



INSPIRING GROWTH

**Sri Kalahasthi Pipes Limited**  
**28th Annual Report 2019-20**



# CONTENTS

Corporate Information.....	1
Corporate Overview .....	3
Performance Highlights .....	8
Directors' Report .....	9
Report on Corporate Governance .....	19
Management Discussion & Analysis .....	37
Independent Auditors' Report .....	74
Annexures to Auditors' Report .....	78
Balance Sheet.....	82
Statement of Profit and Loss .....	83
Statement of changes in Equity .....	84
Cash Flow Statement .....	85
Notes to Financial Statements .....	86
Notice on Annual General Meeting.....	121



## CORPORATE INFORMATION

### DIRECTORS

Mr R.K. Khanna, DIN 05180042  
 Mr Gouri Shankar Rathi, Whole-time Director, DIN 00083992  
 Mr T. Venkatesan, DIN 00124050  
 Mrs S. Hemamalini, DIN 01947327  
 Mr X.J.J. Abraham, DIN 01743445  
 Mrs Priya Manjari Todi, DIN 01863690  
 Mr Ashutosh Agarwal, DIN 00115092  
 Mr M. Satyanarayana (Nominee of APIDC), DIN 08604390

MANAGING DIRECTOR	Mr Mayank Kejriwal, DIN 00065980
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CHIEF FINANCIAL OFFICER	Mr N. Sivalai Senthilnathan
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COMPANY SECRETARY	Mr G. Kodanda Pani
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AUDITORS	M/s. Lodha & Co.,
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SOLICITORS	Khaitan & Co.
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BANKERS	ICICI Bank Ltd. HDFC Bank Ltd. IDBI Bank Ltd. Axis Bank Limited Punjab National Bank Bank of India Union Bank of India Yes Bank Limited Indusind Bank Limited
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REGISTERED OFFICE & WORKS	Rachagunneri-517 641 Srikalahasthi Mandal Chittoor District Andhra Pradesh Website : <a href="http://www.srikalahasthipipes.com">www.srikalahasthipipes.com</a> E-mail : <a href="mailto:companysecretary@srikalahasthipipes.com">companysecretary@srikalahasthipipes.com</a> CIN : L74999AP1991PLC013391
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SHARE TRANSFER AGENTS	Cameo Corporate Services Limited #1, Club House Road, Chennai 600 002 Ph:044-40020718(Direct)/28460390(Gen) E-mail : <a href="mailto:investor@cameoindia.com">investor@cameoindia.com</a> Website: <a href="http://www.cameoindia.com">www.cameoindia.com</a>
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## VISION

We aim to be world class, committed to customer satisfaction and to encourage the spirit of leadership amongst our dedicated team by creating a healthy environment for continuous growth, profit and prosperity.



## CORPORATE OVERVIEW

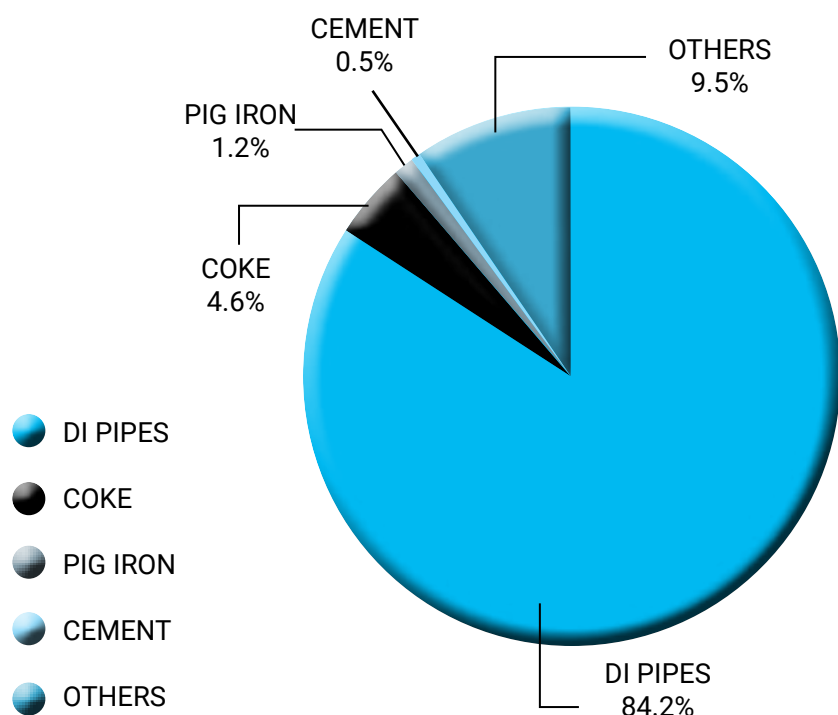
Srikalahasthi Pipes Ltd (SPL) is one of the leading players in the DI pipe industry in India and was established in 1991. SPL's plant is located at Rachagunneri, Srikalahasti, Chittoor District, Andhra Pradesh near Tirupati and its key products include DI Pipes, Pig Iron, Coke & and Cement. Srikalahasthi Pipes has a backward integrated manufacturing facility which includes a sinter plant, coke oven plant, power plant and a Sewage Treatment facilities in the same complex spread over 330 acres, giving the company a significant competitive advantage.

