Club House Road, Chennal - 600 002.

COMPLIANCE OFFICER

Mrs. R. Thamii Selvi

		Page No	
Notice of Annual General Meeting	•	02	
Directors Report		06	
Management Discussion and Analysis Report	*	. 09	
Corporate Governance Report	2	10	
General Shareholders Information	•	13	
Auditors Report		16	
Balance Sheet	¥.	20	
Profil and Loss Account		22	
Significant Accounting Policies		23	
Notes forming part of Financial Statements	<u>(</u>	25	
Additional Information To Financial Statements	2	32	

Contact Details			
Registered Office	30, Sugavaneswara Road, Balaji Nagar, Salem - 636 004.		
Mills at	Near Rallway Station, Chettinad - 630 102. Sivaganga District.		
Phone Numbers	0427-2331879, 2330847, 2330466.		
Eax	0427 - 2331951		
E-mail	sncm@rediffmall.com		
Website	www.sncmindia.com		



Registered Office: 30, Sugavaneswara Road, Balaji Road, SALEM 636 004.

## NOTICE OF ANNUAL GENERAL MEETING

Notice is bereby given that the Thirty Second Annual General Meeting of Sri Nachammal Cotton Mills Limited will be held on Wednesday, the - 19th day of December, 2012 at 5.00 P.M. at Hotel Serathy Classics, 8/3, Park Street, Fairlands, Salem - 636 018 to transact the following-business. All the Shareholders are requested to attend the same.

#### **AGENDA**

#### ORDINARY BUSINESS

- To consider and adopt the Audited Salance Sheet as at 30° June, 2012, the Profit and Loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To appoint a Director in the place of Shri S. Revichandrum who retires by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in the place of Shrt PL. Subblah who retires by rotation and being eligible, offers himself for reappointment.
- To appoint Auditors for the Company to hold office from the close of this Annual General Meeting till the close of the next Annual General Meeting and to fix their remuneration.

#### SPECIAL BUSINESS

To consider and if thought fit, to pass the following resolution as an "Ordinary Resolution".

RESOLVED that consent/approval be end is hereby accorded under Sections 198,269,309 and Schedule XIII and other applicable provisions of the Companies Act, 1956 for re-appointment of Shri P.PALANIAPPAN, as Chairman cum Managing Director for a period of one year from 19.12.2012 on the following remuneration perquisites and other terms and conditions:

#### 1 Salary

Rs. 1,25,0004-p.m. (Rupees One Lekh and Twenty Five Thousand Only)

#### 4 Commission

Commission computed on the basis of 5% of the net profit of the Company as reduced by their aggregate remuneration by way of salary and perquisites (exclusive of perquisites not to be included in the computation of ceiling on remuneration in Paragraph 2 of Part II of Schedule XIII).

#### til Pereulakse

- The Chairmen cum Managing Director shall be eligible to the following perquisites, which are not to be included in the computation of the ceiling on remuneration specified in Paragraph 2 of Section II of Part II of Schedule XIII to the Companies Act, 1956.
  - Contribution of Provident Fund, Superannuation Fund to the extent these either singly or part, together are not taxable under the income Tax Act, 1961.
  - ii) Encenhment of leave at the end of tenure.

#### 2. Housing

The Chairman cum Managing Director shall be entitled to house rant allowance subject to the callings. Stdy percent of the salary, over and above lan percent psychia by the Chairman cum Managing Director.

3. Gee, Electricity, Water and Furnishings.

The expenditure incurred by the Company on gas, electricity, water and furnishings shall be valued as per the income Tax Act, 1981. This shall, however, be subject to a calling of 10% of the salary of the Chairman cum Managing Director.

4. Medical Reimburgement

Medical expenses incurred for self and family subject to a ceiling of one month's salary in a year.

5. Leave Travel Concession

For self and family once in a year incurred in accordance with the rules of the Company.

6. Chib Foos

Fees of clubs, subject to a maximum of two clubs, excluding admission and life membership fees.

7. Personal Assistant Insurance

Premium not to exceed Rs.10,000/- per annum.

T CH

Car with driver for use on Company's ibusiness, and interphone at residence. Personal long distance calls and use of car for private purpose shall be billed by the Company.