Srikalahasthi Pipes Limited (SPL) is an Associate Company of Pipes major Electrosteel Castings Limited (ECL), which is a five-decade old water infrastructure company providing techno- economic solutions for water supply and sewerage systems. ECL is India's largest and one of the few manufacturers in the world to make Ductile Iron (DI) Pipes, DI Fittings and CI Pipes, having its facilities in Khardah & Haldia in West Bengal and Elavur in Tamil Nadu.

The company supplies DI pipes to various Water Boards, Municipal Corporations and Turnkey Contractors across the country for their Water Infrastructure Projects which is the thrust area of the Govt of India. Some of our marquee clients are Larsen & Toubro, NCC Limited, Indian Hume Pipes Ltd, Megha Engineering & Infrastructures Ltd and Sriram EPC Ltd.

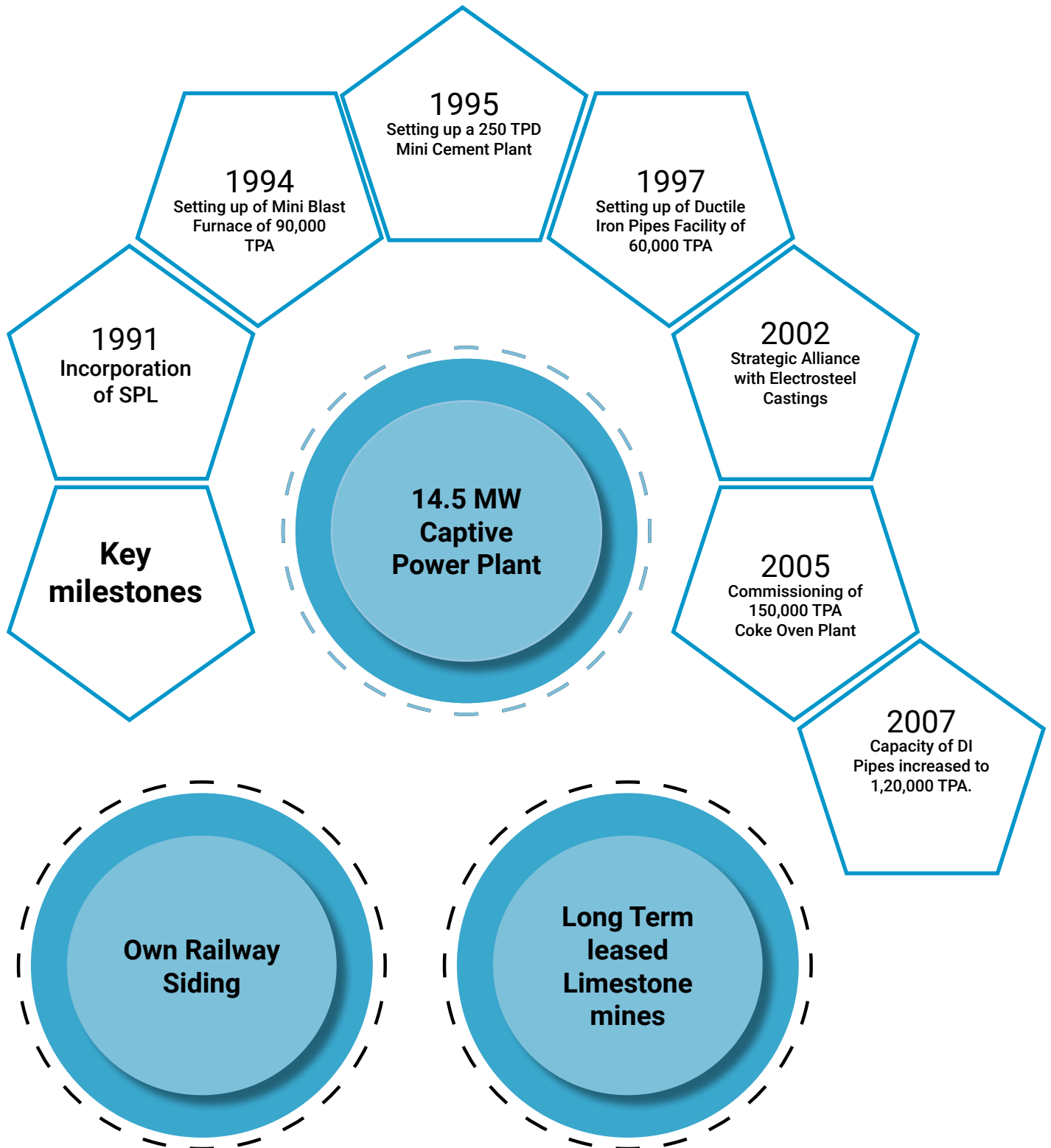
The impetus given by the Central Government in the Union Budget to various centrally sponsored schemes like National Rural Drinking Water Programme, Swatch Bharath, urban and rural development projects, augur well for the Ductile Iron Pipe industry in terms of boosting demand for DI Pipes in the medium to long term which helps us keep the order book stable.

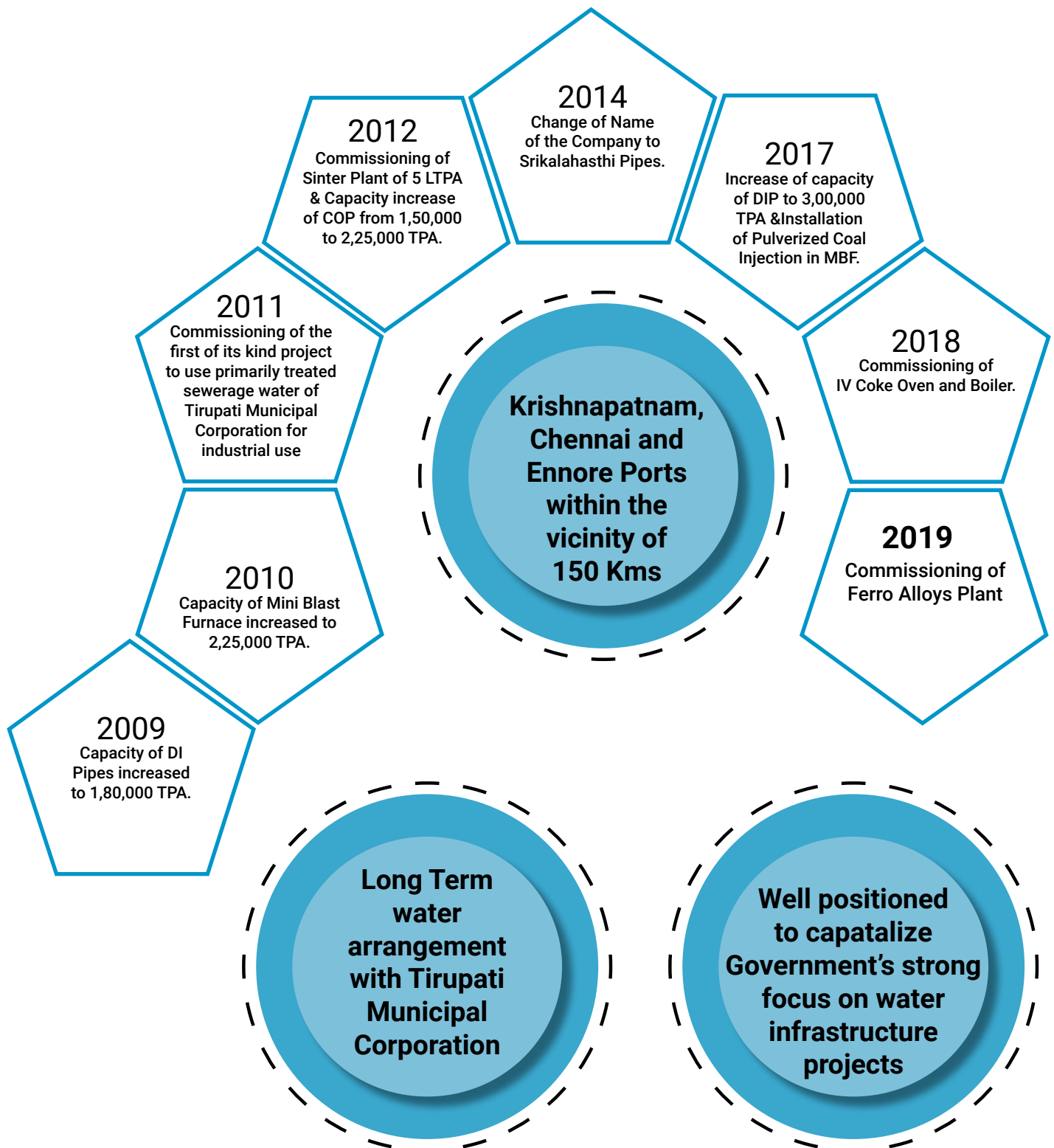
### Revenue Distribution FY 20 (%)