## NOTICE OF ANNUAL GENERAL MEETING (Contd...)

## 9. Other Terms and Conditions

- 1) The salary, commission and perquisites shall be subject to the overalt calling under Sections 198 and 309 of the Companies Act, 1956.
- II) In the event of absence or inadequacy of profits in any financial year during the tenure of Chairman cum Managing Director, he shall be paid the salary and perquisites as specified above, subject to the ceiling under Paragraph 1(A) of Section II of Part II of Schedula XIII to the Companies Act, 1956 as modified from time to time and subject further to the perquisites for the purpose of celling being rackoned exclusive of the specified perquisites in Paragraph II of Section II aforesaid.
- To consider and if thought fit, to pass the following resolution as an "Ordinary Resolution".

RESOLVED that consent/approval be and is hereby accorded under Sections 198,269,309 and Schedule XIII and other applicable provisions of the Companies Act, 1956 for re-appointment of Smt. P. Umayai, as Joint Managing Director for a period of one year from 19.12.2012 on the following remuneration, perquisites and other terms and conditions:

### I Salary

Rs.1,25,000/- p.m. (Rupees One Lakh and Twenty Five Thousand Only)

#### Il Commission

Commission computed on the basis of 5% of the net profit of the Company as reduced by their aggregate remuneration by way of salary and perquisites (exclusive of perquisites not to be included in the computation of ceiling on remuneration in Paragraph 2 of Part II of Schedule XIII).

### II Pergulation

- The Joint Managing Director shall be eligible to the following perquisites, which are not to be included in the computation of the ceiling on remuneration specified in Paragraph 2 of Section II of Part II of Schedule XIII to the Companies Act, 1956.
  - Contribution of Provident Fund, Superannuation Fund to the extent these either singly or part together are not taxable under the income. Tax Act, 1961.
  - W) Encashment of leave at the end of tenure.

## 2. Housing

The Joint Managing Director shall be entitled to house rent allowance subject to the cellings. Sixty percent of the salary, over and above ten percent payable by the Joint Managing Director.

#### 3. Gas, Electricity, Water and Furnishings

The expenditure incurred by the Company on gas, electricity, water and furnishings shall be valued as per the income Tax Act, 1961. This shall, however, be subject to a ceiling of 10% of the salary of the Joint Managing Objector.

#### 4. Medical Ralmburgement

Medical expenses incurred for self and family subject to a ceiling of one, month's salary in a year.

## 5. Lauve Travel Concession

For saif and family once in a year incurred in accordance with the rules of the Company.

## & Club Fees

Fees of clubs, subject to a maximum of two clubs, excluding admission and life membership fees.

## Personal Accident Insurance

Premium not to exceed Rs.10,000/- par annum.

#### 8. Çai

Car with driver for use on Company's business and telephone at residence. Personal long distance calls and use of car for private purpose shall be billed by the Company.

## 9. Other Terms and Conditions

- The salary, commission and perquisites shall be subject to the overall cailing under Sections 198 and 309 of the Companies Act, 1956.
- In the event of absence or inadequacy of profits in any financial year during the tenure of Joint Managing Director, she shall be paid the salary and perquisites as specified above, subject to the ceiting under paragraph 1(A) of Section II of Pert II of Schedule XIII to the Companies Act, 1956 as modified from time to time and subject further to the perquisites for the purpose of ceiting being reckoned exclusive of the specified parquisites in Paragraph II of Section II aforesald.



To consider and if thought fit, to pass the following resolution as "Special Business".

RESOLVED that consent/approval be and is hereby accorded under Section 198, 289, 309 and Schedule XIII and other applicable provisions of the Companies Act, 1958 for re-appointment of Shri A.Annametal as Whele Time-Director for a period of one year from 01.09.2012 on the following terms and conditions.

1. Salary

Rs.25,000/- p.m. (Rupees Twenty Five Thousand Only).

- 2. Other Terms and Conditions
  - The salery shall be subject to the overall calling under Sections 196 and 309 of the Companies Act, 1956.
  - in the event of Loss or inadequacy of profits in any financial year during the tenure of the Whole Time Director, he shall be paid the salary as specified above, subject to the ceiling under Paragraph 1(A) of Section II of Part II of Schedule XIII of the Companies Act, 1956 as modified from time to time.

#### Notes:

- A member entitled to attend and vote at the meeting is entitled to appoint a Proxy to attend and vote instead of himself and the Proxy need not be a member of the Company.
- 2. Information as required under Clause 49 of the Listing Agreement in respect of re-appointment of Directors are provided in the Annexure to the notice.
- The instrument appointing Proxy should however be deposited at the Registered Office of the Company not less than forty-eight hours before
  the commencement of the Meeting.
- 4. The Register of Members and Share Transfer Books of the Company shall remain closed from 13.12.2012 to 19.12.2012 (both days inclusive).
- Members holding share in Physical form are requested to intimate immediately any changes in their address to the Company's Share Transfer
  Agent, M/s Camea Corporate Services Limited, "Subramanian Building" No. 1, Club House Road, Chennai 500 002 and members holding
  shares in demalarialized form may inform the same to their respective Depository Participant.
- As por the green initiative taken by the Ministry of Corporate Affairs, the shareholders are advised to register their e-mail address with the Company in respect of shares held in physical form and with the concerned Depository Participant in respect of shares held in Demail form to enable the Company to serve documents in electronic form.
- Members are requested to bring their copy of the Annual Report with them to the Annual General Meeting.

## EXPLANATORY STATEMENT

## AS REQUIRED UNDER SECTION 173(2) OF THE COMPANIES ACT, 1956

#### Rem Nos. 5 & F

Shift P.Palaniappan was appointed as Chairman cum Managing Director and Smt. P.Umayal was appointed as Joint Managing Director a period of one year with effect. From 19.12.2011 by the Board of Directors at its Meeting held on 25.68.2011 and their period of reappointment expires on 18.12.2012.

As recommended by the Remuneration Committee, the Board of Directors at their meeting held on 23,06.2012 has reappointed them as Chairmen our Managing Director and Joint Managing Director respectively for a period of one year from 19.12.2012 on the same remuneration and perquisites and other terms and conditions as set out in the resolution.

Shri P.Palaniappen has rich experience in the varied fields of technical, financial, merketing and cotton purchase management.

Smit. P. Umayal, has rich experience in colton selection, procurement and purchase and overall administration of the Company. Their experience will be highly beneficial to the Company.

The proposed re-appointment, remuneration and perquisites are within the limits prescribed in the Schedule XIII of the Companies Act, 1956 and require the approval of the Shareholders as per the provisions of the Companies Act, 1956. Accordingly, the resolution set out in Item nos. 5 & 6 as recommended by the Remuneration Committee and the Board of Directors for approval of this General Meeting.

Shift P.Palantappan and Smit. P.Umeyal may be deemed to be concerned or interested in the above re-appointment as it relates to their re-appointment and remuneration and Smit. RM. Umaiyal is interested being related to Shift P.Palantappan and Smit. P.Umayal.



#### Hem No.7

Shri A. Annamalai was appointed as Whole Time Director for a period of one year with effect from 01.09.2011 by the Board of Directors at its Meeting held on 25.08.2011 and his period of reappointment expires on 31.08.2012.

As recommended by the Remuneration Committee, the Board of Directors at their meeting held on 23,08,2012 has reappointed him as Whole Time Director for a period of one year from 01.09.2012 on the same terms and conditions as set out. In the resolution:

None of the Directors expect Shri A. Annamalai may be deemed to be concerned or interested in the above appointment.

Salam. 23" August, 2012.

By order of the Board. P.Pelenieppan. Chairman cum Managing Director.

Details of the Directors, seeking appointment at the Annual General meeting (Pursuant to clause 49 of the Listing Agreement) -

Name

Shri S. Ravichandran

Аде

86 Years

Date of Appointment.

27.08.2010 .

Qualification

**B.E., M.B.A.** 

Experience

33 years

No. of Shares

6234

Other Directorships

Reid Yems

Private Limited

Member of the

Committee

Audit Committee, Remuneration Committee and Shereholders

Grievances Committee.

Name

Shri PL. Subbish ·

AGE

42 years

Date of Appointment

27.08.2010

Qualification

BE

Experience

20 years

No. of Shares

Other Directorships

Egston Electronics (India)

Private Limited

Member of the

Committee

Nil



## REPORT OF THE BOARD OF DIRECTORS TO THE SHAREHOLDERS

Lacies and Gentlemen.

Your Directors are hereby presenting this 32" Annual Report together with the Audited Statement of Accounts for the Year ended 30" June, 2012.