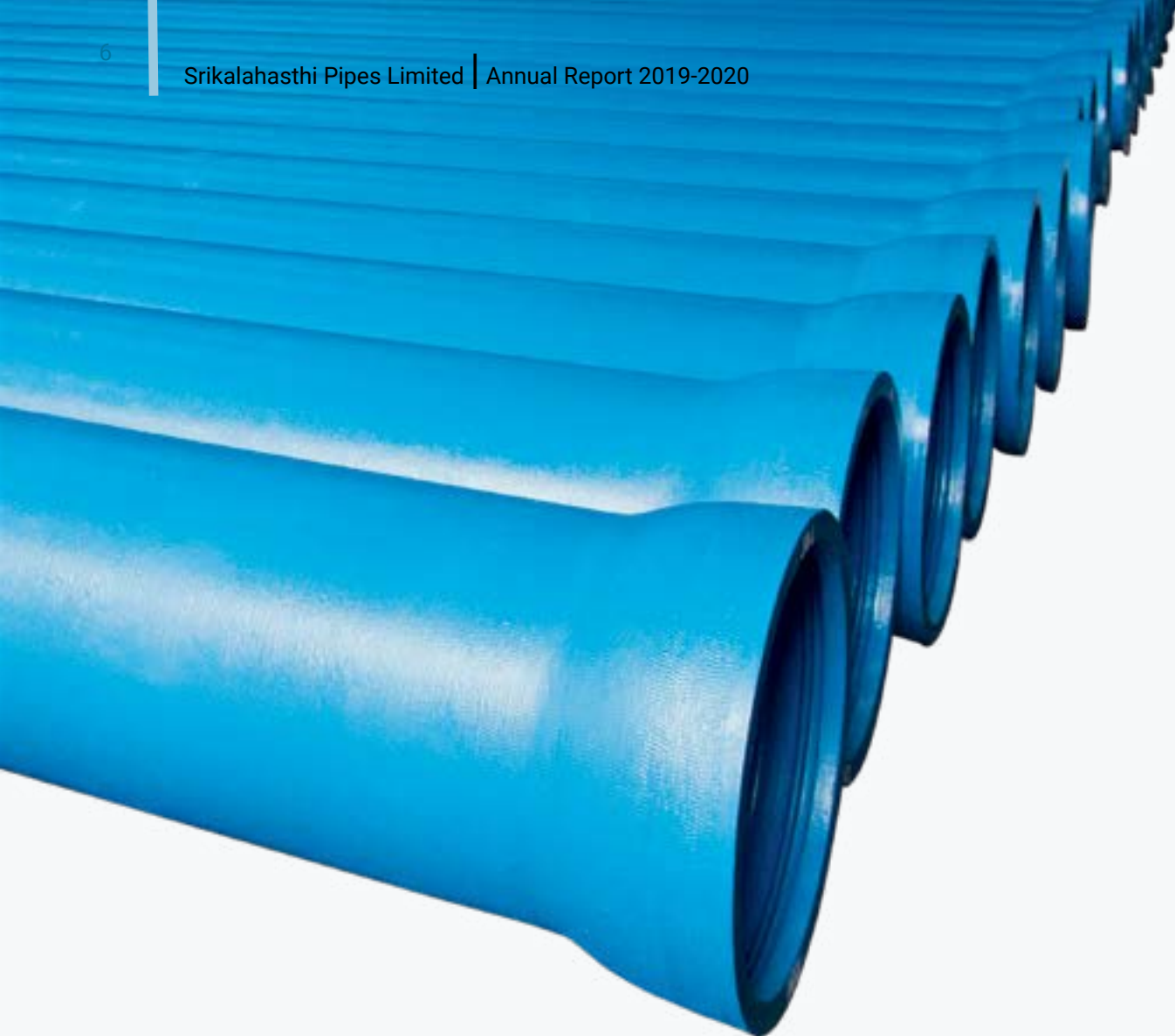


### Installed Capacity

CAPACITY	MTPA
DI Pipe	3,00,000
Pig Iron	2,75,000
Coke Oven Plant	2,70,000
Power	14.5 MW
Cement	90,000
Sinter Plant	5,00,000







## DUCTILE IRON PIPES

Ductile Iron (also known as Spheroidal Graphite Iron or Nodular Cast Iron) retains the corrosion resistance of Cast Iron but has more than double the tensile strength. The essential difference between Ductile and Cast Iron lies in the shape of the graphite in the microstructure of the metal. DI Pipes have external metallic zinc/epoxy/bituminous coating and internal cement mortar lining using large centrifugal force to provide excellent anti-corrosive properties. DI Pipes are used for transmission of raw & potable water, transmission of domestic & industrial effluents, fire fighting systems, piling ash-slurry handling Systems. SPL manufactures and markets DI Pipes under the brand name "SRIPIPES" and the product size ranges from 100 mm to 1,100 mm.

### Strengths:

**Higher Tensile Strength:** Is strong enough to withstand the most severe conditions, from high-pressure applications, to heavy earth and traffic loads, to unstable soil conditions.