**FENANCIAL RESULTS FOR THE YEAR** 

The financial results for the year under review are furnished below:

Particulars	39.00.2012		30.66.2011
Profit before interest and Deprociation Interest	1,94,58,726 (8,00,59,561)	239 <del>-</del>	7,98,21,945 (7,18,26,960)
Depreciation	(3,71,84,877)		(3,17,66,492)
Loca below tex	(10,60,63,302)		(2,45,71,507)
Tax expense: Current Tax(\$AAT)		ı	51,84,388
MAT credit entitlement			(51,94,388)
Deferred Tax (Liability) / Asset Extess income tax provision reversed	2,86,15,975	*	(90,58,095) 9,64,068
Lose transferred to Balance Sheet	(7.74,47,827)	88 <u>24</u>	3.25.76.514

Dividend: Due to inedequacy of Profit, the Company is unable to declare any Dividend for the year 2011-12

## REVIEW OF OPERATIONS

The disperity between the collon prices and yern prices prevailed for most part of the year leading to huge losses in the year under review. With the RSI continuing its policy of increasing interest rates, there was a sharp increase in lineacing costs. Energy costs continued to remain high in view of the critical paper situation that prevailed through the financial year. Salarise and wages continued to escalate in the with increased demand for frumen capital and increases in the cost of fiving. All these factors added to the pressure on the bottom line. Hence resulting in a loss of Re. 774.48 tables.

FIXED DEPOSITS: No Fixed Deposit remained unclaimed as an 39.86.2812.

#### **DIRECTORS**

The Directors Styl S. Revichendran and Styl Pt.. Subbleh retire by rotation at the ensuing Armuel General Meeting and being eligible, offer themselves for re-appointment. The details as required under Clause 48 of the Listing Agreement is attached.

Shri Amerikial A. Genithi, tendered his resignation from directorship due to his ill health on 15,10,2011.

The Board sepresses its appreciation for the services rendered by Shri Americial A. Garathi suring his tenure as director towards the growth of the Company.

The Particulars of the Directors proposed to be appointed or re-appointed are given in the Report on Corporate Governance of this Annual Report.

## DESECTORS RESPONSIBILITY STATEMENT:

As pair remended Section 217(2AA) of the Companies Act, 1956, the Board of Directors states that in the preparation of Annual Accounts. for the year ended 38.86.2012

- That the applicable accounting standards have been followed and there are no material departures.
- That the Directors have selected such accounting policies in consultation with the statutory auditors and applied them consistently
  and made judgements and estimates that are reasonable and proteint so as to give a true and tair view of the state of allairs of
  the Company at the end of the financial year ended 38.86x2812 and of the Loss of the Company for that year.
- 3. That the Directors have taken proper and sufficient cars for the maintenance of adequate accounting records in accordance with the provisions of the Act for eatiguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 4 That the Directors have prepared the Annual Accounts for the year ended 38.66.2612 on a going concern basis.



## REPORT OF BOARD OF DIRECTORS (Contd...)

## CORPORATE GOVERNANCE

Reports on Management Discussion and Analysis and Corporate Governance along with a certificate from the auditors of the Company regarding compilance in accordance with Clause 49 of the Listing Agreements with Stock Exchanges are annexed as part of the Annual Report.

LISTING: The Equity Shares of the Company are listed in Mumbai and Coimbatore Stock Exchanges and the Company has duly paid the Annual listing fees for the year 2012-2013, except to Coimbatore Stock Exchange to which the Company has applied for de-listing on 22.08.2005.

M/s. Cameo Corporate Services Limited, Chernal is the Registrar for providing depository services through National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (COSL) for holding Shares in Electronic mode (De-mat) by our Shareholders and also Registrar for Share Transfer, Services for physical segment.

## EROSION OF NET WORTH & THE REASON FOR THE EROSION

The year 2011-12 was a very tough year for the textile industry. Our Company was also affected and it resulted in 50% erosion of peak net worth of the Company calculated in accordance with Section 23 of the Sick Industrial Companies (Special Provisions) Act, 1985. The reasons for erosion are as follows.

- a. The disparity between cotton prices and yam prices prevailed during the year under review which led to losses.
- b. The demand for yern had dropped significantly due to slowdown in the US, the economic crisis in Europe and uncertain domestic and world economic scenario.
- c. The power situation had deteriorated in Tamil Nadu. There were 12 hours power shedding, 2 days power holidays per week and 40% demand out for HT line industries. Hence, energy costs per kg of yarn had gone up significantly.
- The financing costs had gone up significantly because of RBI policy on bank rates.

## STEPS TAKEN FOR IMPROVEMENT:

The Promoters converted their Unsecured loans amounting to Rs. 15 Crores into Preference Shares Capital by Issuing 10% Cumulative Redeemable Preference Shares to Improve the Net worth of the Company.

The Cotton prices have since stabilized and the yern markets are also significantly improving. This will help the Company to fetch better prices. Further, due to reduction in unsecured leans the finance costs will also come down.

#### REPORTING TO BIFR:

Due to erosion of 50% of peak net worth during the immediately preceding four financial years, calculated in accordance with Section 23 of the Sick Industrial Companies (Special Provisions) Act, 1985, the Company has to report such erosion to the Board for industrial and Financial Reconstruction and the Company will take steps to report the same within the time stigutated.

AUDITORS: Mrs. M.S.Jagannethan & Visvanuthan, Auditors retire at the ensuing Annual General Meeting and they are eligible for reappointment.

COST AUDITORS: The Board of Directors has re-eppointed Shri V. Balasubramanian, Cost Accountant, Combatore as the Cost Auditors of the Company under Section 233B of the Companies Act, 1958, for the year 2012-13. The Cost Auditors Report for the year ended 30° June, 2011, the due date of filing the Cost Audit Report was 31° December, 2011, and the ectual date of filing the cost audit report was 24,12,2011.

PARTICULARS OF EMPLOYEES: In accordance with Section 217(2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules 1975, as amended, there are no employees who are in receipt of remuneration of Rs. 60 lakes or more per annum and Rs.5 lakes or more per month.

# STATEMENT SHOWING DETAILS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, EXPORTS AND FOREIGN EXCHANGE EARNINGS AND OUTGO

In accordance with the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules 1888 a Statement showing details of conservation of Energy, Technology absorption, Exports and Foreign Exchange earning and outgo is annexed to this report.

#### **ACKNOWLEDGEMENTS**

Your Directors wish to place on record their deep sense of appreciation for the tremendous support from the Bankers M/s. Indian Overseas Bank, the shareholders, depositors, all our suppliers and customers. The Board also wishes to place on record their appreciation for the contribution made by the employees at all levels.

Salem, 23<sup>rd</sup> August, 2012.

For and on behalf of the Board of Directors,
P.PALANIAPPAN,
Chairman cum Managing Director.



## ANNEXURE TO DIRECTOR'S REPORT

Particulars Pursuant to Section 217(1)(c) of the Companies Act, 1958 read with Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988.

## A. CONSERVATION OF ENERGY

- Conservation of energy receives top most priority due to energy quots restrictions and also high costs.
  - The Company configuration the energy seege in all its Units on a weekly basis and in depth studies are carried out.
- Additional kivestments and proposals. If any, being implemented for reduction of consumption of energy will be an angoing process.
- c. Impact of measures (a) and (b) above for reduction of energy detransplan and consequent impact on the cost of production of goods.

## FORM A

Form for disclosure of particulars with respect to Conservation of Energy.

	**	Current Year	Provious Year
		Year anded	Year ended
	POWER AND FUEL CONSUMPTION:	38.08.2612	30.06.2011
1.	Electricity	69	
	(a) Purchased	2.0	6605339645
	Units	1,49,73,209	2,64,64,230
	Total Amount (Rs.)	8,84,53,999	13,12,15,849
	Rate Per unit (Rs.)	£.77	. 5.15
	(b) Own Generation		
	(i) Through Dissel Generator		
	Units	27,50,376	18,75,845
	Units per litre of Diesel	3.22	3.50
	Coef-Unit (Rs.)	11,76	9.00
	(II) Through Steam Turkine / Generator	·M	. N
2.	Cosi	HI	NI
3.	Furnice Oil	NH	Nii -
4.	Other/internal Generation	NA NA	* 144
	Yern produced (kgs)	45,14,865	85,26,802
	Electricity Consumed (Limits)	1,77,33,105	2,74,80,175
	Electricity Consumes	3.93	3.22
23	per Kg. of Yern (Units)		10 - 100 M

## **B. PARTICULARS OF TECHNOLOGY ABSORPTION**

The Company has no R & D Division. The Company is a member of South India Textile Research Association and gets the benefits of their research.