**Corrosion Resistant:** It is resistant to corrosion in most soils, and typically requires only effective, economical polyethylene encasement in aggressive environments.

**Longer Service Life:** Projected service life is 70-90 Years.

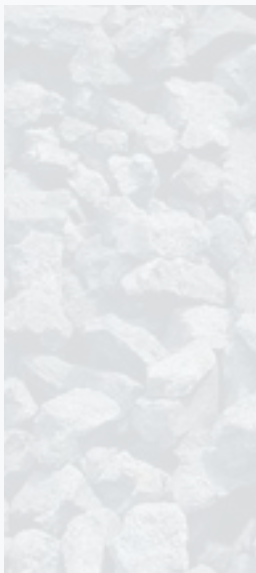
**Flexible and Leak Tight Joints:** It has flexible push on joints which do not leak at high or low pressure.





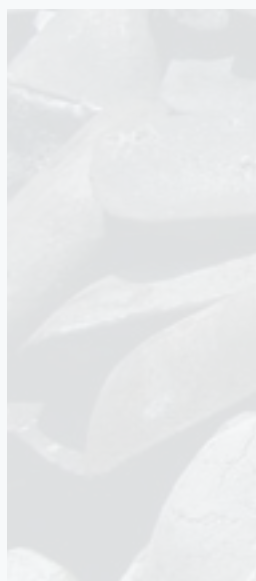
## COKE

Coke is a fuel with few impurities and a high carbon content, usually made from coal. SPL is one of the largest manufacturers of Low Ash Metallurgical coke (LAMCOKE) in the country. Superior technology, high quality Australian coking coal and outstanding blending help the company to produce one of the best quality cokes in the country. The company adapts different types of blending, which enhances the quality of the coke.



## PIG IRON

Srikalahasthi Pipes Limited (SPL) manufactures basic and foundry grade Pig Iron from the surplus liquid metal. SPL's Pig Iron is ideal for specialized applications such as engine blocks, crankshafts, steel mills, pump housing, machine tools, etc. The company caters to specific customer requirement of precision products manufacturers. The company is one of the low cost Pig iron manufacturers with almost total backward integration.