## C. PARTICULARS ON FOREIGN EXCHANGE EARNINGS AND OUTGO

EARNINGS:			22	
Direct Exports	Rs.	NI	Rs.	Ni
OUTGO: Import of Spares	Rs.	6,81,756	<b>₽</b> 5.	42,04,112
Import of Capital Goods	Rs.	1,90,21,963	Ru.	3,53,63,706
Import of Raw Material	Rs.	1,01,78,073	Ra.	142
	Rs.	2,98,93,592	Ra.	3,95,67,878

For and on behalf of the Board of Directors, P.PALAMAPPAN, Chairman cum Managing Director.

Salem, 23<sup>rd</sup> August, 2012.



## MANAGEMENT DISCUSSION AND ANALYSIS

## A. INDUSTRY STRUCTURE AND DEVELOPMENTS:

Textile Industry is the largest employer of workforce after agriculture, it plays a crucial role in the Indian economy. Its importance to the Indian economy is recognised for its significant contribution to Industrial production and export earnings. The Indian spirming sector is largely organised and continues to be a predominant supplier of Cotton Yarn in the world. The Cotton Yarn manufactured by the Indian Spinning mills is said to be among the best in the world.

The accounting year 2011-12 was a tough year for the cotton spinning industry. The disparity between cotton and yarn prices continued during the year under review which led to losses for spinning mills. This trend slowly started reversing from April 2012 and now the mills are getting good prices for their yarn. Also in the accounting year 2011-12 Tarnil Nedu spinning mills faced unprecedented power shedding which ran upto 12 hours per day coupled with a 40% demand cut and 2 days power holidays per week. From June 2012, the power shedding reduced and the power holidays were withdrawn.

## B. OPPORTUNITIES, THREATS, RISKS AND CONCERNS:

The power situation has improved from beginning of June 2012. One has to wait and see how TANGEDCO is going to manage the power supply when there is no or low wind power generation in the state. Cotton prices were stable for the entire accounting year 2011-12. From July 2012, the retes of cotton have increased. Due to delay in rains, sowing of cotton in India has got delayed and there is a drop in acreage used for cultivation of cotton. Due to this, one can expect that cotton will be priced higher than the accounting year 2011-12. However, prices of year have increased. Labour shortage continues to be a concern for all industries.

## C. SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE:

At present, the segmental reporting is not applicable to the company as its operates only in single reportable business i.e. "Textiles".

## D. OUTLOOK:

The outlook is mixed. The cotton yarn prices have gone up but there is also an increase in cotton prices. For the accounting year 2012-13, cotton prices are likely to be higher than the previous accounting year. Your company is working on producing counts which can fetch a premium price and now the company's yarn is also marketed in new markets. The power situation in Tamil Nadu is improving from June 2012, but one has to wait and see how TANGEDCO is going to manage the power supply when there is low or no wind power generation. Your company has applied for a separate dedicated feeder line and it is purchasing power from third parties for the shortfall in supply from TANGEDCO side.

# E. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company has a proper and adequate internal control system to ensure that all assets are safeguarded and protected against loss from unauthorised use or disposition. All the transactions are authorised, recorded and reported correctly.

The Internal Control is supplemented by an extensive programme of Internal checks. The Internal Control is designed to ensure that the financial and other records are reliable for preparing financial statements and other data, and for maintaining accountability of assets.

## F. FINANCIAL AND OPERATIONAL PERFORMANCE:

Please refer Board Report on financial and operational performance review.

## G. MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT.

The Company has been conducting training & motivational programmes for both the management staff and the workers. The purpose is to increase the competency levels in the organization. The Company recognitizes the importance and contribution of its human resources for its growth and development and is committed to the development of its people.

## H. CAUTIONARY STATEMENT:

Certain statements made in the Management Analysis and Report relating to company's outlook, expectations, etc. may constitute forward looking statements within the meaning of the applicable laws and regulations. Actual results may 'vary from outlook, expectations etc, whether express or implied. Several factors could make a significant difference to the Company's operations which may include climate conditions, economic conditions affecting demand and supply, Government regulations, natural calamity, etc. overwhich the company does not have any control.