## CEMENT

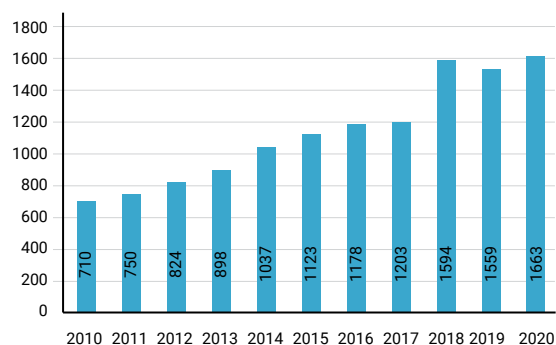
Srikalahasthi sells the cement manufactured under the name "SPL Gold". The company produces Portland slag cement conforming to BIS 455 of 2015. The cement is used extensively in coastal areas where it will safeguard against corrosion due to chlorates and sulphates which are present in the sea breeze.



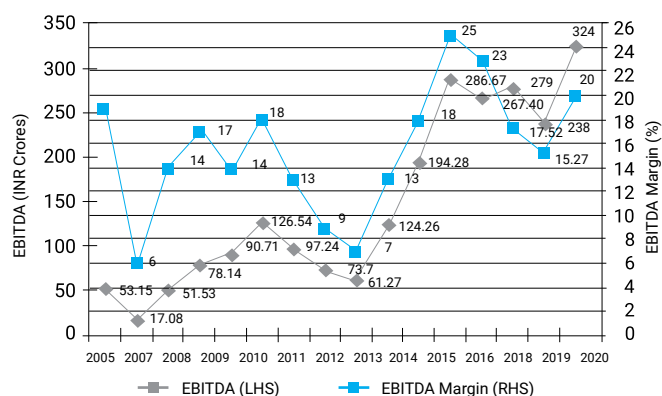
## PERFORMANCE HIGHLIGHTS

Particulars	Unit	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	Rs.Cr	710	750	824	898	1037	1123	1178	1203	1594	1559	1663
EBITDA	Rs.Cr	127	97	74	61	124	194	287	267	279	238	324
EBITDA Margin	%	18.32	13.39	9.36	7.09	12.56	17.92	24.34	22.23	17.52	15.27	19.48
PBT	Rs.Cr	88	56	-4	-21	41	119	210	191	201	160	236
PAT	Rs.Cr	58	42	-4	-13	39	83	155	140	147	117	188
EPS	Rs.	14.57	10.57	-0.99	-3.29	9.73	20.87	39.01	35.25	35.53	25.17	40.19
Dividend	%	15	15	0	0	15	30	50	60	60	60	70
Book Value	Rs./ Share	44.49	53.17	52.02	48.73	56.71	139.96	175.36	204.51	252.42	270.33	303.44

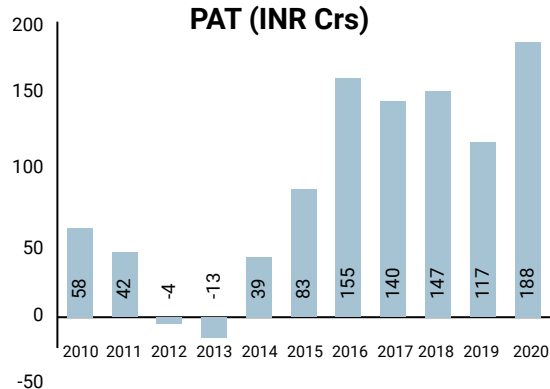
Revenue (INR Crs)



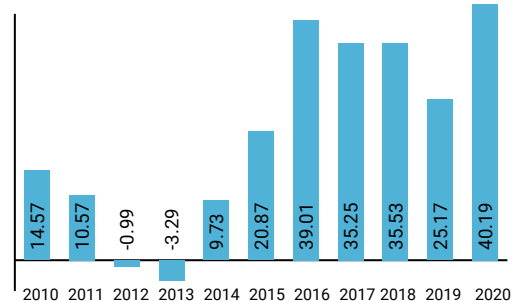
EBITDA (INR Crs) & EBITDA Margin(%)



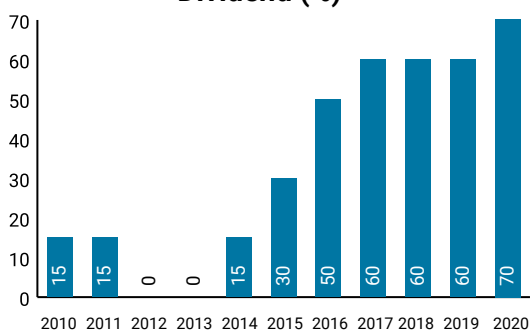
PAT (INR Crs)



EPS (INR)



Dividend (%)



Book Value Per Share (INR)

